



Taylor Alonso

Account Executive

PROFILE

An Account Executive is someone who can work in many fields and help grow their companies by finding leads and closing sales deals with existing clients or new prospects.

CONTACT



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EDUCATION

Bachelor of Business Management (2010 - 2014)

Borcelle University

- GPA : 3.7

WORK EXPERIENCE

Account Handler

Arowwai Industries (2014 - 2019)

- Handled client acquisition and servicing.
- Liaised between the clients and suppliers
- Ensured customer satisfaction by handling day-to-day affairs

Business Unit Manager

Timmerman Industries (2019 - present)

- Manages a group of sales executives focused on client services
- Ensures adherence to the company code of conduct
- Hire and train new personnels

SKILL

- Communication
- Interpersonal skills
- Time management
- Organization