

## Job Posting: 177193 - Position: S26 Co-Op Student - Digital Strategic Partnerships Business Development (C. Blanchette) 177193

**Co-op Work Term Posted:** 2026 - Summer  
**App Deadline** 01/28/2026 09:00 AM  
**Application Method:** Through UBC Science Co-op  
**Posting Goes Live:** 01/15/2026 01:13 PM  
**Job Posting Status:** Approved

### ORGANIZATION INFORMATION

**Organization** Sanofi-Pasteur Inc.  
**Address Line 1** 1755 Steeles Ave W  
**City** North York  
**Postal Code / Zip Code** M2R 3T4  
**Province / State** ON  
**Country** Canada

### JOB POSTING INFORMATION

**Placement Term** 2026 - Summer  
**<b> Job Title <b>** S26 Co-Op Student - Digital Strategic Partnerships Business Development (C. Blanchette) 177193  
**Position Type** Co-op Position  
**Job Location** Toronto, ON  
**Country** Canada  
**Duration** 8 or 12 months  
**Work Mode** Hybrid  
**Salary Currency** CAD  
**Salary** 55000.0 per year for 37.5 Major List  
**Salary Range \$** 55000-65000 per year  
**Job Description**

<https://jobs.sanofi.com/en/job/toronto/sanofi-canada-co-op-university-recruitment-program/2649/33894754496>

#### Salary:

Bachelor's Degree \$55,000 base annual salary+ sign-on of \$2,000  
Masters Degree \$65,000 base annual salary + sign-on of \$2,000

**Job title:** Co-Op Student - Digital Strategic Partnerships Business Development

• **Entity:** Corporate Functions - Sanofi Vaccines Limited

• **Location:** AI CENTRE of EXCELLENCE (Digital Data Hub) 240 Richmond Street West, Toronto, ON, Canada  
<Hybrid>

• **Duration:** 8 or 12 months: May 2026 - April 2027

**Note:** Candidates must be available 37.5 hours per week, Monday-Friday

About the job

Looking to launch your career at the cutting edge of healthcare? Join Sanofi for a chance to develop with mentoring and guidance from inspirational leaders while helping to make an impact on the lives of countless people worldwide. As *Co-Op Student - Digital*

*Strategic Partnerships Business Development* in our Digital Strategy & Operations Department, you will learn to perform and support daily functions. The Digital Strategy, Partnerships, & Operations team at Sanofi Canada is the innovation engine that enables the digital transformation of the company globally. Our global AI Center of Excellence is based out of Toronto, collaborating with our colleagues around the globe to put data to work, creating products that provide a competitive advantage for Sanofi. Combining business acumen with strong analytical skills, our Digital Strategic Partnerships team is dedicated to partnering with innovative digital technologies to bring transformative value to Sanofi.

We are an innovative global healthcare company with one purpose: to chase the miracles of science to improve people's lives. We're also a company where you can flourish and grow your career, with countless opportunities to explore, make connections with people, and stretch the limits of what you thought was possible. Ready to get started?

**Main responsibilities:**

- **Strategy Development:** Assist in the formulation and execution of business development strategies and initiatives to drive growth and achieve company objectives. Contribute to the development of potential partner landscape analyses and build/buy/partner assessments.
- **Operations Support:** Collaborate with the business development team to optimize operational processes and ensure smooth execution of deals and partnerships. Assist in the preparation of business development reports, presentations, dashboards, and other critical communications.
- **Competitive Research:** Conduct thorough market research and analysis to identify potential competitors, market trends, and emerging opportunities. Monitor industry developments, track competitor activities, and provide actionable insights to support strategic decision-making.
- **Transaction Support:** on a case-by-case basis, potential to support the BD leads in evaluation and execution of various business transactions, including licensing agreements, partnerships, and acquisitions. Potential to contribute to due diligence efforts by gathering and analyzing relevant data, financial information, and market intelligence.
- **Cross-functional Collaboration:** Collaborate with cross-functional teams, including R&D, finance, legal, and marketing, to ensure alignment and integration of business development activities with the overall company strategy. Support the coordination of internal and external stakeholders throughout the deal-making process.

**Why choose us?**

- Bring the miracles of science to life alongside a supportive, future-focused team.
- Discover endless opportunities to grow your talent and drive your career, whether it's through a promotion or lateral move, at home or internationally.
- Enjoy a thoughtful, well-crafted rewards package that recognizes your contribution and amplifies your impact.

**Pursue Progress. Discover Extraordinary.**

Progress doesn't happen without people - people from different backgrounds, in different locations, doing different roles, all united by one thing: a desire to make miracles happen. You can be one of those people. Chasing change, embracing new ideas and exploring all the opportunities we have to offer. Let's pursue progress. And let's discover extraordinary together.

At Sanofi, we provide equal opportunities to all regardless of race, color, ancestry, religion, sex, national origin, sexual orientation, age, citizenship, marital status, disability, or gender identity.

Watch our ALL IN video and check out our Diversity Equity and Inclusion actions at [sanofi.com](https://sanofi.com)!

## Job Requirements

*About you*

- Must be currently enrolled as a student at an accredited university, *in an accredited Co-Op program* and have completed at least one year of study.
- **Education:** Working towards a degree - Masters in the fields of **Life Sciences, Business and a background Marketing, Data/Business Analytics, Data Science, Communications, Consulting or any related field**
- Minimum GPA of 3.0 on a 4.0 scale or 8.0 on a 12.0 scale
- **Technical skills:** Proficient in use of MS Office, including Excel, Outlook, PowerPoint, Word, and familiarity with data analysis tools.
- Strong interest in the biopharmaceutical industry, business development, and communications.
- An interest in upskilling for a digital world and technology trends, an openness to learning new tools and adapting how you work
- Experience and passion for slide building and visual content creation (e.g., blogs, microsites)
- Proficiency in conducting market research and competitive analysis.
- You have demonstrated skills such as self-motivation and self-discipline, organizational, time management analytical thinking and

problem solving.

• **Work Authorization:** Must be **legally entitled to work** for Sanofi in **Canada** for the duration of the assignment.

**Citizenship Requirement** N/A

## APPLICATION INFORMATION

**Application Procedure** Through UBC Science Co-op

**Cover Letter Required?** Yes

**Address Cover Letter to** Catherine Blanchette

### Special Application Instructions

#### ***Application Instructions:***

- Apply through your school's career services website

- As a required part of Sanofi's application process, please also apply through our website following the steps below:

You may apply to multiple positions through your school career portal, however, only **ONE** profile is required on our Sanofi website.

1. Go to Working at Sanofi
2. Search **R2833772** and select "Sanofi Canada Co-Op University Recruitment Program"
3. Click "Apply" and follow steps to apply online

Students are required to apply through Sanofi's Career portal using their Legal First and Last Name; if they have a preferred name they can include this in parenthesis i.e. Legal first name (preferred name).