

Taylor Alonso

Account Executive



EDUCATION

Bachelor of Business Management (2010 - 2014)

Borcelle University

- GPA : 3.7



WORK EXPERIENCE

Account Handler

Arowwai Industries (2014 - 2019)

- Handled client acquisition and servicing.
- Liaised between the clients and suppliers and retailer.
- Ensured customer satisfaction by handling day-to-day affairs and corporate with org.


Business Unit Manager

Timmerman Industries (2019 - present)

- - Manages a group of sales executives focused on client and consumer services and sales process
- - Ensures adherence to the company code of conduct
- - Hire and train new personnel with budget
- - Communication and sales handle with years
- - B2b marketing strategy communication




\$KILL

- Communication
 - Interpersonal skills
 - Time management
 - Organization
 - business development
 - solution selling and crm
 - Spoken: english
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


PROFILE


An Account Executive is someone who can work in many fields and help grow their




companies by finding leads and closing sales deals with existing clients or new prospects with marketing trends and marketing.




CONTACT



+123-456-7890



hello@reallygreatsite.com



www.reallygreatsite.com

123 Anywhere St., Any City