# Manjunath Popuri

+1 (917) 815-9580 · manjunathpopuri2@gmail.com · LinkedIn · Binghamton, NY (Open to Relocation)

### **SUMMARY**

Data Scientist with 3+ years of combined research, industry, and academic experience applying statistical methods, machine learning, and cloud-native AI solutions to deliver measurable business outcomes. Skilled in A/B testing, Bayesian inference, predictive modeling, NLP (BERT, Transformers), and data visualization. Proven ability to translate business problems into data-driven experiments, build scalable ML pipelines on Azure & AWS, and communicate insights through executive storytelling and dashboards.

#### **EDUCATION**

University at Binghamton, State University of New York, Binghamton, NY, USA

**AUG 2023 - MAY 2025** 

Masters in Computer Science (Specialization: AI)

Vasireddy Venkatadri Institute of Technology, Guntur, Andhra Pradesh, India

AUG 2019 - JUN 2023

Bachelors in Computer Science and Engineering

### TECHNICAL SKILLS

Languages: Python, R, Java, SQL, C/C++, JavaScript

ML & AI: TensorFlow, PyTorch, Scikit-learn, OpenCV, Apache Spark MLib, A/B testing, Hugging Face, Transformers, Generative AI, LLM Fine-tuning, NLP (BERT, TF-IDF, Word2Vec)

Data Tools: Pandas, NumPy, Tableau, Power BI, Matplotlib, Seaborn, SpaCy, PySpark

Cloud & MLOps: AWS, Azure, Docker, CI/CD Pipelines, Git

Databases: MySQL, PostgreSQL, MongoDB, MS SQL

### WORK EXPERIENCE

Binghamton University, Remote, Binghamton, NY, USA

Research Intern

JUL 2025 - PRESENT

- Developed a quantized LLM (Mistral-7B, Phi-3) for predictive expense classification (90%+ accuracy), optimized for low-resource devices.
- Built ML pipelines in Python, PyTorch, Hugging Face with feature engineering, time-series modeling, and data wrangling of financial transactions.
- Designed and deployed prescriptive ML models on AWS SageMaker, providing personalized budget recommendations.
- Delivered **interactive dashboards (Matplotlib, Seaborn, Power BI)** with business storytelling, enabling non-technical stakeholders to make data-driven decisions.

Binghamton University, Hybrid, Binghamton, NY, USA Graduate Research & Teaching Assistant AUG 2023 - MAY 2025

- Applied A/B testing, Bayesian inference, and quasi-experimental methods to validate NLP models analyzing Russell 3000 earnings calls, boosting predictive accuracy by 18%.
- Designed ML pipelines with BERT, Transformers, Scikit-learn, and deployed at scale using Azure ML.
- Conducted **hypothesis testing and regression analysis** on financial data to ensure statistical rigor in insights shared with faculty/industry.
- Created **executive-level dashboards (Power BI, Tableau)** with UX design principles and mentored 150+ students in ML and statistical experimentation.

Cognizant Technology Solutions, Onsite, Hyderabad, India

**Data Scientist** 

JUL 2022 - JUN 2023

- Delivered **predictive modeling and classification solutions** for healthcare/finance clients, improving accuracy by 30% with Scikit-learn, TensorFlow, and PyTorch.
- Applied A/B testing, causal inference, and Bayesian optimization to fine-tune ML models, reducing false positives by 22%.
- Built scalable ETL pipelines with PySpark and SQL for big-data processing on millions of records.
- Deployed production-ready models via Azure ML & AWS SageMaker with Docker and CI/CD pipelines (GitHub Actions) and presented insights through Tableau dashboards.

# **PROJECTS**

Advanced Movie Recommendation System (Unsupervised Learning): Built a content-based recommendation engine using TF-IDF, Word2Vec, PCA, and K-Means, boosting semantic accuracy by 20% and scaling similarity computations with parallel processing. **Tech Stack:** Python, Scikit-learn, NLTK, TF-IDF, Word2Vec, PCA, K-Means clustering

Real-Time Digit Recognition App (Deep Learning): Developed Android app for real-time handwritten digit recognition using MobileNetV3 and ResNet-50, achieving <100ms latency and deployed via Firebase ML Kit, enabling fast, GPU-accelerated predictions. Tech Stack: Python, TensorFlow, Keras, TensorFlow Lite, Android Studio, Java, Firebase ML Kit, OpenCV, NumPy

### **CERTIFICATION**

• Generative AI for LLM's, AWS Cloud Foundations & Architecting