

Statistical Analysis of 5000+ IMDB Movie Database using SAS

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BUSINESS PROBLEM:

Film Production Companies often invest a lot of money in making films, doing promotions and various other aspects before the release of the movie. Their return on investment (ROI) depends on how well the movie is acclaimed as good by the audience. However, at the box office, every movie doesn't fare as well as the producers want it to be. Hence, the Production Companies can't be sure if their investment in a movie will always be fruitful.

RESEARCH QUESTION:

Apart from the story line, what are the attributes of a movie that makes it successful?

DATASET:

The dataset has been obtained from Kaggle competitions website [\[1\]](#). The dataset contains information about 5000+ movies scrapped from IMDB website. It has about 28 attributes (13 numerical, 15 categorical) including the names of the director, the actors and the IMDB scores and other attributes of a movie. We have considered IMDB Score to be our dependent variable and all the other, as our independent variables.

DATA PRE-PROCESSING & MANIPULATION:

Selecting Variables: Out of the 28 variables, a few attributes such as IMDB link and movie name were deemed unimportant and hence we haven't considered them for our analysis. Further, variables such as Gross, Critic Reviews, User Reviews and Voted Users are known only after the movie is released and hence, even these variables we not considered. We were then left with 9 quantitative variables and 13 categorical variables. Further, out of the 5000+ movies, we have remove around 100 odd movies which had very less information with too many missing values. We have then created an index variable just for referring each movie.

Imputing Missing Data: Quantitative variables such as Director Facebook likes, Actor Facebook likes and the budget etc., were replaced by their corresponding medians. Categorical variables such as the name of the director, actors and the movie's content rating etc., were replaced by their corresponding modes.

Creating Dummy Variables: Variables such as Genre have multiple values for each movie and hence we have created 21 indicator variables for all the genre types. We have then created a dummy categorical variable, Score Rating, which discretizes the IMDB Rating into the following categories:

| IMDB Rating | Score Rating |
|-------------|---------------|
| Low - 5 | Poor |
| 5 - 6 | Below Average |
| 6 - 7 | Above Average |
| 7 - High | Good |

Variable Transformations: Variables such as Color of the movie were transformed from categorical variable to binary variable which just indicates if the movie is in color or in black & white.

Removing Special Characters: Many categorical variables such as the Director and the Actors' names, were appended by special characters during the data extraction from the IMDB Database. A few of the names also contain alphabet from other languages. All these special characters were removed or replaced with appropriate English Alphabet.

After cleaning and processing the data, the following are our final variables:

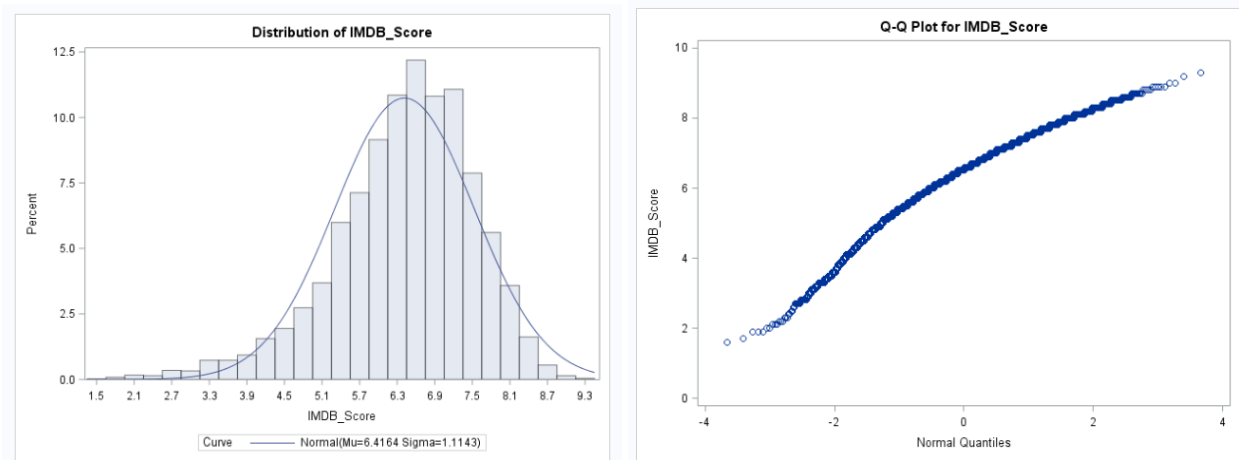
Quantitative Variables: Budget, Movie Facebook Likes, Director Facebook Likes, Actor 1 Facebook Likes, Actor 2 Facebook Likes, Actor 3 Facebook Likes, Total Cast Facebook Likes, Duration, Number of Faces on the Poster.

Categorical Variables: Score Rating, Director Name, Actor 1 Name, Actor 2 Name, Actor 3 Name, Language, Country, Year, Content Rating, Aspect Ratio and Plot Keywords.

Binary Variables: 21 Genre Indicator Variables and color.

STATISTICAL ANALYSIS:

Distribution of the dependent variable: IMDB Score



Many of the statistical methods or significance tests either require or perform well when the corresponding dependent variable have a normal distribution. Fortunately, from the above plot, we could observe that the distribution of the dependent variable is approximately normal with slight left skewness.

Frequency of discretized dependent variable: Score Rating

IMDB Rating Frequency

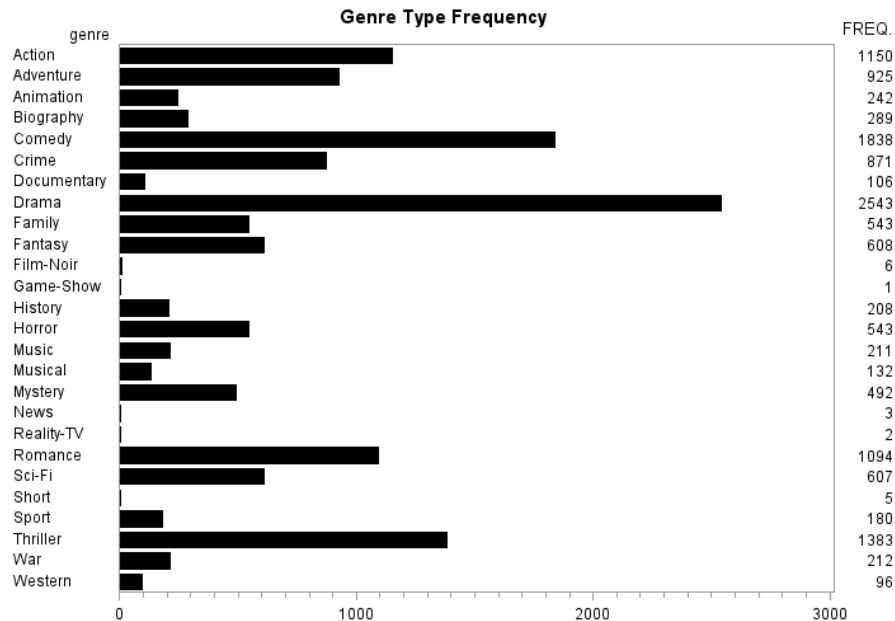
The FREQ Procedure

| Score_Rating | Frequency | Percent |
|---------------|-----------|---------|
| Above Average | 1850 | 37.46 |
| Below Average | 1062 | 21.50 |
| Good | 1506 | 30.49 |
| Poor | 521 | 10.55 |

From the above frequency table, we could observe that the data is almost evenly distributed into the four different levels except for the level, 'Poor', which anyhow is not as important as the other levels since the main objective of our analysis is to determine the attributes of the movie which makes it fall in the top 2 or 3 levels.

Analysis of Categorical Variables:

1. Analysis of Genre Type:



From the frequency of the genre type, we could observe that Drama, Comedy, Thriller, Action and Romance are among the most frequent type of the genres among the available movies. To investigate further, we check the frequency of each genre type within the categorical variable: Score Rating.

Distribution of Genre - Action

The FREQ Procedure

| Score_Rating | Frequency | Percent |
|---------------|-----------|---------|
| Above Average | 449 | 39.49 |
| Below Average | 308 | 27.09 |
| Good | 239 | 21.02 |
| Poor | 141 | 12.40 |

Distribution of Genre - Comedy

The FREQ Procedure

| Score_Rating | Frequency | Percent |
|---------------|-----------|---------|
| Above Average | 721 | 39.29 |
| Below Average | 503 | 27.41 |
| Good | 376 | 20.49 |
| Poor | 235 | 12.81 |

Distribution of Genre - Drama

The FREQ Procedure

| Score_Rating | Frequency | Percent |
|---------------|-----------|---------|
| Above Average | 984 | 39.05 |
| Below Average | 389 | 15.44 |
| Good | 1018 | 40.40 |
| Poor | 129 | 5.12 |

Distribution of Genre - Romance

The FREQ Procedure

| Score_Rating | Frequency | Percent |
|---------------|-----------|---------|
| Above Average | 455 | 41.74 |
| Below Average | 237 | 21.74 |
| Good | 316 | 28.99 |
| Poor | 82 | 7.52 |

Distribution of Genre - Thriller

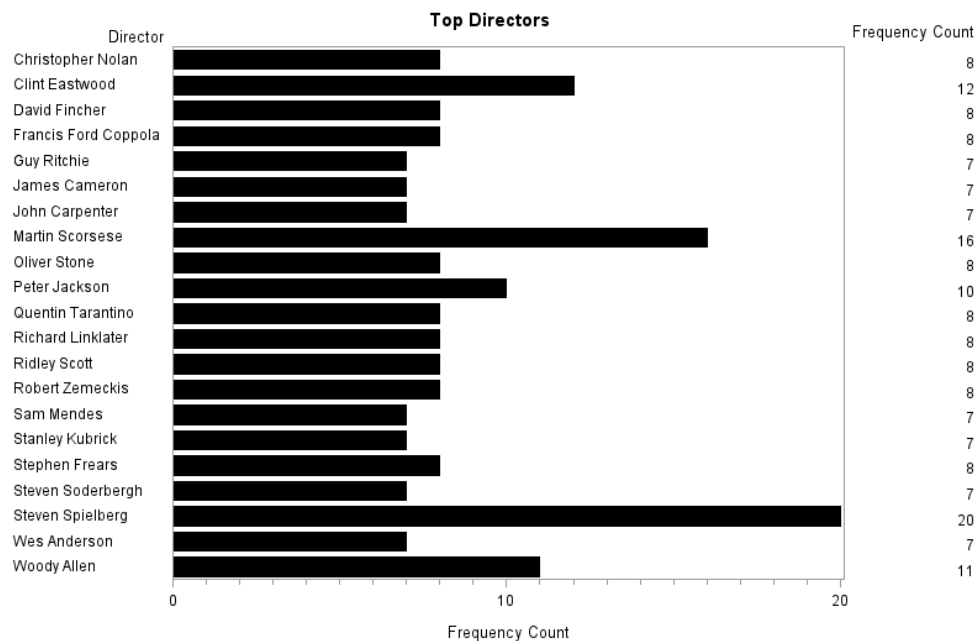
The FREQ Procedure

| Score_Rating | Frequency | Percent |
|---------------|-----------|---------|
| Above Average | 573 | 41.40 |
| Below Average | 338 | 24.42 |
| Good | 313 | 22.62 |
| Poor | 160 | 11.56 |

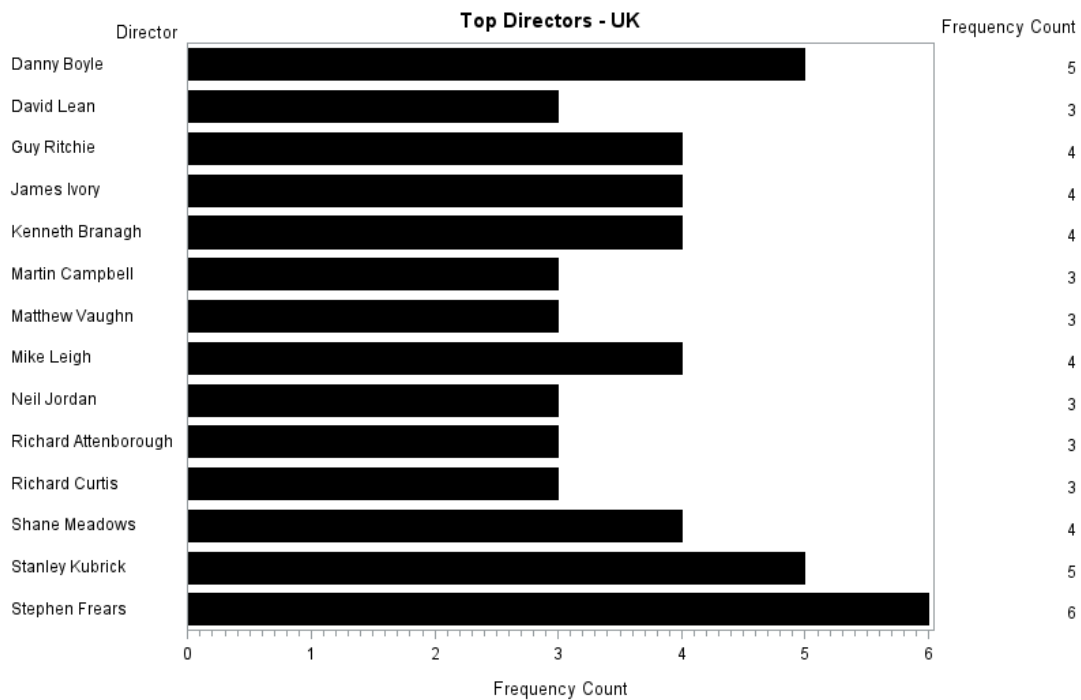
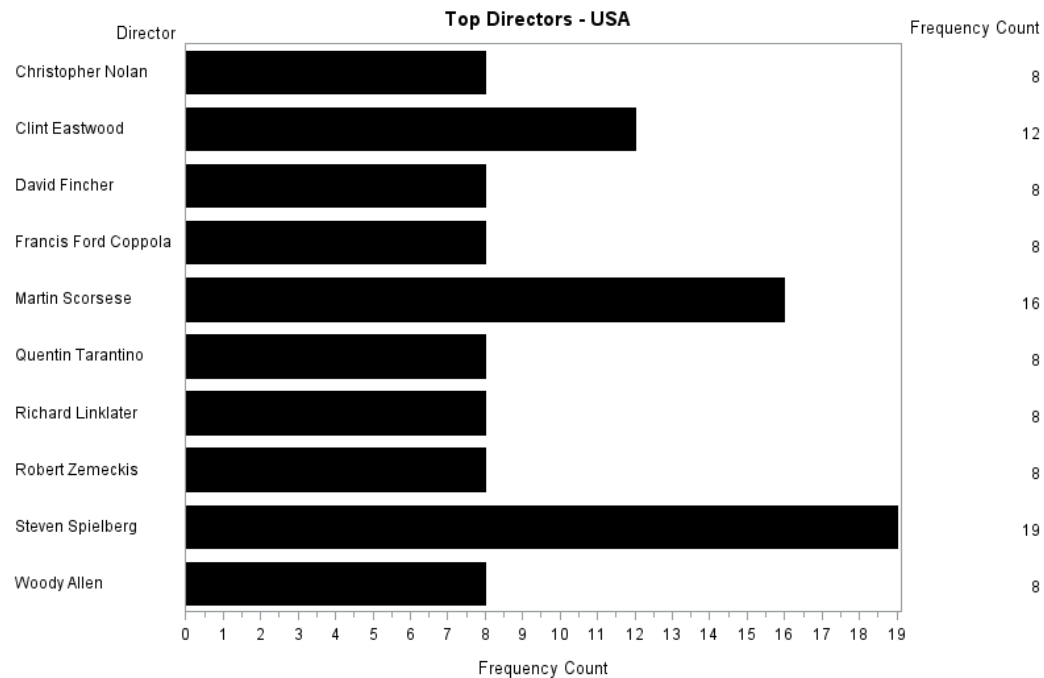
We could observe that genre type, Action, have more Above Average & Below Average movies. A similar pattern is observed for Comedy and Thriller as well. However, for Drama, there are more number of Good movies and relatively very less number of poor movies when compared with the other genres. Even for Romance, there are very less number of poor movies and an evenly distributed average and good movies. **Therefore, we could conclude that movies from the genre Drama and Romance have relatively, a higher chance to be a successful movie.**

2. Analysis of Directors:

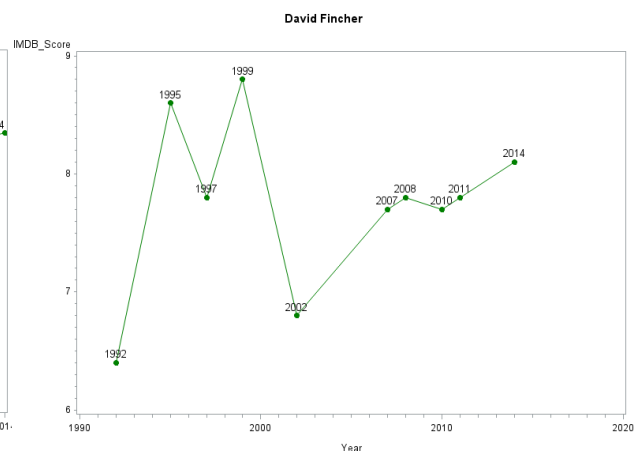
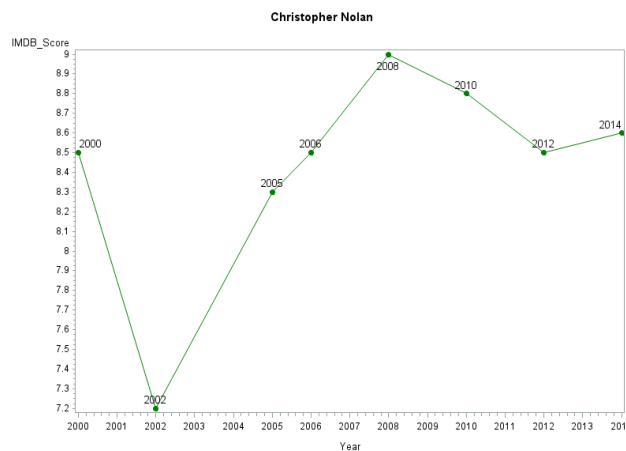
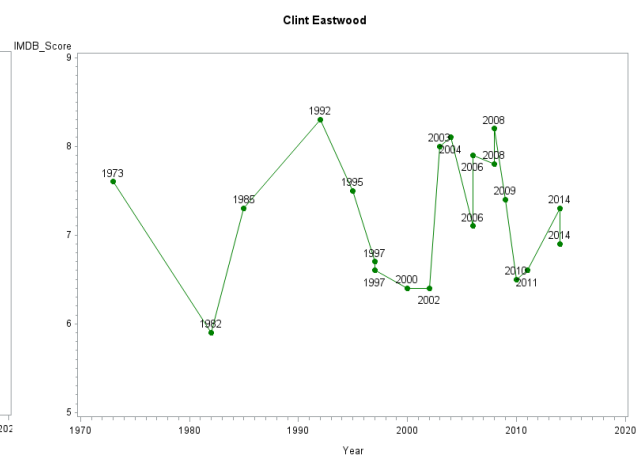
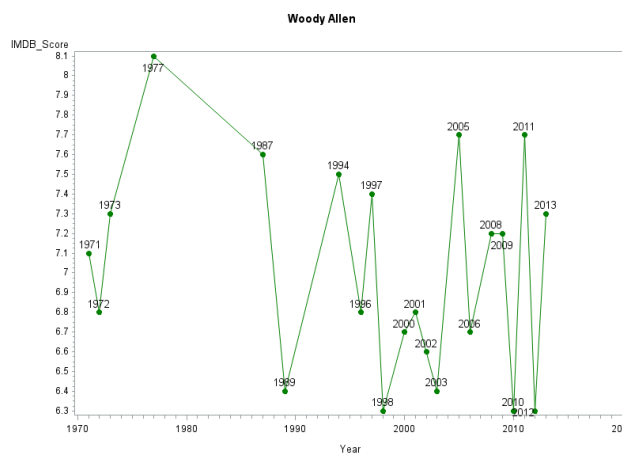
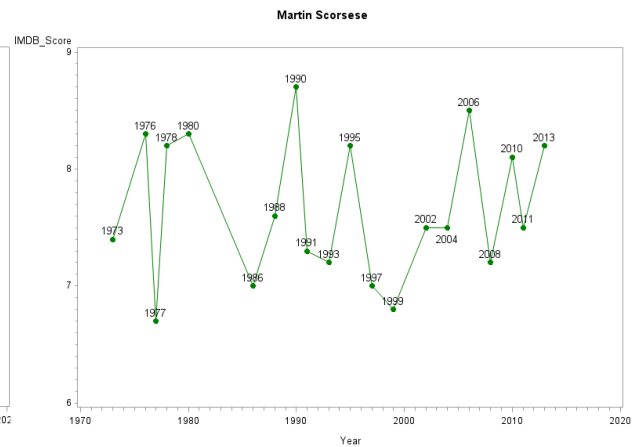
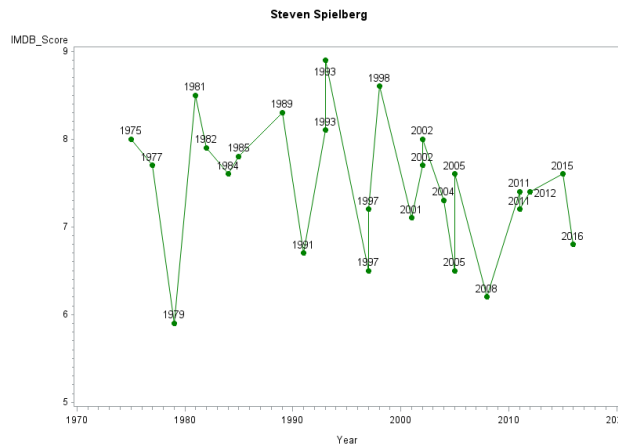
There were about 800 movie directors in total from the dataset. Therefore, we have segregated only those directors who have directed the films which were rated as good. The below figure shows the top 20 directors and the number of movies that they directed that were deemed as good.



We observe that Steven Spielberg, Martin Scorsese, Clint Eastwood and Woody Allen directed more than ten good movies. This could be considered to be quite an achievement. Further, we divide the movies based on the country where they were released. For our study, we have segregated only those movies which were released in USA and UK as these are the two countries in which most of the movies are released.



We could observe that the number of good movies directed in USA is relatively high than that in the UK. This could be because of the fact that IMDB is used frequently by the Americans. Hence it could be the result of this confounding variable. Moving on, we have considered the top seven directors to analyze the trend of the good movies directed by them.

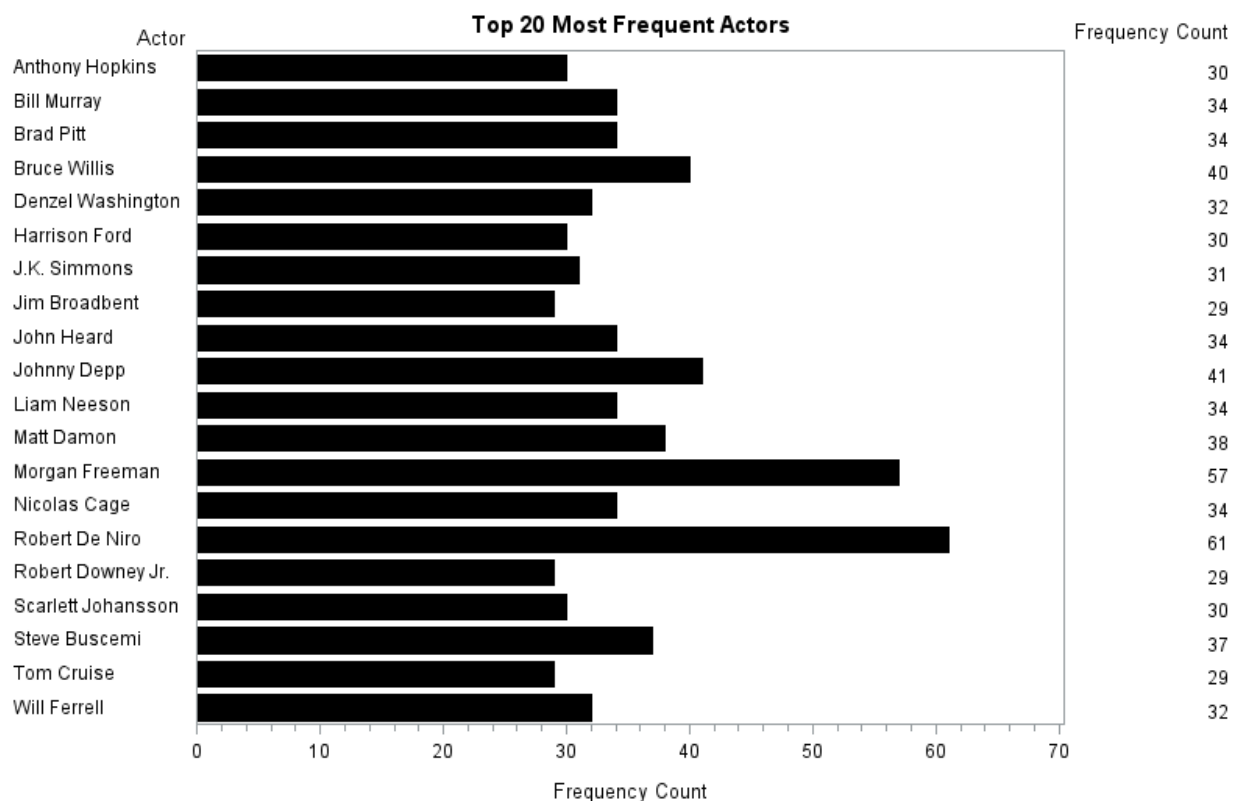


From the above plots, we could see that even though Steven Spielberg directed most number of good movies, their rating is too fluctuating and most of his latest movies only have any average rating around 7. The same could be told about Martin Scorsese, Clint Eastwood and Woody Allen. However, Christopher Nolan directed movies with often high rating with only

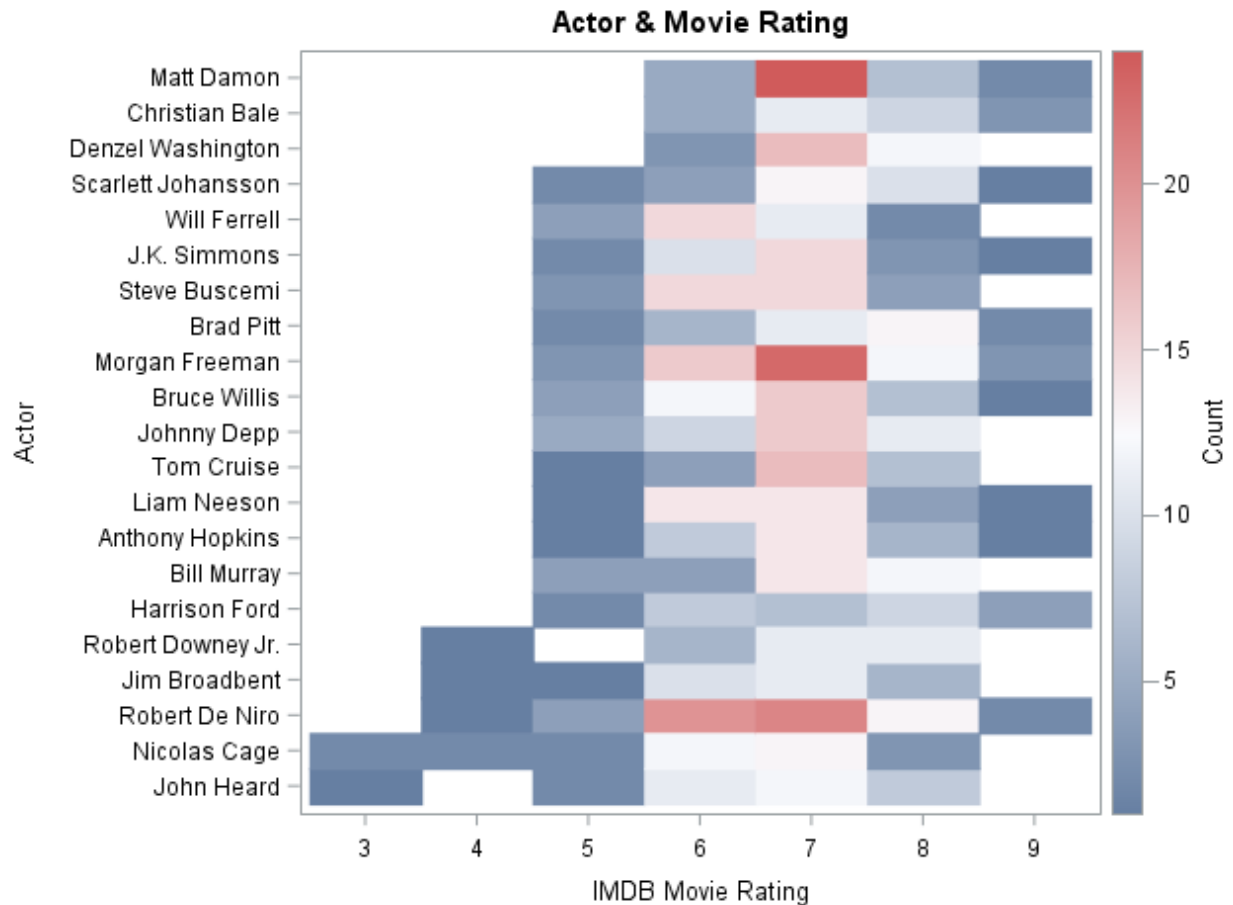
one exception in 2002. Further, David Fincher appears to be on a raise of late, as the rating of his movies increase almost every time he directs a new movie. Therefore, we could conclude that out of the top directors, Christopher Nolan and David Fincher appear to be more successful than the others.

3. Analysis of Actors:

We have three different variables indicating up to three actors for each movie. For our study we have clubbed all the actors into one categorical variable which eventually had more than 6000 actors from different movies. The following are the top 20 most frequent actors and the number of movies that they appeared.



Robert De Niro, Morgan Freeman seems to be the most famous and frequent actors as they appeared in more than 55 movies (all levels). Bruce Wills, Johnny Depp, Matt Damon and Steve Buscemi are the next frequent actors with featuring in more than 35 movies each. To further analyze the rating of the movies in which they acted, we have built a heat map as shown in the following figure.



From the above heat map, we could observe that majority of the movies including Robert De Niro and Morgan Freeman as well, have an IMDB Rating around 7. However, actors such as Matt Damon, Christian Bale, Scarlett Johansson, J.K. Simmons, Brad Pitt, Bruce Wills, Liam Neeson, Anthony Hopkins and Harrison Ford featured in the movies which were rated between 9 to 10. Therefore, movies with the above mentioned actors could be considered to have a higher probability than the others, to be deemed as a successful movie.

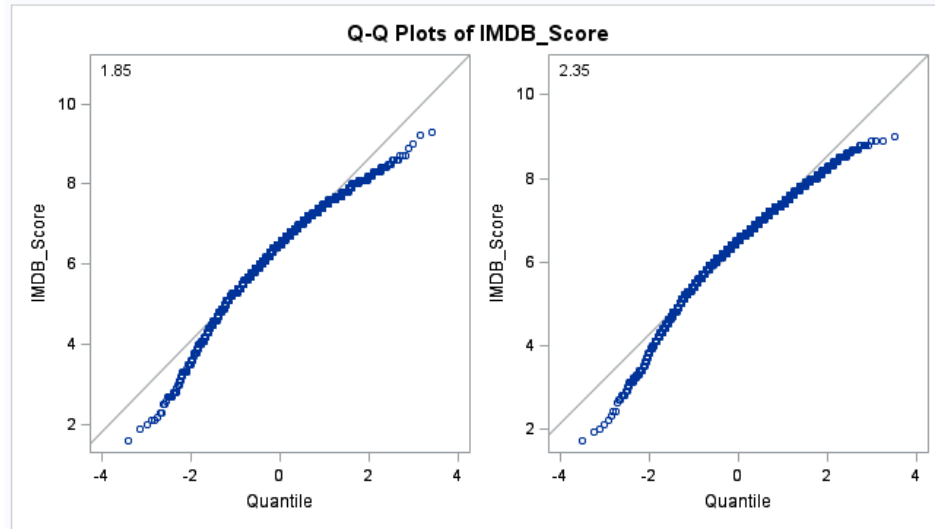
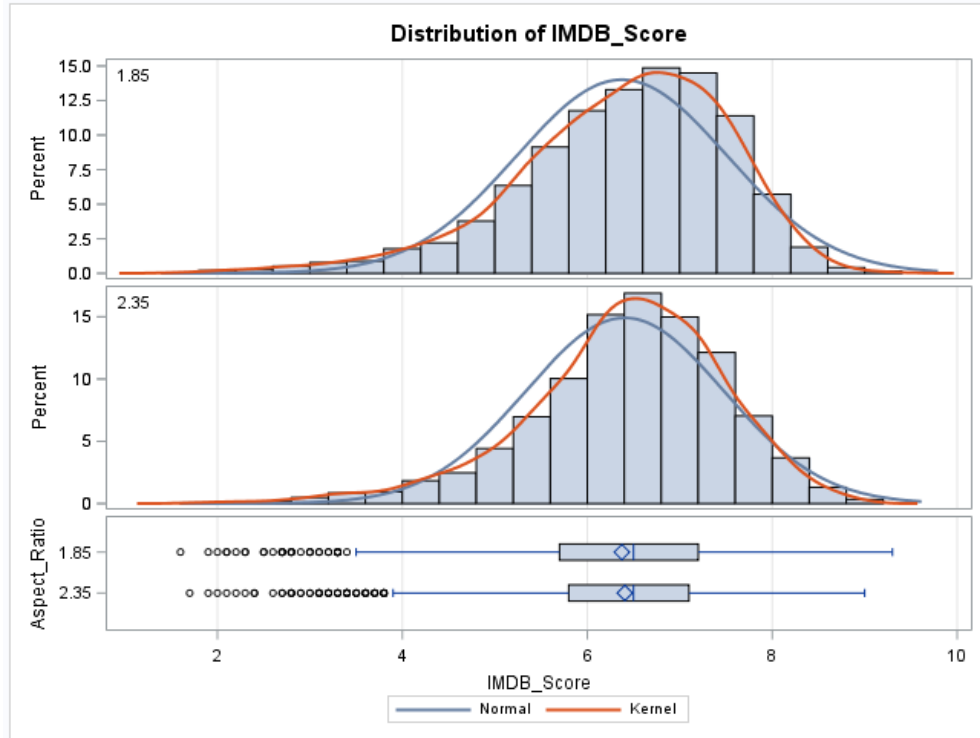
4. Analysis of Aspect Ratio:

Aspect Ratio is the ratio of the width to the height of the screen. Analysis on the effects of this variable on the corresponding movie rating could determine if the users would like to prefer any specific screen size over the others. Below is the frequency distribution of this variable across all the movies in the dataset.

| Aspect_Ratio | | |
|--------------|-----------|---------|
| Aspect_Ratio | Frequency | Percent |
| 1.18 | 1 | 0.02 |
| 1.2 | 1 | 0.02 |
| 1.33 | 43 | 0.87 |
| 1.37 | 100 | 2.02 |
| 1.44 | 1 | 0.02 |
| 1.5 | 2 | 0.04 |
| 1.66 | 64 | 1.30 |
| 1.75 | 3 | 0.06 |
| 1.77 | 1 | 0.02 |
| 1.78 | 93 | 1.88 |
| 1.85 | 1904 | 38.55 |
| 1.89 | 1 | 0.02 |
| 2 | 4 | 0.08 |
| 2.2 | 15 | 0.30 |
| 2.24 | 1 | 0.02 |
| 2.35 | 2669 | 54.04 |
| 2.39 | 15 | 0.30 |
| 2.4 | 3 | 0.06 |
| 2.55 | 2 | 0.04 |
| 2.76 | 3 | 0.06 |
| 16 | 13 | 0.26 |

We could observe that around more 90% of the movies either have an aspect ratio of 1.85 or 2.35. Therefore, we have considered only these two levels and proceeded further to investigate if they have an effect on the movie rating.

We have performed a two-sample t-test to investigate if the mean IMDB score for the two levels are equal. However, for performing a two sample t-test, we need the two populations to have same variance and they must be normally distributed. Therefore, assuming that these two populations have the same variance, we could observe that both the samples are approximately normally distributed.



Two Sample t-test:

$$H_0 : \mu_{\text{Aspect Ratio} = 1.85} = \mu_{\text{Aspect Ratio} = 2.35}$$

$$H_a : \mu_{\text{Aspect Ratio} = 1.85} \neq \mu_{\text{Aspect Ratio} = 2.35}$$

Where $\mu_{\text{Aspect Ratio} = 1.85}$ & $\mu_{\text{Aspect Ratio} = 2.35}$ are the mean IMDB scores for movies with Aspect Ratio equal to 1.85 and 2.35 respectively. The results of the two sample t-test are as follows:

The TTEST Procedure

Variable: IMDB_Score (IMDB_Score)

| Aspect_Ratio | N | Mean | Std Dev | Std Err | Minimum | Maximum |
|--------------|------|---------|---------|---------|---------|---------|
| 1.85 | 1904 | 6.3737 | 1.1391 | 0.0261 | 1.6000 | 9.3000 |
| 2.35 | 2669 | 6.4050 | 1.0698 | 0.0207 | 1.7000 | 9.0000 |
| Diff (1-2) | | -0.0313 | 1.0992 | 0.0330 | | |

| Aspect_Ratio | Method | Mean | 95% CL Mean | | Std Dev | 95% CL Std Dev | |
|--------------|---------------|---------|-------------|--------|---------|----------------|--------|
| 1.85 | | 6.3737 | 6.3225 | 6.4249 | 1.1391 | 1.1040 | 1.1765 |
| 2.35 | | 6.4050 | 6.3644 | 6.4456 | 1.0698 | 1.0419 | 1.0993 |
| Diff (1-2) | Pooled | -0.0313 | -0.0959 | 0.0334 | 1.0992 | 1.0771 | 1.1222 |
| Diff (1-2) | Satterthwaite | -0.0313 | -0.0966 | 0.0340 | | | |

| Method | Variances | DF | t Value | Pr > t |
|---------------|-----------|------|---------|---------|
| Pooled | Equal | 4571 | -0.95 | 0.3428 |
| Satterthwaite | Unequal | 3939 | -0.94 | 0.3479 |

| Equality of Variances | | | | |
|-----------------------|--------|--------|---------|--------|
| Method | Num DF | Den DF | F Value | Pr > F |
| Folded F | 1903 | 2668 | 1.13 | 0.0030 |

We could observe that the probability $Pr > |t|$ is equal to 0.3428 which is nowhere significant enough to reject the Null Hypotheses. This means that the probability for two samples having mean IMDB Scores as observed when their populations have equal mean IMDB scores is 34.28%. Thus we could conclude that Aspect Ratio would not have any significant effect on the movie rating.

5. Analysis of Content Rating:

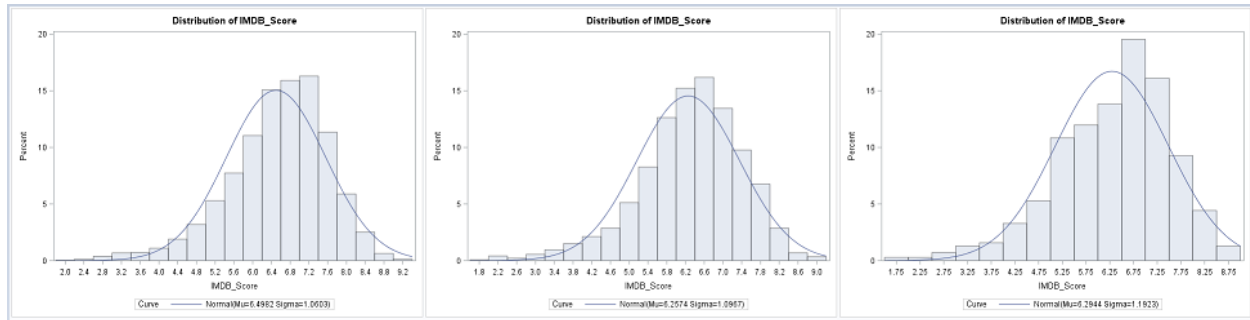
A content rating is an attribute of a movie which tells what age group is suitable to watch the movie. Below is the frequency distribution of the content rating for all the movies in our dataset:

| Content_Rating | | |
|----------------|-----------|---------|
| Content_Rating | Frequency | Percent |
| Approved | 55 | 1.11 |
| G | 112 | 2.27 |
| GP | 6 | 0.12 |
| M | 5 | 0.10 |
| NC-17 | 7 | 0.14 |
| Not Rated | 115 | 2.33 |
| PG | 701 | 14.19 |
| PG-13 | 1464 | 29.64 |
| Passed | 9 | 0.18 |
| R | 2380 | 48.19 |
| TV-14 | 3 | 0.06 |
| TV-G | 4 | 0.08 |
| TV-PG | 3 | 0.06 |
| Unrated | 62 | 1.26 |
| X | 13 | 0.26 |

From the frequency distribution we could see that around 90% of the movies have either R, PG-13 or PG as their content rating. Therefore, we have considered only these three categories to investigate if the movies with these content rating have an equal average IMDB score. Since there are more than two levels for this variable, we cannot perform a two sample t-test and hence we need to consider a statistical method that allows to equate the means of more than two populations. Hence, the best method to do this analysis would be a one way Anova.

One-way Anova:

Even One-way Anova has similar assumptions as that of the two-sample T-test. Therefore, assuming that the population of these three categories have equal variance, we could observe from the below figure, that all the three sample populations are approximately normal and hence we can proceed with our analysis.



$$H_0 : \mu_{\text{Content Rating} = R} = \mu_{\text{Content Rating} = PG-13} = \mu_{\text{Content Rating} = PG}$$

$$H_a : \mu_{\text{Content Rating} = R} \neq \mu_{\text{Content Rating} = PG-13} \neq \mu_{\text{Content Rating} = PG}$$

Where $\mu_{\text{Content Rating} = R}$, $\mu_{\text{Content Rating} = PG-13}$ & $\mu_{\text{Content Rating} = PG}$ are the mean IMDB scores for movies with Content Rating equal to R, PG-13 and PG respectively. The results of the one-way Anova are as follows:

| The ANOVA Procedure | | | | | |
|--------------------------------|------|----------------|-------------|---------|--------|
| Dependent Variable: IMDB_Score | | | | | |
| Source | DF | Sum of Squares | Mean Square | F Value | Pr > F |
| Model | 2 | 59.986910 | 29.993455 | 25.09 | <.0001 |
| Error | 4542 | 5429.240496 | 1.195341 | | |
| Corrected Total | 4544 | 5489.227406 | | | |

| R-Square | Coeff Var | Root MSE | IMDB_Score Mean |
|----------|-----------|----------|-----------------|
| 0.010928 | 17.11202 | 1.093317 | 6.389175 |

| Source | DF | Anova SS | Mean Square | F Value | Pr > F |
|----------------|----|-------------|-------------|---------|--------|
| Content_Rating | 2 | 59.98691010 | 29.99345505 | 25.09 | <.0001 |

| Comparisons significant at the 0.05 level are indicated by ***. | | | | |
|---|--------------------------|------------------------------------|----------|-----|
| Content_Rating Comparison | Difference Between Means | Simultaneous 95% Confidence Limits | | |
| R - PG | 0.20371 | 0.08867 | 0.31876 | *** |
| R - PG-13 | 0.24077 | 0.15186 | 0.32969 | *** |
| PG - R | -0.20371 | -0.31876 | -0.08867 | *** |
| PG - PG-13 | 0.03706 | -0.08590 | 0.16002 | |
| PG-13 - R | -0.24077 | -0.32969 | -0.15186 | *** |
| PG-13 - PG | -0.03706 | -0.16002 | 0.08590 | |

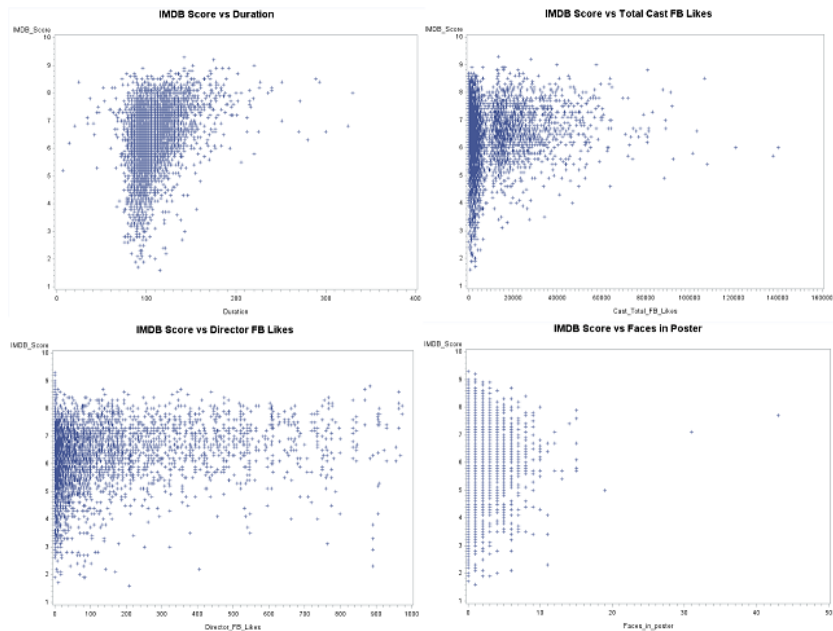
From the above table, we could observe that the probability $Pr > |t|$ for an F statistic to be 25.09 is less than 0.0001 which is significant enough to reject the Null Hypotheses. From the Scheffe's test, we could also see that the score for 'R' rated movies is different from the other two ratings and is higher than that of 'PG' or 'PG-13' rated movies. Thus, we could state that Content Rating of a movie does have an effect on its IMDB score and a movie with 'R' rating is more likely to have a higher IMDB score.

Analysis of Quantitative Variables:

To estimate the IMDB score based on the quantitative attributes of a movie, we have built a simple linear model. Before using all the available independent variables, we have calculated the correlation coefficients for all them against the dependent variable, IMDB score.

| | Budget | Duration | Director FB Likes | Movie FB Likes | Actor 1 FB Likes | Actor 2 FB Likes | Actor 3 FB Likes | Cast FB Likes | Faces on Poster |
|---------------|-------------------|-------------------|----------------------|-------------------|---------------------|------------------------|------------------------|-------------------|-----------------------|
| IMDB Score | 0.03029 0.0333 | 0.34209 <.0001 | 0.08342 <.0001 | 0.02587 0.0691 | 0.03293 0.0207 | 0.02707 0.0572 | 0.02691 0.0586 | 0.08548 <.0001 | -0.0696 <.0001 |

From the above table, we could observe that Duration, Director FB Likes, Cast FB Likes has a relatively high correlation coefficient with the dependent variable. We could also observe that Faces on Poster have a negative correlation which indicates that if there are more the number of faces on the poster, less likely it is to be encouraged by the people. Below are a few of the scatter plots between these correlated variables and the dependent variable.



From the above plots, even though most of the points are cluttered together, we could observe a slight linear pattern.

Simple Linear Regression Model:

We have then built a simple linear regression model using the above correlated independent variables and the indicator variables created from the genre of the movie. We have used forward selection while choosing the variables and following are the parameter estimates.

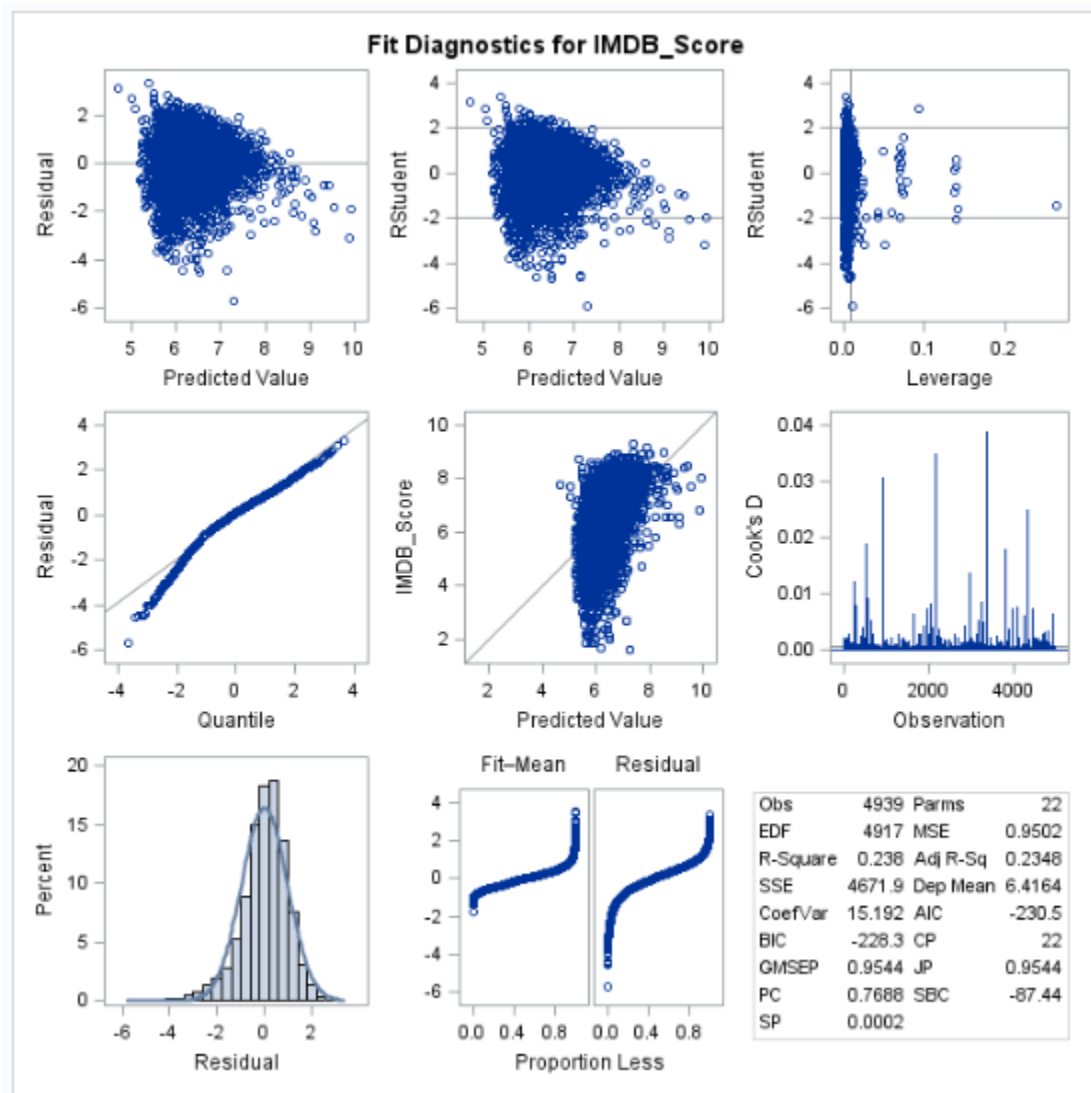
| Parameter Estimates | | | | | | | |
|---------------------|---------------------|----|--------------------|----------------|---------|---------|--------------------|
| Variable | Label | DF | Parameter Estimate | Standard Error | t Value | Pr > t | Variance Inflation |
| Intercept | Intercept | 1 | 4.87243 | 0.08786 | 55.46 | <.0001 | 0 |
| Action | | 1 | -0.25815 | 0.03974 | -6.50 | <.0001 | 1.45479 |
| Adventure | | 1 | 0.06540 | 0.04338 | 1.51 | 0.1317 | 1.47676 |
| Animation | | 1 | 0.68622 | 0.08010 | 8.57 | <.0001 | 1.51146 |
| Biography | | 1 | 0.19752 | 0.06419 | 3.08 | 0.0021 | 1.18739 |
| Comedy | | 1 | -0.16329 | 0.03610 | -4.52 | <.0001 | 1.58179 |
| Crime | | 1 | 0.13511 | 0.04122 | 3.28 | 0.0011 | 1.26758 |
| Documentary | | 1 | 0.96618 | 0.09717 | 9.94 | <.0001 | 1.15394 |
| Drama | | 1 | 0.39613 | 0.03484 | 11.37 | <.0001 | 1.57628 |
| Family | | 1 | -0.24021 | 0.05618 | -4.28 | <.0001 | 1.58472 |
| History | | 1 | -0.13635 | 0.07889 | -1.73 | 0.0840 | 1.28090 |
| Horror | | 1 | -0.35905 | 0.05140 | -6.99 | <.0001 | 1.37611 |
| Music | | 1 | -0.10317 | 0.05766 | -1.79 | 0.0736 | 1.06240 |
| Mystery | | 1 | 0.07719 | 0.05109 | 1.51 | 0.1309 | 1.18176 |
| Romance | | 1 | -0.07977 | 0.03618 | -2.20 | 0.0275 | 1.17035 |
| Thriller | | 1 | -0.17365 | 0.03923 | -4.43 | <.0001 | 1.61385 |
| War | | 1 | 0.09935 | 0.07507 | 1.32 | 0.1858 | 1.18730 |
| Other | | 1 | 0.85328 | 0.25433 | 3.35 | 0.0008 | 1.01808 |
| Duration | Duration | 1 | 0.01383 | 0.00072222 | 19.15 | <.0001 | 1.37478 |
| Director_FB_Likes | Director_FB_Likes | 1 | 0.00000381 | 9.302142E-7 | 4.10 | <.0001 | 1.01995 |
| Cast_Total_FB_Likes | Cast_Total_FB_Likes | 1 | 0.00000386 | 7.736752E-7 | 4.99 | <.0001 | 1.04365 |
| Faces_in_poster | Faces_in_poster | 1 | -0.03546 | 0.00721 | -4.92 | <.0001 | 1.09176 |

We see that there are no parameter estimates which have Variance Indicator Factor (VIF) greater than ten and hence we can conclude that there are no collinear variables among the independent variables and thus there is no need for us to further reduce the total number of independent variables.

The following plots depict the summary statistics and the residual distribution of our model.

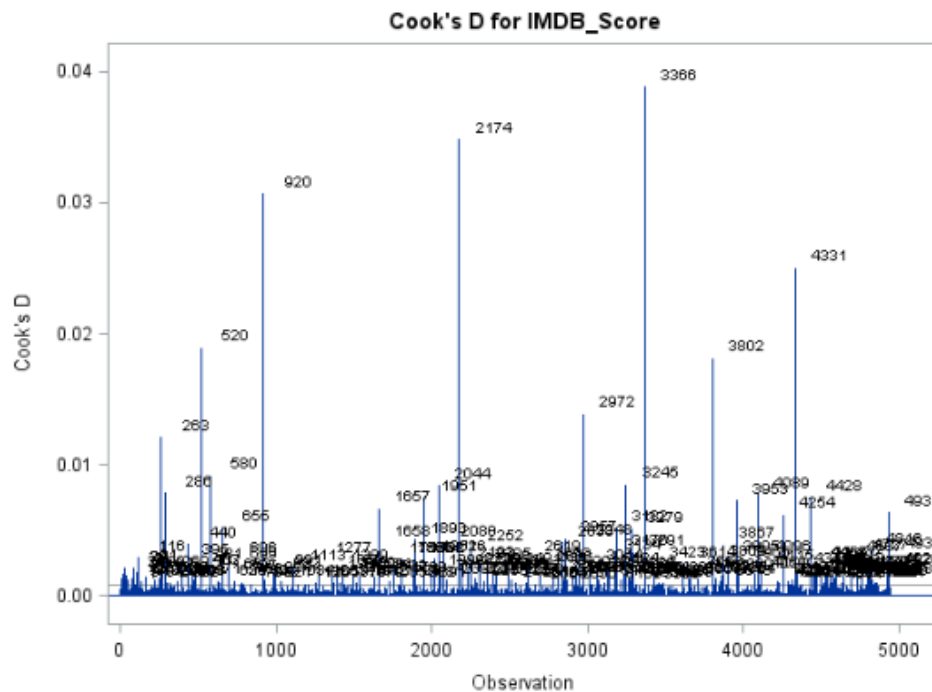
| Analysis of Variance | | | | | |
|----------------------|------|----------------|-------------|---------|--------|
| Source | DF | Sum of Squares | Mean Square | F Value | Pr > F |
| Model | 21 | 1459.57281 | 69.50347 | 73.15 | <.0001 |
| Error | 4917 | 4671.94550 | 0.95016 | | |
| Corrected Total | 4938 | 6131.51831 | | | |

| | | | |
|----------------|----------|----------|--------|
| Root MSE | 0.97476 | R-Square | 0.2380 |
| Dependent Mean | 6.41642 | Adj R-Sq | 0.2348 |
| Coeff Var | 15.19169 | | |



From the above plots, we could observe that the Adj. R square value is equal to 0.2348 which indicates that only 23.48% of variance in the IMDB Score for a movie is explained by these independent variables. We would expect this, after all the correlations of the independent variables with the dependent variable were all less than 0.5. Further we could observe that the residuals appear to be normal which is essential for a general linear model.

We then observe the Cook's D plot to identify the influential points of the outliers.



From the plot, we have considered the data points 263, 520, 920, 2174, 2972, 3366, 3802 and 4331 as the influential observations and hence we have built the model again after removing these values and observe that the adj. R-square increased from 0.2348 to 0.2425.

| Analysis of Variance | | | | | |
|----------------------|------|----------------|-------------|---------|--------|
| Source | DF | Sum of Squares | Mean Square | F Value | Pr > F |
| Model | 21 | 1497.46119 | 71.30768 | 76.14 | <.0001 |
| Error | 4909 | 4597.33391 | 0.93651 | | |
| Corrected Total | 4930 | 6094.79510 | | | |

| | | | |
|----------------|----------|----------|--------|
| Root MSE | 0.96774 | R-Square | 0.2457 |
| Dependent Mean | 6.41718 | Adj R-Sq | 0.2425 |
| Coeff Var | 15.08039 | | |

Despite the increase in the R-square value, our simple linear model explains only 24.25% of the variance of the dependent variable, which is still quite less for a good fit.

Logistic Regression:

As the above linear model was able to explain only 24.25% of the variance, we have decided to convert the dependent variable into a binary variable and then build a logistic regression. For this, we have created a new variable called 'Success', which takes the value 1 if the rating of the movie is above 7 and 0 otherwise. Using 'Success' as the dependent variable and all the independent variables as used in the linear model along with forward selection procedure, we have built a logistic regression and below are the model results.

| Analysis of Maximum Likelihood Estimates | | | | | |
|--|----|----------|----------------|-----------------|------------|
| Parameter | DF | Estimate | Standard Error | Wald Chi-Square | Pr > ChiSq |
| Intercept | 1 | -3.0912 | 0.2295 | 181.3850 | <.0001 |
| Action | 1 | -0.6243 | 0.0959 | 42.3953 | <.0001 |
| Animation | 1 | 1.1954 | 0.1835 | 42.4437 | <.0001 |
| Biography | 1 | 0.5826 | 0.1447 | 16.2205 | <.0001 |
| Comedy | 1 | -0.5195 | 0.0854 | 37.0242 | <.0001 |
| Documentary | 1 | 2.0630 | 0.2410 | 73.2531 | <.0001 |
| Drama | 1 | 0.6500 | 0.0832 | 60.9774 | <.0001 |
| Family | 1 | -0.3343 | 0.1369 | 5.9601 | 0.0146 |
| Horror | 1 | -0.7201 | 0.1395 | 26.6419 | <.0001 |
| Romance | 1 | -0.3446 | 0.0855 | 16.2610 | <.0001 |
| Thriller | 1 | -0.5493 | 0.0876 | 39.3271 | <.0001 |
| Other | 1 | 2.0000 | 0.7257 | 7.5943 | 0.0059 |
| Duration | 1 | 0.0235 | 0.00189 | 153.8611 | <.0001 |
| Director_FB_Likes | 1 | 0.000081 | 0.000013 | 38.9657 | <.0001 |
| Cast_Total_FB_Likes | 1 | 3.785E-6 | 1.778E-6 | 4.5318 | 0.0333 |
| Faces_in_poster | 1 | -0.0792 | 0.0191 | 17.1191 | <.0001 |

| Odds Ratio Estimates and Wald Confidence Intervals | | | | |
|--|--------|----------|-----------------------|--------|
| Effect | Unit | Estimate | 95% Confidence Limits | |
| Action | 1.0000 | 0.536 | 0.444 | 0.646 |
| Animation | 1.0000 | 3.305 | 2.307 | 4.735 |
| Biography | 1.0000 | 1.791 | 1.349 | 2.378 |
| Comedy | 1.0000 | 0.595 | 0.503 | 0.703 |
| Documentary | 1.0000 | 7.870 | 4.907 | 12.622 |
| Drama | 1.0000 | 1.916 | 1.627 | 2.255 |
| Family | 1.0000 | 0.716 | 0.547 | 0.936 |
| Horror | 1.0000 | 0.487 | 0.370 | 0.640 |
| Romance | 1.0000 | 0.708 | 0.599 | 0.838 |
| Thriller | 1.0000 | 0.577 | 0.486 | 0.685 |
| Other | 1.0000 | 7.389 | 1.782 | 30.642 |
| Duration | 1.0000 | 1.024 | 1.020 | 1.028 |
| Director_FB_Likes | 1.0000 | 1.000 | 1.000 | 1.000 |
| Cast_Total_FB_Likes | 1.0000 | 1.000 | 1.000 | 1.000 |
| Faces_in_poster | 1.0000 | 0.924 | 0.890 | 0.959 |

From the above Odd Ratio Estimates, we could see that Animation, Documentary and Other genres have the highest parameter estimates. However Documentary and Other have a huge confidence interval when compared with Animation. We could also see that the parameter estimates for Director FB Likes and Cast FB Likes are equal to 1. This indicates that they have equal number of successful and unsuccessful movies.

We could also confirm from the following output that we have built the model to estimate the probability of the movie to be successful.

| Response Profile | | |
|------------------|---------|-----------------|
| Ordered Value | Success | Total Frequency |
| 1 | 1 | 1686 |
| 2 | 0 | 3253 |

Probability modeled is Success=1.

From the below Goodness of Fit test, we could see that we have a high p-value and therefore we won't be rejecting our null hypotheses which states that our data fits the model.

| Hosmer and Lemeshow Goodness-of-Fit Test | | |
|--|----|------------|
| Chi-Square | DF | Pr > ChiSq |
| 10.3005 | 8 | 0.2446 |

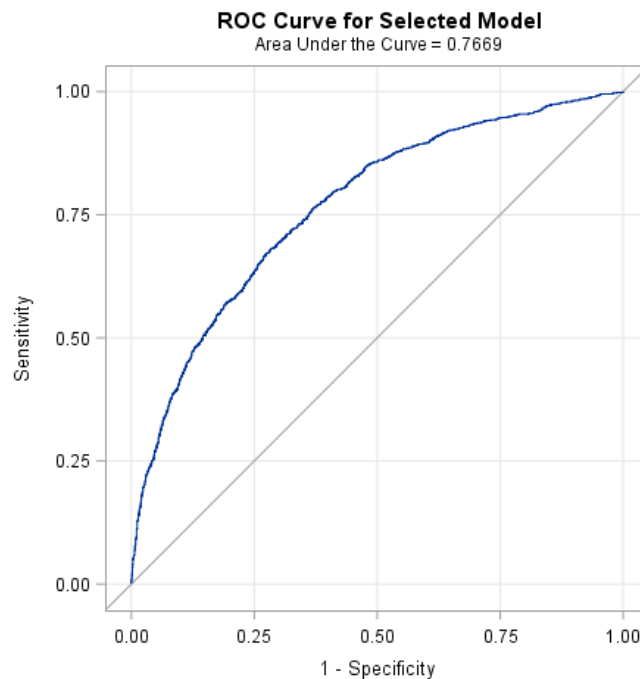
The following is the classification table which provides the actual and predicted values of the outcome.

| Classification Table | | | | | | | | | |
|----------------------|---------|-----------|-----------|-----------|-------------|-------------|-------------|-----------|-----------|
| Prob Level | Correct | | Incorrect | | Percentages | | | | |
| | Event | Non-Event | Event | Non-Event | Correct | Sensitivity | Specificity | False POS | False NEG |
| 0.000 | 1686 | 0 | 3253 | 0 | 34.1 | 100.0 | 0.0 | 65.9 | . |
| 0.100 | 1656 | 300 | 2953 | 30 | 39.6 | 98.2 | 9.2 | 64.1 | 9.1 |
| 0.200 | 1490 | 1403 | 1850 | 196 | 58.6 | 88.4 | 43.1 | 55.4 | 12.3 |
| 0.300 | 1242 | 2094 | 1159 | 444 | 67.5 | 73.7 | 64.4 | 48.3 | 17.5 |
| 0.400 | 969 | 2588 | 665 | 717 | 72.0 | 57.5 | 79.6 | 40.7 | 21.7 |
| 0.500 | 719 | 2904 | 349 | 967 | 73.4 | 42.6 | 89.3 | 32.7 | 25.0 |
| 0.600 | 475 | 3073 | 180 | 1211 | 71.8 | 28.2 | 94.5 | 27.5 | 28.3 |
| 0.700 | 317 | 3175 | 78 | 1369 | 70.7 | 18.8 | 97.6 | 19.7 | 30.1 |
| 0.800 | 158 | 3218 | 35 | 1528 | 68.4 | 9.4 | 98.9 | 18.1 | 32.2 |
| 0.900 | 74 | 3242 | 11 | 1612 | 67.1 | 4.4 | 99.7 | 12.9 | 33.2 |
| 1.000 | 0 | 3253 | 0 | 1686 | 65.9 | 0.0 | 100.0 | . | 34.1 |

Based on the values from the table and our model context, we need to decide the cutoff probability value for considering the movie to be a success. Since we want to predict good movies, we need to concentrate on having a less False positive rate and high specificity along with the accuracy of the model. From the above table, we could see that when the cutoff probability is equal to 0.5, we have the highest accuracy (73.4%) along with reasonable Specificity (89.3) and False positive rate (32.7). Therefore, we could conclude that if the

predicted probability is greater than 0.5, then we can predict that the movie would to be successful.

The below figure represents the ROC curve from the above model. This curve depicts the relationship between sensitivity and the false positive rate (1 - specificity).



RESOLVING THE BUSINESS PROBLEM:

Our statistical analysis finds some evidence on how the attributes of a movie could help predict the success of movie. The following are a few suggestions based on our analysis to the film production companies.

- Focus on the genres, Drama and Romance which are more likely to be successful.
- From our logistic regression we could also observe that animation and documentaries could also prove to be successful.
- Hire the directors and actors mentioned in our analysis who have a high success rate.
- Movie's which have a content rating of R seemed to be liked by majority of the population.
- Along with the above attributes, we can use the values of budget, duration, director Facebook likes, total cast Facebook likes along with the type of genre and substitute these values in the logistic regression model and could calculate the probability of the movie becoming a success.