

# Christos Bantogias

### Web developer

Hard-working web developer with a flair for creating elegant solutions. Developed an e-commerce Web App, customer web portal and documentary launch website. Passionate about software architecture and cloud computing. Regular attendee of web developer meetups. Thrive in working in a fast-paced, high-tech environment with cross-functional terms using agile methodology.





### **WORK EXPERIENCE**

#### Senior Business Development Manager InstaShop

10/2019 - Present Instashop.com

Achievements/Tasks

- Generate leads by analyzing target markets
- Launch new businesses on the platform
- Implement new strategies for partner acquisition and growth
- Forecast sales targets and ensure they are met by the team
- Building and maintaining a strong relationship with existing and potential customers
- Provide feedback towards improving the applications processes

### Digital Business Development & Marketing Operations Manager Self-Employed

10/2017 - 08/2019

Bagies.gr

Achievements/Tasks

- Development of a digital business
- Controlling of cross-channel performance
- Budget planning & controlling
- Optimization of general order and shipment processes

#### Graphic Designer Granouzis Sublimation

09/2016 - 12/2018

Thessaloniki, Greece

Thessaloniki, Greece

Thessaloniki, Greece

Achievements/Tasks

• Design and edit prints via Photoshop for clothing production

# Wordpress Developer

Freelancer 02/2015 - 06/2017

Upwork.com

Achievements/Tasks

- Design, construction and management of responsive websites by using CMS
- Amending of the existing code of themes and plugins that were used in order to achieve the expansion



github.com/mpantogi



SOL







Native or Bilingual Proficiency

English

Full Professional Proficiency



Introduction to Robotics with Lego Mindstorms EV3, Wedo 2.0, Scratch & Spike RobotSetGo

06/2019 - 10/2020 Thessaloniki, Greece



### Wed Development

Zero To Mastery Academy

07/2021 - Present udemy.com

Courses

• The Complete Web Developer in 2022: Zero to Mastery  Complete React Developer in 2022 (w/ Redux, Hooks, GraphQL)

Thessaloniki, Greece

**Pedagogy Training** 

Aspaite - School of Pedagogical and Technological Education

2016 - 2017 Thessaloniki, Greece

## BS in Computer Science

Aristotle University

2009 - 2014 Courses

Compilers

• Principles of Programming

• Systems Engineering

Algorithms

Logic and Database Theory

Computer Systems



### PERSONAL PROJECTS

Launch InstaShop App in Greece (10/2019 - Present)

 $\bullet\,$  Multitasking and learning how the business works from A to Z

Dynamic Websites (2021 - Present)

• Maintaining the website while applying the React skills and conducting different experiments

Custom Data Manipulation Software with VBA (2018 - 2019)

Web Crawler with Python (2018 - 2019)



### **CERTIFICATES**

The Business Intelligence Analyst (2020)

Online Course - Udemy.com

Strategic Thinking (2020)

Online Course - LinkedIn.com

Become a WordPress Developer: Unlocking Power With Code (2019)

Online Course - Udemy.com

Unlock Excel VBA and Excel Macros (2018)

Online Course - Udemy.com

Web Scraping with Python (2018)

Online Course - Udemy.com

Adobe Photoshop (2015)

Thessaloniki - Cad Studios

Codebender and Arduino: Hacking the Real World (2013)

Thessaloniki - International Hellenic University



Internet of things

Blockchain Technologies

Renewable Energy