

# Appetite for luxury returning

Car buyers rolling back into upscale dealerships

**SPECIAL SECTION  
AUTOMOTIVE GUIDE  
42A**



# ATLANTA BUSINESS CHRONICLE

**Business  
Growth  
Expo 2010**  
STRATEGIES  
SECTION B



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ATLANTA BUSINESS CHRONICLE

## ATLANTA'S TOP 100 PRIVATE COMPANIES

Ranked by latest annual revenue

Rank	Company*	Revenue (in millions) / Percent change Employees in Atlanta Year est. in Atlanta	Brief description of type of business / Chief Atlanta officer(s)	Rank	Company*	Revenue (in millions) / Percent change Employees in Atlanta Year est. in Atlanta	Brief description of type of business / Chief Atlanta officer(s)
1.	<b>Cox Enterprises Inc.</b> 6205 Peachtree-Dunwoody Road Atlanta, Ga. 30328 (678) 645-0000 www.coxinc.com	\$14,700 / +6.6% 6,930 / 45,039 1939	communications, media and automotive services / Jimmy W. Hayes	26.	<b>Travel Inc.</b> 4355 River Green Parkway Duluth, Ga. 30096 (770) 291-4100 www.travelinc.com	\$415 / +2.8% 127 / 225 1979	corporate travel management, online fulfillment, travel technologies, golf travel / Mike Brown, Will Brown
2.	<b>First Data Corp.</b> 5565 Glenridge Connector N.E., 20th Floor Atlanta, Ga. 30342 (800) 735-3362 www.firstdatacorp.com	\$9,300 / +5.7% 810 / 24,900 1995	provider of electronic commerce and payment services / Jonathan J. Judge	27.	<b>Troutman Sanders LLP</b> 600 Peachtree St. N.E., Suite 5200 Atlanta, Ga. 30308 (404) 685-3000 www.troutmansanders.com	\$376.5 / +7.5% 538 / 1,383 1897	law firm with core practice areas of corporate, finance, litigation, public law, real estate / Stephen W. Riddell
3.	<b>HD Supply Inc.</b> 3100 Cumberland Blvd., Suite 1700 Atlanta, Ga. 30339 (770) 852-9000 www.hdsupply.com	\$7,400 / +24.5% 700 / 14,860 2007	wholesale distribution for infrastructure, energy, maintenance markets / Joe DeAngelo	28.	<b>Choate Construction Company</b> 8200 Roberts Drive, Suite 600 (678) 892-1200 Atlanta, Ga. 30350 www.choateco.com	\$358.6 / -49.9% 186 / 348 1989	commercial building general contractors / William M. Choate, David Page
4.	<b>RaceTrac Petroleum Inc.</b> 3225 Cumberland Blvd., Suite 100 Atlanta, Ga. 30339 (770) 431-7600 www.racetrac.com	\$5,463 / +26.8% 755 / 5,000 1976	convenience stores and retail gasoline / Carl Bolch, Jr., Max V. Lenker	29.	<b>Jackson Healthcare LLC</b> 2655 Northwind Parkway Alpharetta, Ga. 30009 (770) 643-5500 www.jacksonhealthcare.com	\$357 / -11.6% 460 / 570 1995	health-care staffing, anesthesia management, health-care technology / Richard L. Jackson
5.	<b>Unisource Worldwide Inc.</b> 6600 Governors Lake Parkway Norcross, Ga. 30071 (770) 447-9000 www.unisourceworldwide.com	\$4,000 / +24.5% 350 / 5,000 1999	marketer and distributor of imaging paper, packaging and facility supplies / Allan Dragone	30.	<b>FleetCor Technologies Inc.</b> 655 Engineering Drive, Suite 300 Norcross, Ga. 30092 (770) 449-0479 www.fleetcor.com	\$354.1 / +3.8% 240 / 1,150 2000	payment products and services to commercial fleets, oil companies / Ron Clarke, Eric Dey
6.	<b>Chick-fil-A Inc.</b> 5200 Buffington Road Atlanta, Ga. 30349 (404) 765-8000 www.chick-fil-a.com	\$3,217 / +8.6% 620 / 620 1967	national quick-service chicken restaurant chain / S. Truett Cathy	31.	<b>Noble Investment Group</b> 3424 Peachtree Road, Suite 1100 Atlanta, Ga. 30326 (404) 262-9680 www.nobleinvestment.com	\$346 / +6.5% 1,560 / 6,520 1993	composed of business units specializing in the lodging and hospitality real estate sector / Mitesh B. Shah
7.	<b>Mansfield Oil Co.</b> 1025 Airport Parkway S.W. Gainesville, Ga. 30501 (800) 695-6626 www.mansfieldoil.com	\$3,000 / -30.2% 5 / 395 1957	refined fuels, ethanol and DEF services across the U.S. / Michael Mansfield, J. Alexander John Byrd, Doug Haugh	32.	<b>EmployBridge Holding Co. A</b> 1040 Crown Pointe Parkway, Suite 1040 Atlanta, Ga. 30338 (770) 671-1900 www.employbridge.net	\$330 / -21.2% 40 / 550 2000	temporary staffing for manufacturing, logistics, clinical, accounting, medical / Thomas Bickes
8.	<b>Southwire Co.</b> 1 Southwire Drive Carrollton, Ga. 30119 (770) 832-4242 www.southwire.com	\$2,900 / -27.5% 1,776 / 3,941 1950	manufacturer of wire and cable used in distribution and transmission of electricity / Stu Thorn	33.	<b>H.J. Russell &amp; Co. A</b> 504 Fair St. S.W. Atlanta, Ga. 30313 (404) 330-1000 www.hjrussell.com	\$316.2 / -14.4% 1,177 / 1,521 1952	real estate development, construction, property management, concessions / Michael Russell, H. Jerome Russell
9.	<b>Federal Home Loan Bank of Atlanta A</b> 1475 Peachtree St. N.E. Atlanta, Ga. 30309 (404) 888-8000 www.fhbatl.com	\$2,300 / -65.2% 410 / NA 1972	financial organization offering financing, community development grants / Jill Spencer	34.	<b>Hardin Construction Company LLC A</b> 3301 Windy Ridge Parkway, Suite 400 Atlanta, Ga. 30339 (404) 264-0404 www.hardinconstruction.com	\$315.2 / -55.9% 106 / 261 1946	general construction, construction management, design/build, renovation / Branley Barrow, Bill Pinto
10.	<b>Infor</b> 13560 Morris Road, Suite 4100 Alpharetta, Ga. 30004 (678) 319-8000 www.infor.com	\$2,000 / -9.1% 469 / 7,976 2002	acquires and develops business software / Jim Schaper	35.	<b>Automobile Protection Corp./EasyCare</b> 6010 Atlantic Blvd. Norcross, Ga. 30071 (678) 225-1000 www.easycare.com	\$293 / -3.6% 229 / 248 1984	automotive benefits, vehicle service contracts, coverage / Larry Dorfman
11.	<b>Printpack Inc.</b> 2800 Overlook Parkway Atlanta, Ga. 30328 (404) 460-7000 www.printpack.com	\$1,400 / 0% 250 / 4,220 1956	manufacturer of flexible and specialty rigid packaging / Dennis M. Love	36.	<b>Kaufman Tire Inc.</b> 2832 Anvil Block Road Ellenwood, Ga. 30294 (404) 762-4944 www.kauffmantire.com	\$286 / +3.6% 567 / 879 1975	retail and wholesale tire sales / Mark Kaufman, John Kaufman
12.	<b>Holder Construction Co.</b> 3333 Riverwood Parkway, Suite 400 Atlanta, Ga. 30339 (770) 988-3000 www.holderconstruction.com	\$1,253 / -10.7% 183 / 435 1960	full-service commercial contractor / Thomas M. Holder	37.	<b>MAG Mutual Insurance Co.</b> 3525 Piedmont Road, Building 8 Atlanta, Ga. 30305 (404) 842-5600 www.magmutual.com	\$282.1 / +4.9% NA / NA 1982	medical professional liability insurance, practice management consulting / Roy Vandiver, Darrell Grimes
13.	<b>Oglethorpe Power Corp. A</b> 2100 East Exchange Place Tucker, Ga. 30084 (770) 270-7600 www.opc.com	\$1,145.3 / -7.6% 130 / 196 1974	power supply cooperative serving 30 Georgia electric membership corporations / Thomas A. Smith	38.	<b>Access Insurance Holdings Inc.</b> 2830 Dresden Drive Atlanta, Ga. 30341 (770) 234-3600 www.accessgeneral.com	\$278.3 / +25% 399 / 519 1994	offers specialty property and casualty insurance programs / Michael McMenamin, Dan Lazarek
14.	<b>Colonial Pipeline Co.</b> 1185 Sanctuary Parkway, Suite 100 Alpharetta, Ga. 30009 (678) 762-2200 www.colpipe.com	\$948 / +13.8% 257 / 700 1962	pipeline delivery of refined petroleum products / Tim Felt	39.	<b>Cajun Operating Co. dba Church's Chicken</b> 980 Hammond Drive, Suite 1100 Atlanta, Ga. 30328 (770) 350-3800 www.churchs.com	\$275 / -4.8% 77 / 4,300 1992	quick-service restaurant specializing in chicken / Mel Doane, Louis "Dusty" Profumo
15.	<b>Hooters of America Inc.</b> 1815 The Exchange Atlanta, Ga. 30339 (770) 951-2040 www.hooters.com	\$940 / -2.7% 700 / 25,000 1985	casual dining full-service restaurant / Coty G. Brooks	40.	<b>HealthPort Technologies LLC</b> 925 North Point Parkway, Suite 350 Alpharetta, Ga. 30005 (800) 737-2585 www.healthport.com	\$260 / 30% NA / 3,693 1976	health information technology / Mike Labadie, Brian Grazzini, Gene Guertin
16.	<b>AJC International Inc. A</b> 5188 Roswell Road Atlanta, Ga. 30342 (404) 252-6750 www.ajcfood.com	\$932.9 / -10.7% 104 / 300 1972	international protein marketer, global logistics services and distributor of food products / Gerald Allison, Eric Joiner	41.	<b>ApolloMD A</b> 5665 New Northside Drive, Suite 320 Atlanta, Ga. 30328 (770) 874-5400 www.apollomd.com	\$254.2 / +33.9% 998 / NA 1996	physician-owned group specializing in anesthesia, emergency medicine, radiology / Christopher Kruwert
17.	<b>Golder Associates Inc.</b> 3730 Chamblee-Tucker Road Atlanta, Ga. 30341 (770) 496-1893 www.golder.com	\$894 / -6.9% 117 / 7,000 1970	geotechnical and environmental engineering / Joe Volpe, Terry McClean, Randy Sullivan	42.	<b>Pacesetter Steel Service Inc.</b> 3300 Town Point Drive Kennesaw, Ga. 30144 (770) 919-8000 www.pacesettersteel.com	\$245 / +18.4% 82 / 130 1977	supplier of coated steel product / Steve Leebow, Jon Rappaport, Bob Barna, Linda Farmer
18.	<b>Euramax International Inc.</b> 5445 Triangle Parkway, Suite 350 Norcross, Ga. 30092 (770) 449-7066 www.euramax.com	\$812.1 / -30.8% 144 / 2,540 1996	international producer of aluminum, steel, vinyl, copper and fiberglass products / Mitchell B. Lewis	43.	<b>Coyote Logistics LLC</b> 4400 Alexander Drive Alpharetta, Ga. 30022 (678) 775-5140 www.coyotelogistics.com	\$228.8 / -16.8% 369 / NA 2003	supply-chain services to customers in Europe and North America / Mitch Bernert
19.	<b>U.S. Security Associates Inc.</b> 200 Mansell Court, Fifth Floor Roswell, Ga. 30076 (770) 625-1500 www.ussecurityassociates.com	\$688.6 / +7.4% 1,220 / 25,775 1970	uniformed security services / Charles Schneider, Michael Geisler	44.	<b>Huddle House Inc.</b> 5901.8 Peachtree-Dunwoody Road, Suite 450 Atlanta, Ga. 30328 (770) 325-1300 www.huddlehouse.com	\$217 / +4.5% 91 / 365 1964	restaurant franchiser and food distributor for the Huddle House restaurant system / Ken Keymer, Tom Costello
20.	<b>UniPro Foodservice Inc. A</b> 2500 Cumberland Parkway, Suite 600 Atlanta, Ga. 30339 (770) 952-0871 www.uniprofoodservice.com	\$631.6 / +0.7% 110 / 148 1958	wholesale food-service distribution / Roger Toomey, David Joss	45.	<b>Bennett International Group LLC</b> 1001 Interstate Parkway McDonough, Ga. 30253 (770) 957-1866 www.bennettig.com	\$206.5 / -20.3% 256 / 565 1974	diversified logistics and transportation management services / Marcia G. Taylor
21.	<b>National Vision Inc. A</b> 296 Grayson Highway Lawrenceville, Ga. 30046 (770) 822-3600 www.nationalvision.com	\$526 / +21.8% 517 / 4,217 1990	optical retailer operating more than 625 stores nationwide / L. Wade Farris, J. Bruce Stafford, Paul A. Criscuolo Jr.	46.	<b>Interra International Inc.</b> 400 Interstate North Parkway, Suite 1100 Atlanta, Ga. 30339 (770) 612-8101 www.interrainternational.com	\$204 / +6.9% 35 / 40 2000	global food distribution company / Stephen Isaf
22.	<b>National Distributing Co. Inc.</b> 1 National Drive Atlanta, Ga. 30336 (404) 696-9440 www.ndweb.com	\$500 / 2% 500 / 800 1939	alcoholic beverage distribution / Jay M. Davis, John A. Carlos	47.	<b>Mingledorff's Inc.</b> 6675 Jones Mill Court Norcross, Ga. 30092 (770) 446-6311 www.mingledorffs.com	\$200 / -16.7% 150 / 350 1939	HVAC wholesale / David Kesterton
23.	<b>American Proteins Inc.</b> 4705 Leland Drive Cumming, Ga. 30041 (770) 886-2250 www.americanproteins.com	\$485 / -16.7% 235 / 714 1949	manufacturer of protein-based animal feed products / T.N. Bagwell	48.	<b>Harrison Poultry Inc.</b> Rd. 550 Bethlehem, Ga. 30620 (770) 867-7511	\$183.3 / +2% 975 / 975 1959	fully integrated poultry processor / Michael A. Welch, Gregory S. Finch
24.	<b>Cives Corp.</b> 1825 Old Alabama Road, Suite 200 Roswell, Ga. 30076 (770) 993-4424 www.cives.com	\$468.7 / +6.5% 24 / 1,125 1978	structural steel fabrication and snow and ice control equipment manufacturing / Richard F. Connelly	49.	<b>Air Serv Corp.</b> 3399 Peachtree Road N.E., Suite 1800 Atlanta, Ga. 30326 (404) 926-4200 www.airservcorp.com	\$170.4 / +10.5% 1,696 / 9,114 2002	services to the aviation industry / Frank Angbrink, Tom Marano, David Gamsay
25.	<b>MACTEC Inc.</b> 1105 Lakewood Parkway, Suite 300 Alpharetta, Ga. 30009 (770) 360-0600 www.mactec.com	\$438.1 / -10.8% 501 / 2,647 1946	engineering and environmental consulting and construction services / Ann E. Massey	50.	<b>The Diaz Group</b> 5501 Fulton Industrial Blvd. Atlanta, Ga. 30336 (404) 344-5421 www.diazfoods.com	\$170 / +5.6% 350 / 358 1980	wholesale Hispanic foods / René M. Diaz

\* Company must have its headquarters in the 20-county metro Atlanta area and not be a subsidiary of another company or a joint venture partnership. Some exceptions include companies that have significant autonomy or that operate independently but are listed as subsidiaries to holding companies in name only.  
\* Company submitted a statement of verification supporting figures.  
NA - Not available or not applicable

Waffle House Inc. qualifies for this listing but did not disclose revenue figures.

SOURCES: Atlanta Business Chronicle research and the companies

It is not the intent of this list to endorse the participants or to imply that the size of a company indicates its quality. Although every attempt is made to ensure the accuracy and thoroughness of Atlanta Business Chronicle charts, omissions sometimes occur. All information listed is based on responses from the companies to Atlanta Business Chronicle surveys. Please send corrections or additions on company letterhead to Patsy Conn, Research Director, Atlanta Business Chronicle, 3423 Piedmont Road, Suite 400, Atlanta, Ga. 30305, or e-mail pconn@ajc.com.

Part 1 of 2  
Continued on Page 16A

# ATLANTA'S TOP 100 PRIVATE COMPANIES

Ranked by latest annual revenue

Rank	Company*	Revenue (in millions) / Percent change Employees in Atlanta Year est. in Atlanta	Brief description of type of business / Chief Atlanta officer(s)	Rank	Company*	Revenue (in millions) / Percent change Employees in Atlanta Year est. in Atlanta	Brief description of type of business / Chief Atlanta officer(s)
51.	<b>Cleveland Group Inc.</b> <sup>A</sup> 1281 Fulton Industrial Blvd. Atlanta, Ga. 30336 (404) 696-4550 www.clevelandgroup.com	\$168.9 / +8.5% 750 / 750 1925	electrical and mechanical construction / J.R. Cleveland Jr., Ken Harbour, John R. Cleveland	76.	<b>Ryla Inc.</b> 2120 Barnett Park Drive N.W. Kennesaw, Ga. 30144 (678) 322-5000 www.ryla.com	\$101 / NA 1,800 / 2,000 2001	inbound and outbound call centers, customer contact services / Mark Wilson
52.	<b>Birch Communications Inc.</b> 3060 Peachtree Road N.W., Suite 1065 Atlanta, Ga. 30305 (877) 302-4724 www.birch.com	\$165 / +10% 275 / 402 1996	local, long-distance and broadband Internet to businesses / Vincent M. Oddo	77.	<b>Document Technologies Inc.</b> 2 Ravinia Drive, Suite 850 Atlanta, Ga. 30348 (770) 390-2700 www.dti-global.com	\$100 / -1.9% 214 / 1,586 1998	provider of facilities management services / John Davenport Jr., Chris Henderson
(tie)	<b>MATRIX Resources Inc.</b> <sup>A</sup> 115 Perimeter Center Place N.E., Suite 250 Atlanta, Ga. 30346 (770) 677-2400 www.matrixres.com	\$165 / -8.3% 572 / 1,513 1983	information technology staffing and professional services / Frank Glenn	78.	<b>SouthTowne Motors Group</b> 695 Bullsboro Drive Newnan, Ga. 30265 (770) 253-3131 www.southtowne.com	\$98.5 / -13.1% 209 / 209 1991	automobile dealerships / Harold Philpott
54.	<b>Wells Real Estate Funds</b> 6200 The Corners Parkway Norcross, Ga. 30092 (770) 449-7800 www.wellsreal.com	\$153 / -17.3% 326 / 352 1984	investment programs based on assets such as office real estate and timberland / Leo Wells, Don Henry	79.	<b>Atlanta Bread Company International Inc.</b> 1200 Wilson Way, Suite 100 Smyrna, Ga. 30082 (770) 432-0933 www.atlantabread.com	\$98 / -16.2% 35 / 43 1995	restaurant, franchisor / Jerry Couvares
55.	<b>Halperns' Purveyors of Steak &amp; Seafood</b> 4685 Welcome All Road Atlanta, Ga. 30349 (404) 767-9229 www.halperns.com	\$151 / -4.4% 259 / NA 2005	provider of meats and seafood / Howard Halpern, Kirk Halpern, Ray Hicks, Ray Farmer, Laura Barnard, Jody Hicks	80.	<b>Cape Inc.</b> 2302 Parklake Drive, Suite 200 Atlanta, Ga. 30345 (770) 908-7200 www.cape-inc.com	\$97.1 / -0.8% 44 / 344 1985	construction, environmental and fuel system services / Fernando J. Rios
56.	<b>Selig Enterprises Inc.</b> 1100 Spring St. N.W., Suite 550 Atlanta, Ga. 30309 (404) 876-5511 www.seligenterprises.com	\$150.8 / 3.8% 720 / 1,505 1988	real estate holding and development company; operates AAA parking / Steve Selig	81.	<b>Stratix Corp.</b> 4520 Avalon Ridge Parkway, Suite 600 Norcross, Ga. 30071 (770) 326-7580 www.stratixcorp.com	\$96 / -9.4% 142 / 167 1983	design, development and implementation for end-to-end mobile enterprise services / Gina Gallo
57.	<b>BeavEx Inc.</b> 3715 Northside Parkway, Building 200 Atlanta, Ga. 30347 (404) 260-0961 www.beavex.com	\$148.7 / +6.7% 50 / 365 1999	logistics and expedited transportation services / Mark T. Schumann, DJ Van Deusen	82.	<b>Beecher Carlson</b> 2002 Summit Blvd., Suite 900 Atlanta, Ga. 30319 (404) 460-1400 www.beecher-carlson.com	\$95.9 / 8.6% 95 / 422 2004	commercial insurance brokerage and risk management / Tom Golub, Steve Denton, Bret Quigley
58.	<b>Kids II Inc.</b> 555 North Point Center E., Suite 600 Alpharetta, Ga. 30022 (770) 751-0442 www.kidsii.com	\$143.4 / 14.0% 185 / 316 1985	manufacturing and distribution of infant and toddlers products / Ryan Gunnigle	83.	<b>Streamlite Inc.</b> 3000 Centre Parkway, Suite 100 Atlanta, Ga. 30327 (404) 836-4000 www.streamliteinc.com	\$95.4 / NA 79 / 194 2005	time defined delivery of lightweight packages from business to consumer / Randy Clark
59.	<b>The North Highland Co.</b> 550 Pharr Road, Suite 850 Atlanta, Ga. 30305 (404) 233-1015 www.northhighland.com	\$143.2 / -14.7% 215 / 570 1992	global management and technology consulting firm / Dan Reardon, Dave Deiters, Mike Lee, Kirk Hancock	84.	<b>General Produce Inc.</b> 16 Forest Parkway, Building M Forest Park, Ga. 30297 (404) 366-8367 www.generalproduceinc.com	\$93.3 / -7.3% 248 / 268 1960	wholesale distributor of fresh fruits and vegetables; transportation Calvin Folds, Jeanne Springfield
60.	<b>Naturally Fresh Inc.</b> 1000 Naturally Fresh Blvd. Atlanta, Ga. 30349 (404) 765-9000 www.naturallyfresh.com	\$132.5 / 2.3% 240 / 325 1966	manufacturer and marketer of salad dressings, sauces and dips / Edward Greene, Peter Rostad	85.	<b>Juneau Construction Company LLC</b> 3715 Northside Parkway N.W., Suite 750 Atlanta, Ga. 30327 (404) 287-6000 www.juneaucc.com	\$91.3 / 62.4% 50 / 56 1997	preconstruction, construction management, general contracting and design/build / Nancy Juneau, Leson Juneau
61.	<b>The Original Honey Baked Ham Company of Georgia Inc.</b> 1455 Triangle Dr., Suite 100 Norcross, Ga. 30092 (678) 966-3100 www.honeybakedham.com	\$132.2 / 9.5% 97 / 240 1974	specialty foods retail and cafe / Linda van Rees	86.	<b>Miller Zell Inc.</b> 4715 Frederick Drive S.W. Atlanta, Ga. 30336 (404) 691-7400 www.millerzell.com	\$88.6 / -9.5% 245 / 260 1974	retail design and improvement service / Harmon B. Miller III
62.	<b>Inglett &amp; Stubbs LLC</b> 5200 Riverview Road Marietta, Ga. 30126 (404) 881-1199 www.inglett-stubbs.com	\$129 / -8.5% 700 / 700 1984	electrical construction / Don Davidson	87.	<b>Piedmont National Corp.</b> 1561 Southland Circle N.W. Atlanta, Ga. 30318 (404) 351-6130 www.piedmontnational.com	\$86.1 / -14.8% 100 / 175 1950	independent packaging distributor / Albert Marx, Gary Marx
63.	<b>Wade Ford Inc.</b> 3860 South Cobb Drive S.E. Smyrna, Ga. 30080 (770) 436-1200 www.wade.com	\$127.4 / -34.6% 86 / 86 1993	automobile sales and services / Steven R. Ewing	88.	<b>SecureWorks Inc.</b> 1 Concourse Parkway, Suite 500 Atlanta, Ga. 30328 (877) 905-6661 www.secureworks.com	\$85.8 / 59.3% 261 / 654 1999	information security services / Michael Cote, Michael Vandiver, Jon Ramsey, Steven Drew, Kathy Jacques
64.	<b>Fortune-Johnson Inc.</b> 3740 Davinci Court, Suite 220 Norcross, Ga. 30092 (770) 458-5899 www.fortunejohnson.com	\$122 / -28.2% 23 / 27 1991	general contractor specializing in apartments and mixed-use projects, student housing / J. Brett Fortune, H. Lee Johnson	89.	<b>Sunbelt Marketing Inc.</b> 3255 South Sweetwater Road Lithia Springs, Ga. 30122 (770) 739-3740 www.sunbeltmarketing.com	\$81 / -25% 51 / 85 1976	distributor of plumbing and HVAC products / Thomas Menefee
65.	<b>Safe-Guard Products International LLC</b> 3500 Piedmont Parkway, Suite 400 Atlanta, Ga. 30305 (404) 816-3221 www.safe-guardproducts.com	\$120 / 0% 130 / 155 1992	finance and insurance products for the automobile and powersport industries / Doug Duncan	90.	<b>Tepis Travel Service L.P.A.</b> 244 Perimeter Center Parkway, Suite 280 Atlanta, Ga. 30341 (404) 252-6696 www.tepis.com	\$80.4 / -13% 36 / 41 1972	corporate travel service and technology, integrated online booking / Monica Tepis
66.	<b>Facility Group Inc.</b> 2233 Lake Park Drive, Suite 400 Smyrna, Ga. 30080 (770) 437-2700 www.facilitygroup.com	\$118 / -37.2% 94 / 94 1986	full-service design/build / Robert Moutrie, James Tracy	91.	<b>Insurance House Holdings Inc. dba Insurance House</b> 1904 Leland Drive Marietta, Ga. 30067 (770) 952-0080 www.insurancehouse.com	\$80 / 14.3% 99 / 134 1964	insurance sales / Jill K. Jinks
67.	<b>Hospitality Staffing Solutions LLC</b> 1640 Powers Ferry Road, Building 3 Marietta, Ga. 30067 (770) 612-0054 www.hospitalitystaffing.com	\$117 / 4.9% 387 / 6,879 1999	provides personnel to the hospitality industry / Rick Holliday	92.	<b>Logical Choice Technologies Inc.</b> 1045 Progress Circle Lawrenceville, Ga. 30043 (770) 564-1044 www.logicalchoice.com	\$79.7 / 22% 108 / 223 1994	Promethean ActiBoards and software, student response peripherals / Cynthia B. Kaye
68.	<b>Norsan Group Inc.</b> 2445 Meadowbrook Parkway Duluth, Ga. 30096 (678) 242-1640 www.norsangroup.com	\$115 / 4.6% 703 / NA 1987	food services, meat packing distribution, print media, hospitality / Norberto Sanchez	93.	<b>Mercedes-Benz of Buckhead</b> 2799 Piedmont Road Atlanta, Ga. 30305 (404) 846-3500 www.mercedes-benz.com	\$79 / 6.9% 134 / 134 2003	retail automotive sales and service / Gregory T. Baranco
69.	<b>DiversiTech Corp.</b> 6650 Sugarloaf Parkway, Suite 100 Duluth, Ga. 30097 (678) 542-3600 www.diversitech.com	\$114.2 / -0.8% 227 / 335 1971	manufactures components and supplies for the HVACR and retail trade channels / Charles M. Lipman	94.	<b>Sutherland's Foodservice Inc.</b> 16 Forest Parkway, State Farmers Market Forest Park, Ga. 30297 (404) 366-8550 www.suthfood.com	\$73.9 / 15% 75 / 75 1947	full line food-service distributor and wholesaler / James E. Sutherland Sr.
70.	<b>The Winter Construction Co.</b> 191 Peachtree St. N.E. Atlanta, Ga. 30303 (404) 588-3300 www.winterconstruction.com	\$112.9 / -52.5% 250 / 250 1978	commercial, institutional, industrial and environmental contracting / S. Brent Reid	95.	<b>Pinkerton &amp; Laws</b> 1165 Northchase Parkway, Suite 100 Marietta, Ga. 30067 (770) 956-9000 www.pinkerton-laws.com	\$71 / -46.6% 28 / 45 1956	commercial construction services, general contractor / Jeff Jernigan
71.	<b>Guardian Pharmacy LLC</b> 1776 Peachtree Road, South Tower, Suite 310 Atlanta, Ga. 30309 (404) 810-0089 www.guardianpharmacy.net	\$111.3 / 15.6% 22 / 411 2003	institutional and specialty pharmacy company / Fred Burke, David Morris, Kendall Forbes	96.	<b>Carter Brothers LLC</b> 100 Hartsfield Center Parkway, Suite 100 Atlanta, Ga. 30354 (404) 767-2525 www.carterbrothers.com	\$70.8 / 4% 36 / 247 2001	electronic security, fire, and life safety products and services / Cris Carter, John Carter
72.	<b>Allan Vigil Ford, Lincoln, Mercury</b> 6790 Mount Zion Blvd. Morrow, Ga. 30260 (678) 364-3673 www.vigilford.com	\$110.1 / -25.6% 290 / 290 1982	automobile dealership / M. Allan Vigil	97.	<b>C.D. Moody Construction Company Inc.</b> 6017 Redan Road Lithonia, Ga. 30058 (770) 482-7778 www.cdmoodyconstruction.com	\$70.4 / 168.3% 77 / NA 1988	general contracting and construction management / C. David Moody Jr.
73.	<b>Purchasing Power LLC</b> 1375 Peachtree St. Atlanta, Ga. 30309 (404) 609-5100 www.purchasingpower.com	\$107.6 / NA 115 / NA 2001	voluntary benefit company, employee purchase program / D. Keith Calhoun, Richard Carrano	98.	<b>Atlanta Life Financial Group Inc.</b> 100 Auburn Ave. N.E. Atlanta, Ga. 30303 (404) 659-2100 www.atlantailife.com	\$69.2 / -6.3% 52 / 68 1905	four insurance and financial operating units / William A. Clements
74.	<b>The Conlan Co.</b> <sup>A</sup> 1800 Parkway Place, Suite 1010 Marietta, Ga. 30067 (770) 423-8000 www.conlancompany.com	\$106.7 / 66% 111 / 159 1987	general contractor / Gary D. Condon, Kevin R. Turpin	99.	<b>Carithers-Wallace-Courtenay LLC (C-W-C)</b> 4343 Northeast Expressway Atlanta, Ga. 30340 (770) 493-8200 www.c-w-c.com	\$65.9 / -20.9% 127 / 131 1929	office furniture dealer / Paul Conley, Dave Randolph, Scott Marshall, Cindy Butler, Hal Brandon
75.	<b>PS Energy Group Inc.</b> 2987 Clairmont Road, Suite 500 Atlanta, Ga. 30329 (404) 321-5711 www.psenery.com	\$104.6 / -42% 30 / 30 1985	bulk and retail transportation fuel, emergency fueling and fleet management services / Livia L. Whisenant	100.	<b>Data Supplies Inc.</b> 11300 Lakefield Drive Duluth, Ga. 30097 (770) 476-4455 www.datasuppliesinc.com	\$64.2 / -13.7% 78 / 152 1966	commercial printing, business forms, promotional products / James E. Combe

\* Company must have its headquarters in the 20-county metro Atlanta area and not be a subsidiary of another company or a joint venture partnership. Some exceptions include companies that have significant autonomy or that operate independently but are listed as subsidiaries to holding companies in name only.  
<sup>A</sup> Company submitted a statement of verification supporting figures.  
<sup>B</sup> William A. Clement announced in August he will step down as president and CEO, but will remain in the position until a successor is found.  
 NA - Not available or not applicable

SOURCES: Atlanta Business Chronicle research and the companies

It is not the intent of this list to endorse the participants or to imply that the size of a company indicates its quality. Although every attempt is made to ensure the accuracy and thoroughness of Atlanta Business Chronicle charts, omissions sometimes occur. All information listed is based on responses from the companies to Atlanta Business Chronicle surveys. Please send corrections or additions on company letterhead to Betty Conn, Research Director, Atlanta Business Chronicle, 3423 Piedmont Road, Suite 400, Atlanta, Ga. 30305, or e-mail pconn@ajb.com.

Part 2 of 2  
Continued from Page 14A

**73. Purchasing Power LLC**  
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