

Job Posting: 176997 - Position: S26 Business Development Co-op Student 176997B

Co-op Work Term Posted: 2026 - Summer
App Deadline 01/19/2026 09:00 AM
Application Method: Through Employer Website
Posting Goes Live: 01/12/2026 05:21 PM
Job Posting Status: Approved

ORGANIZATION INFORMATION

Organization Shoppers Drug Mart Inc.
Address Line 1 243 Consumers Road
City Toronto
Postal Code / Zip Code M2J 4W8
Province / State ON
Country Canada

JOB POSTING INFORMATION

Placement Term 2026 - Summer
** Job Title ** S26 Business Development Co-op Student 176997B
Position Type Co-op Position
Job Location Mississauga, ON
Country Canada
Duration 4 months
Work Mode Hybrid
Salary Currency CAD
Salary 35100.0 per year for 0 Major List
Salary Range \$ 35,100-65,000 per year
Job Description

Business Development Co-op Student

Apply

locations1685 Tech Ave, Mississauga, ON

Job requisition ID

R2000625761

At Shoppers Drug Mart, we're innovating health and wellness in Canada. From prescriptions to walk-in clinics, and a beloved loyalty program, we're caring and supporting our customers in new ways every day.

With more than 1,300 locally owned and operated stores from coast to coast, the Shoppers Drug Mart network is more than a great place to shop, it's a great place to work. We're committed to building our talented team who champion collaboration, kindness and inclusivity. Join our team, and help recognize a healthy future for your career and for all Canadians.

Why this role is important?

Summer 2026 Work Term

Term Length: 4 months

Term Start: May 4, 2026

Term End: August 21, 2026

The pay range for the co-op student role will reflect factors such as the candidate's experience, academic level, and the specific skillset required for the role.

Loblaw has adopted the following hybrid working model (a combination of working between the office and remotely). Colleagues can work remotely up to 1 day a week, while spending the other 4 days in the office (to be determined by each business unit).

Specialty Health Network by Shoppers is looking to hire a **Summer Co-op Business Development Student (May 4th to August 21st, 2026)** within our Business Development department. Reporting directly to the Director of Business Development, you will assist with the creation of strategic healthcare partnerships between SHN and external partners. This role is highly cross-functional and requires collaboration with many internal teams and external partner organizations (primarily pharmaceutical manufacturers).

This is an excellent opportunity for candidates interested in a career in business strategy, including fields such as management consulting, business development & partnerships, and corporate strategy. It is also a great opportunity to learn about commercial strategy roles in the pharmaceutical, medical device, digital health, and retail pharmacy industries. You will develop foundational skills that are critical for career growth, such as developing presentations for senior leaders, using frameworks to develop business strategy, managing financials and contract terms, and collaborating with cross-functional teams.

Our team prioritizes professional development. You will receive ample mentorship, coaching, and feedback to help you grow professionally.

What You'll Do:

Learn our business and industry:

- Meet with internal teams to understand their business objectives, especially the Systems, Data, Clinical, and Program Management teams.
- Meet with external pharmaceutical partners to learn about their needs.
- Stay up to date on industry trends by reading relevant news articles and sharing those learnings with our team.

Assisting with the business development process:

- Maintain an up-to-date customer database, leveraging our Salesforce CRM platform.
- Provide weekly updates to internal stakeholders regarding the status of partnership conversations.
- Assisting with the maintenance of product pipeline trackers and contributing to the preparation of business development conversations.
- Prepare PowerPoint and Excel documents that will be used to facilitate partnership conversations.
- Assisting with project management tasks that are associated with responding to Request for Proposals (RFPs) and Request for Quotations (RFQs).
- Contribute to partnership meetings-this can include presenting, taking notes, and following up on action items.

Why work at Shoppers Drug Mart?

Acting as consultants, supporting internal customers and the Associate-Owners, you will get experience unique to the retail industry while working for an award-winning national brand. Benefit from a competitive pay program and online learning through *Academy*.

Take ownership of your work and find more ways to care about your work, co-workers, customers and community.

How You'll Succeed:

At Shoppers Drug Mart Inc., we seek great people to continually strengthen our culture. We believe great people model our values, are authentic, build trust and make connections.

If that sounds like you, and you are open-minded, responsive to change and up to the challenges provided in a fast-paced retail environment, apply today.

Shoppers Drug Mart Inc. recognizes Canada's diversity as a source of national pride and strength. We have made it a priority to reflect our nation's evolving diversity in the products we sell, the people we hire, and the culture we create in our organization.

Accommodation is available upon request for applicants with disabilities in the recruitment and assessment process and when hired.

In addition, we believe that compliance with laws is about doing the right thing. Upholding the law is part of our Code of Conduct - it reinforces what our customers and stakeholders expect of us

Please Note: If you have Employee Self Service (ESS) on Workday, apply to this job via the Workday application.

Hiring Range / Échelle salariale à l'embauche :

\$35,100.00 - \$65,000.00 / 35.100,00\$ - 65.000,00\$ (per year / par an)

A candidate's experience and knowledge as well as the geographical region in which the position is located may be factored into the pay a candidate receives for this position. This posting is for an existing vacancy. The Company uses artificial intelligence for the purpose of screening, assessing and/or selecting applicants for this position. / L'expérience et les connaissances d'un candidat ainsi que la région géographique dans laquelle le poste est situé peuvent être prises en compte dans la rémunération qu'un candidat reçoit pour ce poste. Cette offre d'emploi concerne un poste vacant existant. L'entreprise utilise l'intelligence artificielle dans le but de filtrer, d'évaluer et/ou de sélectionner les candidats à ce poste.

Job Requirements

What You'll Need:

- Working towards a post-secondary education (ideally 3rd or 4th year undergraduate or post-graduate diploma) in Business, Science, Engineering, or a related field.
- A desire to pursue a career in business strategy.
- An interest in one of the following fields: healthcare, digital health, pharmaceutical, medical device, or business development.
- Demonstrated openness to learn, receive and provide feedback, and be coached.
- Strong analytical ability, problem solving and attention to detail.
- Ability to manage multiple competing priorities.
- Intermediate understanding of basic business tools, especially Microsoft Excel and PowerPoint.
- Strong work ethic, as demonstrated through academic achievement, extracurriculars, or paid or volunteer work.
- Communicates with clarity in one-on-one or group situations.
- Respect for diversity, and able to work with diverse personalities and styles.
- Able to travel to the Specialty Health Network office 4 times per week, located at 1685 Tech Ave., Mississauga, ON L4W 0A7. This is in line with our current *Return to Work* policy, which is subject to change.

Citizenship Requirement

N/A

APPLICATION INFORMATION

Application Procedure Through Employer Website

Cover Letter Required? Yes

Address Cover Letter to Hiring Manager

Special Application Instructions

Please click the "I intend to apply to this position" button on SCOPE and also submit your application via the employer's website.

Application Link:

https://myview.wd3.myworkdayjobs.com/sdm_careers/job/1685-Tech-Ave-Mississauga-ON/Business-Development-Co-op-

Student_R2000625761?source=linkedin&utm_source=linkedin.com&utm_medium=referral

Applications are accepted on a rolling basis and the posting may be expired at any time by the employer as submissions are received.

Students should submit their applications as soon as they are ready.