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Team Scorecard



RevenueTY Status

83

of Customers

7

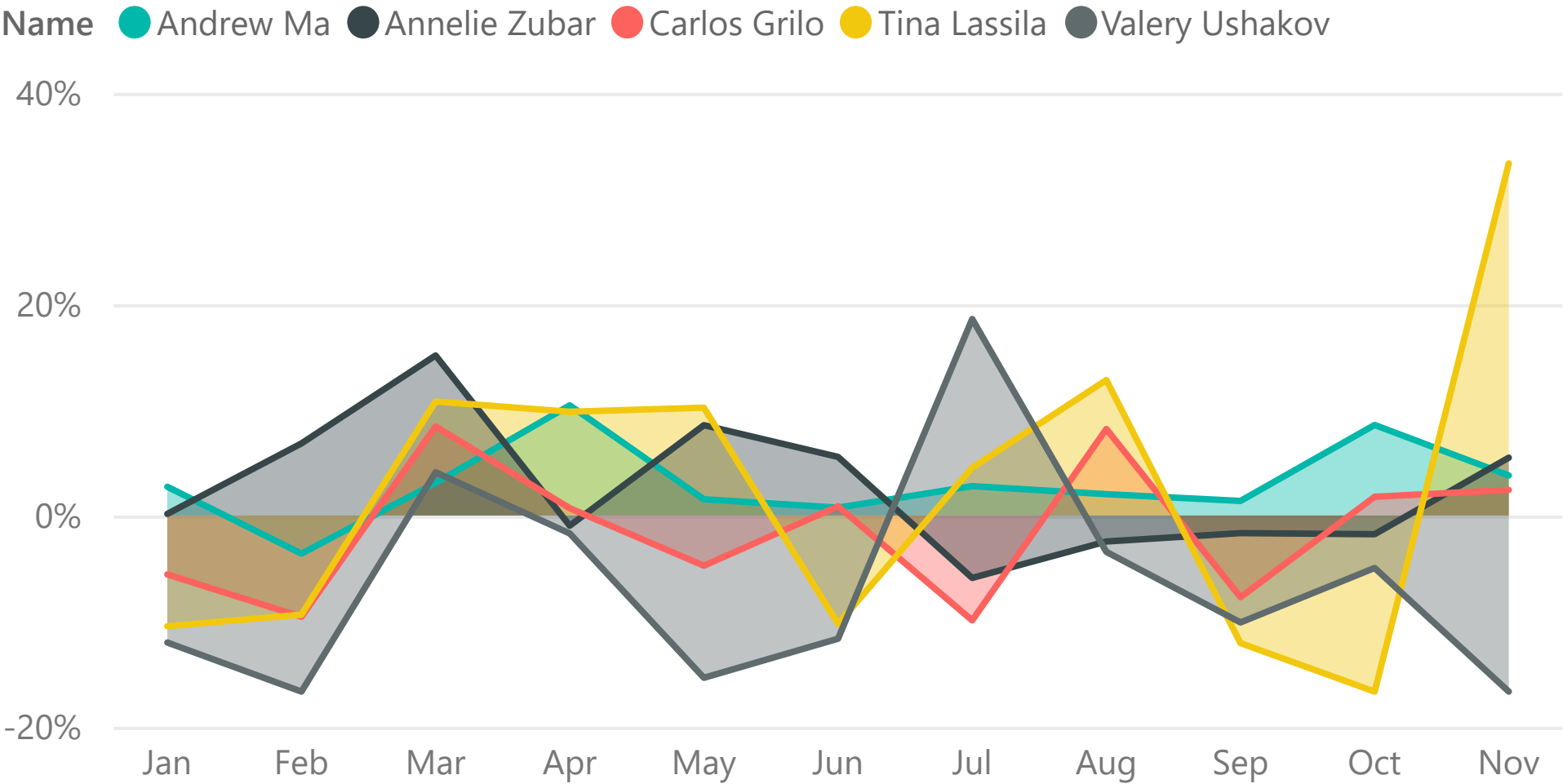
of Products

42.5%

GM%

- Name
- Andrew Ma
 - Annelie Zubar
 - Carlos Grilo
 - Tina Lassila
 - Valery Ushakov

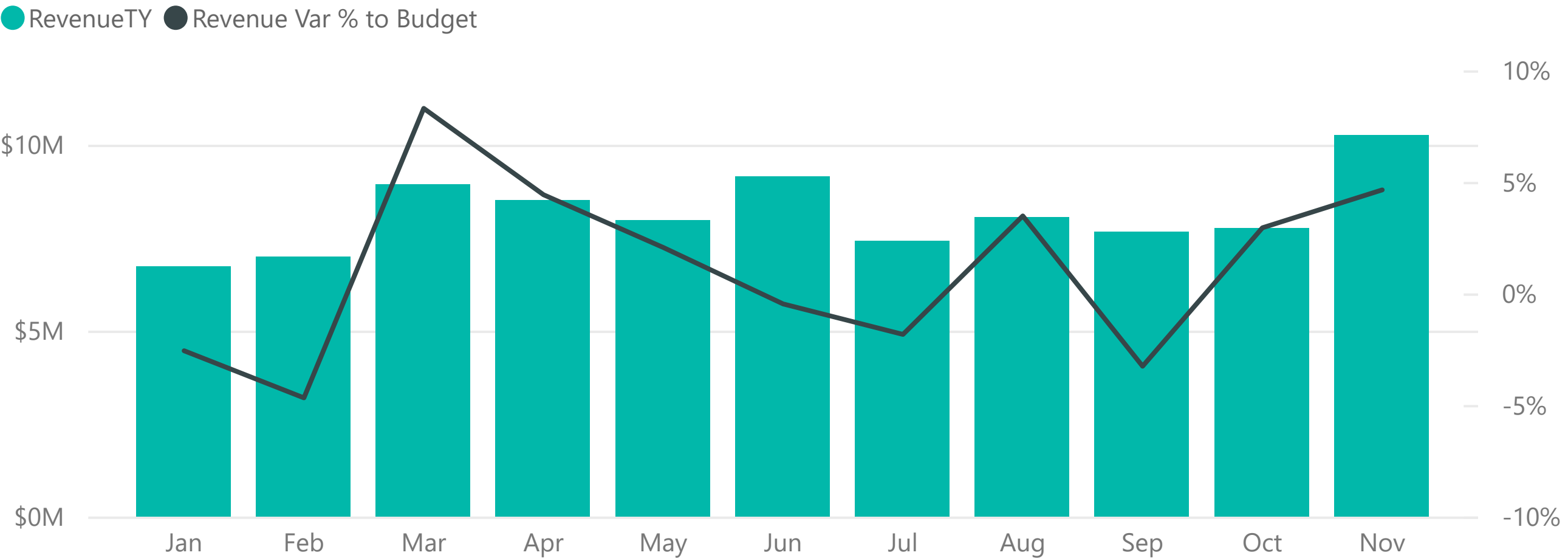
Revenue Var % to Budget by Month and Name



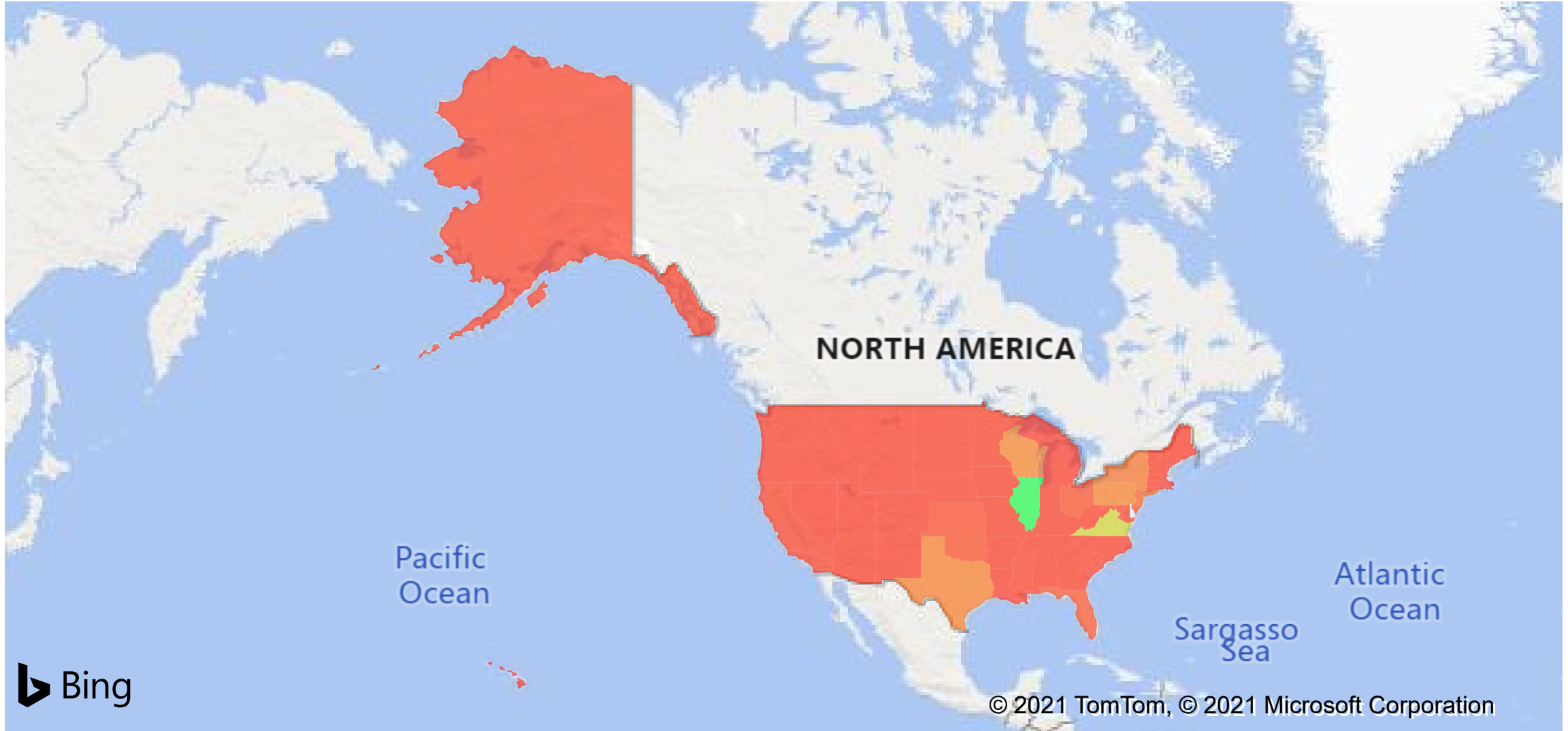
Total Revenue by Region



RevenueTY and Revenue Var % to Budget by Month



RevenueTY by State



Industry Margin Analysis

RevenueTY Status

80

of Customers

5

of Products

42.5%

GM%

- Industry
- ☐

(Blank)
- ☐
- CPG

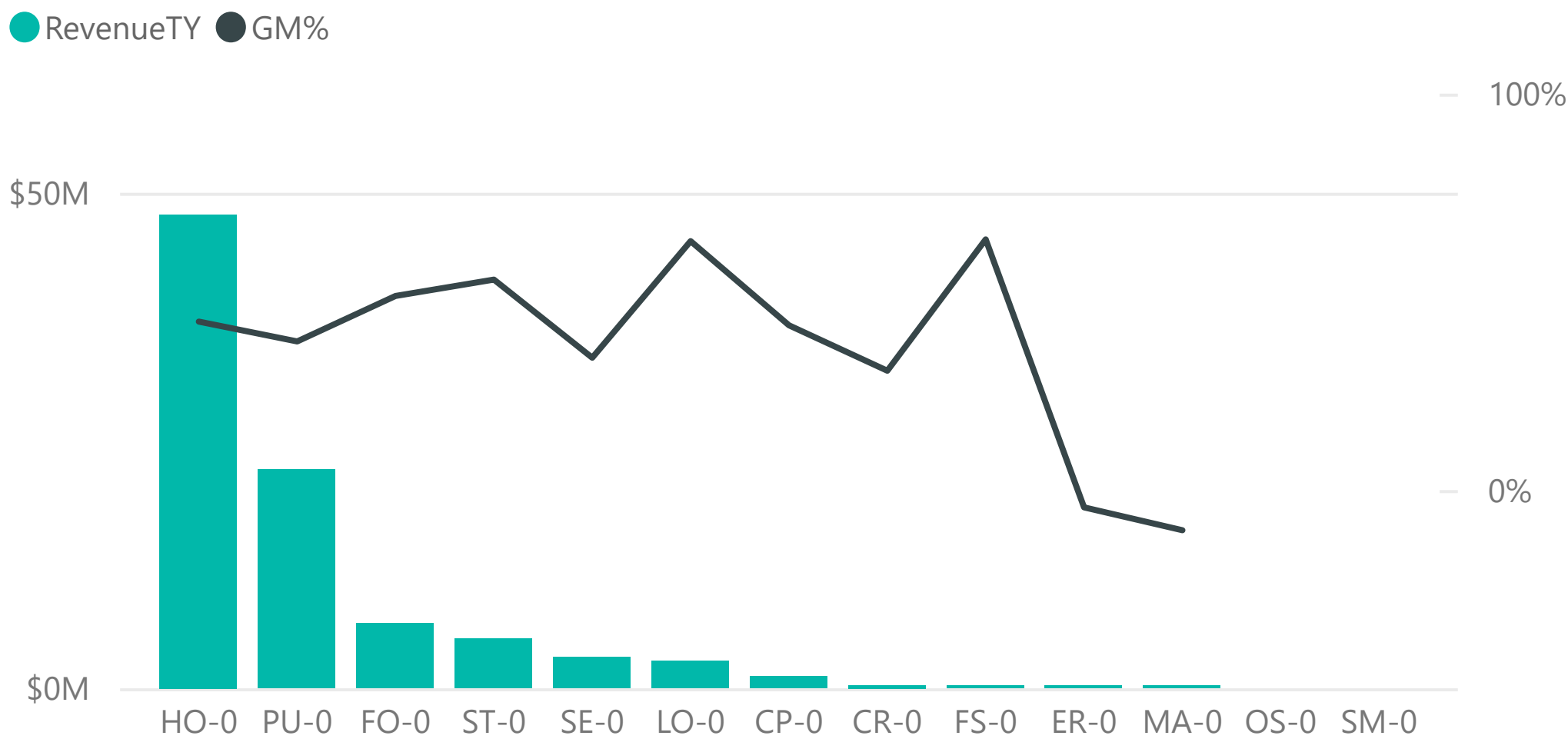
☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐☐

- Product
- ☐

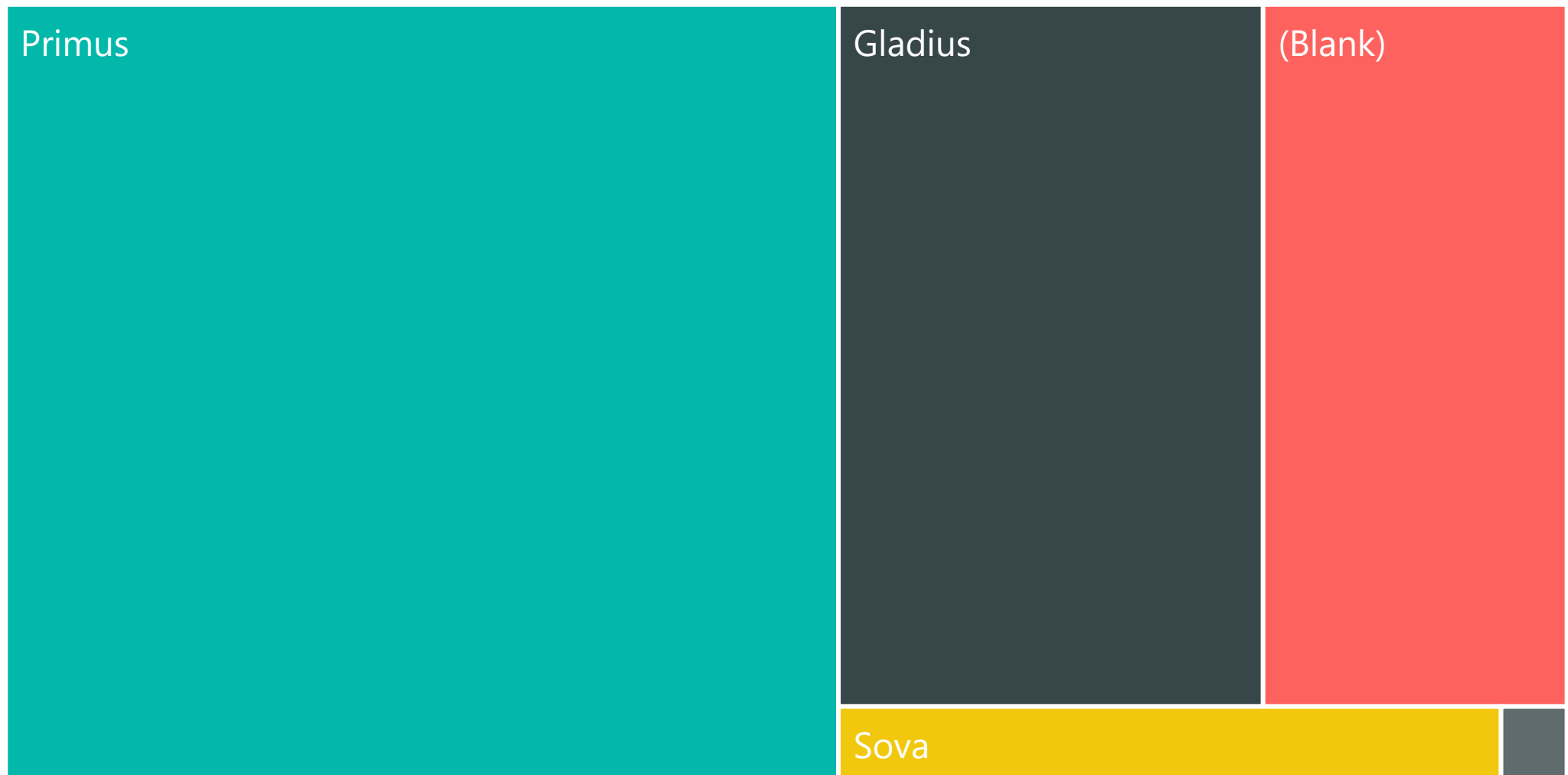
(Blank)
- ☐
- Gladius

☐☐☐

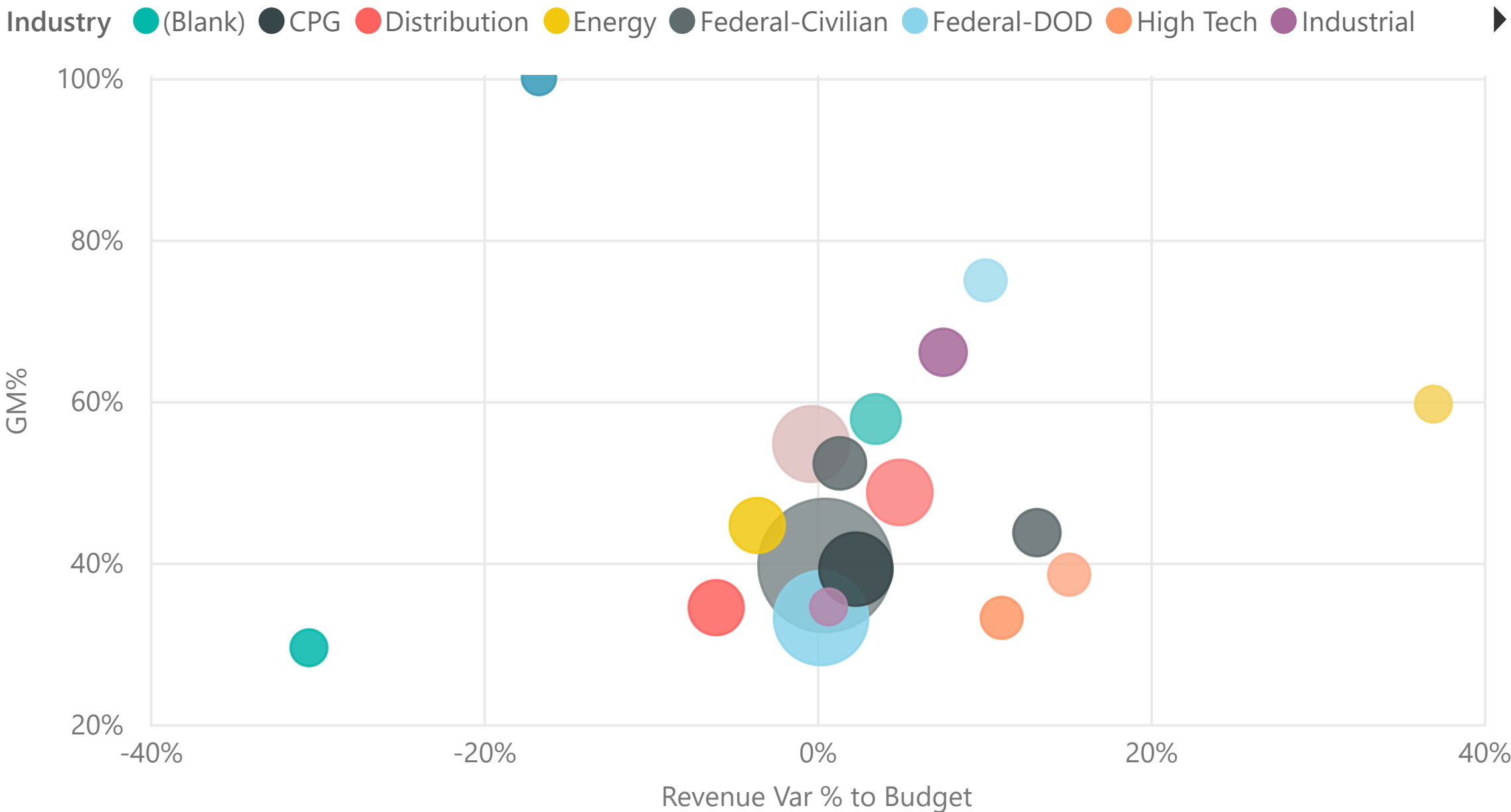
RevenueTY and GM% by BU



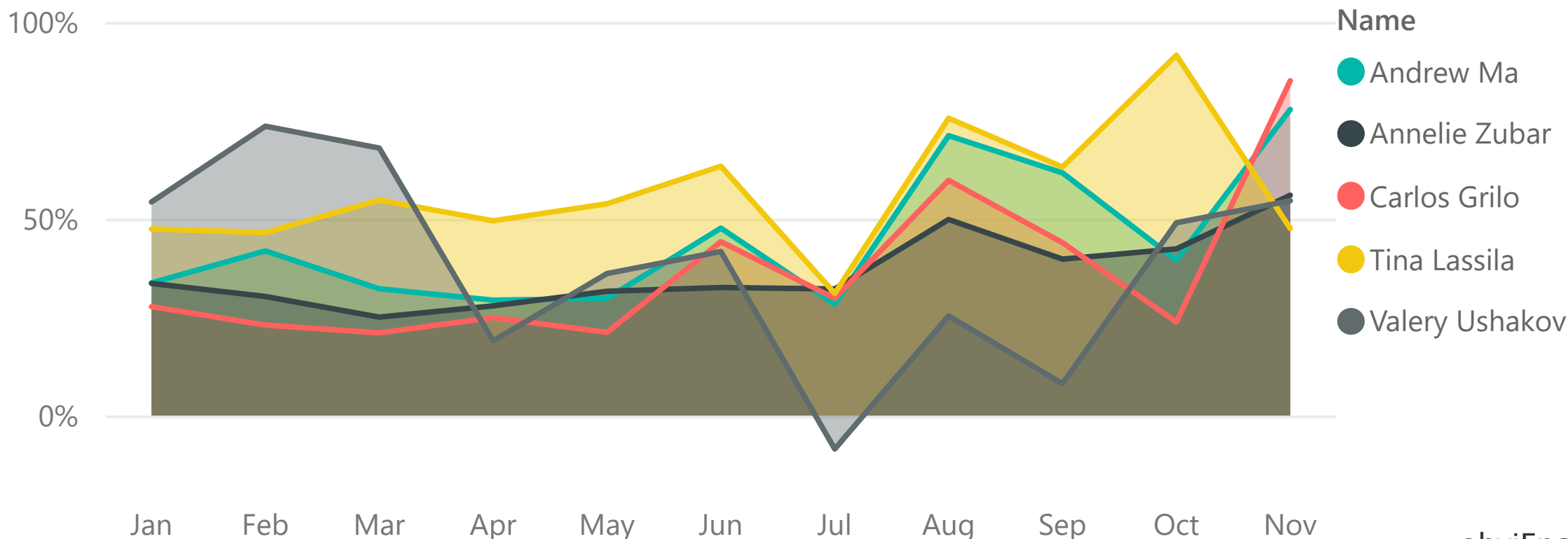
Total Revenue by Product



Revenue Var % to Budget, GM% and RevenueTY by Industry and Industry



GM% by Month and Name



Scorecard

for

5

▼

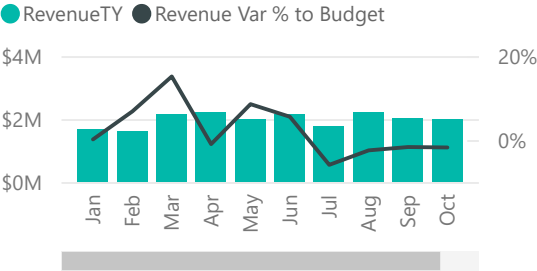


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RevenueTY Status

of Customers

RevenueTY and Revenue Var % to Budget by Month



Total Revenue by Region

