

Entrepreneur and Consultant Experience

aiSports - CryptoDFS (Daily Fantasy Sports) | CEO & Founder

08/2020 - Present

- aiSports has evolved around the central idea of improving the DFS experience through Blockchain and AI technologies.
- Mobile Web2 Version - In mid-2020, I developed aiSports as an iOS mobile app to help automatically set NBA players on my Yahoo Fantasy Sports team. The mobile app worked, but we needed a way to receive trusted player predictions.
- Desktop Web2 DFS Version - I used Google Cloud's Vertex-AI platform to create an AI algorithm that predicts FanDuel scores for each NBA player, everyday. I launched a paid subscription in October 21 at the start of the NBA season.
- Web3 (Current) Version - Because of my interest in blockchain technology, I created a demo of CryptoDFS. I took it to EthDenver and received a grant to develop a full version. After a few iterations, I've developed the current aiSports web app. In our first season we launched 2000 NFTs and had 3.5k Monthly Active Users.

Technologies Used: Javascript, Node.js, Material-UI, React, Firebase (Firestore, Functions, Authentication, Analytics), Google Cloud Platform: (BigQuery, Storage, Vertex-AI), Solidity, Cadence, Stable-Diffusion

Scouture, Inc. | Management Consultant

08/2019 - 11/2022

- Handled all day to day business for Scouture, Inc. We hosted city tours for out of town candidates of GAP, Inc.
- Built the Scouture website & automated business processes on Google Sheets using Google Apps Script (JavaScript).

LocalFriend Travel | CEO & Founder

02/2019 - 05/2020

- Co-developed the LocalFriend IOS app as a tool to help travelers connect directly with locals in foreign countries. I decided to close LocalFriend after the pandemic shut down all international travel.
- Technologies Used:** HTML & CSS, React Native, Expo, Javascript, Node.js & Parse.

Corporate Professional Experience

Texas Instruments, Inc. | Technical Account Manager | SF Bay Area, CA

08/2011 - 04/2013, 01/2014 - 06/2019

- Awarded Texas Instruments High Five Winners Circle - Top 5% of US Sales Performers.
- Responsible for executing a long term business plan, supporting customers through their product lifecycle, and accurately forecasting quarterly TI revenue for multiple customer projects.
- Consistently increased TI revenue across an account base of 4 strategic OEM customers. TI revenue from these accounts totaled \$1.5M in 2014, \$5.5M in 2016 and scaled up to \$38.5M in 2018.
- Coordinated TI's field application engineers, international sales teams, business unit management and distribution partners in order to execute to plan. Negotiated pricing agreements for each of my customers
- Traveled internationally (Taipei, Taiwan) often to support key opportunities at my customer's contract manufacturer, engaging with world-wide teams to provide end-to-end coverage and influence at each stage of the design process.

Theranos, Inc. | Global Supply Manager | Palo Alto, CA

04/2013 - 12/2013

- Oversaw supply chain and inventory of over 500 components across 30 PCBs and 3 end products.
- Created and maintained an organizational tool for component tracking, forecast, vendor share, and availability.
- Reduced PCB component spend by 30% by negotiating pricing with distribution partners.

Proficiencies

Technical Experience: Java · C · Javascript · Node.js · Material-UI · React · Firebase (Firestore, Functions, Authentication, Analytics) · Google Cloud Platform: (BigQuery, Storage, Vertex-AI) · Solidity (Ethereum) · Cadence (Flow) · Stable-Diffusion

Soft Skills: Account and Project Management · Long Term Strategic Sales Planning · Strong Communication Skills

Education

University of Texas at Austin | B.S. in Electrical Engineering and Computer Engineering

08/2007 - 05/2011

- Technical Areas: Computer Engineering - Embedded Systems, Sales Engineering

Major GPA: 3.37/4.0