

# ADITYA SHUBHAM

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[LinkedIn](#) | [GitHub](#) | [Portfolio](#)

## SUMMARY

Technical Program Manager with 3+ years leading cross-functional projects and analytics automation. Built ETL pipelines eliminating 700+ hours/year (**Top 1% award**). Daily SQL user managing EUR 650M+ portfolio (3000+ SKUs). ML experience: supervised learning, clustering, time-series forecasting. IIM MBA.

## PROFESSIONAL EXPERIENCE

**Amazon | Technical Program Lead - EU Vendor Operations** **Apr 2023 – Present**  
*RBS (Retail Business Services)* *Bengaluru, India*

**TRAILBLAZER AWARD Q1 2024** - Top 1% Recognition (1 of 8 awards across RBS, 1 per 250 L4+ employees)

### Analytics Automation & Decision Intelligence:

- Built **SoROOS ETL pipeline** (SQL/Redshift) with automated weekly delivery; eliminated 700+ hours/year; saved INR 10L+ in productivity
- Designed 4-query data pipeline as solo owner; deployed in 2 months; adopted by 20-25 analysts after L5/L6 presentation
- Created **Weeks of Cover dashboard** for 900+ SKUs; reduced 1-hour task to 5 minutes (**92% efficiency gain**)

### Cross-Functional Program Management:

- Manage EUR 650M+ portfolio (3000+ SKUs) across TP-Link, D-Link, AVM, LG Monitors — demand, inventory, fulfillment
- Lead **weekly/monthly reviews** with 25-30 vendor contacts; coordinate 9 internal stakeholders (Brand, Logistics, Ops, Supply Chain)
- Drive end-to-end delivery: requirements, risk identification, timeline management, executive reporting

**Mantra Technologies (500apps) | Data Analytics Program Manager** **Feb 2022 – May 2022**  
*MBA Internship - finder.io (SaaS)* *Hyderabad, India*

- Built **Neural Prophet** time-series model projecting 1,800 monthly signups for resource planning
- Drove **3x growth** (300 → 900 signups/month); made finder.io #1 product among 40 in suite through data-driven strategy

## TECHNICAL PROJECTS

**Football Sentiment Analysis** | *Python, Transformers, Scikit-learn* [GitHub](#)  
ML pipeline comparing 5 NLP methods; Transformer achieved **98.6% accuracy**; Logistic Regression 80.4%

**Online Bookstore Application** | *Java, Spring Boot, DynamoDB, Docker* [GitHub](#)  
Full-stack app (Amazon ATLAS); **134 automated tests**; CI/CD with GitHub Actions; Docker deployment

**SQL & OLAP Analytics** | *PostgreSQL* [GitHub](#)  
OLAP operations (drill down, rollup, cube, slice, dice); multi-dimensional sales analysis

## EDUCATION

**Indian Institute of Management (IIM) Visakhapatnam** **2021 – 2023**  
*MBA / Marketing & Analytics* | Coursework: Data Analytics, Operations Management, Business Strategy

**Vinoba Bhave University** **2016 – 2019**  
*Bachelor's / Economics*

## TECHNICAL SKILLS

**Data:** SQL (Advanced), ETL (Redshift), QuickSight, Excel, OLAP **ML:** Python, Pandas, Scikit-learn, Time-Series, Clustering

**Tools:** Git, AWS (Redshift, DynamoDB), Docker, CI/CD, Linux **PM:** Stakeholder Management, Cross-Functional Coordination

## AWARDS & CERTIFICATIONS

**Trailblazer Q1 2024** - Amazon (Top 1%) | **Amazon ATLAS** (80/14,000) | **WorldQuant** Data Science | **KPMG** Six Sigma