



CRÉDIT AGRICOLE
CORPORATE & INVESTMENT BANK

Crédit Agricole CIB presentation



Update: October 2023



Crédit Agricole Group



Update: October 2023

Summary

OUR « RAISON D'ÊTRE »

CRÉDIT AGRICOLE GROUP

- A robust institution with century old roots
- Key figures
- Organisational structure
- A universal customer-focused banking model
- One of the most solid international banks
- Global presence of business lines
- 2025 Ambitions Strategic Plan

RANKINGS, RATINGS & RESULTS

- The Banker ranking
- Results and ratings

Our “raison d'être”



“WORKING
Every day in the interest of
our customers and society”

Crédit Agricole Group: A robust institution with century old roots

CREATION AND DEVELOPMENT

- **1863:** Creation of Crédit Lyonnais in Lyon, France
- **1875:** Foundation of Banque de l'Indochine, the central bank for French territories in Asia
- **1885:** Creation of the first Local Bank in Poligny (Jura)
- **1894:** Birth certificate of Crédit Agricole, the Meline Act, allowing the creation of the first Local Banks
- **1899:** Viger Act (Articles of Association of the Regional Banks) which allowed the creation of the Regional Banks
- **1945:** Creation of Fédération Nationale du Crédit Agricole (FNCA), the sounding board for the Regional Banks
- **1959:** Order allowing Crédit Agricole to distribute housing loans

1863 - 1985

1986 - 2001

2002 - 2010

2011 - 2016

2017 - 2023

REINFORCEMENT

- **1986:** Creation of Predica (life insurance)
- **1988:** Act organising the transfer of ownership of Caisse Nationale de Crédit Agricole (CNCA), which became a public company, to the Regional Banks
- **1990:** Creation of Pacifica (property and casualty insurance)
- **2001:** CNCA renamed Crédit Agricole SA., IPO on 14 December 2001

SIMPLIFICATION

- **2015:** Amundi IPO
- **2016:** Completion of the Eureka transaction to simplify the Group's capital structure
Presentation of the 2020 Strategic Ambition Medium Term Plan

AMPLIFICATION AND ACCELERATION

- **2017:** Amundi's acquisition of Pioneer Investments
Integration of Banca Leonardo and three Italian banks
- **2018:** Partnership of CACF with Bankia and Banco BPM
Partnership of CAA with Creval, Novo Banco
- **2019:** Group Project & 2022 Medium Term Plan
Expression of the *raison d'être* of the Group
Merger of CACEIS and Santander
- **2020:** Acquisition of Sabadell AM, disposal of BSF
Framework agreement between Crédit Agricole Assurances and Europ Assistance
Creation of an asset management joint venture between Amundi and Bank of China
- **2021:** Acquisition of Creval in Italia ;
Crédit Agricole Consumer Finance and Stellantis join forces to create a European leader in long-term vehicle leasing
- **2022 :** 2025 Ambitions Strategic Plan

Crédit Agricole Group: Our key figures

53



Million customers

8,700

Branches including

7,100

In France

Regional Banks and LCL

1 st



**Retail bank
in the European Union**

Based on number of
retail banking customers

46

countries



10th



**Largest bank
in the world**

Based on balance sheet
Source: The Banker, July 2022

1 st



**Provider of financing
to the French economy**

Internal source:
ECO 2022

1 st



**Asset Manager
in Europe**

Source: IPE (Investment & Pensions Europe)
2022 Asset Management Guide

1 st

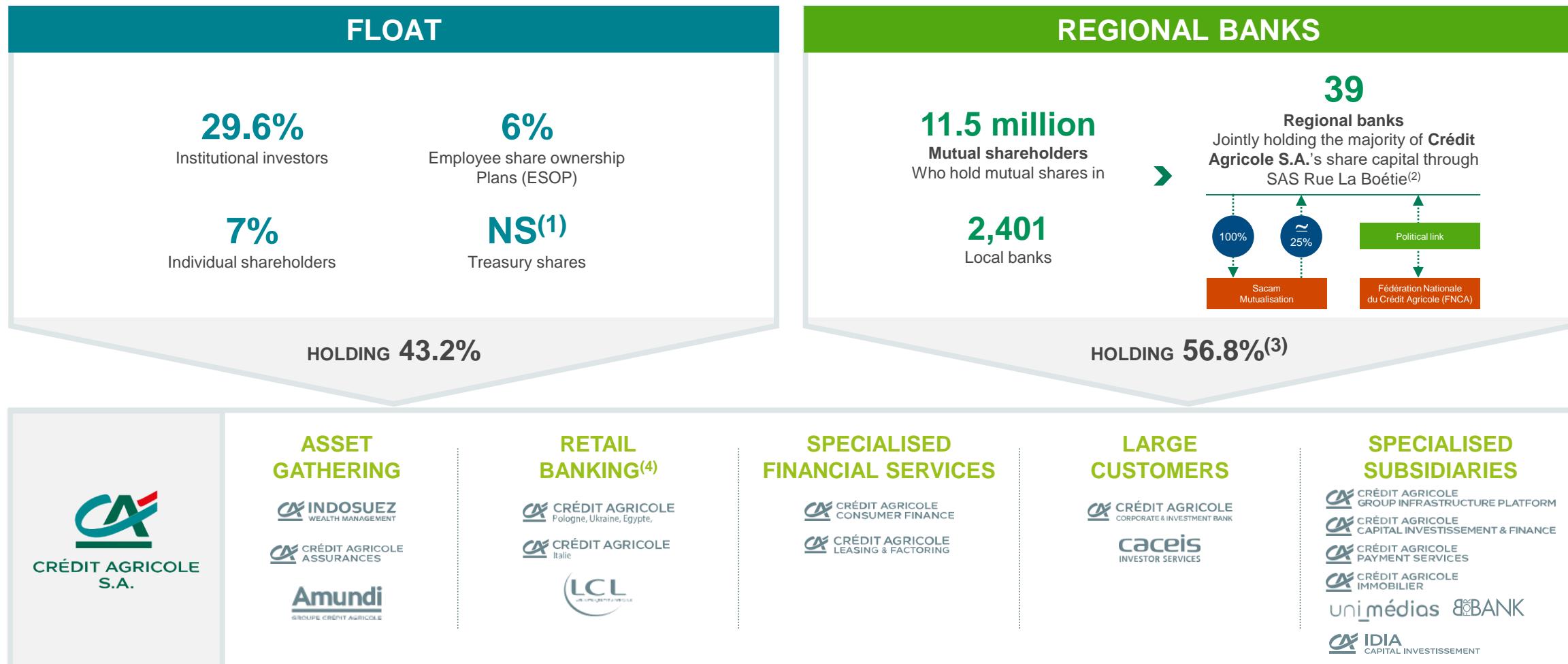


**Insurer
in France**

Source: L'Argus de l'Assurance 2022 (in
revenues, 2021)

Crédit Agricole Group: Organisational structure

Crédit Agricole Group includes Crédit Agricole S.A., as well as all of the regional banks and local banks and their subsidiaries



(1) Non-significant: 0.6% treasury shares, including buy-backs in 2022 that will be cancelled in 2023. Once 16,658,366 shares are cancelled, the treasury shares will be non-significant and SAS Rue de la Boétie's holding will account for about 57%.

(2) The Regional Bank of Corsica, 99.9% owned by Crédit Agricole S.A., is a shareholder of SACAM Mutualisation.

(3) Excluding information made to the market by SAS Rue La Boétie, in November 2022, regarding its intention to purchase by the end of the first half year of 2023 Crédit Agricole S.A. shares on the market for a maximum amount of one billion euros.

(4) Disposal of Crédit du Maroc in December 2022.

A universal customer-focused banking model

(1) Crédit Agricole S.A. reduced its stake in Crédit du Maroc to 15% after selling 63.7% of its controlling interest in this subsidiary on 6 December 2022. The disposal of the remaining stake in Crédit du Maroc will take place 18 months after this initial disposal.

SPECIALISED BUSINESS LINES



CRÉDIT AGRICOLE CIB

Corporate and investment bank

CACEIS

Securities and investor services



CRÉDIT AGRICOLE CONSUMER FINANCE

Consumer finance

CRÉDIT AGRICOLE LEASING & FACTORING

Lease financing and factoring



CRÉDIT AGRICOLE PAYMENT SERVICES



CRÉDIT AGRICOLE ASSURANCES

Savings, life, death and disability, creditor and property/casualty insurances

AMUNDI

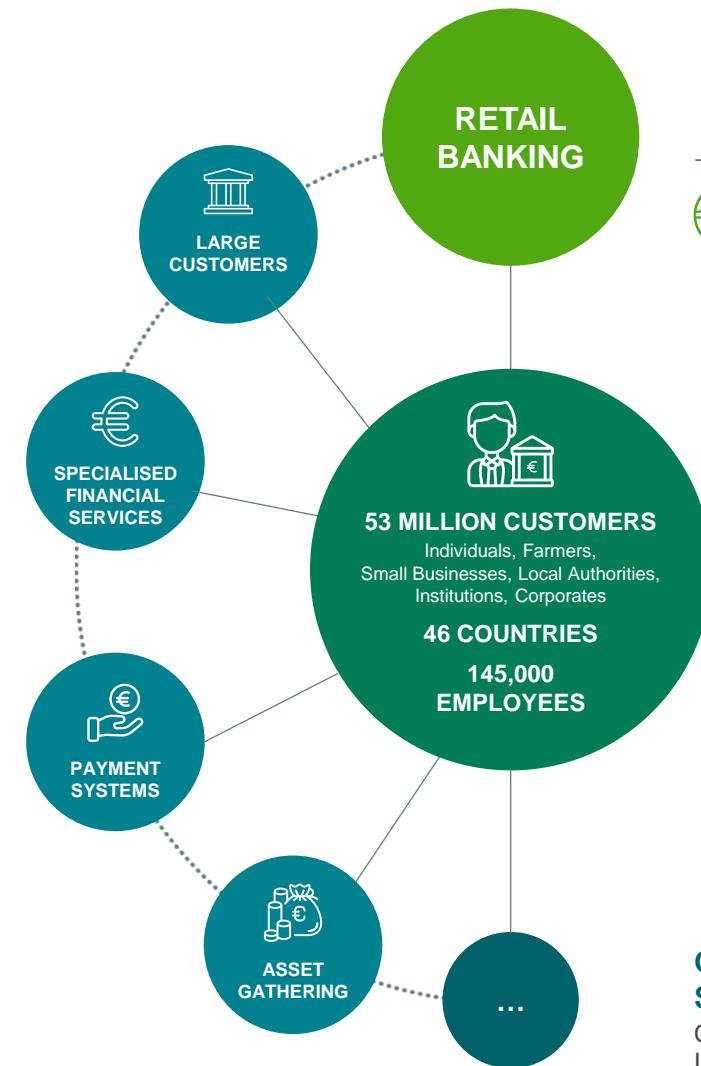
Asset management

CRÉDIT AGRICOLE IMMOBILIER

Global real-estate operator

INDOSUEZ WEALTH MANAGEMENT

Wealth management



IN FRANCE

- 39 Crédit Agricole Regional banks
- LCL
- BforBank



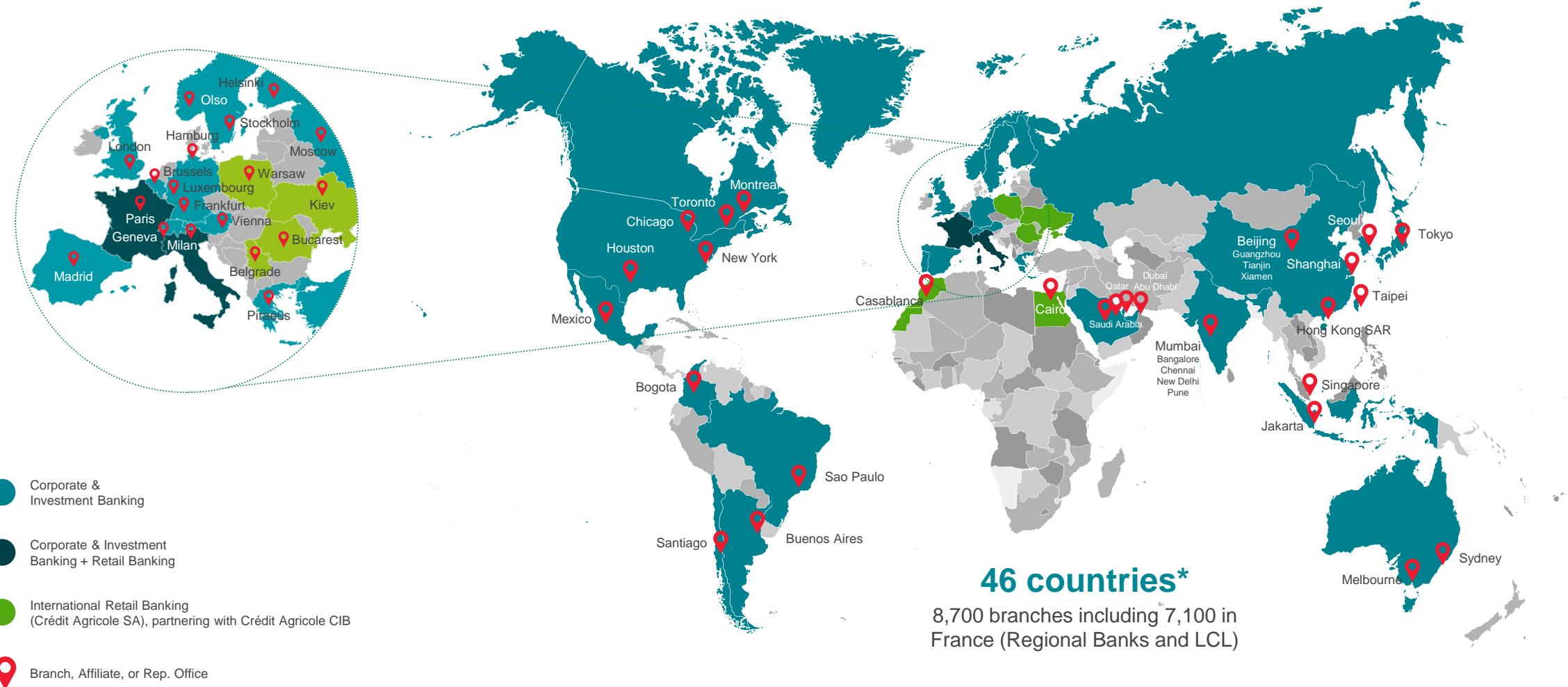
ABROAD

- Crédit Agricole Italia
- CA Bank Polska
- CA Egypt
- Crédit du Maroc⁽¹⁾
- CA Ukraine

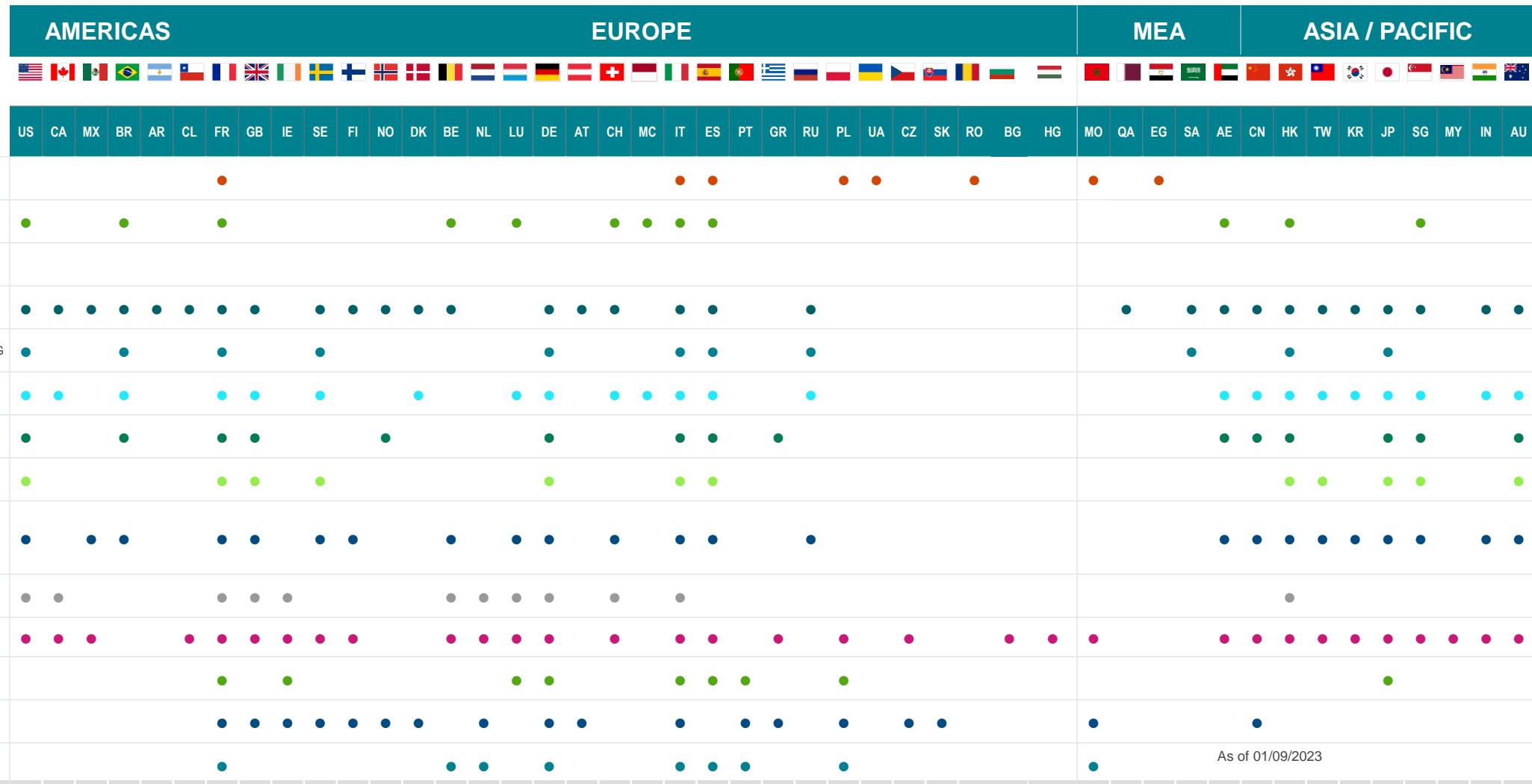
OTHER SPECIALISED SUBSIDIARIES

CAGIP, Crédit Agricole Capital, Investment & Finance (IDIA CI, SODICA CF), Uni-Médias

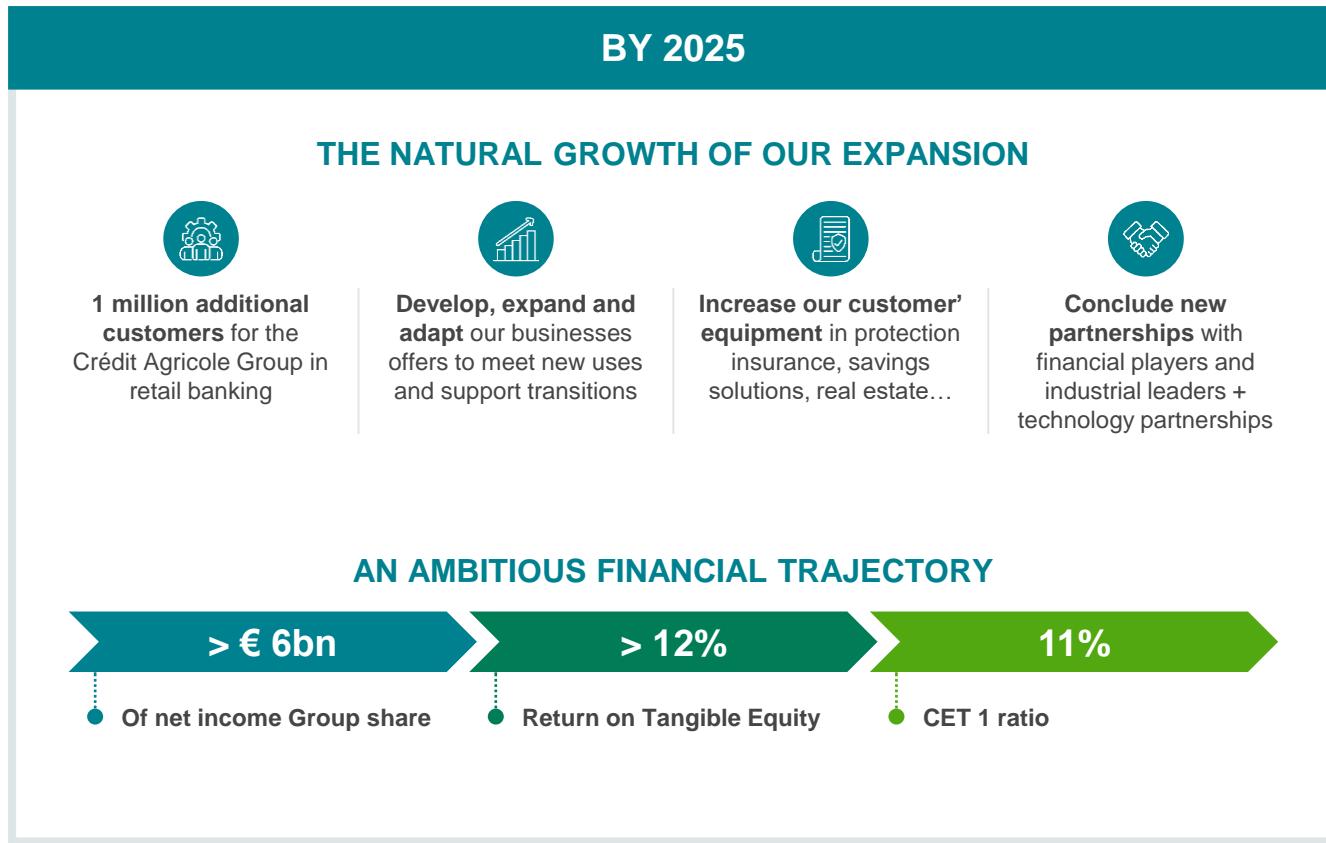
Crédit Agricole Group: One of the most solid international banks



Crédit Agricole Group: Global presence of the business lines*



Crédit Agricole Group: 2025 Ambitions strategic plan



LONG-TERM HORIZON

2030 AND BEYOND: SOCIETAL TRANSITIONS AND NEW BUSINESS LINES

CONTINUATION OF OUR CLIMATE STRATEGY, including a commitment to contribute to carbon neutrality by 2050



Enhanced dialogue and support for all our customers



Massive investments in renewable energies and green sectors



Progressive disengagement from fossil fuels in line with the Net Zero scenario

CREATION OF TWO NEW BUSINESSES LINES,

Useful to society and driving growth opportunities, in order to meet long-term challenges



Crédit Agricole Transition & Energies to make energy transitions accessible to all and accelerate the advent of renewable energy



Crédit Agricole Santé & Territoires, to facilitate access to healthcare and ageing well throughout the country

Crédit Agricole Group: No. 2 Bank in Europe by Tier One Capital

Crédit Agricole is Europe's
No. 2 Bank by Tier One Capital
and **No. 3** Bank by Total Assets

Crédit Agricole is the World's
No.13 Bank by Tier One Capital
and **No.10** Bank by Total Assets



Source : The Banker,
July 2023

TOP 25 BY TIER ONE CAPITAL 2022 YE

RANK	BANK NAME	COUNTRY	USD MILLION
1	Industrial and Commercial Bank of China	China	497 281,12
2	China Construction Bank Corporation	China	407 229,33
3	Agricultural Bank of China	China	379 867,38
4	Bank of China	China	339 483,55
5	JP Morgan Chase & Co	US	245 631,00
6	Bank of America	US	208 446,00
7	Citigroup	US	169 145,00
8	Wells Fargo & Co	US	152 567,00
9	Bank of Communications	China	145 442,63
10	HSBC Holdings	UK	139 067,00
11	China Merchants Bank	China	131 587,70
12	Postal Savings Bank of China	China	117 312,30
13	Credit Agricole Group	France	113 897,87
14	Mitsubishi UFJ Financial Group	Japan	111 355,39
15	BNP Paribas	France	110 047,87
16	Goldman Sachs	US	108 552,00
17	Industrial Bank	China	106 978,54
18	Shanghai Pudong Development Bank	China	97 110,44
19	China Citic Bank	China	96 062,52
20	Banco Santander	Spain	88 332,98
21	Sumitomo Mitsui Financial Group	Japan	86 521,67
22	China Minsheng Bank	China	86 122,89
23	Sberbank	Russia	78 630,94
24	Morgan Stanley	US	77 191,00
25	Groupe BPCE	France	74 111,70

TOP 25 BY TOTAL ASSETS 2022 YE

RANK	BANK NAME	COUNTRY	USD MILLION
1	Industrial and Commercial Bank of China	China	5 666 617,60
2	China Construction Bank Corporation	China	4 950 202,72
3	Agricultural Bank of China	China	4 853 724,32
4	Bank of China	China	4 136 460,23
5	JP Morgan Chase & Co	US	3 665 743,00
6	Bank of America	US	3 051 215,00
7	HSBC Holdings	UK	2 966 530,00
8	Mitsubishi UFJ Financial Group	Japan	2 897 808,49
9	BNP Paribas	France	2 836 570,21
10	Credit Agricole Group	France	2 530 978,72
11	Citigroup	US	2 416 676,00
12	Sumitomo Mitsui Financial Group	Japan	2 025 985,65
13	Postal Savings Bank of China	China	2 012 486,70
14	Mizuho Financial Group	Japan	1 904 841,20
15	Wells Fargo & Co	US	1 881 016,00
16	Bank of Communications	China	1 858 715,16
17	Banco Santander	Spain	1 845 381,91
18	Barclays	UK	1 823 733,73
19	Groupe BPCE	France	1 628 865,96
20	Societe Generale	France	1 581 721,28
21	China Merchants Bank	China	1 450 488,13
22	Goldman Sachs	US	1 441 799,00
23	Deutsche Bank	Germany	1 422 114,89
24	Toronto Dominion Bank	Canada	1 409 947,06
25	Royal Bank of Canada	Canada	1 409 719,85

Crédit Agricole Group: One of the best rated “systemically important” banking groups with strong and historical FY 2022 results

RESULTS 2022

	CRÉDIT AGRICOLE GROUP ⁽¹⁾	CRÉDIT AGRICOLE SA	CRÉDIT AGRICOLE CIB ⁽²⁾
KEY FIGURES (FY 2022)	(December 31 th 2022)	(December 31 th 2022)	(December 31 th 2022)
Net income – Group share	EUR 8,144 million	EUR 5,437 million	EUR 1,838 million
Shareholder's equity - Group share	EUR 126.5 billion	EUR 64.6 billion	EUR 28.3 billion
Fully-loaded CET1 Ratio	17.2 %	11.0 %	11.4%
Phased-in CET1 Ratio	17.6 %	11.2 %	11.6%
Leverage Ratio ⁽³⁾	5.3 %	3.6%	3.9%

RATINGS

	CRÉDIT AGRICOLE SA	CRÉDIT AGRICOLE CIB ⁽⁴⁾
CREDIT RATINGS (13.02.2023)	SHORT TERM SENIOR PREFERRED DEBT A-1	LONG TERM SENIOR PREFERRED DEBT A+ (Stable outlook)
Standard & Poor's	A-1	A-1 (Stable outlook)
Fitch Ratings	F1+	A+/AA- (Stable outlook)
Moody's	P-1	Aa3 (Stable outlook)

(1) Crédit Agricole S.A. and Caisses Régionales (Regional Banks) for 100%

(2) Crédit Agricole CIB Group with Private Banking & Corporate Investment Banking activities

(3) According to Delegated Act methodology

(4) Crédit Agricole CIB benefits from the same rating as the one of Crédit Agricole SA thanks to the affiliation mechanism. "Affiliation" has the effect in the French law of an explicit and unlimited support of Crédit Agricole CIB by Crédit Agricole SA and the Regional Banks of Crédit Agricole



Crédit Agricole CIB

Summary

1 CACIB PRESENTATION

- The corporate and investment arm of Crédit Agricole Group, one of the most solid international banks
- A client focused organisation
- A global CIB, serving real-economy and committed to sustainable development
- A powerful international network
- A global footprint in more than 30 locations, with 55% of revenues achieved outside France
- A Medium Term Plan based on the Group's 3 strategic pillars
- Crédit Agricole CIB: 2022 targets of the Medium Term Plan

2 CACIB BUSINESSES AND SOLUTIONS

- Global Markets Division
- Global Investment Banking
- Energy & Real Assets
- Corporate & Leveraged Finance
- Debt Optimisation & Distribution
- International Trade & Transaction Banking
- Midcaps division
- Private Investment Banking
- Global Islamic Banking Franchise

3 A LEADER IN GREEN AND SUSTAINABLE FINANCING

- A strategic partner acting as global leader in the sustainable banking market
- A long-standing key player tackling environmental issues
- A wide range of Sustainable Financial Products
- 2020 Sustainable highlights
- Global Leader in Green, Social & Sustainability Bonds
- A leading player in Green & Sustainability-linked Loans

4 INNOVATION AT THE CENTRE OF OUR DIGITAL STRATEGY

- A long-term digital strategy to support our clients' transformations
- Main digital offering to our clients
- Our transformation program
- An example of a successful cooperation: Le Village by CA

1

CACIB presentation

Crédit Agricole CIB: The corporate and investment arm of Crédit Agricole Group, one of the most solid international banks

KEY FIGURES

9,495
employees*

~3,600
clients*
 |
 |
~2,100 **~1,500**
corporate financial
clients institution clients

€ 263bn
real assets
financing

SATISFACTORY LONG-TERM RATINGS

S&P
A+
Stable,
10/19/2022

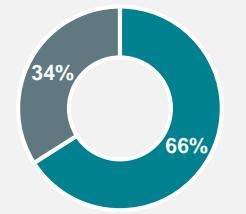
Moody's
Aa3
Stable,
12/15/2021

Fitch
AA-
Stable,
10/19/2022

*in Corporate and Investment Banking

GENERATING MORE REVENUES FROM CORPORATES THAN FINANCIAL INSTITUTIONS,...

Distribution of 2022 commercial revenues by client segment



■ Financial
institutions ■ Corporates

...WITH MORE FINANCING ACTIVITIES THAN PURE CAPITAL MARKETS ONES...

Distribution of 2022 commercial revenues by solution type



■ Capital markets financing ■ Structured finance and commercial bank

...AND WHICH HAS DEVELOPED A STRONG & COORDINATED INTERNATIONAL NETWORK



Wide international presence
with more than
30 markets covered

WITH A SIGNIFICANT SHARE OF COMMERCIAL REVENUES ACHIEVED ABROAD



By geographical area (as of 31/12/2022)

Crédit Agricole CIB

A client focused organisation

With more than **30 locations** around the globe, our commercial structure covers all our clients:

- Large corporates and medium-sized companies
- Financial Institutions
- Private equity and infrastructure funds

A specific offer for our **medium-sized companies' clients**

A **Sustainable Banking** dedicated team to support our clients in their ESG strategy

Dedicated teams of experts focused on **8 major industry sectors**



Infrastructure



Power, Utilities & Renewables



Technology,
Media & Telecom
(TMT)



Financial Institutions



Real Estate



Transportation



Automotive



Agri-food



Crédit Agricole CIB: A global CIB, serving real-economy and committed to sustainable development

ONE OF THE STRONGEST BANKS IN THE WORLD

We are a banking partner committed to our clients on a long-term basis

- The CIB arm of the 10th largest bank
- An excellent rating reflecting our balance sheet robustness: CET1 17.6%¹ and rating A+/Aa3²
- A gateway to Crédit Agricole Group investors and distributors

WIDE INTERNATIONAL FOOTPRINT

We accompany large international clients in their cross-border transactions

- More than 30 markets covered³ and 68% of our revenues from international clients⁴
- A presence in Asia and Americas for more than 100 years and in the Middle-East for 70 years

EXPERTS IN TAILOR-MADE SOLUTIONS

We provide our clients with bespoke solutions for their strategic transactions

- A client-centric organisation serving clients on a global basis with strong underwriting capacities
- Advisory, structuring and execution of sophisticated deals requiring transversal expertise

A GLOBAL LEADER IN REAL ASSETS FINANCING

We bring value through a leading and long-standing expertise in real assets



Global Bank Of The Year 2022
By Infrastructure Investor



Aviation 100 Bank of the Year 2022



Global Advisor of the Year in Project Finance - 2022

THE REFERENCE BANK FOR SUSTAINABLE BANKING

We are the pioneer bank in sustainable banking

- Committed to Net Zero trajectories for the 10 most carbon intensive sectors⁵
- Worldwide leader on Sustainable capital markets
- IFR Awards 2022: ESG Financing House of the Year 2022 in EMEA

A MAJOR PLAYER ON THE EURO MARKET

We are leader in all euro-based solutions

- Outstanding capacities on the EUR markets: #3 EUR Bonds worldwide⁶, #1 Syndicated loans in EMEA⁷, #1 Securitisation Euro ABCP⁸
- Top European FX Corporate Bank⁹

AN INNOVATIVE & ROBUST DISTRIBUTION PLATFORM

We have a leading and global distribution platform:

- Strong underwriting capacities
- Matching issuers & investors needs through innovative and added-value solutions

1- Source: CA Group CET1 as of 12/31/2022 ; 2- S&P's and Moody's ; 3- Amounting to ~80% of the world GDP's ; 4- Non-French clients ; 5- Oil & Gas, Power, Automotive, Cement and Commercial Real Estate published in 2022, remaining will be announced by end 2023 ; 6- Source: Refinitiv N1 ; 7- Source: Refinitiv T78 ; 8 - Source: CPWare ; 9- Greenwich Survey - excluding UK

Crédit Agricole CIB: A powerful international network



EUROPE

6,375 employees
14 locations



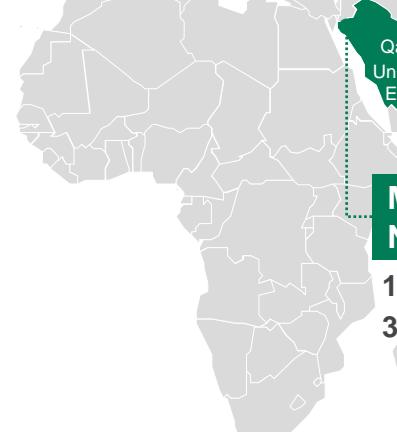
ASIA-PACIFIC

2,112 employees
9 locations



MIDDLE EAST AND NORTH AFRICA

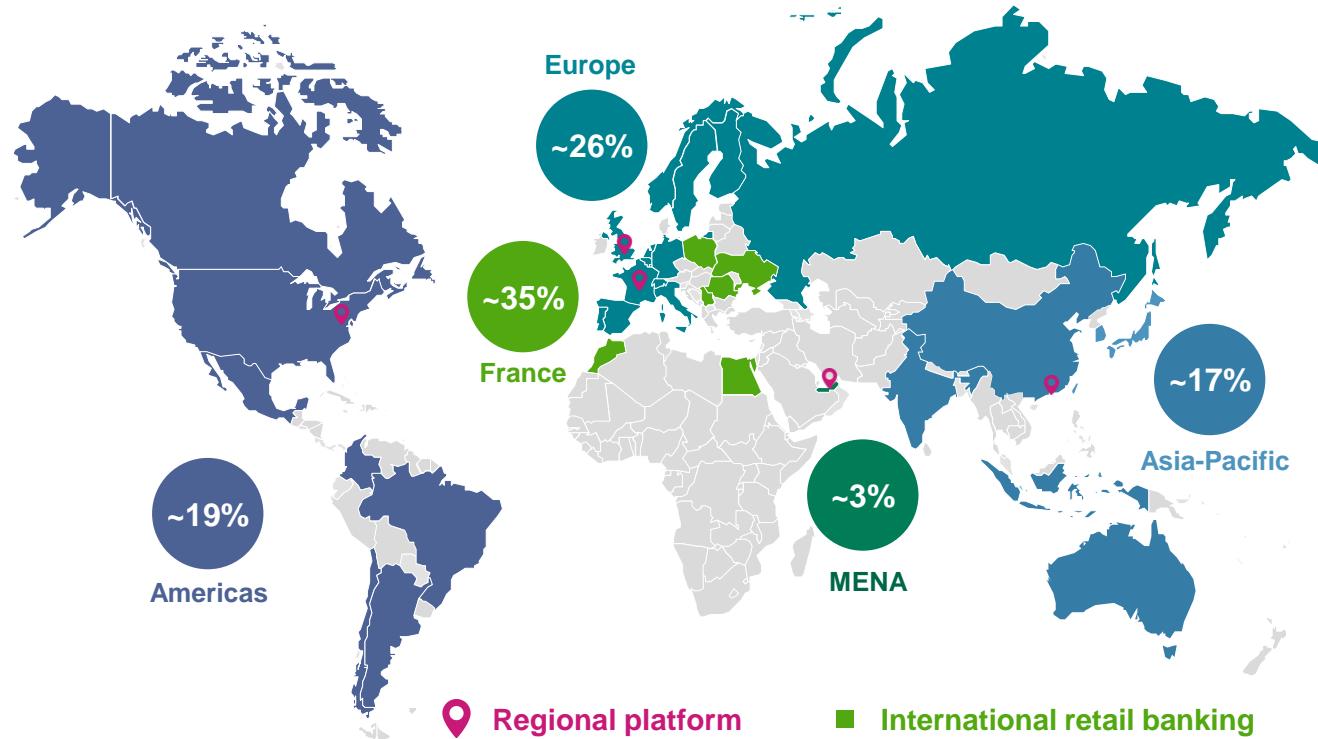
120 employees
3 locations



*At the end of February, Crédit Agricole CIB's subsidiary in Russia, Crédit Agricole CIB AO, stopped all financings to Russian companies then suspended all its commercial activities in the country.

Crédit Agricole CIB: A global footprint in more than 30 locations, with 65% of revenues achieved outside France

DISTRIBUTION OF CRÉDIT AGRICOLE CIB BUSINESS REVENUES 2022¹



More than 30 markets covered amounting to ~80% of the world GDP

~24,2%
Share of revenues generated with the international subsidiaries of our clients²

A HISTORICAL PRESENCE ACROSS THE GLOBE TO SUPPORT OUR CLIENTS AND THE GROUP IN THEIR CROSS-BORDER NEEDS



United States

1879

Crédit Lyonnais



China



Hong Kong

1894

Banque de l'Indochine



United Arab Emirates

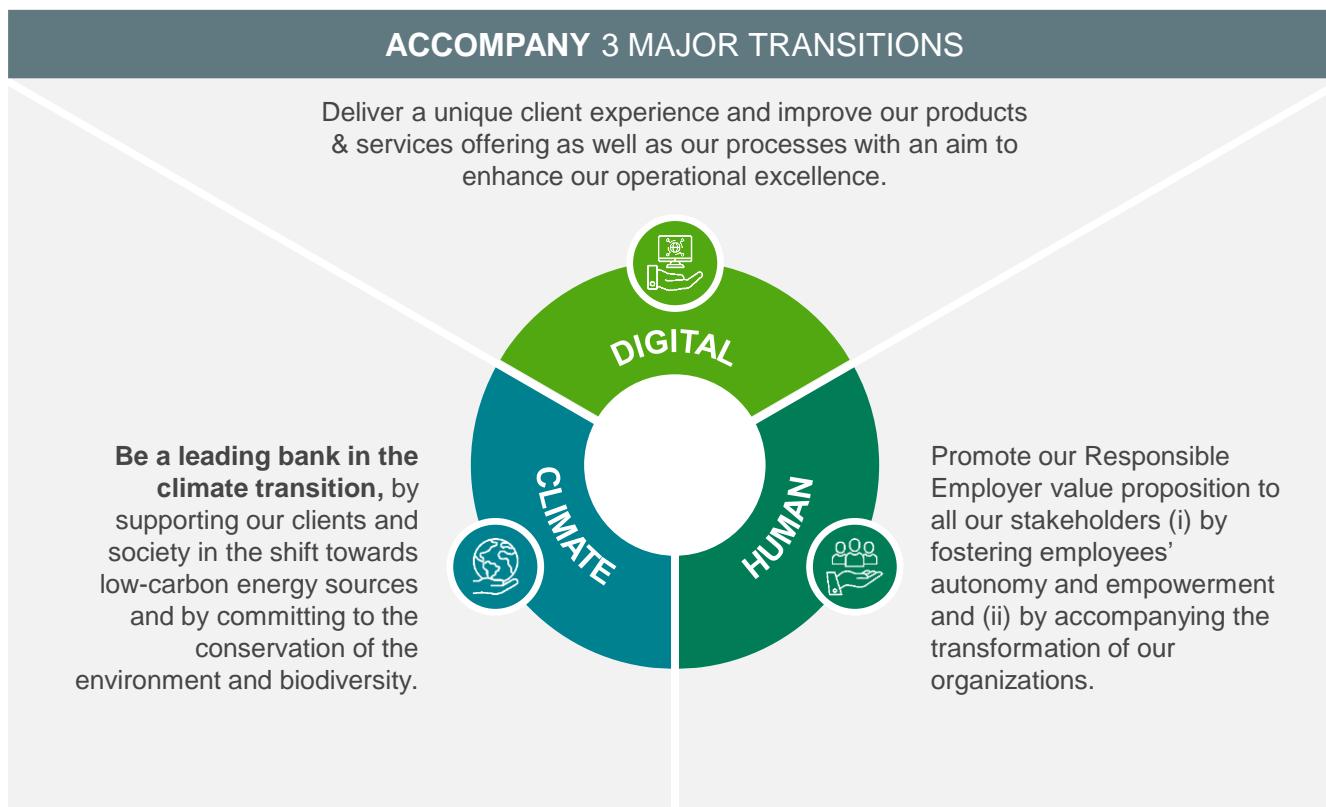
1975

Crédit Lyonnais

¹- Source: Internal data ; excluding CA Group ; ²- Revenues generated with international subsidiaries of our clients benefiting from a local coverage (total PAM revenues at country level, YE 2022)

Crédit Agricole CIB: 2025 Ambitions strategic plan

For its new **strategic plan “2025 Ambitions”**, which is part of the Group’s Project, Crédit Agricole CIB reaffirms its commitment to serve its clients and society by **accompanying them in their main transitions: climate, human and digital**.



2025
AMBITIONS
BY CRÉDIT AGRICOLE CIB



AN AMBITIOUS CLIENT-CENTRIC CIB

Strengthen our differentiating sector strategy, continue to diversify our client base and reinforce strategic dialogue with our clients by relying on a coordinated and solid international network.



INVEST IN OUR BUSINESS LINES TO DEVELOP OUR FRANCHISES

Maintain our leadership in financing activities and strengthen our short-term products offering. With regards to market activities, we are looking at diversifying our products offering and accelerate its digitization.

Crédit Agricole CIB: 2025 Ambitions strategic plan - targets



**Large Customers
Division**
(Crédit Agricole CIB and CACEIS)

4-5%

CAGR
Revenues¹

>14%

RoNE²

Crédit Agricole CIB

<55%

Cost-income ratio³

5%

**CAGR
Revenues in Europe⁴**

>15%

**CAGR
Industrialised flow
activities revenues⁵**

1. Revenues for Large Customers Division (LC) of Crédit Agricole S.A.: CAGR 2021-2025

2. Targets for 2025 and for Large Customers division (LC) of Crédit Agricole S.A.

3. Target 2025 for CIB, excl. SRF

4. CIB revenues in Europe, outside France: CAGR 2021-2025

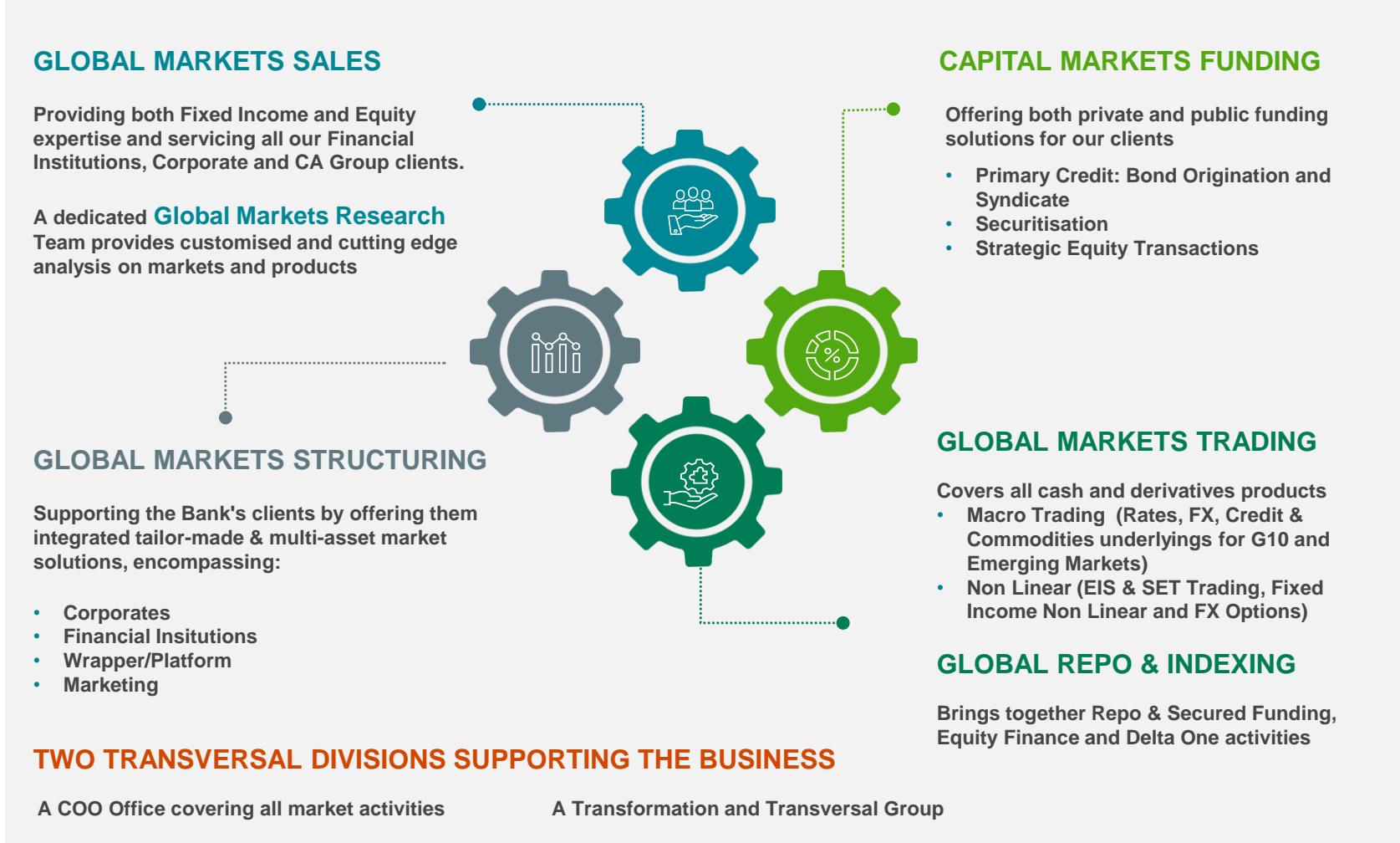
5. Revenues on Cash Management and Receivable & Supply Chain Finance: CAGR for 2021-2025

2

CACIB businesses & solutions

Crédit Agricole CIB: Global Markets Division

A wide range of Fixed Income, Equity and Securitisation products and services for corporates, financial institutions and large issuers



18 TRADING ROOMS



5 LIQUIDITY CENTERS

London, Paris, New York, Hong Kong SAR, Tokyo



OUR NETWORK

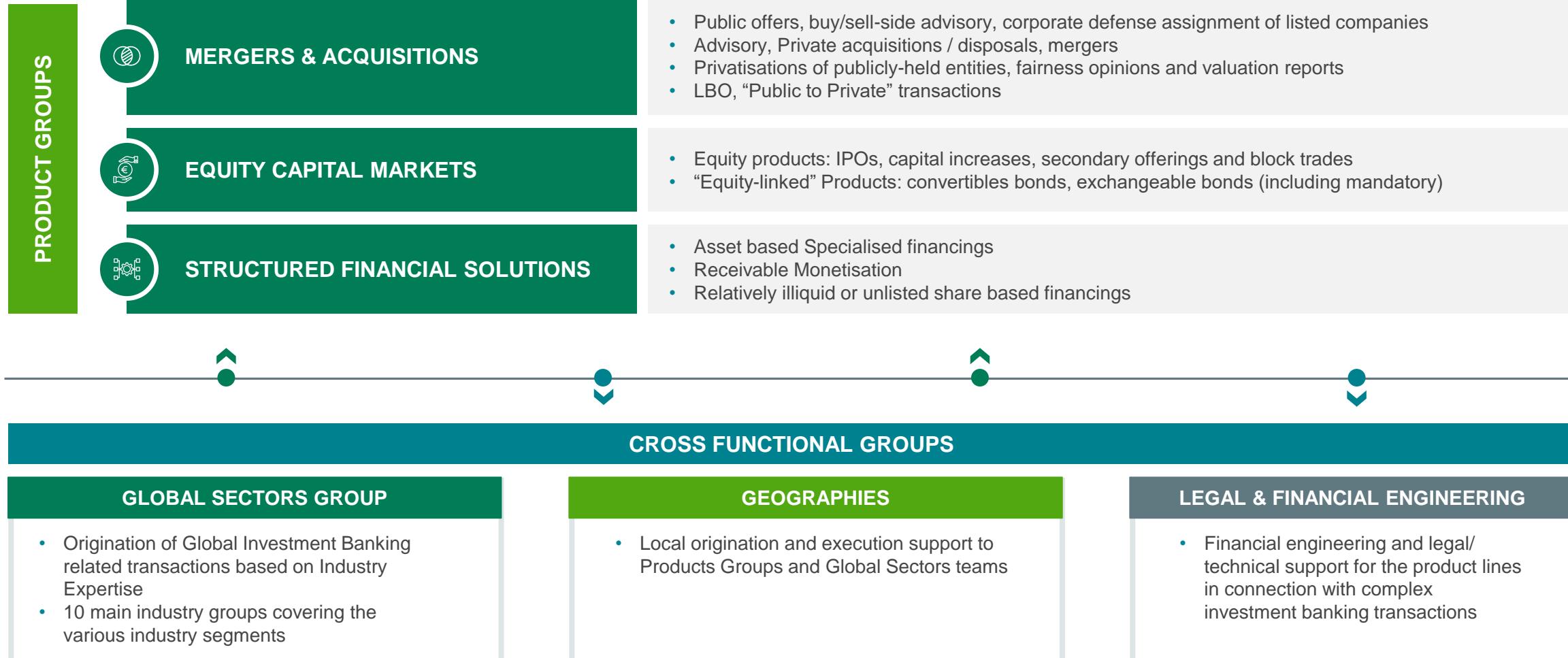
Strong positioning in Europe, Asia, the US & the Middle East



A dedicated
**GLOBAL MARKETS
RESEARCH** team

Crédit Agricole CIB: Global Investment Banking

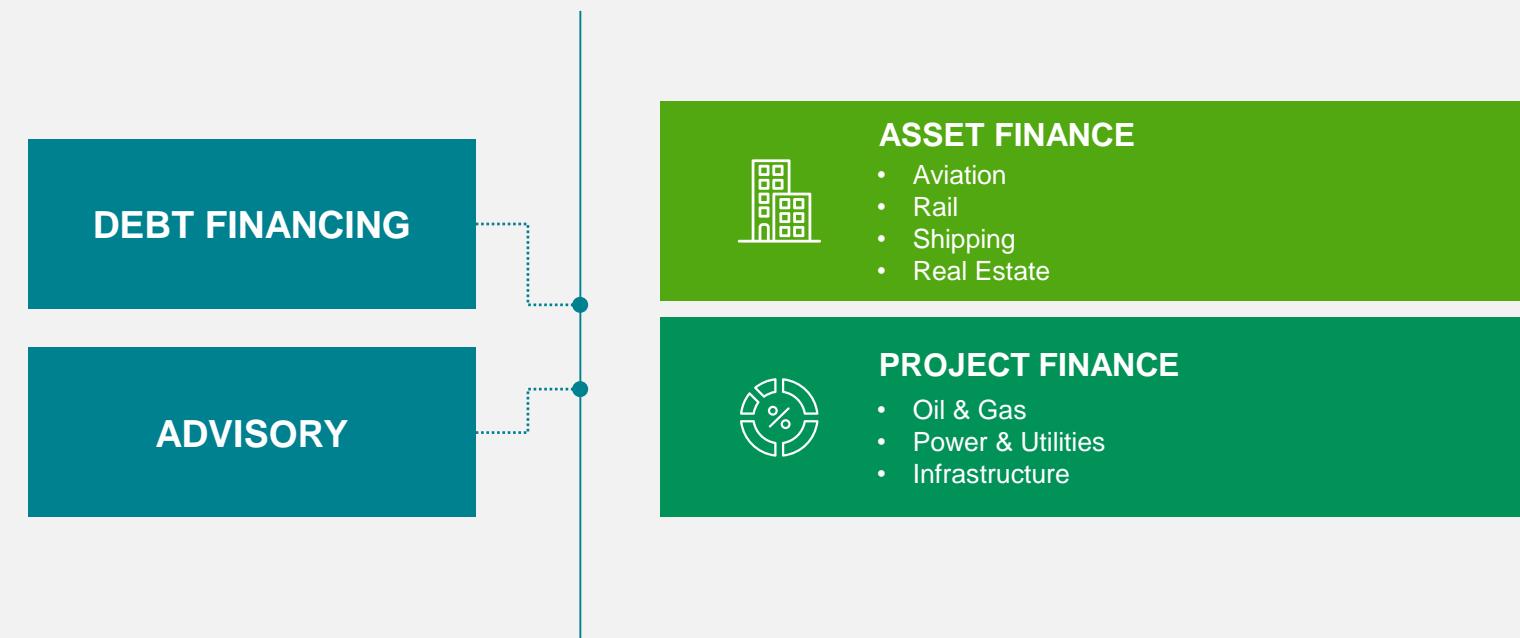
Within a single setup, a full-fledged offer of bespoke solutions to support our client needs



Crédit Agricole CIB: Energy & Real Assets

A worldwide and long-lasting expertise in real assets financing

- Energy & Real Assets provides debt financing and advisory services to our clients through structured credits mostly backed by tangible assets, project & infrastructure financings.
- Combining the expertise of our structured financing teams and our strong distribution and underwriting capacities enables us to support our clients in all their projects.



€ 232 BN OF REAL ASSET FINANCING IN 2021



45% PROJECT FINANCINGS IN 2021 WERE GREEN



OUR NETWORK IN 14 COUNTRIES

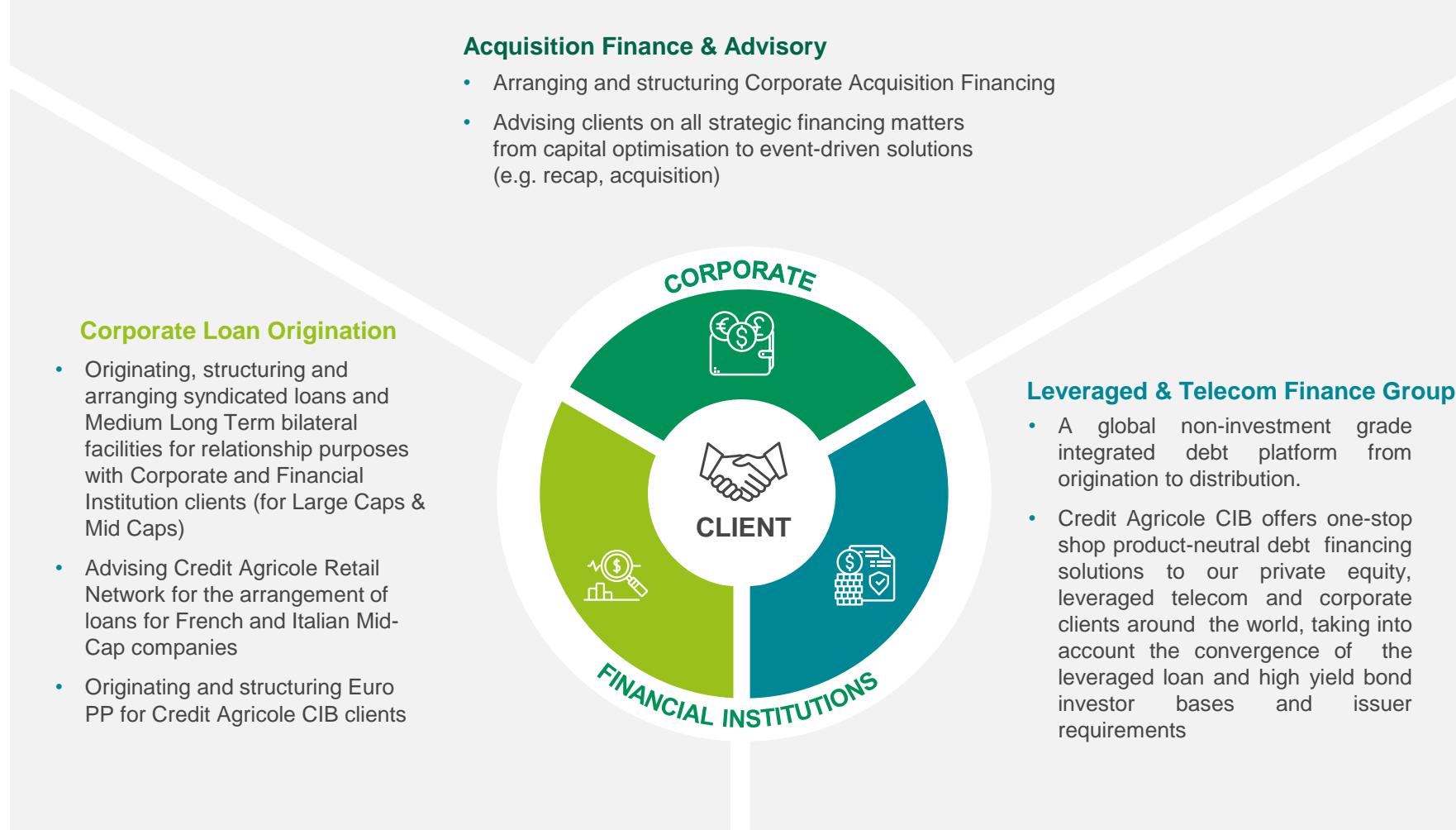
Strong Positioning in Europe, Asia, the US & the Middle East



A FIRST CLASS Agency & Middle Office

Crédit Agricole CIB: Corporate & Leveraged Finance

Corporate & Leveraged Finance origination platform is a leading global business encompassing our Leveraged & Telecom finance activities as well as our Corporate debt origination activities.



A WELL-ESTABLISHED GLOBAL FOOTPRINT



A TEAM OF 240 STAFF



IN 12 COUNTRIES WORLDWIDE



STRONG POSITIONING IN EUROPE & MIDDLE EAST, APAC AND THE AMERICAS

Crédit Agricole CIB: Distribution

A global business providing a variety of effective distribution solutions



PRIMARY DISTRIBUTION



SECONDARY DISTRIBUTION



CREDIT RISK INSURANCE (CRI)



STRUCTURED & ALTERNATIVE DISTRIBUTION SOLUTIONS

- Market intelligence and expertise to advise on structure and price of credit facilities, at the service of Crédit Agricole CIB's borrowing clients
- Syndicate, bookrunning and distribute financing assets originated by Corporate & Leveraged Finance (CLF), Energy & Real Assets (ERA) and International Trade & Transaction Banking (ITB) to Banks and Non Bank Financial Institutions
- Placement of financing assets within Crédit Agricole Group (primary or secondary)
- Obtain insurance cover and execute bespoke risk sharing agreements
- Develop and distribute alternative products for investor clients (synthetic securitization, investment programs)
- Secondary loan trading
- Develop institutional investors relationships and long term strategic cooperation with selected investors
- Contribute to Crédit Agricole CIB's balance sheet optimisation and asset rotation



Distribution in primary, secondary and insurance markets of all financing products originated by Business Lines (CLF, ERA and ITB)

Energy & Real Assets

- **ASSET FINANCE:** Shipping, Aerospace & Rail, Real Estate, Tax Lease
- **ENERGY & INFRASTRUCTURE:** Resource & Industry, Hydrogen sector, Infrastructure, Power & Utilities, Advisory

Corporate & Leveraged Finance

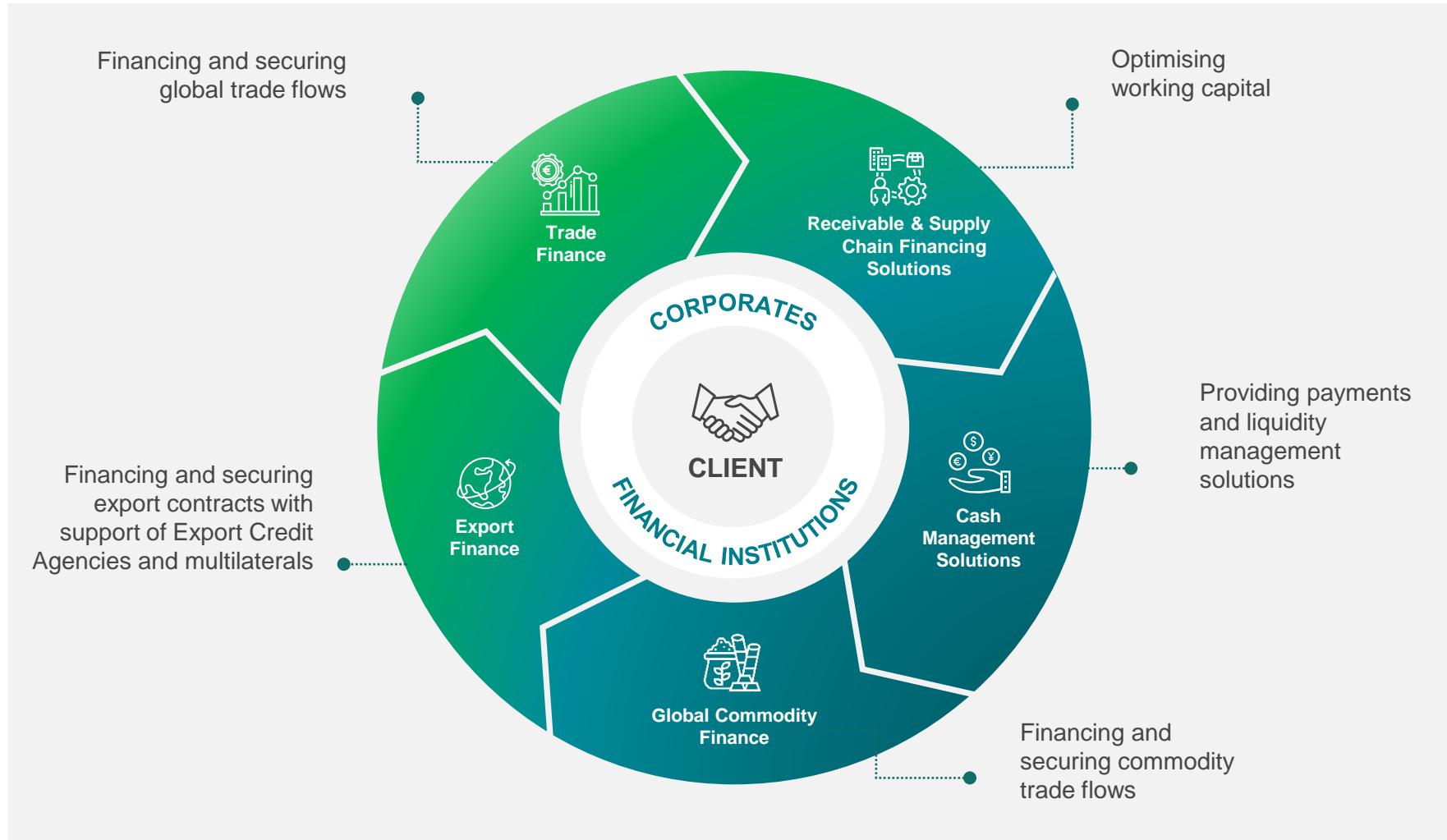
- Corporate (Large & Midcaps)
- Corporate Acquisition Finance
- Leveraged Finance
- Telecom Finance

International Trade & Transaction Banking

- Trade Finance
- Global Commodity Finance
- Export Finance
- Private Equity Funds Solutions
- Receivable and Supply Chain Finance Solutions
- Cash Management

Crédit Agricole CIB: International Trade & Transaction Banking

Support Corporate and Financial Institution clients in their day-to-day and working capital optimisation needs, through financing, securing and payment solutions



A TEAM OF OVER 400 STAFF

Well-balanced between France and the international network



A NETWORK COVERING MORE THAN 40 GEOGRAPHIES, FROM 21 LOCATIONS



A FIRST CLASS FRONT TO BACK CLIENT SERVICE



A COMMITMENT FOR SUSTAINABILITY

Structuring green, social loans & sustainable-linked facilities

Crédit Agricole CIB: Midcaps division

The main and strategic partner of Medium-Sized Companies (MSCs)



A TEAM OF OVER
40 PROFESSIONAL



13 REGIONAL
BRANCHES

ANCHORED WITHIN CRÉDIT AGRICOLE CIB, OUR SENIOR BANKERS CONNECT LOCAL BANKING RELATIONSHIP WITH WORLD-CLASS EXPERTISE, ADVISORY AND CORPORATE BANKING SOLUTIONS

- A team of senior bankers dedicated to **Midcaps companies** in close coordination Credit Agricole regional banks and LCL
- **Dedicated** resources within all business lines focusing on Midcaps
- Leveraging on the strong connection between local commercial relationship and global investment banking expertise in the aim of **offering clients the best-in-class** solutions
- Services offered to both **Corporates** and **Financial Institutions** and **Public sector**

Crédit Agricole CIB: Private Investment Banking

A worldwide platform dedicated to supporting ultra-high net worth individuals and family holdings

A BRIDGE BETWEEN TWO SOLID LEADERS

- Our global approach relies on bankers from Crédit Agricole CIB and Indosuez Wealth Management providing you with a dedicated point of contact in more than 47 countries
- A dedicated team of private investment bankers:
 - Devoted to families in order to build long lasting partnerships and bring solutions that target their specific needs.
 - Covering the whole range of family holdings specific needs

ONE CA GROUP PLATFORM

- Access to products designed for institutional investors
- Leveraging Crédit Agricole CIB and Indosuez Wealth Management's service offerings, as well as the capabilities of the whole Crédit Agricole group

Be your supportive and trusted partner achieving your corporate strategy



Crédit Agricole CIB: Global Islamic Banking Franchise

Attractive offering for our clients to tap a new pool of liquidity across different product lines



NEW & ATTRACTIVE OFFERING TO OUR CLIENTS

- An alternative instrument for our clients to tap a new pool of liquidity across Middle East and Asia, in addition to their existing conventional investors base.
- An opportunity to leverage on the Islamic banks for cross-border opportunities linked to the Middle East & Asia.



ISLAMIC STRUCTURING EXPERTISE

- Strong Islamic global franchise active in the Islamic finance market for 20+ years.
- Dedicated Global Islamic finance team centralised in the DIFC catering across CACIB's product lines.



STRONG RELATIONSHIP WITH ISLAMIC INVESTORS

- CACIB has a strong relationship with the largest Islamic banks and investors across the Middle East and Asia.
- Potential Anchor Orders from these Islamic banks with willingness to distribute within their network.



CACIB IS AN AWARDS WINNING FRANCHISE



OVERALL DEAL OF THE YEAR

Deal of the Year 2021



SAUDI ARABIA SUKUK

Deal of the Year 2021



HYBRID SUKUK

Deal of the Year 2021



SOCIAL IMPACT

Deal of the Year 2021



GLOBAL CORPORATE

Deal of the Year 2021



GLOBAL SOVEREIGN & SUPRA

Deal of the Year 2021



FINANCING

- Bilateral / Syndicated Financing
- Energy & Real Assets (Aviation, Shipping etc.)
- Debt Capital Markets
- ECA Financing
- Securitisation
- Trade Finance Solutions

HEDGING & INVESTMENTS

- Money Market Deposits
- Structured Deposits
- Sukuk
- Private Placements
- FX Hedging Products
- Rates Hedging Products
- Ad-hoc Derivatives
- Islamic Certificates

3

A leader in green and sustainable financing

Crédit Agricole CIB: Your strategic partner and global leader in the sustainable banking market



LEADING POSITION IN SUSTAINABLE FINANCE ACTIVITIES WORLDWIDE

- Recognised by IFR SRI Bond House / ESG House / EMEA ESG Financing House Awards for 7 consecutive years and in 2022
- Many Global Capital awards, among which Overall Most Impressive Bank for Green/SRI Capital Markets
- Participation to various expert groups linked to sustainable market definition, such as the Platform on Sustainable Finance in EU



AN IMPACT REPORTING SERVICE OFFER

- Advise on Reporting drafting and marketing
- A diversified product offer including ESG Advising



PART OF THE WORLD TOP 5 SUSTAINABLE BANKS

- #3 Green, Social & Sustainability Bonds bookrunner worldwide, with 4,55% market share
- CACIB Green Loans portfolio of more than €16 Bn as of 31/12/22
- €3 Bn CACIB's liquidity portfolio invested in Green, Social and Sustainability Bonds as of 31/12/2022
- CACIB Green Notes program raised more than €4.7 Bn since inception in 2013



GREEN BOND PRINCIPLES

- Co-founding and co-drafting member of this text, which constitutes the backbone of the Green, Social and Sustainability Bonds markets, now managed by ICMA¹
- CACIB was the only European Bank among the four banks which drafted the Green Bond Principles and Social Bond Principles in 2014
- CACIB member of the Executive Committee and Co-Chair since 2019

CACIB SUSTAINABLE BANKING TEAM SERVING CLIENTS AT ALL STAGE OF THEIR DEVELOPMENT WITH REGULAR MARKET AND TAILOR-MADE PRODUCTS

ESG Advisory

Green structuring Advisory

Impact reporting advisory

Support on client internal & sector mobilisation

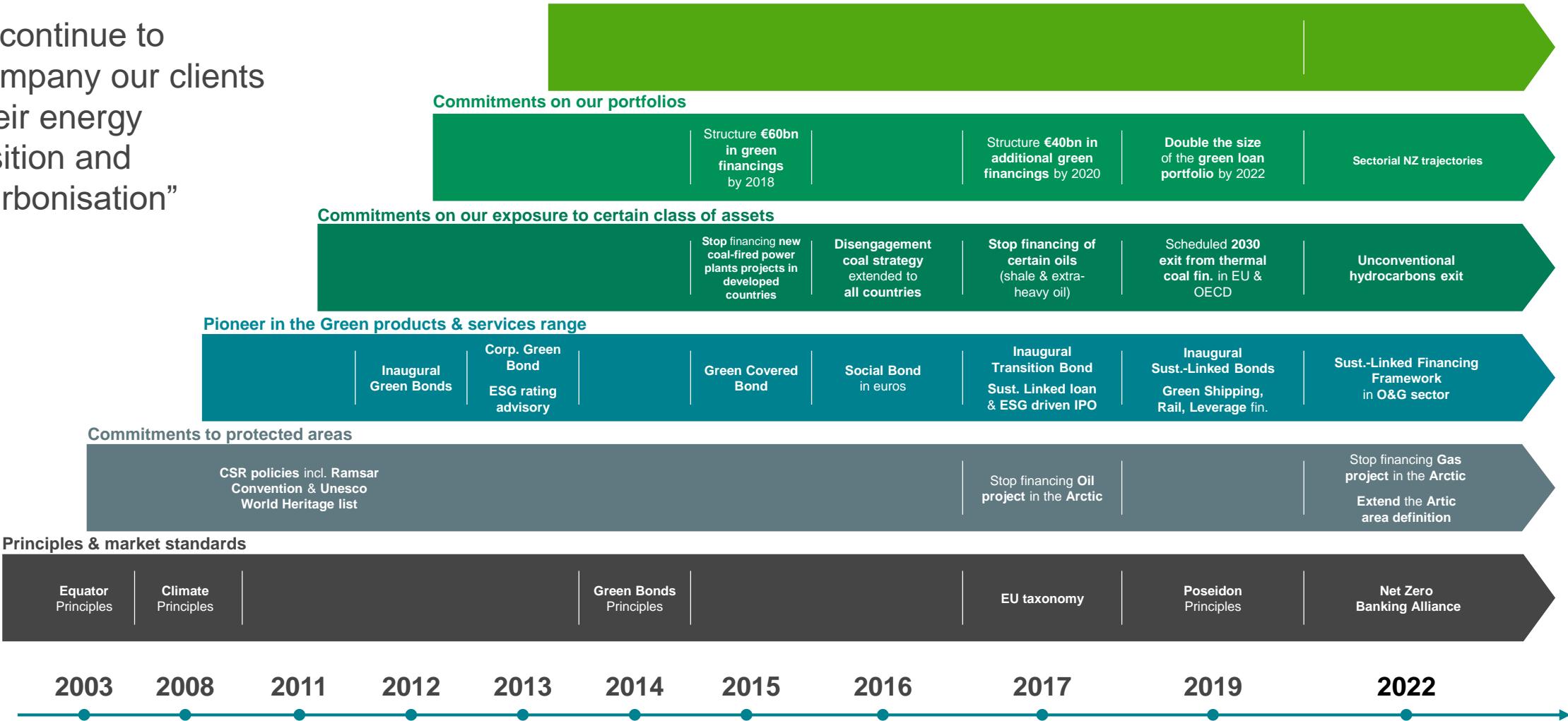
Innovation capacity

CACIB in-depth knowledge of investors, issuers, market practices and standards

¹International Capital Market Association

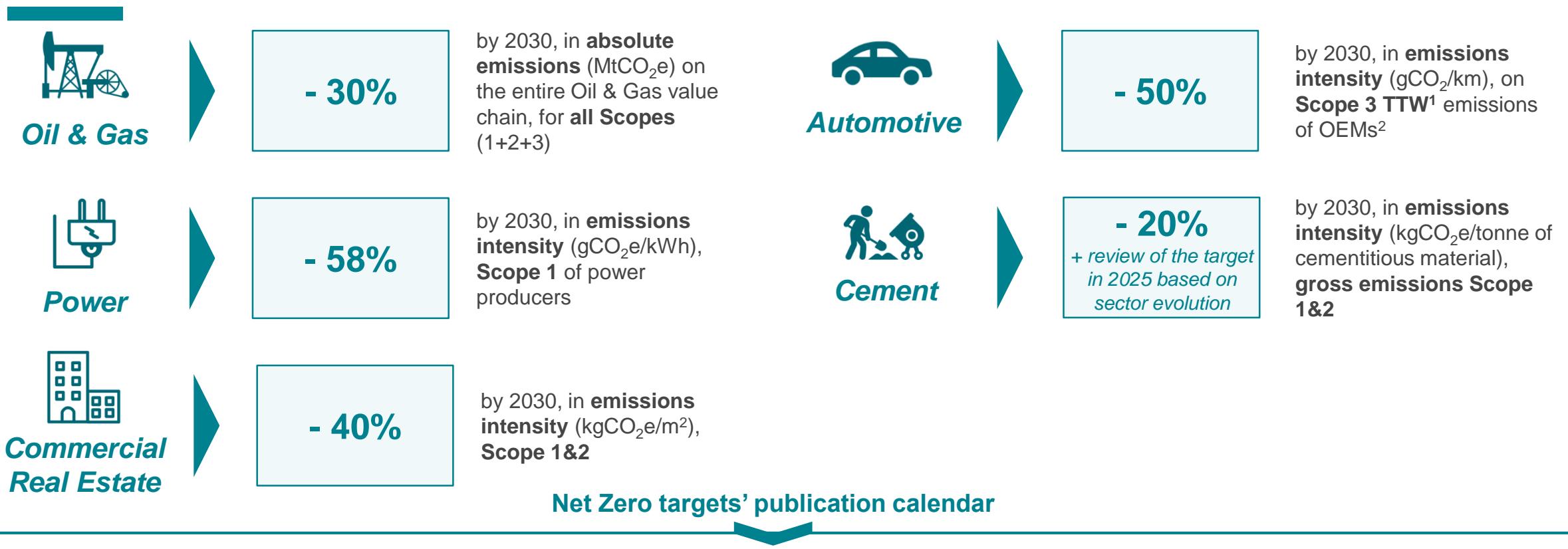
Crédit Agricole CIB: A long-standing key player tackling environmental issues

“We continue to accompany our clients in their energy transition and decarbonisation”



Crédit Agricole climate strategy

The adhesion to the Net Zero Banking Alliance translates into strong commitments on our key sectors



Announced in 2022

To be announced in 2023

Two targets in the MTP announcement in June 2022

- Fossil fuels
- Automotive

Three additional targets announced in December 2022

- Power
- Commercial real estate
- Cement

Ongoing work in sectoral initiatives

- Aviation
- Shipping
- Steel

Two additional sectors to be announced in 2023

- Agriculture
- Residential real estate

Crédit Agricole CIB: A wide range of Sustainable Financial Products

A CACIB GREEN PRODUCT OFFER COVERING ALL CLIENT'S NEEDS, DRIVEN BY INNOVATION AND SUPPORTED BY THE EXPERTISE OF ALL THE BANK BUSINESS LINES

 FINANCE YOUR SUSTAINABILITY	Green, Social and Sustainability Bonds	Green and Social Securitization	Green ABCP	Green Service contracting
	Green and Social Loans	Green Power Project Finance	Green Shipping Finance	Green Real Estate Finance
	Green, Social and Sustainability Leverage Finance	Green Rail Finance	Sustainability Linked Equity Bridge Finance	Green and Social Export Finance
 ADAPT YOUR BUSINESS MODEL	ESG Advisory	Sustainability Linked Loans	Sustainability Linked Bonds	Sustainable Commodity Finance
	ESG Rating Advisory	Green Trade Finance		
 INVEST ON SUSTAINABILITY	Impact Investment Advisory	Green Notes Equity Linked		
	Green notes fixed income	Green ABS		

Crédit Agricole CIB: Global Leader in Green, Social & Sustainability Bonds

All Green, social & sustainability bonds
all currencies –
Bookrunner by volume – Worldwide



All Green bonds all currencies –
Bookrunner by volume – Worldwide



YEAR	RANK	NB OF DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
2022	3	209	35,552 USD	4,6
2021	4	259	49,961	4,8
2020	2	102	28,377	6.5
2019	2	101	15,103	5.9
2018	1	65	10,638	9.6
2017	1	78	10,107	10.9
2016	2	33	4,519	9

YEAR	RANK	NB OF DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
2022	2	126	19,327 USD	4,3%
2021	4	134	23,408	4,7
2020	2	102	28,377	6.5
2019	1	82	11,852	6.0
2018	1	71	11,718	7.4
2017	1	75	10,722	8.4
2016	2	39	5,309	6.3

Crédit Agricole CIB: A leading player in Green & Sustainability-linked Loans

CRÉDIT AGRICOLE CIB HAS BEEN DIRECTLY INVOLVED IN THE DEVELOPMENT OF THE SUSTAINABILITY-LINKED LOANS MARKET



2022 EMEA - Green & Sustainability-linked Loans

Top Tier Lender by volume

Refinitiv

POS.	TOP TIER LENDER	NO.	DEAL VALUE (\$)(M)	%SHARE
2	Crédit Agricole CIB	204	22,943	3.2



EMEA ESG
Financing House of
the Year 2022



Best arranger of
green and ESG-
linked loan in
Western Europe

Most innovative
bank for ESG
lending 2021



Global Advisor of
the Year 2022
M&A deal of the
Year 2022 with
Hornsea 2



Best Bank for ESG
issuers

4

Innovation at the centre
of our digital strategy

Crédit Agricole CIB: A long-term digital strategy to support our clients' transformations

EXTERNAL DIGITAL WATCH

- Anticipate major trends
- Identify new offers, services or partnerships

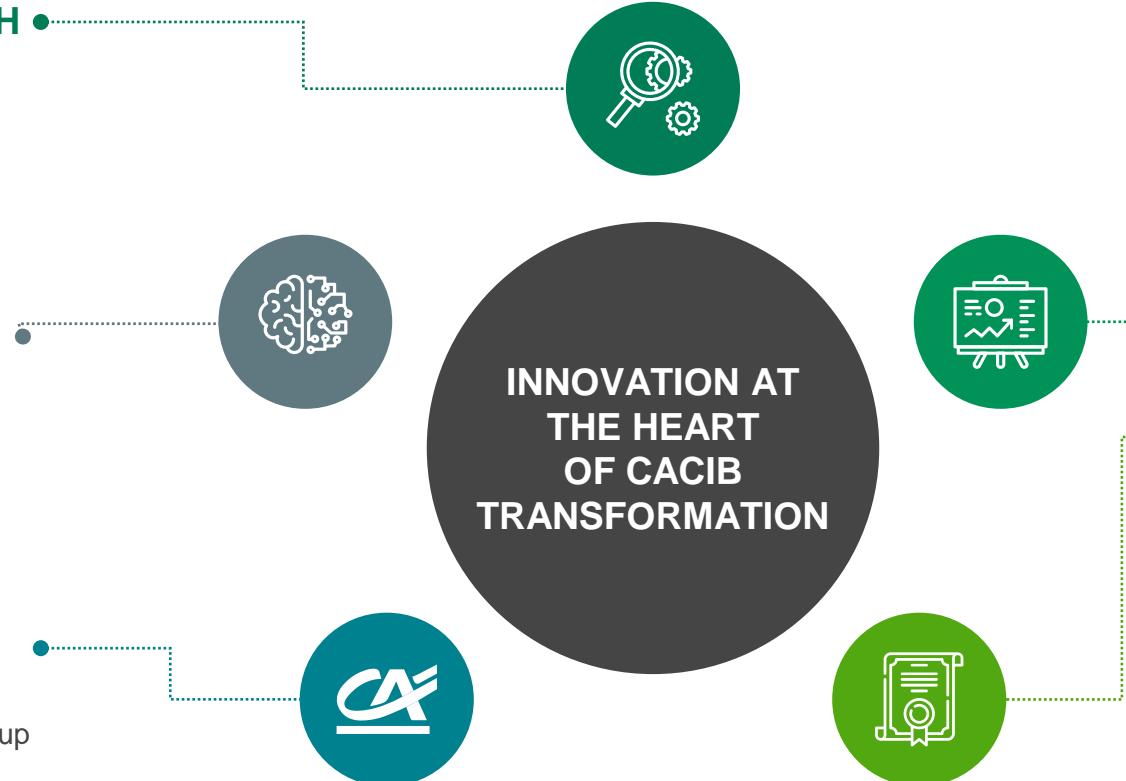
DIGITAL PROJECTS

- Seek and enable **digital projects**
- Shortened strong **client added-value** deliveries

GROUP ECOSYSTEM

- Build a **strong link** with Crédit Agricole Group ecosystem (Group DataLab and Factory, Innovation network, Villages by CA, etc.)
- Share and reuse to **better serve** our clients

INNOVATION AT
THE HEART
OF CACIB
TRANSFORMATION



DATA STRATEGY

- Define a clear **Data strategy** for Crédit Agricole CIB, deploy a large program to harmonise and make Data clean and distributable
- Disciplined implementation of **Data strategy & roadmap** to truly enable the **Bank's digital maturity** and **new services**

EXPERTISE

- Strengthen our relation with our clients through new channels (Portal, host to host, etc.)
- Develop **Data Analytics** and **Semantic Analysis** (for early detection tools, compliance, etc.)
- Develop **Blockchain** for legitimate applications, active member of blockchain experimentations
- Integrating the **values of Corporate Social Responsibility** in the values of Innovation and Digital Transformation

Crédit Agricole CIB: Main digital offering to our clients



CLIENT EXPERIENCE

- **Electronic Signature** continuing the implementation in all Crédit Agricole CIB entities
- **New ways of working:** developing tools to ease interaction and collaboration with clients
- **Client Case Management:** digitalisation of Client Services through an internally developed tool facilitating the monitoring and management of client requests



BLOCKCHAIN EXPERTISE

- **Central Bank Digital Currency:** enabling potential new products and services leveraging on Crédit Agricole Franchise with CACEIS and CAPS, high potential in terms of global efficiency and liquidity acquisition
- **Komgo** blockchain platform aiming at digitalising commodity financing activities



CLOUD EXPERTISE

- **Cloud openness** as a trustable flexible infrastructure to prototype and collaborate with vendors and customers



TRANSFORMATION PROGRAM

- A **Digital Transformation** plan to contribute in the development of Crédit Agricole CIB's activities

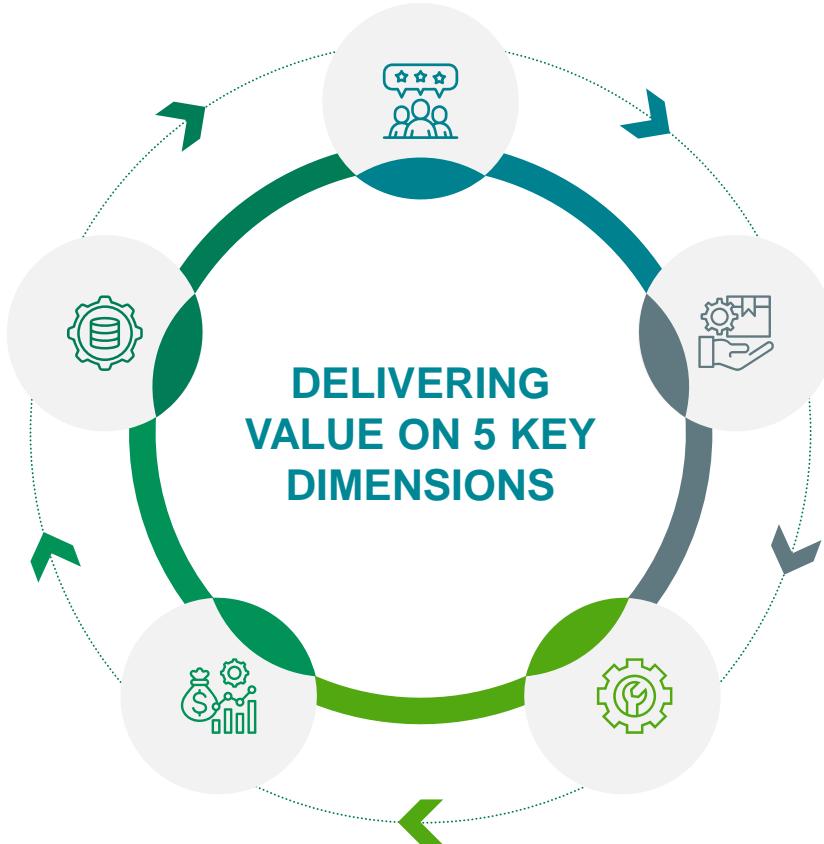


DIGITAL PLATFORM FOR CLIENTS

Opening our services via APIs and completing the relationship with digital channels.

- **Digital portal:** access to the digital product offering and services through a portal
- **Neomi:** a collaborative working platform that digitizes the relationship between Real Estate Developers and all their Banks.

Our transformation program: delivering value on 5 key dimensions



CLIENTS

- Improve Customer Experience
- Grow business
 - Create new
 - Defend/grow existing

PRODUCTS & SERVICES

- Develop digital products & services
 - Build new
 - Enhance existing
 - Build “CACIB Store” (expose data & services)
- Facilitate business model composability

INTERNAL FUNCTIONING

- Industrialise (eg. automate end to end processes)
- Improve digital dexterity (agility, tools, digital know how)

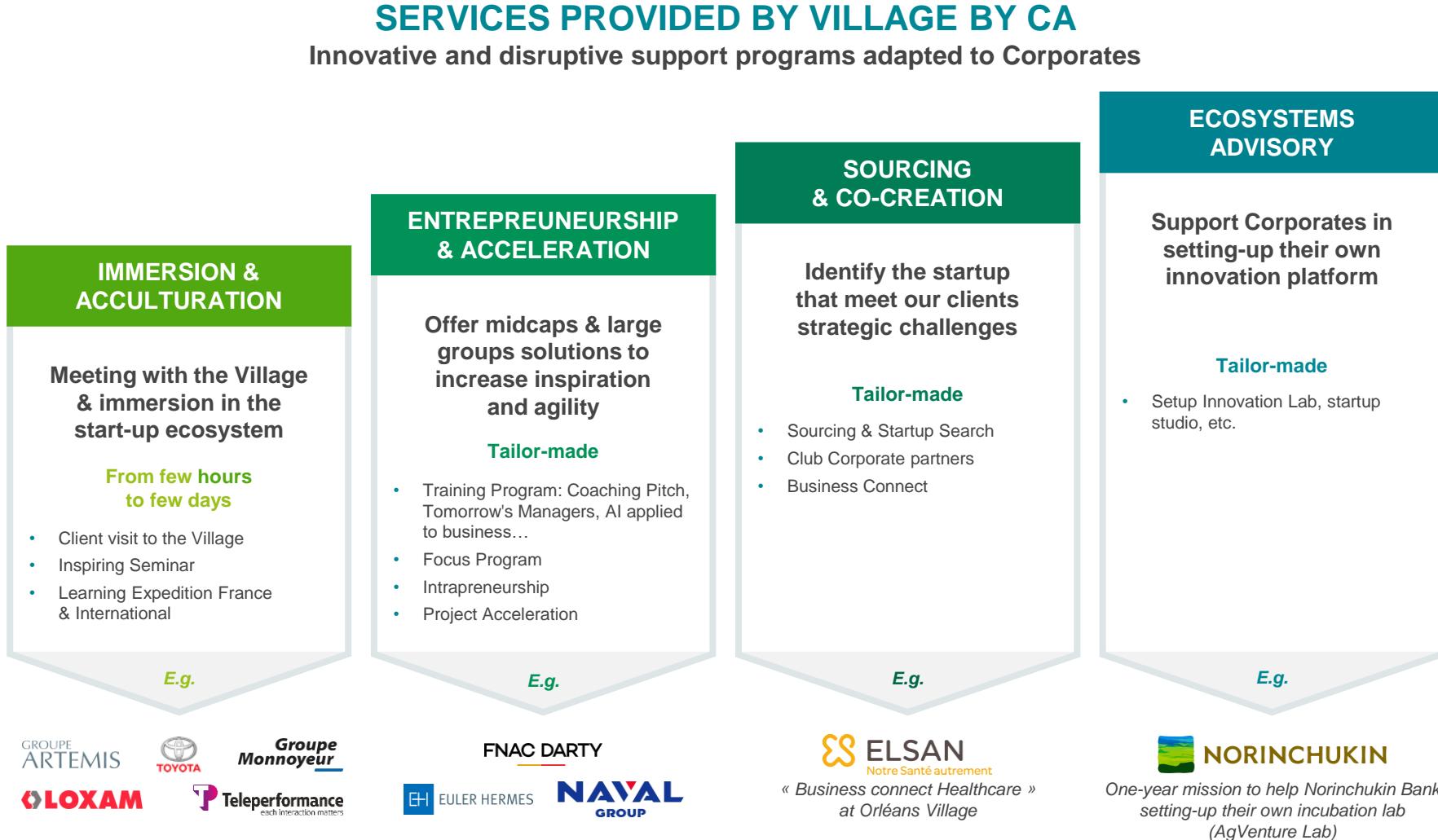
COSTS

- Optimise running costs
- Optimise consumption of scarce resources

DIGITAL PATRIMONY

- Build digital assets to increase CACIB patrimony
- Grow data maturity and value

An example of a successful cooperation: Le Village by CA



THE VILLAGE BY CA : GATEWAY FOR

- Over 1170 startups in the Network
- 40 Villages located in French middle-sized cities as well as in some of the world's major cities (Milan, London, New York, Shanghai, Tokyo)
- 390 startup members of the "club alumni"
- >1 Md€ raised
- 669 Corporate partners
- Since 2017, international challenges (Tokyo, NYC, Taipei, Dublin)
- A successful cooperation : in 2018 supporting a major Japanese group in the creation of a startup support ecosystem in Tokyo

(June 2021 figures)



League tables 2022 / H1 2023

League table positioning at a glance

H1 2023 vs. 2022

BUSINESS LINE	LEAGUE TABLES	COUNTRY	REGION	WORLD	Top 5	Between 6 and 9	Beyond 10
					2022	VAR.	H1 2023
INVESTMENT BANKING (GIB)	Global Equity – Bookrunner – France	.	.	.	6	↑	5
	Global Equity excl Blocks and ABB – Bookrunner – France	.	.	.	3	↓	4
	Global Equity excl Blocks and ABB – Bookrunner – EMEA	.	.	.	22	↑	13
	IPO – Bookrunner – EMEA	.	.	.	na	↗	na
	Global Convertible Offering – Bookrunner – France	.	.	.	6	↑	3
	Global Convertible Offering – Bookrunner – EMEA	.	.	.	11	↑	8
	M&A – Any French Involvement Completed	.	.	.	7	↓	10
	M&A – Any European Involvement Announced	.	.	.	23	↓	na
GLOBAL MARKETS DIVISION (GMD)	All Bonds in EUR - USD– Bookrunner – France	.	.	.	1	↗	1
	All Bonds in EUR – Bookrunner – Worldwide	.	.	.	3	↑	2
	All Green, Social & Sustainability Bonds in EUR – Bookrunner – Worldwide	.	.	.	1	↓	2
	All Sovereigns, Agencies and Supranationals Bonds in EUR - Bookrunner - Worldwide	.	.	.	4	↗	4
	All Sovereigns Bonds in EUR – Bookrunner – Worldwide	.	.	.	8	↑	5
	All Supranationals Bonds - Bookrunner - Worldwide	.	.	.	7	↑	5
	All Agencies Bonds in EUR – Bookrunner – Worldwide	.	.	.	6	↑	2
	All Financial Bonds in EUR – Bookrunner – Worldwide	.	.	.	3	↑	2
	All Corporate Bonds in EUR – Bookrunner – Worldwide	.	.	.	12	↑	6
	All Corporate Bonds in EUR - USD – Bookrunner – Worldwide	.	.	.	16	↑	13
	All Corporate Bonds all currencies – Bookrunner – Worldwide	.	.	.	17	↑	13
	All Jumbo Covered Bonds – Bookrunner – Worldwide	.	.	.	2	↑	1
	All International Investment Grade – Bookrunner – Worldwide	.	.	.	3	↑	2
	All International Bonds (all currencies)– Bookrunner – Worldwide	.	.	.	10	↗	10
	All High Yield Corporate Debt non USD - Bookrunner - Worldwide	.	.	.	10	↑	8
	European Private Placement - Bookrunner - Europe	.	.	.	1	↑	2
	Securitization – Bookrunner – US ABS Auto	.	.	.	19	↓	20
	Securitization – Bookrunner – Europe ABCP	.	.	.	1	↗	1
ENERGY AND REAL ASSETS (ERA)	Project Finance Loans - Mandated Aranger - Worldwide	.	.	.	4	↑	3
	Project Finance Loans - Mandated Arranger - EMEA	.	.	.	1	↗	1
	Project Finance Loans - Mandated Arranger - Americas	.	.	.	15	↑	13
INTERNATIONAL TRADE (ITB)	ECA Guaranteed Finance ex. Aircraft & Shipping - Mandated Lead Arranger - Worldwide	.	.	.	6	↑	5
CORPORATE AND LEVERAGED FINANCE (CLF) (including Syndicated Loans, Telecom and Leverage)	ECA Financing ex. Aircraft & Shipping - Mandated Lead Arranger - Worldwide	.	.	.	6	↑	3
	Telecom Finance – Bookrunner – Worldwide	.	.	.	8	↑	5
	European Leveraged Loans – Bookrunner – EMEA	.	.	.	2	↓	10
	Syndicated Loans – Bookrunner – Worldwide	.	.	.	20	↓	22
	Syndicated Loans – Bookrunner – Worldwide excl. US	.	.	.	7	↑	8
	Syndicated Loans – Bookrunner – EMEA	.	.	.	2	↑	2
	Syndicated Loans – Bookrunner – Western Europe	.	.	.	2	↑	2
	Syndicated Loans – Bookrunner – France	.	.	.	1	↑	1
	Syndicated Loans – Bookrunner – Latin America	.	.	.	13	↑	10
	Syndicated Loans – Bookrunner – Asia Pacific (excl. Japan and Australasia)	.	.	.	14	↓	27
	Syndicated Loans – Bookrunner – Middle East Africa	.	.	.	8	↓	na
	Syndicated Loans – Bookrunner – Eastern Europe	.	.	.	24	↑	17
	Corporate Syndicated Loans – Bookrunner – EMEA	.	.	.	2	↑	2
	Islamic Loans - Bookrunner - Worldwide	.	.	.	na	↑	na

League table positioning vs BNPP and SG H1 2023 vs. 2022



Top 5

Between 6 and 9

Beyond 10

BUSINESS LINE	LEAGUE TABLE	CRÉDIT AGRICOLE CIB		BNP PARIBAS		SOCIÉTÉ GÉNÉRALE	
		2022	Var.	2022	Var.	2022	Var.
INVESTMENT BANKING (GIB)	Global Equity - Bookrunner - France	8	▲	5	1	5	4
	Global Equity excl Blocks and ABB - Bookrunner - France	3	▼	4	6	2	3
	Global Equity excl Blocks and ABB - Bookrunner - EMEA	22	▲	13	6	7	6
	IPO - Bookrunner - EMEA	na	▲	na	10	1	15
	Global Convertible Offering - Bookrunner - France	6	▲	3	1	1	2
	Global Convertible Offering - Bookrunner - EMEA	11	▲	8	1	1	8
	M&A - Any French Involvement Completed	7	▼	10	3	3	5
	M&A - Any European Involvement Announced	23	▼	na	8	14	20
	All Bonds in EUR - USD - Bookrunner - France	1	▲	1	2	2	3
	All Bonds in EUR - Bookrunner - Worldwide	3	▲	2	1	5	5
GLOBAL MARKETS DIVISION (GMD)	All Green, Social & Sustainability Bonds in EUR - Bookrunner - Worldwide	1	▼	2	2	1	13
	All Sovereigns, Agencies and Supranationals Bonds in EUR - Bookrunner - Worldwide	4	▲	4	2	2	8
	All Sovereigns Bonds in EUR - Bookrunner - Worldwide	8	▲	5	2	12	7
	All Supranationals Bonds - Bookrunner - Worldwide	7	▲	5	4	11	9
	All Agencies Bonds in EUR - Bookrunner - Worldwide	6	▲	2	2	4	12
	All Financial Bonds in EUR - Bookrunner - Worldwide	3	▲	2	1	2	1
	All Corporate Bonds in EUR - Bookrunner - Worldwide	12	▲	6	1	4	5
	All Corporate Bonds in EUR - USD - Bookrunner - Worldwide	16	▲	13	7	14	17
	All Corporate Bonds all currencies - Bookrunner - Worldwide	17	▲	13	6	15	17
	All Jumbo Covered Bonds - Bookrunner - Worldwide	2	▲	1	4	10	14
	All International Investment Grade - Bookrunner - Worldwide	3	▲	2	1	5	5
	All International Bonds (all currencies) - Bookrunner - Worldwide	10	▲	10	8	11	11
	All High Yield Corporate Debt non USD - Bookrunner - Worldwide	10	▲	8	5	11	19
	European Private Placement - Bookrunner - Europe	1	▼	2	2	4	20
	Securitization - Bookrunner - US ABS Auto	19	▼	20	13	11	13
	Securitization - Bookrunner - Europe ABCP	1	▲	1	3	2	4
	Project Finance Loans - Mandated Arranger - Worldwide	4	▲	3	8	11	4
	Project Finance Loans - Mandated Arranger - EMEA	1	▲	1	4	6	14
	Project Finance Loans - Mandated Arranger - Americas	15	▲	13	13	na	10
ENERGY AND REAL ASSETS (ERA)	ECA Guaranteed Finance ex. Aircraft & Shipping - Mandated Lead Arranger - Worldwide	6	▲	5	2	2	4
	ECA Financing ex. Aircraft & Shipping - Mandated Lead Arranger - Worldwide	6	▲	3	2	7	5
INTERNATIONAL TRADE (ITB)	Telecom Finance - Bookrunner - Worldwide	8	▲	5	4	12	14
	European Leveraged Loans - Bookrunner - EMEA	2	▼	10	1	6	12
CORPORATE AND LEVERAGED FINANCE (CLF) (Including Syndicated Loans, Telecom and Leverage)	Syndicated Loans - Bookrunner - Worldwide	20	▼	22	8	7	25
	Syndicated Loans - Bookrunner - Worldwide excl. US	7	▼	8	5	1	22
	Syndicated Loans - Bookrunner - EMEA	2	▲	2	1	4	10
	Syndicated Loans - Bookrunner - Western Europe	2	▲	2	1	4	7
	Syndicated Loans - Bookrunner - France	1	▲	1	2	3	4
	Syndicated Loans - Bookrunner - Latin America	13	▲	10	6	26	13
	Syndicated Loans - Bookrunner - Asia Pacific (excl. Japan and Australasia)	14	▼	27	11	23	17
	Syndicated Loans - Bookrunner - Middle East Africa	8	▼	na	11	23	na
	Syndicated Loans - Bookrunner - Eastern Europe	24	▲	17	8	19	3
	Corporate Syndicated Loans - Bookrunner - EMEA	2	▲	2	1	4	11
	Islamic Loans - Bookrunner - Worldwide	na	▲	na	na	na	na
	Number of changes between 2022 and H1 2023	22	▲	14	15	12	5
		11	▲	15	15	27	27
		11	▼	15	15	na	na

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- IPO Bookrunner – EMEA
- Global Convertible Offering – Bookrunner – France
- Global Convertible Offering – Bookrunner – EMEA *
- M&A – Any French Involvement Completed *
- M&A – Any European Involvement Announced

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- All Corporate Bonds in EUR - USD – Bookrunner – Worldwide
- All Corporate Bonds all currencies – Bookrunner – Worldwide
- All Jumbo Covered Bonds in EUR – Bookrunner – Worldwide
- All International Investment Grade – Bookrunner – Worldwide All
- All International Bonds (all currencies) – Bookrunner – Worldwide
- All High Yield Corporate Debt non USD – Bookrunner - Worldwide
- European Private Placement – Bookrunner - Europe
- Securitization – Bookrunner – US ABS Auto
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- Project Finance Loans – Mandated Arranger – Worldwide
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• * Highlighted League Tables

1

Global Investment Banking

Global Investment Banking

Global Equity – Bookrunner - France

2022 ECM - France

Global equity, equity-related
Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
1	BNP Paribas SA	18	1 144	12,9%
2	Goldman Sachs & Co	11	951	10,7%
3	Natixis	14	868	9,8%
4	Citi	7	856	9,6%
5	Societe Generale	14	760	8,5%
6	Credit Agricole CIB	9	613	6,9%
7	HSBC Holdings PLC	6	530	6,0%
8	Deutsche Bank	4	386	4,3%
9	JP Morgan	6	376	4,2%
10	Santander Corp & Invest Bkg	4	374	4,2%
11	Morgan Stanley	3	286	3,2%
12	Barclays	5	284	3,2%
13	ABN AMRO Bank	1	211	2,4%
13	Cooperatieve Rabobank UA	1	211	2,4%
15	Stifel/KBW	3	110	1,2%

H1 2023 ECM - France

Global equity, equity-related
Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
1	BofA Securities Inc	4	1 313	28,7%
2	Goldman Sachs & Co	3	1 209	26,5%
3	BNP Paribas SA	7	576	12,6%
4	Societe Generale	9	342	7,5%
5	Credit Agricole CIB	3	172	3,8%
6	Natixis	3	159	3,5%
7	JP Morgan	3	149	3,3%
8	Morgan Stanley	2	144	3,2%
9	HSBC Holdings PLC	2	140	3,1%
10	Barclays	2	71	1,6%
11	TP ICAP Group PLC	5	65	1,4%
12	Citi	1	65	1,4%
13	Jefferies LLC	3	28	0,6%
14	Midcap Partners SAS	2	11	0,2%
15	Bryan, Garnier & Co	2	10	0,2%

Source: Refinitiv

Global Investment Banking

Global Equity – Bookrunner - France

2022 ECM - France

Global equity, equity-related excl Blocks and ABB
Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
1	Natixis	10	632	11,6%
2	Societe Generale	8	568	10,5%
3	Credit Agricole CIB	8	519	9,6%
4	HSBC Holdings PLC	5	436	8,0%
5	Deutsche Bank	4	386	7,1%
6	BNP Paribas SA	11	382	7,1%
7	Santander Corp & Invest Bkg	4	374	6,9%
8	Citi	3	350	6,5%
9	ABN AMRO Bank	1	211	3,9%
9	Cooperatieve Rabobank UA	1	211	3,9%
11	JP Morgan	3	190	3,5%
12	Goldman Sachs & Co	5	150	2,8%
13	Barclays	3	129	2,4%
14	BofA Securities Inc	2	102	1,9%
15	Jefferies LLC	4	99	1,8%

H1 2023 ECM - France

Global equity, equity-related excl Blocks and ABB
Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
1	BNP Paribas SA	7	576	30,5%
2	Goldman Sachs & Co	1	375	19,9%
3	Societe Generale	6	213	11,3%
4	Credit Agricole CIB	2	140	7,4%
4	HSBC Holdings PLC	2	140	7,4%
4	JP Morgan	2	140	7,4%
7	Barclays	2	71	3,8%
8	Natixis	1	60	3,2%
9	Jefferies LLC	2	20	1,0%
10	TP ICAP Group PLC	4	19	1,0%
11	Midcap Partners SAS	2	11	0,6%
12	Bryan, Garnier & Co	2	10	0,5%
13	Bryan Garnier Securities SAS	1	8	0,4%
14	Invest Securities	3	8	0,4%
15	Capital Systeme Investissement	1	6	0,3%

Source: Refinitiv

Global Investment Banking

Global Equity – Bookrunner - EMEA

2022 ECM - EMEA

Global equity, equity-related excl Blocks and ABB
Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
1	HSBC Holdings PLC	19	4 693	7,8%
2	Goldman Sachs & Co	22	3 940	6,6%
3	Citi	14	3 567	6,0%
4	Morgan Stanley	15	2 625	4,4%
5	Saudi National Bank SJSC	7	2 342	3,9%
6	BNP Paribas SA	23	2 244	3,8%
7	Societe Generale	16	2 022	3,4%
8	BofA Securities Inc	13	1 999	3,3%
9	EFG Hermes	10	1 989	3,3%
10	Barclays	13	1 706	2,9%
11	Santander Corp & Invest Bkg	11	1 704	2,9%
12	Deutsche Bank	10	1 641	2,7%
13	JP Morgan	10	1 618	2,7%
14	Credit Suisse	10	1 581	2,6%
15	Riyadh Bank Ltd	4	1 400	2,3%
16	First Abu Dhabi Bank PJSC	4	1 379	2,3%
17	Jefferies LLC	21	1 178	2,0%
18	UniCredit	5	1 105	1,8%
19	Stifel/KBW	14	916	1,5%
20	Nordea	10	892	1,5%

22 Credit Agricole CIB

Source: Refinitiv

H1 2023 ECM - EMEA

Global equity, equity-related excl Blocks and ABB
Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
1	Goldman Sachs & Co	7	1 490	7,7%
2	BNP Paribas SA	16	1 463	7,6%
3	JP Morgan	12	890	4,6%
4	Morgan Stanley	1	756	3,9%
5	HSBC Holdings PLC	6	699	3,6%
6	Societe Generale	12	692	3,6%
7	Deutsche Bank	5	663	3,4%
8	Citi	5	614	3,2%
9	Zuercher Kantonalbank	2	541	2,8%
10	Nordea	6	518	2,7%
11	EFG Hermes	4	504	2,6%
12	Barclays	7	498	2,6%
13	Credit Agricole CIB	5	485	2,5%
14	Dubai Islamic Bank PJSC	1	465	2,4%
15	Abu Dhabi Commercial Bank PJSC	3	428	2,2%
16	Handelsbanken Capital Markets	3	380	2,0%
17	Arqaam Capital Ltd	2	363	1,9%
17	First Abu Dhabi Bank PJSC	2	363	1,9%
17	International Securities LLC	2	363	1,9%
20	Jefferies LLC	7	353	1,8%

Global Investment Banking IPO – Bookrunner - EMEA

2022 ECM - EMEA
IPO - Bookrunner by volume



H1 2023 ECM - EMEA
IPO - Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
1	HSBC Holdings PLC	10	3 460	10,0%
2	Goldman Sachs & Co	10	2 865	8,3%
3	Citi	7	2 584	7,5%
4	EFG Hermes	10	1 989	5,8%
5	Morgan Stanley	8	1 966	5,7%
6	Saudi National Bank SJSC	6	1 942	5,6%
7	BofA Securities Inc	7	1 521	4,4%
8	Riyadh Bank Ltd	4	1 400	4,1%
9	First Abu Dhabi Bank PJSC	4	1 379	4,0%
10	BNP Paribas SA	7	1 082	3,1%
11	Barclays	4	993	2,9%
12	Credit Suisse	3	986	2,9%
13	UniCredit	3	937	2,7%
14	JP Morgan	2	923	2,7%
15	Societe Generale	3	884	2,6%
16	Santander Corp & Invest Bkg	2	876	2,5%
17	Deutsche Bank	1	826	2,4%
18	Banque Saudi Fransi	2	529	1,5%
19	Dubai Islamic Bank PJSC	2	468	1,4%
20	Mediobanca	2	452	1,3%

Source: Refinitiv C7c

RANK	BANK	NB DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
1	BNP Paribas SA	6	673	9,0%
2	EFG Hermes	4	504	6,7%
3	Dubai Islamic Bank PJSC	1	465	6,2%
4	Deutsche Bank	3	432	5,8%
5	Abu Dhabi Commercial Bank PJSC	3	428	5,7%
6	JP Morgan	5	419	5,6%
7	Arqaam Capital Ltd	2	363	4,9%
7	First Abu Dhabi Bank PJSC	2	363	4,9%
7	HSBC Holdings PLC	2	363	4,9%
7	International Securities LLC	2	363	4,9%
11	Saudi National Bank SJSC	1	249	3,3%
12	BBVA	2	217	2,9%
13	QInvest LLC	1	177	2,4%
14	UniCredit	2	169	2,3%
15	Qatar National Bank	1	152	2,0%
16	Barclays	2	141	1,9%
16	Goldman Sachs & Co	2	141	1,9%
18	Al Rajhi Capital	2	115	1,5%
19	Citi	2	108	1,4%
20	Banque Saudi Fransi	1	104	1,4%

Global Investment Banking

Global convertible offering – Bookrunner - France

2022 ECM - France

Global convertible offering
Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
1	BNP Paribas SA	4	457	22,8%
2	HSBC Holdings PLC	4	268	13,4%
2	Societe Generale	4	268	13,4%
4	Goldman Sachs & Co	1	250	12,5%
5	Natixis	4	224	11,2%
6	Credit Agricole CIB	3	218	10,9%
7	Deutsche Bank	2	124	6,2%
8	JP Morgan	1	94	4,7%
9	Barclays	1	50	2,5%
9	Jefferies LLC	1	50	2,5%

H1 2023 ECM - France

Global convertible offering
Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
1	BNP Paribas SA	2	455	36,5%
2	Goldman Sachs & Co	1	375	30,1%
3	Credit Agricole CIB	1	80	6,4%
3	HSBC Holdings PLC	1	80	6,4%
3	JP Morgan	1	80	6,4%
3	Societe Generale	1	80	6,4%
7	Capital Systeme Investissement	1	6	0,5%
8	Midcap Partners SAS	1	5	0,4%

Source: Refinitiv

Global Investment Banking

Global convertible offering – Bookrunner - EMEA

2022 ECM - EMEA

Global convertible offering
Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
1	BNP Paribas SA	8	981	16,6%
2	JP Morgan	4	692	11,7%
3	Goldman Sachs & Co	4	561	9,5%
4	BofA Securities Inc	3	525	8,9%
5	HSBC Holdings PLC	6	386	6,5%
6	Deutsche Bank	3	364	6,2%
7	Morgan Stanley	2	280	4,7%
8	Societe Generale	4	268	4,5%
9	Citi	1	253	4,3%
10	Natixis	4	224	3,8%
11	Credit Agricole CIB	3	218	3,7%
12	Credit Suisse	2	217	3,7%
13	UBS	2	199	3,4%
14	Barclays	2	163	2,7%
15	Mizuho Financial Group	1	113	1,9%
16	Evercore Partners	1	105	1,8%
16	Wells Fargo & Co	1	105	1,8%
18	Jefferies LLC	2	84	1,4%
19	Cooperatieve Rabobank UA	1	83	1,4%
20	Stifel/KBW	1	60	1,0%

Source: Refinitiv C9d

H1 2023 ECM - EMEA

Global convertible offering
Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
1	BNP Paribas SA	6	1 015	17,6%
2	Goldman Sachs & Co	3	650	11,3%
3	Barclays	3	620	10,8%
4	BofA Securities Inc	1	333	5,8%
5	HSBC Holdings PLC	4	332	5,8%
6	UniCredit	3	306	5,3%
7	JP Morgan	3	294	5,1%
8	Credit Agricole CIB	4	272	4,7%
9	UBS	2	262	4,5%
10	Societe Generale	3	252	4,4%
11	Citi	2	225	3,9%
12	Morgan Stanley	1	167	2,9%
13	Jefferies LLC	2	138	2,4%
14	DNB ASA	1	120	2,1%
14	SEB	1	120	2,1%
16	Mediobanca	1	107	1,9%
16	UniCredit SpA	1	107	1,9%
18	Commerzbank AG	2	85	1,5%
19	JB Capital Markets SV SA	1	65	1,1%
20	BBVA	1	56	1,0%

Global Investment Banking

M&A – Any French involvement Completed

2022 Merger & Acquisition - France

Financial Adviser – Any French involvement Completed



RANK	BANK	NB DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
1	Rothschild & Co	146	71 268	38,9%
2	Goldman Sachs & Co	24	64 142	35,0%
3	BNP Paribas SA	69	63 015	34,4%
4	JP Morgan	27	57 874	31,6%
5	Societe Generale	35	52 233	28,5%
6	Citi	13	44 899	24,5%
7	Credit Agricole CIB	56	41 763	22,8%
8	HSBC Holdings PLC	15	40 698	22,2%
9	Morgan Stanley	17	39 588	21,6%
10	Lazard	60	35 187	19,2%
11	BofA Securities Inc	8	32 587	17,8%
12	PJT Partners Inc	4	31 019	16,9%
13	Credit Suisse	12	26 327	14,4%
14	Perella Weinberg Partners LP	6	25 700	14,0%
15	Mediobanca	11	22 922	12,5%
16	Deutsche Bank	6	21 972	12,0%
17	Centerview Partners LLC	15	19 433	10,6%
18	Nomura	13	19 066	10,4%
19	Natixis	47	17 281	9,4%
20	Barclays	16	14 179	7,7%

Source: Refinitiv AF 40

H1 2023 Merger & Acquisition - France

Financial Adviser – Any French involvement Completed



RANK	BANK	NB DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
1	JP Morgan	12	35 479	53,1%
2	Goldman Sachs & Co	7	32 227	48,2%
3	BNP Paribas SA	19	32 018	47,9%
4	Morgan Stanley	6	25 981	38,9%
5	Lazard	23	19 125	28,6%
6	Societe Generale	15	16 058	24,0%
7	BofA Securities Inc	5	14 532	21,7%
8	BMO Capital Markets	1	14 503	21,7%
9	Rothschild & Co	50	12 798	19,1%
10	Credit Agricole CIB	16	11 446	17,1%
11	Citi	3	9 526	14,2%
12	UBS	3	6 800	10,2%
13	Numis	1	4 566	6,8%
14	Centerview Partners LLC	3	3 557	5,3%
15	PJT Partners Inc	1	2 258	3,4%
16	DBS Group Holdings	1	2 250	3,4%
17	Deloitte	7	2 063	3,1%
18	Deutsche Bank	3	2 015	3,0%
19	Daiwa Securities Group Inc	4	2 000	3,0%
19	Liberty Corporate Fin Assoc	1	2 000	3,0%

Global Investment Banking

M&A – Any European involvement Announced

2022 Merger & Acquisition - Europe

Financial Adviser – Any European involvement Announced



RANK	BANK	NB DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
1	Goldman Sachs & Co	167	360 680	34,2%
2	JP Morgan	156	256 820	24,4%
3	Morgan Stanley	112	204 613	19,4%
4	BofA Securities Inc	101	201 471	19,1%
5	Rothschild & Co	390	169 273	16,1%
6	Citi	87	166 074	15,8%
7	Lazard	186	159 499	15,1%
8	BNP Paribas SA	134	143 882	13,7%
9	Barclays	95	114 326	10,9%
10	UBS	68	103 132	9,8%
11	Deutsche Bank	36	80 512	7,6%
12	Santander Corp & Invest Bkg	50	74 864	7,1%
13	Mediobanca	50	67 067	6,4%
14	Evercore Partners	61	63 556	6,0%
15	UniCredit	27	62 698	6,0%
16	RBC Capital Markets	38	51 873	4,9%
17	Perella Weinberg Partners LP	24	50 014	4,7%
18	Equita SIM SpA	17	49 634	4,7%
19	Centerview Partners LLC	39	46 090	4,4%
20	Societe Generale	47	32 932	3,1%

23 Credit Agricole CIB

61

30 411

2,9%

Source: Refinitiv AD21

H1 2023 Merger & Acquisition - Europe

Financial Adviser – Any European involvement Announced



RANK	BANK	NB DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
1	Goldman Sachs & Co	69	102 358	27,0%
2	JP Morgan	69	94 853	25,0%
3	Citi	38	63 931	16,9%
4	Barclays	25	60 734	16,0%
5	Morgan Stanley	61	60 549	16,0%
6	BofA Securities Inc	36	42 361	11,2%
7	BMO Capital Markets	7	35 876	9,5%
8	Ardea Partners Llc	2	34 327	9,1%
8	Origin Merchant Partners	2	34 327	9,1%
10	Rothschild & Co	157	33 603	8,9%
11	UBS	37	25 616	6,8%
12	Centerview Partners LLC	20	18 875	5,0%
13	Wells Fargo & Co	5	18 072	4,8%
14	BNP Paribas SA	50	17 717	4,7%
15	Lazard	78	15 333	4,0%
16	Jefferies LLC	40	12 079	3,2%
17	Moelis & Co	20	11 145	2,9%
18	Evercore Partners	22	10 703	2,8%
19	HSBC Holdings PLC	9	9 296	2,5%
20	Deutsche Bank	18	9 201	2,4%

2

Global Markets Division

Global Markets Division

All bonds in EUR - USD – Bookrunner - France

2022 Bonds - France

All bonds in EUR - USD – Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
1	Credit Agricole CIB	103	35 540	14,4%
2	BNP Paribas SA	82	30 816	12,5%
3	Societe Generale	79	25 898	10,5%
4	Natixis	79	18 170	7,4%
5	HSBC Holdings PLC	55	12 231	5,0%
6	JP Morgan	42	11 439	4,6%
7	Barclays	46	10 871	4,4%
8	Citi	30	8 450	3,4%
9	Deutsche Bank	32	7 162	2,9%
10	Caisse Federale Credit Mutuel	40	7 020	2,8%
11	BofA Securities Inc	27	6 628	2,7%
12	NatWest Markets	25	6 271	2,5%
13	UniCredit	32	4 827	2,0%
14	Morgan Stanley	18	4 756	1,9%
15	Santander Corp & Invest Bkg	33	4 480	1,8%

H1 2023 Bonds - France

All bonds in EUR - USD – Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
1	Credit Agricole CIB	67	24 807	14,0%
2	BNP Paribas SA	61	18 387	10,4%
3	Societe Generale	54	18 385	10,4%
4	Natixis	54	12 583	7,1%
5	HSBC Holdings PLC	41	9 322	5,3%
6	JP Morgan	33	8 046	4,6%
7	Citi	23	6 895	3,9%
8	Barclays	28	6 789	3,8%
9	Deutsche Bank	26	6 552	3,7%
10	BofA Securities Inc	19	4 947	2,8%
11	NatWest Markets	16	3 972	2,2%
12	Commerzbank AG	20	3 915	2,2%
13	Goldman Sachs & Co	14	3 847	2,2%
14	Morgan Stanley	13	3 734	2,1%
15	Santander Corp & Invest Bkg	21	3 429	1,9%

Source: Refinitiv

Global Markets Division

All bonds in EUR – Bookrunner - Worldwide

2022 Bonds - Worldwide
All bonds in EUR – Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
1	BNP Paribas SA	369	94 126	7,4%
2	JP Morgan	297	80 887	6,3%
3	Credit Agricole CIB	291	76 941	6,0%
4	Deutsche Bank	283	75 098	5,9%
5	Societe Generale	258	66 773	5,2%
6	Barclays	241	64 800	5,1%
7	UniCredit	239	61 315	4,8%
8	HSBC Holdings PLC	244	58 688	4,6%
9	Citi	203	53 945	4,2%
10	BofA Securities Inc	190	53 659	4,2%
11	Goldman Sachs & Co	166	48 559	3,8%
12	Morgan Stanley	152	39 000	3,0%
13	Natixis	198	37 952	3,0%
14	Commerzbank AG	163	34 585	2,7%
15	Santander Corp & Invest Bkg	160	31 174	2,4%

H1 2023 Bonds - Worldwide
All bonds in EUR – Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
1	BNP Paribas SA	289	68 266	7,5%
2	Credit Agricole CIB	221	62 123	6,8%
3	Deutsche Bank	198	52 802	5,8%
4	JP Morgan	204	52 249	5,7%
5	Societe Generale	169	48 539	5,3%
6	Barclays	185	47 402	5,2%
7	HSBC Holdings PLC	187	40 299	4,4%
8	Citi	153	37 882	4,1%
9	BofA Securities Inc	151	37 077	4,1%
10	Goldman Sachs & Co	130	31 476	3,4%
11	Natixis	139	30 772	3,4%
12	UniCredit	154	29 750	3,3%
13	Santander Corp & Invest Bkg	126	28 328	3,1%
14	Morgan Stanley	94	27 541	3,0%
15	Commerzbank AG	122	26 557	2,9%

Source: Refinitiv N1

Global Markets Division

All green, social & sustainability bonds in EUR – Bookrunner - Worldwide

2022 Green Bonds - Worldwide

All green, social & sustainability bonds in EUR – Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
1	Credit Agricole CIB	123	26 299	7,9%
2	BNP Paribas SA	139	23 242	7,0%
3	BofA Merrill Lynch	85	19 848	6,0%
4	Societe Generale CIB	93	18 689	5,6%
5	JP Morgan	98	17 628	5,3%
6	Deutsche Bank	94	17 298	5,2%
7	HSBC	95	16 693	5,0%
8	Barclays	71	16 003	4,8%
9	Citi	77	13 459	4,1%
10	Natixis	64	11 876	3,6%
11	NatWest Markets	58	11 540	3,5%
12	UniCredit	83	11 170	3,4%
13	ING	93	10 906	3,3%
14	Morgan Stanley	61	9 908	3,0%
15	DZ Bank	44	9 539	2,9%

H1 2023 Green Bonds - Worldwide

All green, social & sustainability bonds in EUR – Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
1	BNP Paribas SA	103	18 344	8,5%
2	Credit Agricole CIB	90	15 184	7,0%
3	BofA Merrill Lynch	53	12 621	5,8%
4	Deutsche Bank	63	12 421	5,7%
5	JP Morgan	56	11 140	5,2%
6	HSBC	73	9 422	4,4%
7	Barclays	51	8 855	4,1%
8	Commerzbank AG	41	8 046	3,7%
9	NatWest Markets	37	7 834	3,6%
10	Natixis	42	7 163	3,3%
11	Citi	50	6 709	3,1%
12	UniCredit	48	6 487	3,0%
13	Societe Generale CIB	40	6 413	3,0%
14	ING	50	6 145	2,8%
15	Morgan Stanley	36	6 127	2,8%

Source: Bloomberg

Global Markets Division

All sovereigns, agencies and supranationals bonds in EUR Bookrunner - Worldwide

2022 Bonds - Worldwide

All sovereigns, agencies and supranationals bonds in EUR – Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
1	JP Morgan	104	47 374	9,7%
2	BNP Paribas SA	69	37 486	7,6%
3	Barclays	62	33 442	6,8%
4	Credit Agricole CIB	68	32 579	6,6%
5	Deutsche Bank	58	32 566	6,6%
6	Citi	60	29 817	6,1%
7	BofA Securities Inc	53	29 498	6,0%
8	UniCredit	30	28 620	5,8%
9	Goldman Sachs & Co	40	27 136	5,5%
10	Societe Generale	46	23 622	4,8%

H1 2023 Bonds - Worldwide

All sovereigns, agencies and supranationals bonds in EUR – Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
1	JP Morgan	61	30 280	8,8%
2	BNP Paribas SA	52	28 567	8,3%
3	Deutsche Bank	46	26 902	7,8%
4	Credit Agricole CIB	47	25 546	7,4%
5	Barclays	44	24 072	7,0%
6	Citi	42	20 841	6,0%
7	BofA Securities Inc	29	18 115	5,3%
8	Societe Generale	28	16 603	4,8%
9	Morgan Stanley	28	16 471	4,8%
10	Goldman Sachs & Co	23	16 016	4,6%

Source: Refinitiv

Global Markets Division

All sovereigns bonds in EUR – Bookrunner - Worldwide

2022 Bonds - Worldwide

All sovereigns bonds in EUR – Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
1	JP Morgan	38	22 839	11,7%
2	BNP Paribas SA	27	16 460	8,4%
3	UniCredit	8	15 528	7,9%
4	Deutsche Bank	22	14 912	7,6%
5	Citi	25	13 382	6,8%
6	IMI - Intesa Sanpaolo	4	13 364	6,8%
7	Barclays	22	12 709	6,5%
8	Credit Agricole CIB	17	12 450	6,4%
9	BofA Securities Inc	14	9 476	4,8%
10	Nomura	10	7 649	3,9%
11	Goldman Sachs & Co	14	7 594	3,9%
12	Societe Generale	10	7 216	3,7%
13	HSBC Holdings PLC	9	6 696	3,4%
14	Morgan Stanley	11	6 185	3,2%
15	Santander Corp & Invest Bkg	6	4 646	2,4%

H1 2023 Bonds - Worldwide

All sovereigns bonds in EUR – Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
1	BNP Paribas SA	23	15 058	9,3%
2	JP Morgan	26	14 966	9,2%
3	Deutsche Bank	26	14 735	9,1%
4	Barclays	21	14 449	8,9%
5	Credit Agricole CIB	14	12 548	7,8%
6	Citi	22	11 704	7,2%
7	Societe Generale	12	7 824	4,8%
8	BofA Securities Inc	12	7 282	4,5%
9	Goldman Sachs & Co	9	7 170	4,4%
10	Nomura	10	6 671	4,1%
11	BBVA	3	6 325	3,9%
12	Santander Corp & Invest Bkg	4	5 308	3,3%
13	Morgan Stanley	11	5 202	3,2%
14	UniCredit	7	4 359	2,7%
15	IMI - Intesa Sanpaolo	5	4 095	2,5%

Source: Refinitiv N4

Global Markets Division

All supranationals bonds – Bookrunner - Worldwide

2022 Bonds - Worldwide
All supranationals bonds –
Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
1	Goldman Sachs & Co	12	12 883	8,2%
2	Barclays	13	11 966	7,6%
3	BofA Securities Inc	20	11 711	7,4%
4	BNP Paribas SA	12	11 325	7,2%
5	JP Morgan	20	11 286	7,2%
6	Deutsche Bank	17	11 097	7,0%
7	Credit Agricole CIB	23	10 122	6,4%
8	Morgan Stanley	14	10 091	6,4%
9	Citi	14	9 669	6,1%
10	UniCredit	8	9 352	5,9%
11	Societe Generale	11	7 459	4,7%
12	NatWest Markets	7	5 720	3,6%
13	Commerzbank AG	8	5 229	3,3%
14	Nomura	5	4 363	2,8%
15	DZ Bank	10	4 247	2,7%

H1 2023 Bonds - Worldwide
All supranationals bonds –
Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
1	JP Morgan	10	7 592	8,7%
2	BNP Paribas SA	10	7 395	8,5%
3	Deutsche Bank	7	6 140	7,1%
4	Goldman Sachs & Co	4	5 763	6,6%
5	Credit Agricole CIB	7	5 659	6,5%
6	BofA Securities Inc	5	5 636	6,5%
7	Morgan Stanley	4	5 487	6,3%
8	Citi	6	5 075	5,8%
9	Societe Generale	5	5 023	5,8%
10	Barclays	6	4 809	5,5%
11	HSBC Holdings PLC	4	4 403	5,1%
12	UniCredit	3	4 208	4,8%
13	NatWest Markets	5	3 796	4,4%
14	Natixis	3	3 381	3,9%
15	Nomura	3	2 779	3,2%

Source: Refinitiv N5

Global Markets Division

All agencies bonds – Bookrunner - Worldwide

2022 Bonds - Worldwide

All agencies bonds –
Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
1	JP Morgan	46	13 250	9,0%
2	BNP Paribas SA	31	11 544	7,9%
3	HSBC Holdings PLC	23	10 802	7,4%
4	Barclays	28	10 609	7,2%
5	Societe Generale	26	10 108	6,9%
6	Credit Agricole CIB	28	10 007	6,8%
7	BofA Securities Inc	19	8 312	5,7%
8	Deutsche Bank	20	7 718	5,3%
9	Citi	21	6 767	4,6%
10	Goldman Sachs & Co	14	6 660	4,5%
11	Commerzbank AG	21	6 317	4,3%
12	TD Securities Inc	10	5 106	3,5%
13	Morgan Stanley	13	4 944	3,4%
14	NatWest Markets	16	4 654	3,2%
15	DZ Bank	13	4 263	2,9%

H1 2023 Bonds - Worldwide

All agencies bonds –
Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
1	JP Morgan	26	9 711	9,6%
2	Credit Agricole CIB	26	7 339	7,2%
3	HSBC Holdings PLC	24	7 197	7,1%
4	BNP Paribas SA	19	6 113	6,0%
5	Deutsche Bank	13	6 027	5,9%
6	Morgan Stanley	13	5 783	5,7%
7	BofA Securities Inc	12	5 197	5,1%
8	Goldman Sachs & Co	11	5 072	5,0%
9	Barclays	17	4 815	4,7%
10	Commerzbank AG	10	4 471	4,4%
11	Citi	14	4 063	4,0%
12	Societe Generale	11	3 756	3,7%
13	UniCredit	12	3 656	3,6%
14	TD Securities Inc	10	3 592	3,5%
15	Natixis	11	3 369	3,3%

Source: Refinitiv N6

Global Markets Division

All financial bonds in EUR – Bookrunner - Worldwide

2022 Bonds - Worldwide

All financial bonds in EUR – Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
1	BNP Paribas SA	79	18 543	8,3%
2	Societe Generale	70	17 851	8,0%
3	Credit Agricole CIB	61	17 822	8,0%
4	HSBC Holdings PLC	69	14 094	6,3%
5	Deutsche Bank	68	14 064	6,3%
6	JP Morgan	63	10 474	4,7%
7	Natixis	44	10 172	4,5%
8	Barclays	59	9 045	4,0%
9	Credit Suisse	25	8 826	3,9%
10	Citi	48	7 880	3,5%
11	Goldman Sachs & Co	44	7 562	3,4%
12	UBS	46	7 535	3,4%
13	BofA Securities Inc	48	7 046	3,1%
14	UniCredit	38	6 675	3,0%
15	ING	42	6 588	2,9%

H1 2023 Bonds - Worldwide

All financial bonds in EUR – Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
1	Societe Generale	50	15 914	9,0%
2	Credit Agricole CIB	44	14 599	8,3%
3	BNP Paribas SA	67	14 001	7,9%
4	Natixis	41	9 464	5,4%
5	Deutsche Bank	50	8 514	4,8%
6	UBS	47	8 041	4,6%
7	JP Morgan	46	7 143	4,1%
8	Barclays	43	6 715	3,8%
9	HSBC Holdings PLC	41	6 476	3,7%
10	Santander Corp & Invest Bkg	37	6 316	3,6%
11	Morgan Stanley	29	5 758	3,3%
12	Goldman Sachs & Co	37	5 299	3,0%
13	BofA Securities Inc	35	4 893	2,8%
14	Citi	32	4 769	2,7%
15	ING	30	4 509	2,6%

Source: Refinitiv N11

Global Markets Division

All corporate bonds in EUR – Bookrunner - Worldwide

2022 Bonds - Worldwide

All corporate bonds in EUR –
Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
1	BNP Paribas SA	133	20 284	7,8%
2	Deutsche Bank	90	16 757	6,4%
3	HSBC Holdings PLC	78	14 549	5,6%
4	Societe Generale	88	13 030	5,0%
5	JP Morgan	78	12 997	5,0%
6	BofA Securities Inc	63	11 766	4,5%
7	UniCredit	75	11 318	4,3%
8	Barclays	66	11 242	4,3%
9	Goldman Sachs & Co	63	10 609	4,1%
10	Citi	62	10 551	4,0%
11	ING	62	10 288	3,9%
12	Credit Agricole CIB	75	9 911	3,8%
13	Santander Corp & Invest Bkg	58	8 628	3,3%
14	NatWest Markets	37	6 648	2,5%
15	Morgan Stanley	43	6 563	2,5%

H1 2023 Bonds - Worldwide

All corporate bonds in EUR –
Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
1	BNP Paribas SA	128	17 712	8,9%
2	HSBC Holdings PLC	61	10 358	5,2%
3	BofA Securities Inc	70	10 156	5,1%
4	Deutsche Bank	62	10 065	5,0%
5	Societe Generale	57	10 045	5,0%
6	Credit Agricole CIB	71	9 844	4,9%
7	JP Morgan	66	9 678	4,8%
8	Citi	57	8 706	4,4%
9	Barclays	56	8 504	4,3%
10	Goldman Sachs & Co	57	7 806	3,9%
11	UniCredit	56	7 797	3,9%
12	Santander Corp & Invest Bkg	49	7 579	3,8%
13	ING	54	6 762	3,4%
14	Mitsubishi UFJ Financial Group	46	6 574	3,3%
15	Mizuho Financial Group	35	6 103	3,1%

Source: Refinitiv N8

Global Markets Division

All corporate bonds in EUR - USD – Bookrunner - Worldwide

2022 Bonds - Worldwide

All corporate bonds in EUR - USD – Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
1	JP Morgan	344	79 867	9,1%
2	BofA Securities Inc	354	72 841	8,3%
3	Citi	304	61 285	7,0%
4	Goldman Sachs & Co	214	49 071	5,6%
5	Barclays	209	45 629	5,2%
6	Morgan Stanley	182	40 839	4,7%
7	BNP Paribas SA	247	40 751	4,7%
8	Deutsche Bank	179	39 687	4,5%
9	HSBC Holdings PLC	175	34 428	3,9%
10	Wells Fargo & Co	188	32 896	3,8%
11	Mizuho Financial Group	176	29 820	3,4%
12	RBC Capital Markets	127	21 221	2,4%
13	Mitsubishi UFJ Financial Group	161	20 655	2,4%
14	Societe Generale	121	19 436	2,2%
15	Sumitomo Mitsui Finl Grp Inc	113	18 574	2,1%
16	Credit Agricole CIB	131	17 233	2,0%
17	Credit Suisse	99	17 018	1,9%
18	Santander Corp & Invest Bkg	97	14 849	1,7%
19	US Bancorp	78	13 266	1,5%
20	UniCredit	82	12 413	1,4%

Source: Refinitiv

H1 2023 Bonds - Worldwide

All corporate bonds in EUR - USD – Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
1	JP Morgan	274	50 809	8,0%
2	BofA Securities Inc	268	48 645	7,7%
3	Citi	223	42 393	6,7%
4	BNP Paribas SA	232	36 262	5,7%
5	Goldman Sachs & Co	187	33 895	5,4%
6	Barclays	170	29 486	4,7%
7	Mizuho Financial Group	155	28 075	4,4%
8	Wells Fargo & Co	166	25 933	4,1%
9	Morgan Stanley	141	25 917	4,1%
10	Deutsche Bank	127	23 995	3,8%
11	Mitsubishi UFJ Financial Group	156	22 124	3,5%
12	HSBC Holdings PLC	122	22 012	3,5%
13	Credit Agricole CIB	128	17 076	2,7%
14	Sumitomo Mitsui Finl Grp Inc	107	15 724	2,5%
15	RBC Capital Markets	108	15 461	2,4%
16	Santander Corp & Invest Bkg	88	14 621	2,3%
17	Societe Generale	81	12 864	2,0%
18	TD Securities Inc	91	12 073	1,9%
19	UBS	66	10 195	1,6%
20	US Bancorp	77	10 024	1,6%

Global Markets Division

All corporate bonds all currencies – Bookrunner - Worldwide

2022 Bonds - Worldwide

All corporate bonds all currencies –
Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
1	JP Morgan	354	81 261	8,8%
2	BofA Securities Inc	365	75 125	8,2%
3	Citi	312	62 124	6,8%
4	Goldman Sachs & Co	221	50 298	5,5%
5	Barclays	231	48 829	5,3%
6	BNP Paribas SA	261	42 527	4,6%
7	Morgan Stanley	185	41 487	4,5%
8	Deutsche Bank	187	41 185	4,5%
9	HSBC Holdings PLC	212	38 336	4,2%
10	Wells Fargo & Co	189	33 033	3,6%
11	Mizuho Financial Group	185	31 291	3,4%
12	RBC Capital Markets	141	23 277	2,5%
13	Mitsubishi UFJ Financial Group	164	21 252	2,3%
14	Sumitomo Mitsui Finl Grp Inc	121	21 242	2,3%
15	Societe Generale	126	19 748	2,1%
16	Credit Suisse	106	17 978	2,0%
17	Credit Agricole CIB	139	17 916	1,9%
18	Santander Corp & Invest Bkg	102	15 690	1,7%
19	US Bancorp	78	13 266	1,4%
20	UniCredit	83	12 533	1,4%

Source: Refinitiv

H1 2023 Bonds - Worldwide

All corporate bonds all currencies –
Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
1	JP Morgan	280	51 803	7,8%
2	BofA Securities Inc	274	50 051	7,5%
3	Citi	227	42 970	6,4%
4	BNP Paribas SA	241	37 625	5,6%
5	Goldman Sachs & Co	189	34 318	5,1%
6	Barclays	186	31 697	4,7%
7	Mizuho Financial Group	160	28 976	4,3%
8	Morgan Stanley	147	26 467	4,0%
9	Wells Fargo & Co	166	25 933	3,9%
10	HSBC Holdings PLC	152	24 539	3,7%
11	Deutsche Bank	131	24 427	3,7%
12	Mitsubishi UFJ Financial Group	160	22 653	3,4%
13	Credit Agricole CIB	134	17 375	2,6%
14	RBC Capital Markets	116	16 844	2,5%
15	Sumitomo Mitsui Finl Grp Inc	112	16 185	2,4%
16	Santander Corp & Invest Bkg	95	15 805	2,4%
17	Societe Generale	83	12 970	1,9%
18	TD Securities Inc	93	12 253	1,8%
19	UBS	74	11 344	1,7%
20	US Bancorp	77	10 024	1,5%

Global Markets Division

All jumbo covered all currencies – Bookrunner - Worldwide

2022 Bonds - Worldwide

All jumbo covered all currencies –
Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
1	DZ Bank	26	6 416	6,3%
2	Credit Agricole CIB	26	6 169	6,1%
3	Natixis	27	6 073	6,0%
4	BNP Paribas SA	19	5 751	5,7%
5	Commerzbank AG	23	5 547	5,5%
6	Landesbank Baden-Wurtemberg	23	5 421	5,4%
7	UniCredit	24	5 257	5,2%
8	HSBC Holdings PLC	20	4 891	4,8%
9	ING	20	4 880	4,8%
10	Societe Generale	14	3 959	3,9%
11	Santander Corp & Invest Bkg	16	3 849	3,8%
12	UBS	12	3 616	3,6%
13	Barclays	12	3 308	3,3%
14	Deutsche Bank	12	2 854	2,8%
15	Danske Bank	11	2 619	2,6%

H1 2023 Bonds - Worldwide

All jumbo covered all currencies –
Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
1	Credit Agricole CIB	24	6 565	8,0%
2	Natixis	23	5 646	6,9%
3	HSBC Holdings PLC	20	4 924	6,0%
4	Landesbank Baden-Wurtemberg	22	4 579	5,6%
5	Commerzbank AG	18	4 345	5,3%
6	Santander Corp & Invest Bkg	13	4 312	5,2%
7	ING	13	3 822	4,6%
8	Barclays	17	3 679	4,5%
9	Deutsche Bank	11	3 176	3,9%
10	Erste Group	13	3 049	3,7%
11	UniCredit	14	2 755	3,3%
12	DZ Bank	11	2 581	3,1%
13	BBVA	8	2 460	3,0%
14	Societe Generale	11	2 356	2,9%
15	BNP Paribas SA	10	2 306	2,8%

Source: Refinitiv N2

Global Markets Division

All international investment grade – Bookrunner - Worldwide

2022 Bonds - Worldwide

All international investment grade in EUR –
Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
1	BNP Paribas SA	308	84 447	7,6%
2	JP Morgan	260	75 673	6,8%
3	Credit Agricole CIB	244	68 307	6,1%
4	Deutsche Bank	235	65 586	5,9%
5	Societe Generale	216	59 734	5,4%
6	Barclays	194	57 508	5,2%
7	HSBC Holdings PLC	220	55 855	5,0%
8	UniCredit	174	52 487	4,7%
9	BofA Securities Inc	159	48 155	4,3%
10	Citi	162	48 030	4,3%
11	Goldman Sachs & Co	126	43 484	3,9%
12	Morgan Stanley	115	33 108	3,0%
13	Natixis	150	31 514	2,8%
14	Commerzbank AG	122	28 291	2,5%
15	Santander Corp & Invest Bkg	127	25 900	2,3%

H1 2023 Bonds - Worldwide

All international investment grade in EUR –
Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
1	BNP Paribas SA	234	60 700	7,6%
2	Credit Agricole CIB	174	55 424	7,0%
3	Deutsche Bank	158	47 793	6,0%
4	JP Morgan	161	46 594	5,9%
5	Societe Generale	143	43 931	5,5%
6	Barclays	141	41 046	5,2%
7	HSBC Holdings PLC	161	36 919	4,6%
8	Citi	119	33 707	4,2%
9	BofA Securities Inc	117	31 976	4,0%
10	Santander Corp & Invest Bkg	107	25 881	3,3%
11	Morgan Stanley	83	25 668	3,2%
12	Goldman Sachs & Co	88	25 657	3,2%
13	Natixis	106	25 530	3,2%
14	UniCredit	108	24 135	3,0%
15	Commerzbank AG	85	20 860	2,6%

Source: Refinitiv N9

Global Markets Division

All international bonds (all currencies) – Bookrunner - Worldwide

2022 Bonds - Worldwide

All international bonds (all currencies) – Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (USD M)	MARKET SHARE (%)
1	JP Morgan	1 037	286 439	8,0%
2	BofA Securities Inc	873	256 056	7,2%
3	Citi	844	243 983	6,8%
4	Goldman Sachs & Co	658	197 577	5,5%
5	Barclays	781	189 988	5,3%
6	Morgan Stanley	621	164 213	4,6%
7	HSBC Holdings PLC	669	159 407	4,5%
8	BNP Paribas SA	666	158 491	4,4%
9	Deutsche Bank	629	151 736	4,2%
10	Credit Agricole CIB	530	111 628	3,1%
11	Societe Generale	416	98 584	2,8%
12	Credit Suisse	413	93 818	2,6%
13	RBC Capital Markets	404	82 003	2,3%
14	Wells Fargo & Co	359	76 451	2,1%
15	TD Securities Inc	315	68 681	1,9%

H1 2023 Bonds - Worldwide

All international bonds (all currencies) – Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (USD M)	MARKET SHARE (%)
1	JP Morgan	730	173 783	7,3%
2	BofA Securities Inc	593	156 740	6,6%
3	Citi	561	147 730	6,2%
4	BNP Paribas SA	550	130 697	5,5%
5	Barclays	529	129 858	5,5%
6	HSBC Holdings PLC	477	111 561	4,7%
7	Morgan Stanley	366	107 209	4,5%
8	Goldman Sachs & Co	414	105 009	4,4%
9	Deutsche Bank	409	104 806	4,4%
10	Credit Agricole CIB	389	92 066	3,9%
11	Societe Generale	238	64 554	2,7%
12	RBC Capital Markets	295	60 083	2,5%
13	UBS	239	51 043	2,1%
14	Santander Corp & Invest Bkg	212	49 245	2,1%
15	Wells Fargo & Co	275	48 197	2,0%

Source: Refinitiv J1

Global Markets Division

All high yield corporate debt – Bookrunner - Worldwide

2022 Bonds - Worldwide

All high yield corporate debt non USD – Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
1	Goldman Sachs & Co	19	2 135	8,5%
2	Deutsche Bank	20	1 715	6,8%
3	JP Morgan	18	1 639	6,5%
4	Credit Suisse	11	1 383	5,5%
5	BNP Paribas SA	18	1 241	4,9%
6	Barclays	14	1 196	4,8%
7	Morgan Stanley	15	1 096	4,4%
8	UniCredit	12	1 040	4,1%
9	RBC Capital Markets	14	901	3,6%
10	Credit Agricole CIB	9	707	2,8%
11	Societe Generale	11	667	2,7%
12	Citi	8	646	2,6%
13	IMI - Intesa Sanpaolo	11	616	2,5%
14	HSBC Holdings PLC	8	615	2,5%
15	Nordea	10	588	2,3%

H1 2023 Bonds - Worldwide

All high yield corporate debt non USD – Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
1	Goldman Sachs & Co	25	2 681	10,4%
2	BNP Paribas SA	27	2 188	8,5%
3	JP Morgan	22	1 953	7,6%
4	Deutsche Bank	20	1 695	6,6%
5	UniCredit	16	1 344	5,2%
6	BofA Securities Inc	14	1 271	4,9%
7	Citi	15	1 174	4,6%
8	Credit Agricole CIB	14	1 025	4,0%
9	Barclays	13	920	3,6%
10	Commerzbank AG	8	678	2,6%
11	RBC Capital Markets	9	616	2,4%
12	HSBC Holdings PLC	8	546	2,1%
13	ING	9	527	2,0%
14	Santander Corp & Invest Bkg	7	474	1,8%
15	NatWest Markets	5	465	1,8%

Source: Refinitiv B6

Global Markets Division

European Private Placement – Bookrunner - Europe

2022 European Private Placement
Bookrunner



RANK	BANK	NB DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
1	Credit Agricole CIB	29	6 863	10,7%
2	BNP Paribas SA	28	6 108	9,6%
3	JP Morgan	34	4 202	6,6%
4	Societe Generale	13	3 832	6,0%
5	BofA Securities Inc	13	3 757	5,9%
6	Citi	14	3 137	4,9%
7	Morgan Stanley	8	2 760	4,3%
8	Barclays	22	2 632	4,1%
9	TD Securities Inc	19	2 554	4,0%
10	Santander Corp & Invest Bkg	9	2 390	3,7%

H1 2023 European Private Placement
Bookrunner



RANK	BANK	NB DEALS	AMOUNT (EUR M)	MARKET SHARE (%)
1	JP Morgan	25	2 935	8,2%
2	Credit Agricole CIB	17	2 922	8,2%
3	HSBC Holdings PLC	22	2 828	7,9%
4	BNP Paribas SA	19	2 541	7,1%
5	BofA Securities Inc	12	2 531	7,1%
6	RBC Capital Markets	20	2 158	6,0%
7	Nomura	17	1 614	4,5%
8	TD Securities Inc	19	1 564	4,4%
9	Barclays	11	1 392	3,9%
10	Deutsche Bank	13	1 208	3,4%

Source: Refinitiv J01C

Global Markets Division

Securitization – Bookrunner - US

2022 US Securitization - ABS Auto
US Asset Backed Securities Auto



RANK	BANK	NB DEALS	AMOUNT (USD M)	MARKET SHARE (%)
1	JP Morgan	129	36 441	11,1%
2	BofA Securities Inc	110	26 735	8,1%
3	Barclays	100	25 752	7,8%
4	Wells Fargo & Co	110	24 833	7,6%
5	Citi	103	24 435	7,4%
6	RBC Capital Markets	84	22 045	6,7%
7	Credit Suisse	88	20 500	6,2%
8	Goldman Sachs & Co	76	19 142	5,8%
9	Deutsche Bank	79	14 071	4,3%
10	Morgan Stanley	42	12 853	3,9%
11	Mizuho Financial Group	42	11 161	3,4%
12	Mitsubishi UFJ Financial Group	38	9 771	3,0%
13	BNP Paribas SA	42	8 970	2,7%
14	Jefferies LLC	33	6 713	2,0%
15	Societe Generale	26	6 547	2,0%
16	TD Securities Inc	28	6 031	1,8%
17	Guggenheim Securities LLC	22	5 873	1,8%
18	BMO Capital Markets	24	5 540	1,7%
19	Credit Agricole CIB	24	4 398	1,3%
20	Sumitomo Mitsui Finl Grp Inc	17	3 880	1,2%

Source: Refinitiv F14

H1 2023 US Securitization - ABS Auto
US Asset Backed Securities Auto



RANK	BANK	NB DEALS	AMOUNT (USD M)	MARKET SHARE (%)
1	BofA Securities Inc	60	15 316	10,8%
2	JP Morgan	66	14 250	10,1%
3	Wells Fargo & Co	48	11 441	8,1%
4	Barclays	50	9 587	6,8%
5	Citi	46	9 537	6,7%
6	RBC Capital Markets	47	9 383	6,6%
7	Deutsche Bank	39	7 112	5,0%
8	Mizuho Financial Group	29	6 810	4,8%
9	TD Securities Inc	24	5 183	3,7%
10	Mitsubishi UFJ Financial Group	24	5 059	3,6%
11	BNP Paribas SA	24	4 912	3,5%
12	Jefferies LLC	7	4 824	3,4%
13	Societe Generale	21	4 496	3,2%
14	Apollo Global Management Inc	25	4 101	2,9%
15	BMO Capital Markets	21	3 502	2,5%
16	Goldman Sachs & Co	23	3 386	2,4%
17	Morgan Stanley	15	2 997	2,1%
18	Sumitomo Mitsui Finl Grp Inc	14	2 915	2,1%
19	Truist Financial Corp	28	2 798	2,0%
20	Credit Agricole CIB	13	2 230	1,6%

Global Markets Division

Securitization – Bookrunner - Europe

2022 European Securitization - ABCP
Top sponsors for NON-SIV / Securities /
Repo vehicles



RANK	BANK	AMOUNT (USD M)
1	Credit Agricole CIB	9 144
2	Intesa Sanpaolo	7 175
3	BNP Paribas	5 952
4	Natixis	4 017
5	Societe Generale	4 008
6	LBBW	3 181
7	Deutsche Bank	1 434
8	Bayerische LB	740
9	Helaba	494
10	ING	426

H1 2023 European Securitization - ABCP
Top sponsors for NON-SIV / Securities /
Repo vehicles



RANK	BANK	AMOUNT (USD M)
1	Credit Agricole CIB	8 566
2	BNP Paribas	8 040
3	Intesa Sanpaolo	7 311
4	Societe Generale	4 235
5	LBBW	3 673
6	Natixis	3 486
7	CIC	3 170
8	Deutsche Bank	2 144
8	Bayerische LB	1 011
10	Helaba	218

Source: CPWare,

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Energy and Real Assets

Energy and Real Assets

Project finance loans – Mandated Arranger - Worldwide

2022 Project finance loans - Worldwide
Mandated Arranger by volume



RANK	BANK	NB DEALS	AMOUNT (USD M)	MARKET SHARE (%)
1	Mitsubishi UFJ Financial Group	151	17 571	5,8%
2	Sumitomo Mitsui Finl Grp Inc	129	15 541	5,2%
3	Societe Generale	100	12 301	4,1%
4	Credit Agricole CIB	114	11 593	3,9%
5	ING	83	10 152	3,4%
6	Santander Corp & Invest Bkg	87	10 001	3,3%
7	Mizuho Financial Group	72	9 844	3,3%
8	BNP Paribas SA	65	9 589	3,2%
9	Natixis	53	6 539	2,2%
10	Bank of China Ltd	43	6 470	2,2%
11	CIBC World Markets Inc	44	6 037	2,0%
12	HSBC Holdings PLC	41	5 594	1,9%
13	BBVA	46	5 047	1,7%
14	State Bank of India	9	4 881	1,6%
15	Nord/LB	49	4 576	1,5%

H1 2023 Project finance loans - Worldwide
Mandated Arranger by volume



RANK	BANK	NB DEALS	AMOUNT (USD M)	MARKET SHARE (%)
1	Sumitomo Mitsui Finl Grp Inc	47	7 004	5,9%
2	Mitsubishi UFJ Financial Group	62	6 125	5,2%
3	Credit Agricole CIB	37	4 673	4,0%
4	Societe Generale	38	3 486	3,0%
5	Mizuho Financial Group	26	3 475	2,9%
6	Santander Corp & Invest Bkg	40	3 474	2,9%
7	ING	33	3 342	2,8%
8	Natixis	23	3 185	2,7%
9	Bank of China Ltd	12	3 043	2,6%
10	BBVA	23	2 879	2,4%
11	BNP Paribas SA	20	2 367	2,0%
12	HSBC Holdings PLC	21	2 340	2,0%
13	Korea Development Bank	8	2 280	1,9%
14	NatWest Markets	17	2 175	1,8%
15	Standard Chartered PLC	13	2 104	1,8%

Source: Refinitiv X02

Energy and Real Assets

Project finance loans – Mandated Arranger - EMEA

2022 Project finance loans - EMEA
Mandated Arranger by volume



RANK	BANK	NB DEALS	AMOUNT (USD M)	MARKET SHARE (%)
1	Credit Agricole CIB	76	7 569	6,3%
2	Santander Corp & Invest Bkg	51	5 764	4,8%
3	Societe Generale	43	5 627	4,7%
4	BNP Paribas SA	33	5 238	4,3%
5	Sumitomo Mitsui Finl Grp Inc	18	4 052	3,4%
6	ING	31	3 993	3,3%
7	Mitsubishi UFJ Financial Group	21	3 257	2,7%
8	UniCredit	25	3 071	2,5%
9	Natixis	21	3 041	2,5%
10	BBVA	23	2 884	2,4%
11	Nord/LB	28	2 799	2,3%
12	CaixaBank SA	27	2 616	2,2%
13	KfW IPEX-Bank GmbH	17	2 480	2,1%
14	Standard Chartered PLC	9	2 306	1,9%
15	Bank of China Ltd	13	2 284	1,9%

H1 2023 Project finance loans - EMEA
Mandated Arranger by volume



RANK	BANK	NB DEALS	AMOUNT (USD M)	MARKET SHARE (%)
1	Credit Agricole CIB	19	2 463	5,7%
2	Santander Corp & Invest Bkg	25	1 885	4,3%
3	NatWest Markets	14	1 814	4,2%
4	UniCredit SpA	7	1 620	3,7%
5	Natixis	11	1 495	3,4%
6	BNP Paribas SA	8	1 328	3,1%
7	Mitsubishi UFJ Financial Group	8	1 316	3,0%
8	Saudi British Bank	1	1 275	2,9%
9	BBVA	12	1 225	2,8%
10	ABN AMRO Bank	7	1 210	2,8%
11	Sumitomo Mitsui Finl Grp Inc	6	1 203	2,8%
12	KfW IPEX-Bank GmbH	8	1 201	2,8%
13	CaixaBank SA	10	1 037	2,4%
14	Societe Generale	12	1 033	2,4%
15	ING	13	947	2,2%

Source: Refinitiv X15

Energy and Real Assets

Project finance loans – Mandated Arranger - Americas

2022 Project finance loans - Americas
Mandated Arranger by volume



RANK	BANK	NB DEALS	AMOUNT (USD M)	MARKET SHARE (%)
1	Mitsubishi UFJ Financial Group	91	9 750	8,7%
2	Sumitomo Mitsui Finl Grp Inc	61	6 549	5,9%
3	ING	32	4 618	4,1%
4	Societe Generale	35	4 504	4,0%
5	Mizuho Financial Group	28	4 064	3,6%
6	Santander Corp & Invest Bkg	33	3 850	3,5%
7	CIBC World Markets Inc	24	3 530	3,2%
8	Scotiabank	20	3 394	3,0%
9	RBC Capital Markets	21	2 999	2,7%
10	HSBC Holdings PLC	19	2 902	2,6%
11	BofA Securities Inc	19	2 844	2,5%
12	Natixis	20	2 611	2,3%
13	BNP Paribas SA	17	2 523	2,3%
14	Bank of China Ltd	7	2 410	2,2%
15	Credit Agricole CIB	25	2 362	2,1%

H1 2023 Project finance loans - Americas
Mandated Arranger by volume



RANK	BANK	NB DEALS	AMOUNT (USD M)	MARKET SHARE (%)
1	Mitsubishi UFJ Financial Group	34	3 162	7,2%
2	Sumitomo Mitsui Finl Grp Inc	21	3 038	6,9%
3	Mizuho Financial Group	12	2 029	4,6%
4	BBVA	11	1 654	3,8%
5	Scotiabank	8	1 573	3,6%
6	ING	12	1 517	3,5%
7	Santander Corp & Invest Bkg	14	1 382	3,2%
8	National Bank of Canada Fin'l	9	1 336	3,0%
9	RBC Capital Markets	6	1 287	2,9%
10	Societe Generale	14	1 227	2,8%
11	JP Morgan	8	1 212	2,8%
12	Natixis	9	1 149	2,6%
13	Credit Agricole CIB	9	1 090	2,5%
14	BofA Securities Inc	6	1 067	2,4%
15	Morgan Stanley	2	1 038	2,4%

Source: Refinitiv X04

4

International Trade & Transaction Banking

International Trade and Transaction Banking

ECA Guaranteed Finance – Mandated lead arranger - Worldwide

2022 ECA Guaranteed Finance ex. Aircraft & Shipping - Worldwide
Mandated lead arranger by volume



RANK	BANK	NB DEALS	AMOUNT (USD M)	MARKET SHARE (%)
1	Santander	39	5 861	12,0%
2	BNP Paribas	39	4 658	9,5%
3	HSBC	26	3 835	7,8%
4	Sumitomo Mitsui Financial Group	15	2 816	5,8%
5	Societe Generale	23	2 458	5,0%
6	Credit Agricole CIB	27	2 399	4,9%
7	Standard Chartered Bank	27	2 335	4,8%
8	Deutsche Bank	11	1 801	3,7%
9	Unicredit	18	1 557	3,2%
10	JP Morgan	15	1 552	3,2%

H1 2023 ECA Guaranteed Finance ex. Aircraft & Shipping - Worldwide
Mandated lead arranger by volume



RANK	BANK	NB DEALS	AMOUNT (USD M)	MARKET SHARE (%)
1	Santander	11	2 097	10,3%
2	BNP Paribas	11	1 694	8,3%
3	JP Morgan	12	1 684	8,3%
4	Societe Generale	10	1 527	7,5%
5	Credit Agricole CIB	12	1 504	7,4%
6	Deutsche Bank	5	1 044	5,1%
7	HSBC	8	884	4,3%
8	Standard Chartered Bank	10	855	4,2%
9	Natixis	3	852	4,2%
10	Sumitomo Mitsui Financial Group	10	732	3,6%

Source: Dealogic

International Trade and Transaction Banking

All ECA financing – Mandated lead arranger - Worldwide

2022 All ECA financing ex. Aircraft & Shipping -
Worldwide
Mandated lead arranger by volume



RANK	BANK	NB DEALS	AMOUNT (USD M)	MARKET SHARE (%)
1	Santander	40	8 081	13,4%
2	BNP Paribas	41	5 596	9,3%
3	Sumitomo Mitsui Financial Group	22	3 884	6,4%
4	HSBC	26	3 878	6,4%
5	Standard Chartered Bank	28	2 888	4,8%
6	Credit Agricole CIB	28	2 788	4,6%
7	Societe Generale	24	2 753	4,6%
8	Citi	14	2 284	3,8%
9	JP Morgan	18	2 134	3,5%
10	Deutsche Bank	11	1 801	3,0%

H1 2023 All ECA financing ex. Aircraft & Shipping -
Worldwide
Mandated lead arranger by volume



RANK	BANK	NB DEALS	AMOUNT (USD M)	MARKET SHARE (%)
1	Santander	14	2 584	8,4%
2	JP Morgan	17	2 578	8,4%
3	Credit Agricole CIB	16	2 285	7,4%
4	BNP Paribas	13	2 210	7,2%
5	Societe Generale	12	1 880	6,1%
6	Mizuho	11	1 828	6,0%
7	Sumitomo Mitsui Financial Group	14	1 413	4,6%
8	Standard Chartered Bank	13	1 339	4,4%
9	MUFG	13	1 250	4,1%
10	Natixis	5	1 205	3,9%

Source: Dealogic

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Corporate and Leveraged Finance

(including Syndicated Loans, Telecom and Leverage)

Corporate and Leveraged Finance

Telecom finance – Bookrunner - Worldwide

2022 Telecom finance - Worldwide
Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (USD M)	MARKET SHARE (%)
1	Mizuho Financial Group	14	8 980	7,2%
2	Citi	15	7 529	6,0%
3	BofA Securities Inc	16	7 290	5,9%
4	BNP Paribas SA	15	7 287	5,8%
5	JP Morgan	14	7 033	5,6%
6	Barclays	14	6 753	5,4%
7	Deutsche Bank	11	5 937	4,8%
8	Credit Agricole CIB	16	5 706	4,6%
9	Scotiabank	10	5 671	4,6%
10	Wells Fargo & Co	6	4 445	3,6%
11	Societe Generale	15	3 720	3,0%
12	Goldman Sachs & Co	9	3 414	2,7%
13	Credit Suisse	8	3 300	2,6%
14	UniCredit	10	3 105	2,5%
15	Santander Corp & Invest Bkg	13	3 031	2,4%
16	RBC Capital Markets	8	2 920	2,3%
17	Sumitomo Mitsui Finl Grp Inc	10	2 830	2,3%
18	TD Securities Inc	14	2 808	2,3%
19	Morgan Stanley	6	2 571	2,1%
20	Mitsubishi UFJ Financial Group	12	2 472	2,0%

Source: Refinitiv T64

H1 2023 Telecom finance - Worldwide
Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (USD M)	MARKET SHARE (%)
1	Korea Development Bank	1	6 004	16,9%
2	Mitsubishi UFJ Financial Group	6	1 944	5,5%
3	UniCredit SpA	3	1 884	5,3%
4	Natixis	4	1 812	5,1%
5	Credit Agricole CIB	5	1 773	5,0%
6	Scotiabank	5	1 680	4,7%
7	RBC Capital Markets	5	1 506	4,2%
8	TD Securities Inc	4	1 474	4,2%
9	BMO Capital Markets	3	1 424	4,0%
9	CIBC World Markets Inc	3	1 424	4,0%
11	Santander Corp & Invest Bkg	2	1 284	3,6%
12	BNP Paribas SA	3	1 262	3,6%
13	IMI - Intesa Sanpaolo	2	1 188	3,3%
14	Societe Generale	3	1 144	3,2%
15	Sumitomo Mitsui Finl Grp Inc	4	1 100	3,1%
16	Mizuho Financial Group	4	1 007	2,8%
17	ABN AMRO Bank	2	978	2,8%
18	ING	4	897	2,5%
19	BofA Securities Inc	5	772	2,2%
20	KfW IPEX-Bank GmbH	2	460	1,3%

Corporate and Leveraged Finance

Acquisition finance – European leveraged loans – Bookrunner - EMEA

2022 European leveraged loans - EMEA
Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (USD M)	MARKET SHARE (%)
1	BNP Paribas SA	66	11 240	12,4%
2	Credit Agricole CIB	49	5 211	5,8%
3	UniCredit	32	4 349	4,8%
4	Natixis	23	4 221	4,7%
5	Santander Corp & Invest Bkg	27	4 082	4,5%
6	Societe Generale	30	3 912	4,3%
7	JP Morgan	25	3 827	4,2%
8	BofA Securities Inc	23	3 633	4,0%
9	Deutsche Bank	28	3 624	4,0%
10	ING	25	2 935	3,2%

H1 2023 European leveraged loans - EMEA
Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (USD M)	MARKET SHARE (%)
1	BNP Paribas SA	36	4 545	8,9%
2	Deutsche Bank	16	3 444	6,7%
3	UniCredit	19	3 259	6,4%
4	HSBC Holdings PLC	19	3 056	6,0%
5	JP Morgan	21	3 006	5,9%
6	ING	16	2 770	5,4%
7	Goldman Sachs & Co	17	2 729	5,3%
8	Barclays	13	2 336	4,6%
9	Citi	14	2 146	4,2%
10	Credit Agricole CIB	21	2 041	4,0%

Source: Refinitiv P10

Corporate and Leveraged Finance

Syndicated loans – Bookrunner - Worldwide

2022 Syndicated loans - Worldwide
Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (USD M)	MARKET SHARE (%)
1	BofA Securities Inc	1 464	430 273	9,8%
2	JP Morgan	1 275	347 451	7,9%
3	Wells Fargo & Co	1 123	280 838	6,4%
4	Citi	683	264 067	6,0%
5	Mizuho Financial Group	831	175 340	4,0%
6	Mitsubishi UFJ Financial Group	1 189	161 294	3,7%
7	Sumitomo Mitsui Finl Grp Inc	965	133 724	3,0%
8	BNP Paribas SA	494	126 428	2,9%
9	Bank of China Ltd	440	114 198	2,6%
10	RBC Capital Markets	539	110 965	2,5%
11	BMO Capital Markets	620	107 757	2,4%
12	Barclays	409	105 422	2,4%
13	Scotiabank	426	104 238	2,4%
14	PNC Financial Services Group	539	99 637	2,3%
15	TD Securities Inc	445	96 590	2,2%
16	Truist Financial Corp	519	90 494	2,1%
17	US Bancorp	495	89 260	2,0%
18	HSBC Holdings PLC	311	83 368	1,9%
19	Goldman Sachs & Co	327	82 719	1,9%
20	Credit Agricole CIB	349	73 241	1,7%

Source: Refinitiv R1

H1 2023 Syndicated loans - Worldwide
Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (USD M)	MARKET SHARE (%)
1	BofA Securities Inc	772	189 997	9,9%
2	JP Morgan	694	179 363	9,4%
3	Wells Fargo & Co	544	120 136	6,3%
4	Citi	356	111 435	5,8%
5	Mizuho Financial Group	452	85 144	4,5%
6	Mitsubishi UFJ Financial Group	652	70 305	3,7%
7	BNP Paribas SA	220	60 751	3,2%
8	Sumitomo Mitsui Finl Grp Inc	396	52 802	2,8%
9	Bank of China Ltd	211	48 375	2,5%
10	US Bancorp	290	47 860	2,5%
11	RBC Capital Markets	224	46 739	2,4%
12	Scotiabank	178	44 810	2,3%
13	Barclays	220	43 264	2,3%
14	Goldman Sachs & Co	195	42 749	2,2%
15	Truist Financial Corp	273	42 350	2,2%
16	TD Securities Inc	190	40 796	2,1%
17	Morgan Stanley	127	39 926	2,1%
18	Deutsche Bank	163	38 278	2,0%
19	HSBC Holdings PLC	183	33 732	1,8%
20	PNC Financial Services Group	208	32 595	1,7%
22	Credit Agricole CIB	146	29 674	1,6%

Corporate and Leveraged Finance

Syndicated loans – Bookrunner - Worldwide (Excl. US)

2022 Syndicated loans - Worldwide (Excl. US)
Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (USD M)	MARKET SHARE (%)
1	Bank of China Ltd	411	103 429	6,7%
2	Mizuho Financial Group	542	94 983	6,1%
3	Sumitomo Mitsui Finl Grp Inc	754	82 737	5,3%
4	Mitsubishi UFJ Financial Group	795	76 613	4,9%
5	BNP Paribas SA	276	64 210	4,1%
6	Scotiabank	265	63 096	4,1%
7	Credit Agricole CIB	258	56 284	3,6%
8	BMO Capital Markets	271	54 754	3,5%
9	RBC Capital Markets	242	51 667	3,3%
10	CIBC World Markets Inc	193	47 390	3,1%
11	TD Securities Inc	198	45 710	3,0%
12	UniCredit	165	36 800	2,4%
13	HSBC Holdings PLC	182	36 369	2,3%
14	Societe Generale	138	31 935	2,1%
15	JP Morgan	97	27 354	1,8%

H1 2023 Syndicated loans - Worldwide (Excl. US)
Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (USD M)	MARKET SHARE (%)
1	Mizuho Financial Group	303	51 007	8,1%
2	Bank of China Ltd	190	40 475	6,4%
3	BNP Paribas SA	114	35 293	5,6%
4	Mitsubishi UFJ Financial Group	455	34 861	5,6%
5	Sumitomo Mitsui Finl Grp Inc	281	28 678	4,6%
6	Scotiabank	92	23 613	3,8%
7	RBC Capital Markets	85	20 730	3,3%
8	Credit Agricole CIB	95	18 594	3,0%
9	TD Securities Inc	67	16 883	2,7%
10	CIBC World Markets Inc	75	16 719	2,7%
11	BMO Capital Markets	101	15 618	2,5%
12	HSBC Holdings PLC	99	15 459	2,5%
13	National Bank of Canada Fin'l	77	14 065	2,2%
14	Citi	51	12 921	2,1%
15	JP Morgan	51	12 725	2,0%

Source: Refinitiv R4

Corporate and Leveraged Finance

Syndicated loans – Bookrunner - EMEA

2022 Syndicated loans - EMEA

Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (USD M)	MARKET SHARE (%)
1	BNP Paribas SA	220	54 342	9,1%
2	Credit Agricole CIB	214	47 380	7,9%
3	UniCredit	162	36 494	6,1%
4	Societe Generale	127	29 265	4,9%
5	Sumitomo Mitsui Finl Grp Inc	78	22 565	3,8%
6	Deutsche Bank	91	22 184	3,7%
7	ING	98	20 801	3,5%
8	Santander Corp & Invest Bkg	100	19 891	3,3%
9	Commerzbank AG	101	17 644	2,9%
10	JP Morgan	64	17 414	2,9%
11	Natixis	91	17 134	2,9%
12	HSBC Holdings PLC	65	16 689	2,8%
13	Barclays	43	15 649	2,6%
14	Citi	60	14 670	2,4%
15	Mizuho Financial Group	58	14 130	2,4%

H1 2023 Syndicated loans - EMEA

Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (USD M)	MARKET SHARE (%)
1	BNP Paribas SA	94	31 008	13,1%
2	Credit Agricole CIB	76	14 953	6,3%
3	UniCredit SpA	54	11 295	4,8%
4	ING	56	10 118	4,3%
5	Deutsche Bank	34	9 564	4,0%
6	Citi	32	8 890	3,7%
7	Santander Corp & Invest Bkg	55	8 673	3,7%
8	JP Morgan	31	8 361	3,5%
9	Commerzbank AG	40	7 448	3,1%
10	Societe Generale	44	7 436	3,1%
11	HSBC Holdings PLC	42	6 374	2,7%
12	Sumitomo Mitsui Finl Grp Inc	31	6 143	2,6%
13	Korea Development Bank	1	6 004	2,5%
14	Morgan Stanley	9	5 789	2,4%
15	Natixis	32	5 331	2,2%

Source: Refinitiv R17

Corporate and Leveraged Finance

Syndicated loans – Bookrunner - Western Europe

2022 Syndicated loans - Western Europe
Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (USD M)	MARKET SHARE (%)
1	BNP Paribas SA	211	49 646	10,5%
2	Credit Agricole CIB	207	42 171	8,9%
3	UniCredit	144	33 097	7,0%
4	Societe Generale	111	25 327	5,3%
5	ING	85	19 838	4,2%
6	Santander Corp & Invest Bkg	99	19 697	4,1%
7	Deutsche Bank	84	19 478	4,1%
8	Commerzbank AG	96	17 356	3,7%
9	Natixis	89	16 855	3,5%
10	Sumitomo Mitsui Finl Grp Inc	50	15 109	3,2%
11	Barclays	40	15 104	3,2%
12	IMI - Intesa Sanpaolo	53	13 082	2,8%
13	JP Morgan	50	11 426	2,4%
14	BBVA	80	10 125	2,1%
15	BofA Securities Inc	48	9 786	2,1%

H1 2023 Syndicated loans - Western Europe
Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (USD M)	MARKET SHARE (%)
1	BNP Paribas SA	90	30 274	15,4%
2	Credit Agricole CIB	73	14 727	7,5%
3	UniCredit SpA	47	9 728	4,9%
4	ING	45	9 129	4,6%
5	Deutsche Bank	31	8 856	4,5%
6	Citi	27	7 372	3,8%
7	Societe Generale	37	6 856	3,5%
8	Santander Corp & Invest Bkg	53	6 665	3,4%
9	JP Morgan	27	6 474	3,3%
10	Commerzbank AG	36	6 457	3,3%
11	Korea Development Bank	1	6 004	3,1%
12	Morgan Stanley	9	5 789	2,9%
13	Natixis	32	5 331	2,7%
14	HSBC Holdings PLC	33	4 986	2,5%
15	Barclays	22	4 183	2,1%

Source: Refinitiv R26

Corporate and Leveraged Finance

Syndicated loans – Bookrunner - France

2022 Syndicated loans - France
Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (USD M)	MARKET SHARE (%)
1	Credit Agricole CIB	125	21 474	26,5%
2	BNP Paribas SA	83	13 940	17,2%
3	Societe Generale	54	10 515	13,0%
4	Natixis	53	9 581	11,8%
5	Caisse Federale Credit Mutuel	30	3 965	4,9%
6	HSBC Holdings PLC	15	2 584	3,2%
7	Santander Corp & Invest Bkg	6	1 375	1,7%
8	BBVA	5	1 371	1,7%
9	UniCredit	6	1 198	1,5%
10	ING	8	1 065	1,3%
11	Groupe BPCE	13	1 049	1,3%
12	Barclays	6	1 043	1,3%
13	Mitsubishi UFJ Financial Group	4	1 016	1,3%
14	Deutsche Bank	6	990	1,2%
15	Cooperatieve Rabobank UA	5	985	1,2%

H1 2023 Syndicated loans - France
Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (USD M)	MARKET SHARE (%)
1	Credit Agricole CIB	35	6 975	22,9%
2	BNP Paribas SA	30	4 386	14,4%
3	JP Morgan	6	3 279	10,8%
4	Societe Generale	19	2 981	9,8%
5	Natixis	16	1 726	5,7%
6	BofA Securities Inc	5	860	2,8%
7	Goldman Sachs & Co	4	762	2,5%
8	Caisse Federale Credit Mutuel	10	760	2,5%
9	ING	3	759	2,5%
10	Deutsche Bank	3	705	2,3%
11	Groupe BPCE	8	665	2,2%
12	Citi	3	654	2,1%
13	Barclays	2	619	2,0%
14	Morgan Stanley	2	536	1,8%
15	RBC Capital Markets	1	483	1,6%

Source: Refinitiv

Corporate and Leveraged Finance

Syndicated loans – Bookrunner - Latin America

2022 Syndicated loans - Latin America
Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (USD M)	MARKET SHARE (%)
1	BBVA	46	6 767	15,3%
2	Scotiabank	36	6 575	14,9%
3	Sumitomo Mitsui Finl Grp Inc	25	3 620	8,2%
4	Citi	22	3 355	7,6%
5	JP Morgan	15	3 010	6,8%
6	BNP Paribas SA	19	3 003	6,8%
7	Santander Corp & Invest Bkg	17	2 191	5,0%
8	Mizuho Financial Group	10	1 560	3,5%
9	HSBC Holdings PLC	14	1 410	3,2%
10	Bank of China Ltd	3	1 070	2,4%
11	BofA Securities Inc	11	1 051	2,4%
12	Banco Bradesco SA	1	900	2,0%
13	Credit Agricole CIB	6	748	1,7%
14	Morgan Stanley	3	735	1,7%
15	Grupo Financiero Banorte-Ixe	7	732	1,7%

H1 2023 Syndicated loans - Latin America
Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (USD M)	MARKET SHARE (%)
1	BBVA	19	2 432	22,9%
2	Mizuho Financial Group	4	1 027	9,7%
3	Scotiabank	8	995	9,4%
4	Mitsubishi UFJ Financial Group	5	707	6,7%
5	Santander Corp & Invest Bkg	7	645	6,1%
6	JP Morgan	5	607	5,7%
7	BMO Capital Markets	1	575	5,4%
8	Citi	5	371	3,5%
9	HSBC Holdings PLC	5	369	3,5%
10	Credit Agricole CIB	2	276	2,6%
11	Sumitomo Mitsui Finl Grp Inc	2	256	2,4%
12	BofA Securities Inc	2	216	2,0%
13	Societe Generale	2	188	1,8%
14	Natixis	2	187	1,8%
15	Cooperatieve Rabobank UA	1	176	1,7%

Source: Refinitiv R15

Corporate and Leveraged Finance

Syndicated loans – Bookrunner - Asia Pacific (Excluding Japan and Australia)

**2022 Syndicated loans - Asia Pacific
(Excl. Japan and Australasia)**
Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (USD M)	MARKET SHARE (%)
1	Standard Chartered Bank	58	12 162	8,1%
2	DBS Bank	52	9 452	6,3%
3	Bank of China	44	9 157	6,1%
4	Mizuho Bank	49	8 120	5,4%
5	HSBC	53	7 339	4,9%
6	SMBC	43	6 728	4,5%
7	China CITIC Bank	27	5 926	4,0%
8	China Merchants Bank	22	5 840	3,9%
9	MUFG Bank	33	5 541	3,7%
10	UOB	31	5 253	3,5%
11	BNP Paribas	29	4 547	3,0%
12	CCB	20	4 410	2,9%
13	Deutsche Bank	15	3 155	2,1%
14	Credit Agricole CIB	14	3 006	2,0%
15	OCBC Bank	19	2 997	2,0%
16	ANZ	20	2 828	1,9%
17	ING Bank	19	2 824	1,9%
18	Bank Mandiri	13	2 559	1,7%
19	CTBC Bank	25	2 271	1,5%
20	Maybank Kim Eng	17	2 000	1,3%

Source: Refinitiv

**H1 2023 Syndicated loans - Asia Pacific
(Excl. Japan and Australasia)**
Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (USD M)	MARKET SHARE (%)
1	Bank of China	23	6 745	10,5%
2	HSBC	32	5 438	8,5%
3	Standard Chartered Bank	27	5 032	7,9%
4	Mizuho Bank	21	3 048	4,8%
5	CCB	12	3 014	4,7%
6	China Merchants Bank	12	2 811	4,4%
7	MUFG Bank	18	2 804	4,4%
8	SMBC	17	2 574	4,0%
9	DBS Bank	16	2 253	3,5%
10	UOB	16	1 822	2,8%
11	Bank of Communications	9	1 797	2,8%
12	Taipei Fubon Commercial Bank	13	1 511	2,4%
13	ICBC	4	1 371	2,1%
14	ING Bank	7	1 308	2,0%
15	State Bank of India	7	1 111	1,7%
16	Rabobank	2	991	1,5%
17	Societe Generale	2	917	1,4%
18	Hang Seng Bank	4	909	1,4%
19	UniCredit	1	903	1,4%
20	OCBC Bank	5	872	1,4%
27	Credit Agricole CIB	7	735	1,1%

Corporate and Leveraged Finance

Syndicated loans – Bookrunner - Middle East Africa

2022 Syndicated loans - Middle East Africa
Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (USD M)	MARKET SHARE (%)
1	Standard Chartered PLC	14	6 714	6,5%
2	HSBC Holdings PLC	11	6 603	6,4%
3	Emirates NBD PJSC	11	6 354	6,2%
4	Sumitomo Mitsui Finl Grp Inc	15	6 328	6,1%
5	Citi	11	5 871	5,7%
6	First Abu Dhabi Bank PJSC	11	5 650	5,5%
7	MashreqBank PSC	15	5 043	4,9%
8	Credit Agricole CIB	6	5 015	4,9%
9	JP Morgan	6	4 894	4,8%
10	Mizuho Financial Group	8	4 124	4,0%
11	BNP Paribas SA	6	3 800	3,7%
12	BofA Securities Inc	6	3 662	3,6%
13	Standard Bank Group Ltd	14	3 265	3,2%
14	Gulf International Bank	4	2 975	2,9%
15	Abu Dhabi Commercial Bank PJSC	9	2 804	2,7%

H1 2023 Syndicated loans - Middle East Africa
Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (USD M)	MARKET SHARE (%)
1	Sumitomo Mitsui Finl Grp Inc	6	2 050	7,0%
2	JP Morgan	4	1 887	6,4%
3	First Abu Dhabi Bank PJSC	9	1 874	6,4%
4	Standard Chartered PLC	13	1 717	5,8%
5	Intl Islamic Trade Finance	6	1 644	5,6%
6	Citi	3	1 241	4,2%
7	Standard Bank Group Ltd	6	1 162	3,9%
8	Mizuho Financial Group	5	1 157	3,9%
9	MashreqBank PSC	8	1 127	3,8%
10	HSBC Holdings PLC	5	1 090	3,7%
11	Saudi British Bank	1	1 043	3,5%
12	Riyadh Bank Ltd	1	935	3,2%
13	Commerzbank AG	3	919	3,1%
14	Abu Dhabi Commercial Bank PJSC	5	870	3,0%
15	UniCredit SpA	1	835	2,8%

Source: Refinitiv R29

Corporate and Leveraged Finance

Syndicated loans – Bookrunner - Eastern Europe

2022 Syndicated loans - Eastern Europe
Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (USD M)	MARKET SHARE (%)
1	UniCredit	18	3 397	15,5%
2	Standard Chartered PLC	17	2 101	9,6%
3	Societe Generale	11	1 824	8,3%
4	Sumitomo Mitsui Finl Grp Inc	13	1 128	5,2%
5	JP Morgan	8	1 094	5,0%
6	Emirates NBD PJSC	13	1 085	5,0%
7	Deutsche Bank	4	902	4,1%
8	BNP Paribas SA	3	895	4,1%
9	ING	12	873	4,0%
10	Erste Group	3	860	3,9%
11	Raiffeisen Bank International	4	845	3,9%
12	Mitsubishi UFJ Financial Group	7	778	3,6%
13	Abu Dhabi Commercial Bank PJSC	10	720	3,3%
14	AK Bank	1	527	2,4%
14	BBVA	1	527	2,4%
14	Turkiye Is Bankasi AS	1	527	2,4%
17	HSBC Holdings PLC	3	505	2,3%
18	MashreqBank PSC	7	472	2,2%
19	The Commercial Bank (PSQC)	4	421	1,9%
20	ICBC	4	361	1,6%
24	Credit Agricole CIB	1	194	0,9%

Source: Refinitiv R23

H1 2023 Syndicated loans - Eastern Europe
Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (USD M)	MARKET SHARE (%)
1	Emirates NBD PJSC	9	1 469	13,2%
2	Santander Corp & Invest Bkg	1	1 369	12,3%
3	ICBC	6	1 002	9,0%
4	ING	10	889	8,0%
5	UniCredit SpA	6	731	6,6%
6	Standard Chartered PLC	7	684	6,2%
7	Mitsubishi UFJ Financial Group	4	638	5,7%
8	Abu Dhabi Commercial Bank PJSC	6	568	5,1%
8	Sumitomo Mitsui Finl Grp Inc	6	568	5,1%
10	Societe Generale	6	499	4,5%
11	MashreqBank PSC	4	351	3,2%
12	HSBC Holdings PLC	4	298	2,7%
12	IMI - Intesa Sanpaolo	4	298	2,7%
12	Raiffeisen Bank International	4	298	2,7%
15	Citi	2	278	2,5%
16	Mizuho Financial Group	2	255	2,3%
17	Credit Agricole CIB	3	226	2,0%
18	Deutsche Bank	2	225	2,0%
19	BNP Paribas SA	2	151	1,4%
20	First Abu Dhabi Bank PJSC	1	88	0,8%

Corporate and Leveraged Finance

Corporate syndicated loans – Bookrunner - EMEA

2022 Corporate syndicated loans - EMEA
Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (USD M)	MARKET SHARE (%)
1	BNP Paribas SA	191	45 916	10,0%
2	Credit Agricole CIB	175	36 646	8,0%
3	UniCredit	144	31 855	7,0%
4	Societe Generale	103	25 106	5,5%
5	ING	76	16 613	3,6%
6	Santander Corp & Invest Bkg	83	16 287	3,6%
7	Sumitomo Mitsui Finl Grp Inc	48	15 866	3,5%
8	Deutsche Bank	72	14 879	3,3%
9	Barclays	36	14 555	3,2%
10	Commerzbank AG	88	13 910	3,0%
11	Natixis	76	13 903	3,0%
12	JP Morgan	45	11 423	2,5%
13	IMI - Intesa Sanpaolo	49	11 011	2,4%
14	BofA Securities Inc	44	10 494	2,3%
15	Mizuho Financial Group	41	10 296	2,3%

H1 2023 Corporate syndicated loans - EMEA
Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (USD M)	MARKET SHARE (%)
1	BNP Paribas SA	74	26 793	14,2%
2	Credit Agricole CIB	61	13 131	7,0%
3	UniCredit SpA	45	9 335	5,0%
4	Deutsche Bank	25	8 366	4,4%
5	ING	41	8 251	4,4%
6	Citi	25	8 039	4,3%
7	Santander Corp & Invest Bkg	46	7 950	4,2%
8	JP Morgan	23	7 586	4,0%
9	Korea Development Bank	1	6 004	3,2%
10	Commerzbank AG	34	5 609	3,0%
11	Societe Generale	29	5 181	2,8%
12	Natixis	28	4 822	2,6%
13	Sumitomo Mitsui Finl Grp Inc	18	4 797	2,5%
14	HSBC Holdings PLC	27	4 684	2,5%
15	Landesbank Baden-Wurtemberg	17	3 335	1,8%

Source: Refinitiv T78

Corporate and Leveraged Finance

Islamic loans – Bookrunner - Worldwide

2022 Islamic loans - Worldwide
Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (USD M)	MARKET SHARE (%)
1	Intl Islamic Trade Finance	15	3 256	22,0%
2	Emirates NBD PJSC	2	2 814	19,0%
3	HSBC Holdings PLC	4	1 378	9,3%
4	Gulf International Bank	3	1 343	9,1%
5	First Abu Dhabi Bank PJSC	4	942	6,4%
6	Sumitomo Mitsui Finl Grp Inc	4	851	5,8%
7	Standard Chartered PLC	3	423	2,9%
8	National Bank of Bahrain	2	324	2,2%
9	Abu Dhabi Commercial Bank PJSC	2	246	1,7%
9	Bank of China Ltd	2	246	1,7%
9	Mitsubishi UFJ Financial Group	2	246	1,7%
9	Mizuho Financial Group	2	246	1,7%
13	Al Rajhi Banking & Investment	2	238	1,6%
14	Citi	2	191	1,3%
15	Arab Banking Corporation	1	178	1,2%

H1 2023 Islamic loans - Worldwide
Bookrunner by volume



RANK	BANK	NB DEALS	AMOUNT (USD M)	MARKET SHARE (%)
1	Intl Islamic Trade Finance	7	1 914	83,6%
2	Emirates NBD PJSC	4	300	13,1%
3	MashreqBank PSC	1	50	2,2%
4	BofA Securities Inc	1	12	0,5%
4	Cooperatieve Rabobank UA	1	12	0,5%

Source: Refinitiv R40



Awards

1

Capital Markets & Investment Banking

Crédit Agricole CIB: Global Markets Awards

FinanceAsia Awards 2023 (May 2023)



CRÉDIT AGRICOLE
CORPORATE & INVESTMENT BANK

**BEST INTERNATIONAL
INVESTMENT BANK IN
HONG KONG SAR**



CRÉDIT AGRICOLE
CORPORATE & INVESTMENT BANK

**BEST INTERNATIONAL
SUSTAINABLE BANK IN
MAINLAND CHINA &
SOUTH KOREA**



CRÉDIT AGRICOLE CIB

Crédit Agricole CIB: Global Markets Awards

Strong results in CMD (Collaborative Markets Data) Portal Awards (December 2022)



Issuer Award
LMA S.A. is a
Crédit Agricole CIB
ABCP Conduit Issuer

Crédit Agricole CIB: Global Markets Awards

Best ABCP issuer (6th consecutive year) CMD (Collaborative Markets Data) Portal Awards (December 2022)



Issuer Award

*LMA S.A. is a Crédit Agricole CIB
ABCP Conduit Issuer

LMA S.A. is the European Asset-Backed Commercial Paper (ABCP) multi-seller conduit sponsored and managed by Crédit Agricole CIB. It is rated A1/P1/F1 and issues ABCP in Europe and the USA.

With €21.95bn ABCP issued as of December 31, 2022, LMA S.A. is one of the largest issuer of the multi seller ABCP conduits worldwide. Despite the turbulence on the liquidity resulting from the rates increases of the Central Banks during 2022 year, LMA S.A. continued successfully to be a real funding tool of more than 100 Crédit Agricole CIB clients through its ABCP issuances and by adapting well to the money markets investors requests on their investment preferences.

Crédit Agricole CIB: Global Markets Awards

AsiaRisk Awards 2022 (September 2022)

**COMMITMENT TO HONG KONG'S FINANCIAL MARKET DEVELOPMENT
AND PIONEERING ROLE IN INNOVATING PRICING APPROACH THROUGH THE USE OF QUANT RESEARCH**



House of the year
Hong Kong
Crédit Agricole CIB



Quant house
of the year
Crédit Agricole CIB

"We are excited at Crédit Agricole CIB to receive these two prestigious awards from Asia Risk. It is a great recognition of our expertise and our franchise that set us apart from the others. We receive the Hong Kong House of the Year Award for the second time in a row, demonstrating our consistency and commitment to the Hong Kong capital markets. And for the first time Quant House of the Year Award showcasing our risk management capability and efficiency."

Dominique Blanchard
Regional Head of Global Markets for Asia-Pacific

"We started the implementation phase in Q4 2021, and the model was available in production in Q2 2022. The new method is currently used for pricing and risk management, though its use in accounting and reporting is expected to be approved internally in the near future."

Christophe Michel
Global Head of Quantitative Research



Read more at ca-cib.com

Crédit Agricole CIB: Global Markets Awards

FinanceAsia Awards 2023 (May 2023)



Crédit Agricole CIB: Global Markets Awards

HKEX Awards 2022 (January 2023)

HKEX
AWARDS 2022

Offshore RMB
OTC Derivatives
Clearing Bank



For the third year in a row, Crédit Agricole CIB was awarded Offshore RMB OTC Derivatives Clearing Bank at the HKEX Awards, highlighting our contributions and accomplishments to the market.

Crédit Agricole CIB: Global Markets Awards

Global Capital Bond Awards 2023 (June 2023)

UPDATED

These Awards are voted for by the market, and thus are a true reflection of our achievements



**Most Impressive Bank for
SSA ESG Capital Markets**



**Most Impressive
Investment Bank for
Financial Institution ESG
Capital Markets**



**Most Impressive
Investment Bank for
Corporate ESG Capital
Markets and Advice**



Crédit Agricole CIB: Global Markets Awards

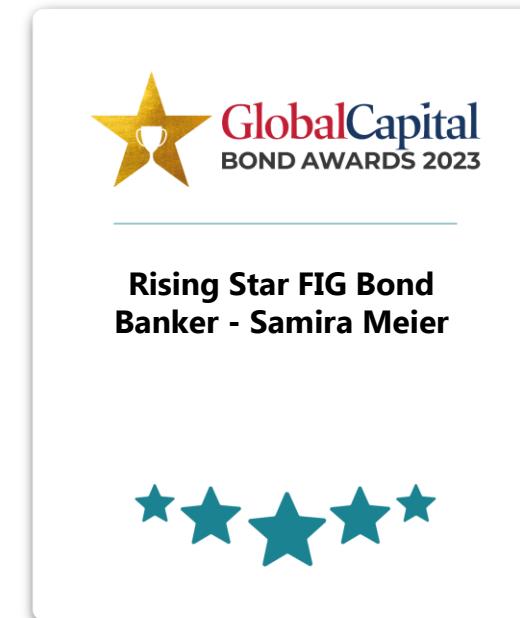
Global Capital Bond Awards 2023 (June 2023)

UPDATED

These Awards are voted for by the market, and thus are a true reflection of our achievements

Vincent Hoarau was voted Most Impressive FIG Syndicate Banker for the 2nd year

Samira Meier was voted Rising Star FIG Bond Banker



Crédit Agricole CIB: Global Markets Awards

Global Capital Bond Awards 2023 (June 2023)

UPDATED

These Awards are voted for by the market, and thus are a true reflection of our achievements



#2
**MOST IMPRESSIVE MTN
DEALER FOR SSAs**



#3
**MOST IMPRESSIVE
SYNDICATE TEAM FOR
FINANCIAL INSTITUTION
BONDS**



#2
**MOST IMPRESSIVE ESG
INVESTMENT BANKER
FOR SSAs – TANGUY
CLAQUIN**



#2
**MOST IMPRESSIVE ESG
INVESTMENT BANKER
FOR CORPORATE AND FIG
BORROWERS – LAURENT
ADOULT**



Crédit Agricole CIB: Global Markets Awards

Global Capital Covered Bond Awards (September 2022)

These Awards are voted for by the market, and thus are a true reflection of our achievements



Best Bank for ESG Issuers



**Best Pioneering Deal
(BayernLB's 10 year Green
Rail Public Sector
Covered Bond)**



**Best Syndicate Banker:
Vincent Hoarau**



Crédit Agricole CIB: Global Markets Awards

The Banker Investment Banking Awards 2022 (September 2022)

Investment Bank of the Year for Private Placements



Global Capital Deals of the Year 2022

(December 2022)

Global Capital Deals of the Year

Sub Sovereign of the Year



Global Capital Deals of the Year

SSA SRI deal



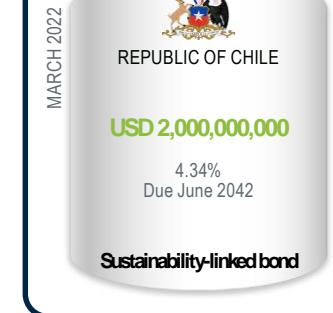
Global Capital Deals of the Year

Corporate SRI Bond of the Year



Global Capital Deals of the Year

Latin America ESG Bond of the Year



Global Capital Deals of the Year

CEEMEA non-Sovereign Bond of the Year



IFR Awards 2022 (February 2023)

"For a faultless performance across the region's ESG-labelled markets in a challenging year, Credit Agricole CIB is IFR's EMEA ESG Financing House of the Year."



"Being the ESG Financing House of the Year in Europe and MEA is like winning the Champion's League of sustainable finance. It can't be achieved without first-class teams with top-notch dedication and unique team spirit. We are very proud of this award and thank our clients for their renewed trust"

Tanguy Claquin, Global Head of Sustainability

IFR Awards 2022 (February 2023)

Sustainable Bond: Chile USD2bn sustainability-linked bond



MARCH 2022



IFR Awards 2022 (February 2023)

Latin America Bond: Uruguay USD1.5bn sustainability-linked Bond



OCTOBER 2022



ORIENTAL REPUBLIC OF
URUGUAY

USD 1,499,975,998

5.750% Senior Unsecured
Inaugural Sustainability-Linked
Bond Due 2034

Joint Bookrunning Manager
& Sustainability Structuring
Bank

IFR Awards 2022 (February 2023)

IFR (global awards) Asia Bond: & IFR Asia Investment Grade Bond of the Year:
Reliance Industries USD4bn triple-tranche bond



IFR Asia Awards 2022 (February 2023)

ESG Loan: Intellihub's debut green loan of A\$1.45bn-equivalent (US\$1.06bn)



IFR Asia Awards 2022 (February 2023)

Reminbi Bond: Hainan's Rmb5bn three-tranche ESG Dim Sum transaction



The Banker Deals of the Year 2023 (May 2023)

Award Winning Deals Crédit Agricole CIB was involved in - Americas

Bonds – Corporates

General Motors' inaugural green bond

Sustainable Finance

Uruguay's pioneering SLB structure

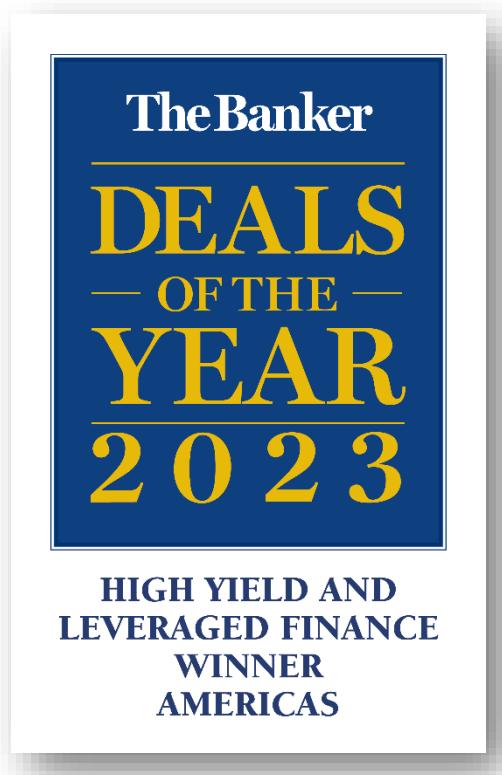


The Banker Deals of the Year 2023 (May 2023)

Award Winning Deals Crédit Agricole CIB was involved in - Americas

High Yield & Leveraged Finance

Phoenix Tower's purchase of WOM's Chilean Towers

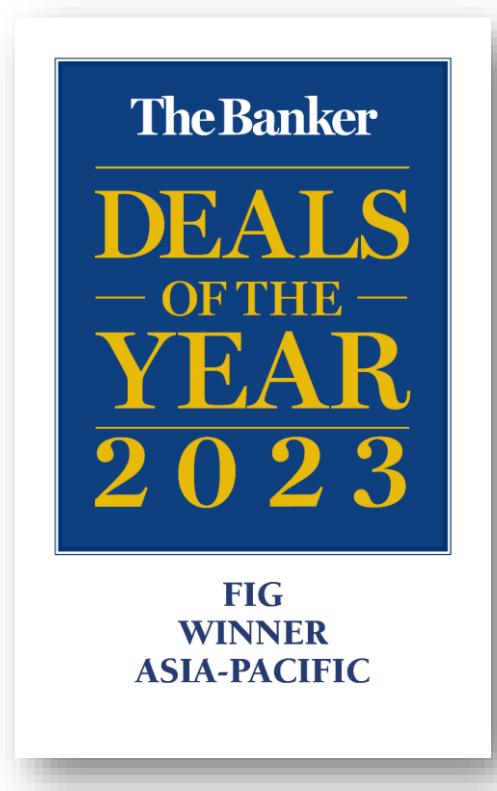


The Banker Deals of the Year 2023 (May 2023)

Award Winning Deals Crédit Agricole CIB was involved in – Asia Pacific

Financial Institutions

Shinhan Bank's \$500m climate bond



The Banker Deals of the Year 2023 (May 2023)

Award Winning Deals Crédit Agricole CIB was involved in – **Europe**

Sustainable Finance

France's inaugural OATei bond



Bonds: Sovereigns, supras and agencies
EU's €7bn dual-tranche tap



The Banker Deals of the Year 2023 (May 2023)

Award Winning Deals Crédit Agricole CIB was involved in – Europe

Infrastructure & Project Finance

DigitalBridge and Brookfield's majority stake
in GD towers



Equities:

Porsche's €9.1bn IPO



The Banker Deals of the Year 2023 (May 2023)

Award Winning Deals Crédit Agricole CIB was involved in – **Middle East**

Sustainable Finance

Public Investment Fund \$3bn green bond



2

Financing activities

Crédit Agricole CIB: Aviation Structured Finance & Capital Market

Aviation Finance (May 2022)



2021 "DEAL OF THE YEAR" AWARDS



"TOP 3 FINALISTS
FOR THE AVIATION
FINANCE
HOUSE OF THE YEAR"

TAX LEASE DEAL OF THE YEAR:

JOLCO combined with IFLI Insurance | 04-21
JOLCO & Debt Arranger

APRIL 2021



1 A350-900

JOLCO Combined
with IFLI Insurance

JOLCO & Debt Arranger

AFRICA MIDDLE EAST DEAL OF THE YEAR:

Bond issue | 06-21 | \$1bn |
Joint Bookrunner

JUNE 2021



USD 1,000,000,000

1.550% Senior Unsecured
Notes due 2024

Joint Bookrunner

SUSTAINABILITY FINANCING DEAL OF THE YEAR:

BRITISH AIRWAYS
Bond issue | 07-21 | \$533m
Joint Bookrunner & Liquidity Facility
Provider

JULY 2021



Sustainably Linked EETC
with JOLCOs

USD 461,421,000

Senior Secured Notes due 2035

USD 92,189,000

Senior Secured Notes due 2031

Joint Bookrunner &
Liquidity Facility Provider

LESSOR UNSECURED BOND DEAL OF THE YEAR:

AERCAP
Bond issue | 10-21
Joint Bookrunner

OCTOBER 2021



USD 21,000,000,000

Senior Notes
due 2023-2041

Joint Bookrunner

Crédit Agricole CIB leadership in Aviation Finance

Outstanding and consistent market recognition – May 2023



The awards by Airline Economics recognize excellence among market participants on deals across airline and lessor financings in all regions around the world.

 AVIATION 100 EUROPEAN BANK OF THE YEAR 2021 	 AVIATION 100 EUROPEAN BANK OF THE YEAR 2022 	 AVIATION 100 BANK OF THE YEAR 2023 	 WINNER Most Sustainable Aviation Bank
SUSTAINABILITY OVERALL DEAL OF THE YEAR AIRFRANCE 1 A350-900 Sustainability linked JOLCO Combined with IFLI insurance Global Arranger & Sustainability Structurer LEASE DEAL OF THE YEAR Air France 	AIRFRANCE KLM GROUP EUR 2,256,000,000 Rights Issue Global Coordinator & Joint Bookrunner EQUITY DEAL OF THE YEAR Air France - KLM 	AIRFRANCE KLM GROUP EUR 300,000,000 Undated Subordinated Convertible Bond Global Coordinator & Joint Bookrunner BANK FINANCING DEAL OF THE YEAR Jetblue Airways Corporation Joint Lead Arranger EUROPEAN BANK FINANCING OF THE YEAR Avolon Mandated Lead Arranger 	SUSTAINABILITY EDITOR'S DEAL OF THE YEAR CATHAY PACIFIC 1 A321 NEO Sustainability linked JOLCO Global Arranger & Sustainability Structurer ASIA PACIFIC SUSTAINABILITY DEAL OF THE YEAR Cathay Pacific

Crédit Agricole CIB: Energy & Real Assets

Shipping Finance (May 2023)



2022 MARINE MONEY DEAL OF THE YEAR AWARDS



PRIVATE PLACEMENT DEBT DEAL OF THE YEAR

MARINE MONEY INTERNATIONAL DEAL OF THE YEAR

2022

GLOBAL SHIP LEASE
GLOBAL SHIP LEASE INC

USD 350,000,000
5.690% Senior Secured Notes Due 2027

Advisor

2022 DEBT DEALS OF THE YEAR

MARINE MONEY INTERNATIONAL DEAL OF THE YEAR

2022

LEIF HØEGH & CO
HOEGH AUTOLINERS

USD 680,000,000
Refinancing and Upsizing of Existing Fleet RCF

Mandated Lead Arranger

2022 DEBT DEALS OF THE YEAR

MARINE MONEY INTERNATIONAL DEAL OF THE YEAR

2022

International Seaways, Inc.
INTERNATIONAL SEAWAYS INC

USD 750,000,000
Sustainability Linked Fleet Facility

MLA, Bookrunner ESG Coordinator

Crédit Agricole CIB: Energy & Real Assets

Project Finance (January 2022)

PROJECT FINANCE AWARDS



**GLOBAL BANK
OF THE YEAR 2022
BY INFRASTRUCTURE
INVESTOR**



**GLOBAL ADVISOR
OF THE YEAR 2022
BY PFI**

&

**M&A DEAL OF THE
YEAR 2022 WITH
HORNSEA 2**



**INVESTMENT BANK OF
THE YEAR 2021 FOR
INFRASTRUCTURE AND
PROJECT FINANCE
BY THE BANKER**

Crédit Agricole CIB leadership in Infrastructure Finance

Outstanding and consistent market recognition over the decade



Project Finance International (PFI) has been at the forefront of project finance reporting for the last 25 years. It is the most comprehensive and authoritative publication to serve the industry, covering all the major sectors, including transport, power, oil & gas, infrastructure and mining.

PFI
AWARDS
2012

GLOBAL ADVISOR
OF THE YEAR 2012



PFI
AWARDS
2013

EUROPEAN BANK
OF THE YEAR 2013



PFI
AWARDS
2014

BOND HOUSE
OF THE YEAR 2014



PFI
AWARDS
2015

AMERICAS BANK
OF THE YEAR 2015



PFI
AWARDS
2016

EUROPEAN BANK
OF THE YEAR 2016



PFI
AWARDS
2017

GLOBAL ADVISOR
OF THE YEAR 2017



PFI
AWARDS
2020

EUROPEAN BANK
OF THE YEAR 2020



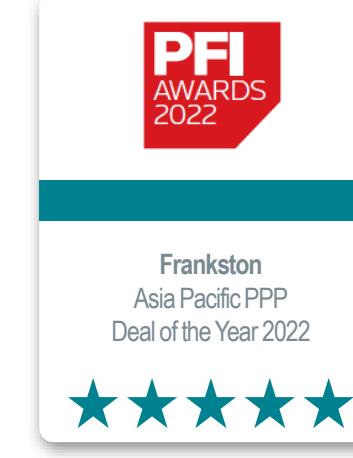
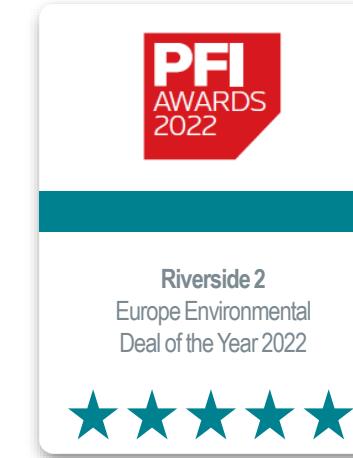
PFI
AWARDS
2022

GLOBAL ADVISOR
OF THE YEAR 2022



Crédit Agricole CIB leadership in Infrastructure Finance

PFI Awards 2022



The Banker Investment Banking Awards 2022

Investment Bank of the Year for Private Placements (September 2022)



Real Estate Capital Europe Awards 2021



"We are honoured to receive the prestigious 'Sustainable Financing Deal of the Year: Europe' industry award, where the Bank acted as Mandated Lead Arranger and Sole Green Arranger and the 'Financing Deal of the Year: UK', where the Bank acted as Mandated Lead Arranger and Green Advisor. These awards further demonstrate our commitment to social, sustainable and green financing and the expertise of Crédit Agricole CIB and the Crédit Agricole Group teams that support our clients in the Real Estate sector."

Sandrine Flotron
Loans Syndications - Real Estate Global Sector Coordinator

IFR North America Loan of the Year Awards 2021



SEPTEMBER 2021

"This new transaction highlights the collaboration between two major players with sustainability as a top priority—Ford as the first U.S. automaker committed to doing its part to reduce CO2 emissions in line with the Paris Climate Agreement and CACIB as a widely recognized leader in the sustainable banking market."

Marc-Andre Poirier
CEO of Credit Agricole CIB Americas

"We are delighted to have assisted Ford in setting challenging and tangible objectives to bolster the company's overall reduction of its carbon footprint beyond business as usual. This groundbreaking transaction marks the world's largest syndicated sustainability-linked credit facilities issuance, a testament to Crédit Agricole CIB's strength in the global ESG loan market."

Fanny Charrier
Director, Loan Syndications – Sustainable Banking Coordinator

GlobalCapital Syndicated Loans & Leveraged Finance Awards 2021



"Not only does ESG finance help clients, suppliers and employers showcase their efforts, but it can contribute to structure and measure the impact they make"

Lucie Campos Caresmel
Managing Director, Head of EMEA Corporate Loan Distribution

"It's rewarding when our personal beliefs are aligned with our company's, and Crédit Agricole CIB is very proud of its commitment to society."

Koo Cho
Managing Director, Head of EMEA Project Finance Debt Distribution

GlobalCapital Syndicated Loans & Leveraged Finance Awards 2021



BEST ARRANGER
OF PROJECT
FINANCE LOANS



BEST ARRANGER
OF FRENCH LOANS



BEST ARRANGER OF
GREEN AND ESG-LINKED
LOANS IN
WESTERN EUROPE



MOST INNOVATIVE
BANK FOR
ESG LENDING



"Not only does ESG finance help clients, suppliers and employers showcase their efforts, but it can contribute to structure and measure the impact they make"

Lucie Campos Caresmel
Managing Director, Head of EMEA Corporate Loan Distribution

"It's rewarding when our personal beliefs are aligned with our company's, and Crédit Agricole CIB is very proud of its commitment to society."

Koo Cho
Managing Director, Head of EMEA Project Finance Debt Distribution

Crédit Agricole CIB: Loan Syndication in APAC

APLMA 12th Asia Pacific Syndicated Loan Awards 2023

APLMA 12TH ASIA PACIFIC SYNDICATED LOAN AWARDS

Syndicated Deal of the
Year & Syndicated
Green/Sustainable
Deal of the Year



APLMA 12TH ASIA PACIFIC SYNDICATED LOAN AWARDS

Syndicated Financial
Institutions
Deal of the Year



APLMA 12TH ASIA PACIFIC SYNDICATED LOAN AWARDS

Syndicated Project
Finance
Deal of the Year

Pluto LNG Train 2

APLMA 12TH ASIA PACIFIC SYNDICATED LOAN AWARDS

Renewable Deal
of the Year



2022 & 2023 Awards – Corporate & Leveraged Finance

Outstanding and consistent market recognition

IFR Awards 2022

EMEA ESG Financing House of the Year
★★★★★

Best ESG Loan
★★★★★

ESG Loan
Intellihub Certified Green Loan under Electrical Grids and Storage Criteria of A\$1.45bn

PFI AWARDS 2022

Deutsche Glasfaser Europe Fibre Deal of the Year 2022
★★★★★

GlobalCapital Syndicated Loans & Leveraged Finance Awards 2022

Best Arranger of Green and ESG-Linked Loans
★★★★★

Best Arranger of French Loans
★★★★★

The Banker Investment Banking Awards 2022

INVESTMENT BANK OF THE YEAR FOR PRIVATE PLACEMENTS
★★★★★

The Banker Deals of the Year 2022 & 2023

High Yield & Leveraged Finance
Phoenix Tower's purchase of WOM's Chilean Towers

Leveraged finance
Yingde Gases Group's total financing package of USD \$1.8bn

Loans
Airtrunk conversions of A\$2.1bn loan into sustainability-linked loans

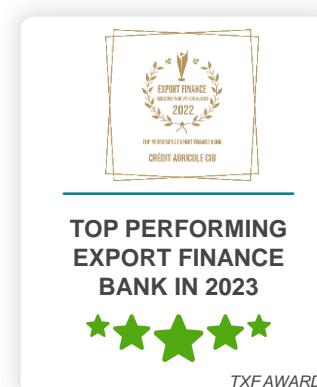
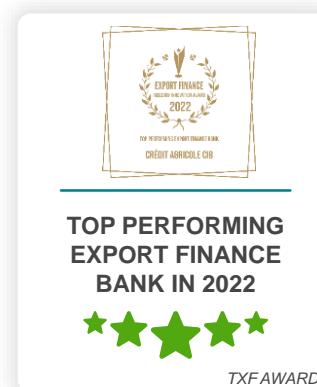
The Asset Triple A Sustainable Capital Markets, Asian Awards 2022

Best Green Loan Non-Bank Financial Institutions
 国药控股（中国）融资租赁有限公司
SHOPPHARM HOLDING (CHINA) FINANCIAL LEASING CO., LTD.
国药集团融资企业

Best Syndicated Loan Technology
 新浪微博
weibo.com

Crédit Agricole CIB: International Trade & Transaction Banking

Some major recognitions awarded in 2020-2023



Crédit Agricole CIB: International Trade & Transaction Banking

Some major recognitions awarded for deals 2021-2022

PANAMA 2021



METRO DE
PANAMA SA

USD 1,100,000,000

Syndicated Facilities for the
Panama Metro Line 3 Project

Mandated Lead Arranger
Joint Bookrunner



BEST STRUCTURED
FINANCING 2021

LATIN FINANCE AWARD



BEST TRANSACTION
2021

GTR AWARD



LATIN AMERICA LOAN
2021

IFR AWARD



AMERICAS EXPORT
FINANCE DEAL OF THE
YEAR 2021

TXF AWARD

EXPORT FINANCE

ANGOLA 2021



MINISTRY OF
FINANCE ANGOLA

USD 910,000,000

IBRD Partial Credit
Guarantee

Initial Mandated Lead
Arranger



INFRASTRUCTURE &
PROJECT FINANCE
AFRICA DEAL 2022

THE BANKER AWARD



BEST TRANSACTION
2021

GTR AWARD



Bonds & Loans
AFRICA AWARDS

9th March 2022 | Mount Nelson, Cape Town

PROJECT &
STRUCTURED FINANCE
DEAL 2022

BONDS & LOANS AFRICA AWARD



OVERALL EXPORT
FINANCE DEAL OF THE
YEAR 2021

TXF AWARD

EXPORT FINANCE



CRÉDIT AGRICOLE CIB

24 octobre 2023

Crédit Agricole CIB: International Trade & Transaction Banking

Some major recognitions awarded for deals 2020-2021


EKF ECA-BACKED LOAN AWARDED TO GOVERNMENT OF TANZANIA RAILWAY AS PERFECT DEAL 2020 AND BEST TRANSACTION 2020
TXFAWARD

TANZANIA 2020

 **UNITED REPUBLIC OF TANZANIA**
USD 993,000,000
EKF Covered Facility
Standard Gauge Railway (SGR) Project
Mandated Lead Arranger

EXPORT FINANCE


CAPCO'S SINOSURE FACILITY AS THE FIRST ENERGY TRANSITION LABELLED EXPORT CREDIT FINANCING AS ESG DEAL OF THE YEAR 2020
TXF & GTR AWARDS

HONG KONG SAR 2020

 **Capco** 嘉山電廠有限公司
CASTLE PEAK POWER COMPANY
HKD 1,961,000,000
SINOSURE Covered Facility
Mandated Lead Arranger

EXPORT FINANCE


FAR EASTERN NEW CENT. CORP. SUSTAINABILITY-LINKED COMMERCIAL PAPER GUARANTEE AS BEST TRANSACTION 2020
GTR AWARD

TAIWAN 2020

 **遠東集團**
FAR EASTERN GROUP
FAR EASTERN NEW CENTURY CORP.
TWD 2,000,000,000
Commercial paper
Arranger

TRADE FINANCE


FAR EASTERN NEW CENT. CORP. SUSTAINABILITY-LINKED COMMERCIAL PAPER GUARANTEE AS BEST TRANSACTION 2020
GTR AWARD

TAIWAN 2020

 **遠東集團**
FAR EASTERN GROUP
FAR EASTERN NEW CENTURY CORP.
TWD 2,000,000,000
Commercial paper
Arranger

TRADE FINANCE


CTCI TWD 800M SUSTAINABILITY-LINKED GREEN GUARANTEE AS BEST TRANSITION ENERGY FACILITY COMMERCIAL (SERVICES) 2021
THE ASSET TRIPLE A SUSTAINABLE CAPITAL MARKETS AWARD

TAIWAN 2021

 **中泰工業有限公司**
CTCI CORPORATION
CTCI GROUP
CTCI MACHINERY CORPORATION
TWD 800,000,000
Sustainability-linked Green Guarantee Facility Structuring Adviser Guarantee Bank

TRADE FINANCE

Crédit Agricole CIB: International Trade & Transaction Banking

Some major recognitions awarded for deals 2022-2023


CROSS-BORDER GREEN REVERSE FORFAITING PROGRAM FOR RENAULT SAS ON eGT AS BEST DEAL 2022

GTR AWARD

PARIS 2022


RENAULT SAS
CNY 1,600,000,000
Reverse Forfaiting Facility
Sole Lead Arranger, Program Administrator

TRADE FINANCE


923 MW MACINTYRE WIND FARM PROJECT IN AUSTRALIA CESCE GREEN INVESTMENT COVERED FACILITY AS THE RENEWABLE DEAL OF THE YEAR 2022

TXF AWARD

AUSTRALIA - 2022


ACCIONA energia
MACINTYRE WIND FARM PTY LTD
AUD 1,098,059,194
CESCE Green Investment Policy Covered Facility
Mandated Lead Arranger & Green Loan Co-ordinator

EXPORT FINANCE


EGYPT FIRST HIGH-SPEED RAIL LINE EULER HERMES BACKED FACILITY AS BEST DEAL 2022

GTR AWARD

EGYPT - 2022


NATIONAL AUTHORITY FOR TUNNELS
USD 1,990,000,000
Euler Hermes
Covered Facility
Joint Coordinator, Documentation Bank, Joint Bookrunner, Initial MLA, Joint Green Loan Structuring Bank

EXPORT FINANCE


ELECTRIC VEHICLE BATTERY PRODUCTION IN HUNGARY GREEN EULER HERMES, KEXIM, K-sure-BACKED ECA LOAN AS BEST DEAL 2022

GTR AWARD

KOREA - 2022


SK ON HUNGARY
USD 1,700,000,000
KEXIM, K-Sure, Euler Hermes
Covered Facilities
Mandated Lead Arranger, Original Lender, Global Facilities Agent, HERMES Facility Agent

EXPORT FINANCE


LINE 1 OF COTE D'IVOIRE SUBWAY NETWORK IN ABIDJAN BPIFRANCE AE COVERED FACILITY AS BEST DEAL 2022

GTR AWARD

IVORY COAST - 2023


REPUBLIC OF IVORY COAST
USD 1,090,000,000
BPIFRANCE AE Covered Facility
Participant

EXPORT FINANCE

3

Sustainable Finance

Crédit Agricole CIB leadership in Sustainable Finance

Outstanding and consistent market recognition

CRÉDIT AGRICOLE CIB LEADERSHIP IS RECOGNISED BY THE MARKET IN THE GLOBALCAPITAL BOND AWARDS

CRÉDIT AGRICOLE CIB WON IFR'S ESG BOND HOUSE AWARD FOR 5 CONSECUTIVE YEARS



Tanguy CLAQUIN
Global Head
of Sustainable Banking

Tanguy Claquin has been voted Most Impressive Green/SRI Investment Banker by his peers for 7 consecutive years

Crédit Agricole CIB leadership in Sustainable Finance

IFR Awards 2022 (February 2023)

“For a faultless performance across the region’s ESG-labelled markets in a challenging year, Credit Agricole CIB is IFR’s EMEA ESG Financing House of the Year.”



“Being the ESG Financing House of the Year in Europe and MEA is like winning the Champion’s League of sustainable finance. It can’t be achieved without first-class teams with top-notch dedication and unique team spirit. We are very proud of this award and thank our clients for their renewed trust”

Tanguy Claquin, Global Head of Sustainability

Crédit Agricole CIB leadership in Sustainable Finance

IFR Asia Awards 2021 (February 2022)

IFR'S ESG HOUSE OF THE YEAR for the 6th TIME SINCE 2019



ESG FINANCING HOUSE
OF THE YEAR



"A top-tier global player and innovator in labelled bonds and loans, as well as a pioneer in emerging fields like ESG derivatives and sustainability-linked securitisation"

IFR

"This award crowns the teams' hard work and demonstrates the strong willingness of all our business lines to develop sustainable finance instruments.."

Tanguy Claquin,
Global Head of Sustainability

IFR Awards 2021 (February 2022)

“A top-tier global player and innovator in labelled bonds and loans, as well as a pioneer in emerging fields like ESG derivatives and sustainability-linked securitisation”



Crédit Agricole CIB leadership in Sustainable Finance

Outstanding and consistent market recognition



The winners of the environmental finance awards are voted by a panel of judges made up of some of the biggest green bond investors. The awards aim to recognize best practice, or issues that were significant in the development of the market, and are among the most hotly contested in the green bond space.



LEAD MANAGER
OF THE YEAR
SSA



LEAD MANAGER
OF THE YEAR
SOVEREIGN



BIGGEST
UNDERWRITER
OF THE YEAR



LEAD MANAGER
OF THE YEAR
GREEN BONDS BANK



LEAD MANAGER
OF THE YEAR
SOCIAL BONDS - SSA



LEAD MANAGER
OF THE YEAR
GREEN BONDS SOVEREIGN



LEAD MANAGER
OF THE YEAR
GREEN BONDS



Crédit Agricole CIB leadership in Sustainable Finance

Outstanding and consistent market recognition

OTHER AWARDS

MTN-I 2019 AWARDS



SRI
DEALER OF THE YEAR

CRÉDIT AGRICOLE
CORPORATE & INVESTMENT BANK

MTN-I 2020 AWARDS



SUSTAINABLE
DEVELOPMENT DEBT
DEALER OF THE YEAR

CRÉDIT AGRICOLE
CORPORATE & INVESTMENT BANK

GLOBAL CAPITAL LOAN AWARDS



AWARDS 2020

BEST ARRANGER OF GREEN
& ESG-LINKED LOANS 2020



CAPITAL MARKETS DAILY AWARDS



BEST
ESG SSA DEALER



BEST
SSA EUR DEALER



Crédit Agricole CIB leadership in Sustainable Finance

The Asset Triple A Country Awards for Sustainable Finance 2022 (January 2023)

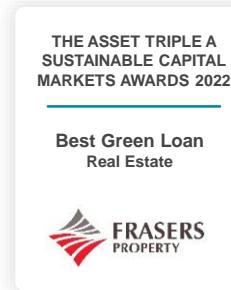
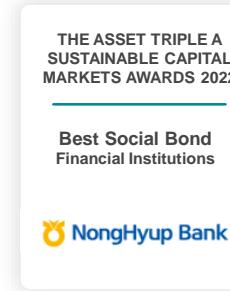
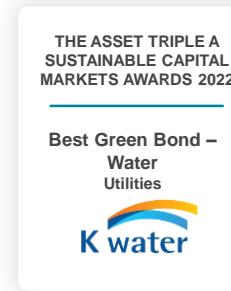
WIDE RANGE OF EXPERTISE AND CONSTANT INNOVATION IN SUSTAINABLE FINANCE

HONG KONG	INDIA	OFFSHORE CHINA			
<p>THE ASSET TRIPLE A COUNTRY AWARDS FOR SUSTAINABLE FINANCE 2022</p> <p>Best Sustainability- Linked Financing</p> <p> CATHAY PACIFIC</p>	<p>THE ASSET TRIPLE A COUNTRY AWARDS FOR SUSTAINABLE FINANCE 2022</p> <p>Best Corporate Bond</p> <p> Reliance Industries Limited</p>	<p>THE ASSET TRIPLE A COUNTRY AWARDS FOR SUSTAINABLE FINANCE 2022</p> <p>Best Sustainability/ Green Bond</p> <p> 中国银行 BANK OF CHINA</p>	<p>THE ASSET TRIPLE A COUNTRY AWARDS FOR SUSTAINABLE FINANCE 2022</p> <p>Best Green Bond Battery</p> <p>ZOOMWE HONG KONG NEW ENERGY TECHNOLOGY COMPANY</p>	<p>THE ASSET TRIPLE A COUNTRY AWARDS FOR SUSTAINABLE FINANCE 2022</p> <p>Best Green Bond Electrical Manufacturing</p> <p> Midea</p>	<p>THE ASSET TRIPLE A COUNTRY AWARDS FOR SUSTAINABLE FINANCE 2022</p> <p>Best Green Dim Sum Bond LGFV</p> <p> 深圳 低碳债 SHENZHEN CHINA</p>

MACAU	SOUTH KOREA
<p>THE ASSET TRIPLE A COUNTRY AWARDS FOR SUSTAINABLE FINANCE 2022</p> <p>Best Green Bond</p> <p> 中国建设银行 China Construction Bank</p>	<p>THE ASSET TRIPLE A COUNTRY AWARDS FOR SUSTAINABLE FINANCE 2022</p> <p>Best Climate Bond</p> <p> Shinhan Bank</p> <p>THE ASSET TRIPLE A COUNTRY AWARDS FOR SUSTAINABLE FINANCE 2022</p> <p>Best Social Bond</p> <p> Industrial Bank of Korea</p>

Crédit Agricole CIB leadership in Sustainable Finance

The Asset Triple A Sustainable Capital Markets Awards 2022 (February 2023)



Crédit Agricole CIB leadership in Sustainable Infrastructure Finance

The Asset Triple A Sustainable Infrastructure Awards 2022 (June 2023)

THE ASSET TRIPLE A
SUSTAINABLE
INFRASTRUCTURE
AWARDS 2023

Asia-Pacific Deal of
the Year



THE ASSET TRIPLE A
SUSTAINABLE
INFRASTRUCTURE
AWARDS 2023

Renewable Energy
Deal of the Year



THE ASSET TRIPLE A
SUSTAINABLE
INFRASTRUCTURE
AWARDS 2023

Renewable
Deal of the Year –
Offshore Wind,
South Korea



THE ASSET TRIPLE A
SUSTAINABLE
INFRASTRUCTURE
AWARDS 2023

Renewable Energy
Deal of the Year –
Hybrid, India



THE ASSET TRIPLE A
SUSTAINABLE
INFRASTRUCTURE
AWARDS 2023

Renewable Energy
Deal of the Year –
Wind, Australia



THE ASSET TRIPLE A
SUSTAINABLE
INFRASTRUCTURE
AWARDS 2023

Transport Deal of the
Year – Airport,
Australia



THE ASSET TRIPLE A
SUSTAINABLE
INFRASTRUCTURE
AWARDS 2023

Utilities Deal of the
Year – Australia



THE ASSET TRIPLE A
SUSTAINABLE
INFRASTRUCTURE
AWARDS 2023

Social Infrastructure
Deal of the Year –
Australia

Stella FHR Finance
Pty Limited

THE ASSET TRIPLE A
SUSTAINABLE
INFRASTRUCTURE
AWARDS 2023

LNG Deal of the Year
– Australia

GIP Sharon SPV

THE ASSET TRIPLE A
SUSTAINABLE
INFRASTRUCTURE
AWARDS 2023

Transition Energy
Refinancing Deal of
the Year – Indonesia



Crédit Agricole CIB leadership in Sustainable Infrastructure Finance

The Asset Triple A Sustainable Infrastructure Awards 2022 (June 2023)

THE ASSET TRIPLE A
SUSTAINABLE
INFRASTRUCTURE
AWARDS 2023

Asia-Pacific Deal of
the Year



THE ASSET TRIPLE A
SUSTAINABLE
INFRASTRUCTURE
AWARDS 2023

Renewable Energy
Deal of the Year



THE ASSET TRIPLE A
SUSTAINABLE
INFRASTRUCTURE
AWARDS 2023

Renewable
Deal of the Year –
Offshore Wind,
South Korea



THE ASSET TRIPLE A
SUSTAINABLE
INFRASTRUCTURE
AWARDS 2023

Renewable Energy
Deal of the Year –
Hybrid, India



THE ASSET TRIPLE A
SUSTAINABLE
INFRASTRUCTURE
AWARDS 2023

Renewable Energy
Deal of the Year –
Wind, Australia



THE ASSET TRIPLE A
SUSTAINABLE
INFRASTRUCTURE
AWARDS 2023

Transport Deal of the
Year – Airport,
Australia



THE ASSET TRIPLE A
SUSTAINABLE
INFRASTRUCTURE
AWARDS 2023

Utilities Deal of the
Year – Australia



THE ASSET TRIPLE A
SUSTAINABLE
INFRASTRUCTURE
AWARDS 2023

Social Infrastructure
Deal of the Year –
Australia

Stella FHR Finance
Pty Limited

THE ASSET TRIPLE A
SUSTAINABLE
INFRASTRUCTURE
AWARDS 2023

LNG Deal of the Year
– Australia

GIP Sharon SPV

THE ASSET TRIPLE A
SUSTAINABLE
INFRASTRUCTURE
AWARDS 2023

Transition Energy
Refinancing Deal of
the Year – Indonesia





Selected track record

Q2 2023

Crédit Agricole CIB: Global Investment Banking

Selected track record Q2 2023

GLOBAL INVESTMENT BANKING : M&A

JANUARY 2023



BRL 1,803 MM

Disposal of 260 MW of wind assets in Brazil to



Sole Financial Advisor



Confidential

Acquisition of a 25% stake in



Sole Buy-side Advisor
(M&A and Debt)

APRIL 2023



Undisclosed

Acquisition of a majority stake in



Exclusive advisor

MAY 2023



and its shareholders

Undisclosed EV



Exclusive financial advisor

JUNE 2023



Sell-side advisor in the 100% stake sale
in a 279 MW BESS & 8 MWp PV asset
located in Nevada

FUTUREPROOF

Sole Financial Advisor

GLOBAL INVESTMENT BANKING : EQUITY CAPITAL MARKET

JANUARY 2023



SPIE

EUR 400m

Sustainability-Linked
Convertible Bond

Joint Bookrunner & ESG
Structurer

FEBRUARY 2023



LIBERTY BROADBAND CORP /
CHARTER COMMUNICATIONS

\$1,265mm

Exchangeable Bonds

Joint Bookrunner

MARCH 2023



GE Capital
AERCAP

GE CAPITAL US HOLDINGS /
AERCAP HOLDINGS N.V.

\$1,346MM

Follow-On

Joint-Bookrunner

JUNE 2023



LAGFIN / CAMPAARI

EUR 536m

Exchangeable Bond into Campari
shares

Structuring Global Coordinator
& Joint Bookrunner

JUNE 2023



ADNOC L&S
AED 2.8bn (USD
769m eq.)

IPO

Joint Bookrunner



CRÉDIT AGRICOLE CIB

24 octobre 2023

155

Crédit Agricole CIB: Global Markets

Selected track record Q2 2023

Debt Capital Markets FI

JUNE 2023



USD 1,000,000,000
8.450% Tier 2 Subordinated
15NC10 Notes
Due 2038

Joint Bookrunner

Debt Capital Markets SSA

APRIL 2023



REPUBLIC OF ITALY

EUR 10,000,000,000
4.000% Green BTP
Due 2031

Joint Bookrunner

SET

MARCH 2023



FRANCE + INTERNATIONAL

EUR 90,000,000
Capital Increase Reserved
to Employees

Structurer & Counterpart

Structured Finance Hedging Corporate Solutions

MAY 2023



RENEWABLES ENERGIES
EUR 2,500,000,000
Debt Financing for wind farm
Contingent deal

Co-Hedge Coordinator
& Hedge Provider

Structured Notes

JULY 2023



FRENCH CORPORATE
EUR 625,000,000
EUR/USD
Incremental Flexiforward
Due 2024

Hedge Provider

Crédit Agricole CIB: Loan syndication (Large Corporate / MidCaps)

Selected track record Q2 2023

FRANCE - APRIL 2023



VERALLIA
EUR 1,100,000,000

RCF & Term Loan

MLAB, Coordinator incl.
ESG

FRANCE - APRIL 2023



PERNOD RICARD
EUR 2,100,000,000

RCF

MLAB, Coordinator incl.
ESG

GERMANY - JUNE 2023



PORSCHE AG
EUR 2,500,000,000

Sustainability-linked RCF

MLA

GERMANY - JUNE 2023



BMW AG
EUR 8,000,000,000

RCF

MLA & Bookrunner

FINLAND - JUNE 2023



KONECRANES
EUR 350,000,000

Sustainability-linked Revolving
Credit Facility 5Y+1+1

MLA & Bookrunner (club)

SWEDEN - MAY 2023



ESSITY
EUR 1,000,000,000

multi-currency RCF 5Y+1+1

MLA & Bookrunner

ITALY - JUNE 2023



PRYSMIAN
EUR 1,000,000,000

Sustainability - linked RCF 5Y

MLA & Bookrunner

ITALY - MAY 2023



CAMPARI
EUR 400,000,000

Sustainability - linked Term
Loan 6Y

EUR 400,000,000

Sustainability - linked RCF 5Y

MLA & Joint ESG
Coordinator

INDIA - JUNE 2023



POWER FINANCE
CORPORATION LTD
JPY 115,970,000,000

Term Loan Facilities 6 & 7 Y

MLA & Bookrunner

ITALY - MAY 2023



ASTM
EUR 450,000,000

Sustainability - Linked RCF 5Y

MLA Bookrunner, Co-ESG
Coordinator

Crédit Agricole CIB: Acquisition finance / Leveraged & Telecom Finance

Selected track record Q2 2023

Corporate Acquisition



Telecom Finance



Leveraged Finance



Crédit Agricole CIB: Energy & Real Assets

Selected track record Q2 2023

MAY - 2023



FRANCE

MAY - 2023



USA

JUNE - 2023



AUSTRALIA

APRIL - 2023



UNITED KINGDOM

JUNE - 2023



AUSTRALIA

APRIL - 2023



UNITED KINGDOM

MAY - 2023



SPAIN

MAY - 2023



FRANCE

Crédit Agricole CIB: International Trade & Transaction Banking

Selected track record Q2 2023

FRANCE - 2023

Global Trade Finance
Corporate



GENERAL ELECTRIC
COMPANY
EUR 137 900 000

Green Advance Payment
Bond

Arranger

INDIA - 2023

Cash Management
Corporate



ALTEN INDIA
EUR 25 000 000

18 Month Escrow Mandate

The Sole Escrow Agent
and Advisor

JAPAN - 2023

CSN MINERACAO /
ITOCHU CORPORATION

USD 420 000 000

NEXI Covered United
Facility

Mandated Lead Arranger

Global Commodity Finance
Corporate



AMEROPA

USD 1 100 000 000

3 Years Committed
Borrowing Base Facility

Arranger

Receivables & Supply Chain Solution
Corporate



TMT COMPANY

SEK 400 000 000

Supply Chain Finance
Program

Arranger



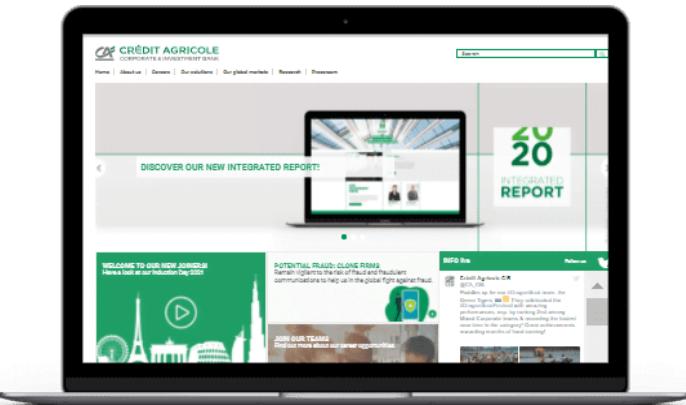
CRÉDIT AGRICOLE CIB

24 octobre 2023



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www.ca-cib.com



**2020
Integrated Report**



**2020
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Document**



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