

ESTEBAN VERGARA



PROFILE

Accomplished professional with extensive experience in Telecommunications and Risk & IT Audits and Consulting.

More than 8 years of expertise providing value to Revenue Assurance, Cost Control and Billing areas; and advising Collections and Fraud areas. More than 5 years reporting directly to CFO.

More than 6 years of experience as a Consultant and Auditor in PricewaterhouseCoopers, a "Big Four", focused on process assessment and improvement, internal control and auditing.

Proven experience in team management, department organization from the ground up, and in assessing processes and risks and implementing mitigations.



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Core Competencies

- Strong planning and result-driven capabilities.
- Excel in intercommunications and interactions.
- Extensive experience in "Big Four" as IT Auditor and Consultant.
- Risks assessment and mitigation in corporate processes.
- Cost Control.
- Work effectively in high pressure situations.
- Used to handle multitasking and multidisciplinary projects.
- Proven experience and deep Knowledge of Telecommunication industry.
- Revenue streams assurance.
- Agility to easily adapt to changes.

Relevant Professional Experience

Founder

Axonmatic.com
Naturfast.com

Madrid, Spain
2017 – present

Turned entrepreneurial vision into reality by building an innovative Startup providing local businesses services to create and promote online stores and fully outsource their management, including IT, payments, logistics, etc.

As founder, led and supervised almost every aspect of the business: Design and Business Strategy, Financial Management, Sales, IT, Logistics and Online Marketing Strategy.

Continuously adapting to client needs and requirements. Evolving the business to reach profitability.

Department Merging Coordinator

Revenue Assurance
Orange Spain – Jazztel

Madrid, Spain
2015 – 2016

Led and coordinated Revenue Assurance department merging between Orange and Jazztel, including risks and control matrices consolidation, daily operative and teams.

Assessed risks and implemented mitigation plans related to networks and CRM and Billing Systems migrations.

Revenue Assurance Supervisor Jazztel

Madrid, Spain
2007 – 2016

Revenue Assurance supervisor reporting to CFO. Efficiently monitored and assured revenue streams and controlled network and wholesale related costs.

Designed and developed the Revenue Assurance department from the ground up, including team tasks and management, working plans, KPIs, IT tools and Risks and Control Matrices definitions.

Effective communicator with every head of business and manager to have access to key processes and people.

Successfully designed and developed an analytic and data mining system connected to different sources (CRMs and Billers) to assist own operative and to provide quality analysis to Billing, Collection and Fraud departments.

Senior Auditor & Consultant PwC

Madrid, Spain
Buenos Aires, Argentina
Córdoba, Argentina
2001 – 2007

As consultant, conducted Risk Management, Controls Assessment and Internal Control projects. Also led SoX audits and PSO projects.

As auditor, I've worked in financial audits, IT audits, ERP audits in the financial, telco, energy and retail industries. Transferred from PwC Argentina to PwC Spain in 2005.

Relevant customers I've worked on: TimeWarner, IBM, Coca Cola, Telefónica, Repsol YPF, Johnson Medical.

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Education & Training

Information Technology Engineering

Universidad Nacional de Tucumán

Argentina
1995-2000

IT Engineering
Engineering School UNT

Research Assistant
Artificial Intelligence Lab

Other relevant training Several educational centres

2001 – 2016

Applied Statistics Course.
Process Mining Course.

Pattern Discovery in Data Mining.
Cluster Analysis in Data Mining.

PwC Cobit Framework Training.
SAS70 Audits Training.
Sarbanes Oxley continuous training.
ACL & Idea Data Interrogation.

NLP applied to team management.
Financial Keys to Small and Medium Businesses.

Other Skills

Languages

Spanish: native language.

English: fluent speaking, reading and writing

Portuguese: intermediate level for reading and listening.
Without practice in conversation in years.

French: basic, used for reading.

Generic Skills

More than 5+ years of experience as Trainer of ACL Interrogation Suite. I've given training courses focused on auditing and control design and implementation.

More than 3 years as Trainer of Data Mining technics, analysis and tools of transactional systems.

Trainer: Advanced Excel and Excel for Basic Data Mining Courses.

Trainer: Access as analytic tool for external data sources Course.

Intensive use of MySql and Oracle for data analysis and controls implementation.