## **BRIAN WANJALA**

## Digital Marketing Assistant

Results-driven digital creator and marketer with a passion for social media, marketing, and business topics. Skilled in creating actionable and approachable content with a unique voice. Always seeking a position to utilize my expertise in content creation, refreshing and updating content, SEO principles, and cross-functional project management.

#### 2022-07 -**Digital Marketing Assistant** Work History South Front Properties Ltd, Nairobi, 30

- Assisted marketing team in developing and implementing 20 social media campaigns, resulting in 15% increase in brand awareness and 25% boost in follower engagement.
- Conducted competitor research and analyzed industry trends to identify 10 opportunities for content creation and campaign optimization.
- Managed and maintained company's social media channels, consistently delivering 5 engaging and on-brand posts per week to target audience.
- Assisted in creation and execution of 8 email marketing campaigns, leading to 20% improvement in click-through rates and 10% increase in conversions.
- Created and deployed 50 social media posts, actively engaged with target audience, and boosted reach by 30% through strategic ad placements.
- Created and presented 15 pitch materials, proposals, and presentations to clients and stakeholders.
- Developed digital marketing strategies by creating and implementing plans to reach and engage target audiences across various platforms.

#### Contact

#### **Address**

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#### **Phone**

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#### E-mail

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#### www

https://bold.pro/my/brianwanjala/239

#### Skills

Database operation: Access & MySQL (Intermediate Skills)



Programming: C, C++, HTML, and CSS, Python, JavaScript, CMS (Wordpress)



Adobe Packages: Photoshop, Light room, Premiere Pro



**Email Marketing** 



Digital advertising and Marketing Automation



2022-07

RAMCO (ASL Wire & Cable), Nairobi, 30

 Established and configured IP CCTV systems and associated Access Control Systems.

- Performed evaluation of signal quality and performance using computers, networks, and software.
- Increased efficiency and functionality through repair and configuration of CCTV systems in 5 Godowns.
- Utilized Technical Manuals from Manufacturers to successfully troubleshoot systems.
- Collaborated with supervisors to escalate and address customer inquiries or technical issues
- Assisted customers in identifying issues and explained solutions to restore service and functionality

## 2022-02 - Junior Web Developer

The Corp Security, Security Consultancy Company, Nairobi, 30

- Established and executed comprehensive website re-design, resulting in visually appealing and user-friendly interface.
- Performed regular web content writing and updates, publishing average of 15 new pieces of content per month to keep website fresh and engaging.
- Increased website functionality and improved user experience by writing, refining, and maintaining code for 10 key features and enhancements.
- Oversaw technical issues and responded to troubleshooting requests, resolving 95% of user problems within 24 hours.
- Applied extensive knowledge of JavaScript and Object-Oriented Programming to create 5 successful and intuitive website designs.
- Developed 10 wireframes, site maps, and content inventories for new website designs, ensuring structured and organized user experience.
- Implemented Google-based SEO strategies and ad campaigns, optimizing website visibility and meeting budget specifications.
- Built 3 website interfaces using HTML and CSS,

Very Good

Marketing strategies



Search Engine Optimization (SEO)

Very Good

Email marketing campaigns



very G

Strategic planning



Pay Per Click advertising



- ensuring cross-browser compatibility and responsive design.
- Collaborated with marketing team, representing web team's expertise and contributing to establishment of project goals, projections, and milestones.

## 2021-05 - Digital Content Editor

2021-07

The Co-operative University of Kenya, Nairobi, 30

- Authored 50 engaging articles and blog posts on social media, marketing, and business topics, consistently delivering content with unique voice that resonated with target audience.
- Refreshed and updated 30 existing pieces of content to ensure relevance and accuracy, resulting in improved SEO rankings and 20% increase in user engagement.
- Conducted interviews with 10 industry experts, transforming insights gained into multiple pieces of content, including articles, podcasts, and videos.
- Monitored and measured performance of content using analytics tools, making data-driven adjustments that resulted in 15% increase in engagement and 10% boost in conversion rates.
- Collaborated with cross-functional teams, including designers and developers, to seamlessly integrate content into 15 larger projects.
- Identified and highlighted 20 compelling, unique stories and user-generated content that were of interest to target audience, resulting in increased engagement and shares.

## 2019-03 - Information Technology Officer Intern 2020-05

Moxx Limited, Nairobi, 30

- Established and executed website development and deployment, ensuring seamless functionality and user experience.
- Performed graphic designing and web content writing to create visually appealing and engaging websites.
- Increased efficiency and effectiveness by proficiently writing and debugging code
- Resolved software issues through proactive troubleshooting techniques.

- Actively participated in weekly developer meetings, contributing valuable insights and collaborating with team.
- Continuously improved coding skills to stay up to date with latest industry practices and standards.
- Demonstrated leadership skills in managing projects from concept to completion.
- Proven ability to develop and implement creative solutions to complex problems.
- Cultivated interpersonal skills by building positive relationships with others.

## 2019-01 - Photography Assistant

Old Starehian Society, Nairobi, 30

- Provided exceptional photography and videography services to meet diverse marketing needs, delivering high-quality visuals for end-of month meet-ups bringing together over 75 members.
- Established and executed 13 strategic marketing plans for products or services, resulting in 20% increase in visibility and sales.
- Planned and prepared for 20 on-location and studio shoots, ensuring smooth operations and efficient use of resources.
- Selected and set up appropriate props, backdrops, and lighting for each shoot, creating visually appealing and professional compositions.
- Reviewed images and selected best frames to present in client portfolios, curating collection of 100 impactful visuals for purchase.
- Reported 5 equipment maintenance requests and communicated quality control issues promptly to ensure optimal performance and client satisfaction.

#### Education

2019-05

# 2022-02 - Bachelors of Business Information Current Technology

The Co-operative University of Kenya - Nairobi, Kenya

 Elected to IT Officer for The Mulembe Youth Association in 2022

	<ul> <li>Member of Copa Tech Club</li> </ul>
2022-07 - Current	ALX Africa - Remote
2019-05 - 2022-05	Diploma: Business Information Technology The Co-operative University of Kenya - Nairobi, Kenya  • Dean's List Year 2.1  • Elected Captain of Hockey Team  • Member of Copa Tech Club
2021-07 - 2021-05	Data Science with Python  Kenyatta University, The Co-operative University - Nairobi, 30  & UON Boot camp (3-months)  • Awarded Data Science with Python Certificate
2021-01 -	Event End Web Development
2021-05	<ul> <li>Front-End Web Development</li> <li>Lux Tech Academy - Nairobi, 30</li> <li>Completed professional development in Web Development</li> <li>Awarded Certificate in Front-End Web development</li> </ul>
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2021-05	<ul> <li>Lux Tech Academy - Nairobi, 30</li> <li>Completed professional development in Web Development</li> <li>Awarded Certificate in Front-End Web development</li> <li>Diploma: Information Communication Technologist</li> <li>Starehe Technical And Training Institute, KASNEB - Nairobi, 30</li> </ul>

### **Achievements**

2008-01 -2015-05

> • Served as Voluntary Service prefect and rose to the rank of a senior prefect in High school.

St. Erastus Preparatory School - Bungoma, 03

- Served as Captain in-charge of all Clubs and Societies in High school.
- Served as the Christian Union Treasurer in High

- school.
- Served as the Drama club Vice President in High school.
- Served as Social Media manager for Smile Child Foundation; a foundation that comes together for a just cause to help the less advantaged in the society.
- Served as Class representative in campus while undertaking a Diploma in BIT course.
- Served as the CUK Luhya Community ICT officer.
- Served as Tech Club Vice-chairperson

#### **Expertise**

- Excellent writing skills, with the ability to produce actionable and approachable content.
- Experience in refreshing and updating content to improve SEO rankings and user engagement.
- Sound understanding of basic SEO principles and best practices.
- Proficient in measuring and analyzing content performance using analytics tools.
- Ability to adapt writing style and approach based on data-driven insights.
- Strong interviewing skills, capable of repurposing interview content into various formats.
- Unique perspective and opinions on industry trends in social media and marketing.
- Cross-functional collaboration and project management experience.
- Proficient in a variety of marketing and project management tools.