ZAFARIS PACK (PVT) LTD.

AS-IS REPORT

Bussiness Process Re-Engineering

Group No - 12

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INRODUCTION

Zafaris Pack started as an unnamed small polythene bag reselling shop in 2012. Over the years, they invested in machinery and transitioned to 24/7 polythene-based product manufacturing with approximately 15 human workers. However, in 2021, Sri Lanka's economic crisis led to a downturn in their business. As a result, they had to shut down their large-scale production machinery and now operate on a smaller scale, fulfilling limited orders with a reduced workforce.

Background

Zafaris Pack Pvt Ltd is proud to be recognized by the Sri Lanka Board of Investments as an approved organization. Established in the early part of the 2012, our focus remains on the manufacturing of unprinted poly bags. Specializing in Low Density Polyethylene (LDPE), High Density Polyethylene (HDPE), Linear Low-density Polyethylene (LLDPE), and Polypropylene (PP), we continue to contribute to the domestic packing industry. While facing the challenges brought about by the economic downturn, Zafaris Pack remains committed to delivering quality products to our valued customers.

WHAT WE DO

Our Vision

To be a trailblazer in the polythene industry, delivering innovative and sustainable packaging solutions that enhance our clients' businesses while preserving the environment.

Our Mission

- Meeting the packaging needs of our customers by offering competitive and eco-friendly solutions.
- Ensuring proximity and top-quality service.
- Crafting safaris with love, attention to detail, and client input.

BUSSINESS PROCESS

Purchasing

Zafaris Pack, a leading production company, operates with a meticulous purchasing process tailored to meet customer needs. Their approach begins with a thorough assessment of customer requirements, ensuring precision in quantity and quality specifications. Negotiating contracts and pricing with suppliers is a strategic endeavor, considering factors such as pricing, delivery terms, and payment conditions. Once agreements are finalized, Zafaris Pack swiftly places purchase orders, facilitating payments through both cash and cheques.

Central to Zafaris Pack's operations is their unwavering commitment to excellence, reflected in rigorous quality checks conducted at every production stage. These stringent measures ensure adherence to high standards and guarantee the delivery of superior products to customers. Furthermore, the company's dedication extends beyond initial order placement; upon receiving customer orders, Zafaris Pack promptly procures additional raw materials to sustain uninterrupted production and timely delivery.

Manufacturing

The manufacturing process begins with the customer placing an order, detailing quantity, size, and any special requirements. The company verifies these specifications and creates production schedules accordingly. Throughout production, quality checks are conducted to ensure the final product aligns with customer expectations. Once bags pass quality control, they are packed as per the customer's order and shipped. Simultaneously, the company sources raw materials like polyethylene pellets from suppliers. Incoming materials undergo rigorous inspection for quality assurance. Utilizing extrusion and printing machines, the company forms flat sheets from the pellets and adds designs if necessary. These sheets are then cut and sealed into the desired bag sizes. Quality control procedures are consistently implemented to address any defects. Finally, the bags are packaged according to customer specifications. The supplier plays a crucial role by providing the necessary raw materials to the company's manufacturing facility and ensuring their quality meets company standards. Timely delivery of raw materials is maintained as per agreed-upon schedules, with additional responsibility for quality assurance prior to delivery.

BUSSINESS PROCESS

Distribution

The company meticulously distributes customer orders according to individual preferences, offering flexibility in delivery methods. Whether customers opt for direct shipment through the company's distribution network or choose to collect their packages directly from the company's facilities, their preferences are accommodated with precision. This personalized approach underscores the company's commitment to customer satisfaction, ensuring convenience and reliability at every step of the delivery process. By prioritizing flexibility and efficiency in distribution, the company enhances the overall customer experience, solidifying its reputation as a trusted and customer-centric organization.

Storage

Storage management is meticulously maintained at low levels within the company, with manual logging procedures ensuring accuracy and efficiency. Products are systematically stored separately based on their intended use, whether for manufacturing or resale purposes. Each item is carefully cataloged following quality checks conducted at the conclusion of the manufacturing process. This organized approach to storage not only ensures optimal space utilization but also facilitates easy access and retrieval, streamlining operations and bolstering overall efficiency. By prioritizing meticulous storage practices, the company upholds its commitment to quality control and operational excellence, ultimately enhancing customer satisfaction and maintaining a competitive edge in the market.

BUSSINESS PROCESS

Financial handling

In the polythene firm, financial handling entails managing all financial transactions, including supplier purchases and customer orders. This includes handling payment options, such as checks and cash. For transactions totaling more than 300,000 units of currency, cash payments are made. The financial handling team makes sure that all financial transactions are accurate, that invoices and payments are processed on time, and that corporate policies and legal requirements are followed. This role is essential to preserving the company's financial stability and enabling its purchasing, manufacturing, and distribution operations to run smoothly.

KEY BUSSINESS PROCESS

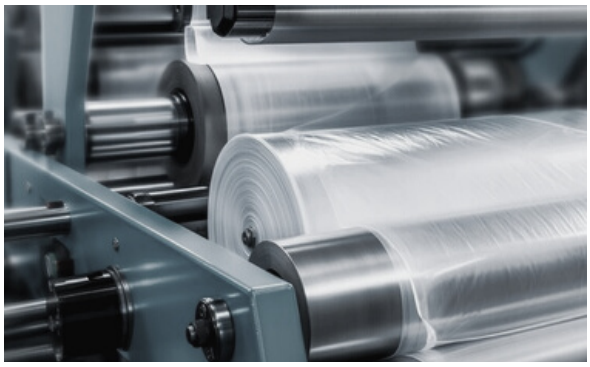
Financial handling

Because of its essential function in managing financial transactions, financial handling is selected as a critical process in businesses, particularly those that manufacture polythene. It includes the meticulous supervision of sales, purchases, and payment processes. Companies may preserve resource control, reduce risks, maximize expenses, foster connections with suppliers and customers, guarantee regulatory compliance, and provide information for strategic decision-making by managing their financial operations well. In the end, sound financial handling procedures support the company's long-term profitability, operational effectiveness, and general financial health.

KEY BUSSINESS PROCESS

Purchasing

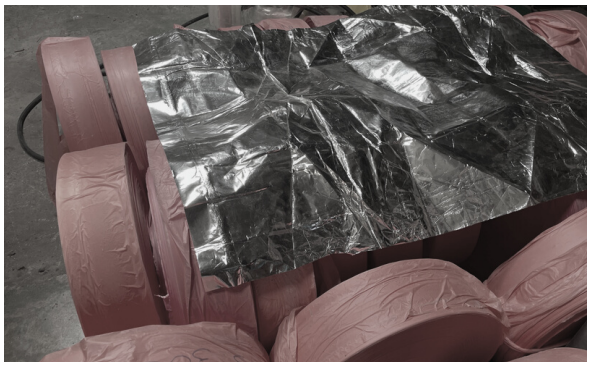
Zafaris Pack's polythene manufacturing company can significantly benefit from business process reengineering (BPR) by focusing on its purchasing process. Streamlining negotiations, optimizing costs, and accelerating response times to customer demands are key aspects of BPR that can enhance efficiency. Strengthening supplier relationships, implementing rigorous quality controls, and optimizing payment terms contribute to sustained competitiveness. BPR also ensures adaptability to market changes, allowing the company to navigate shifts in demand and supplier dynamics effectively. This reengineering effort not only promotes customer satisfaction but also upholds Zafaris Pack's commitment to excellence, sustaining its legacy in the competitive polythene manufacturing sector.

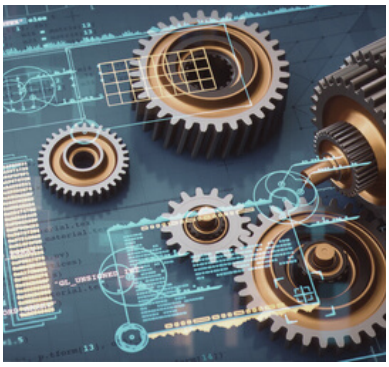


KEY BUSSINESS PROCESS

Manufacturing

Choosing manufacturing as the primary important process for their firm has various strategic benefits. For starters, it highlights their operations' primary competency, allowing them to use their expertise, experience, and resources in this area to increase revenue and profitability. Manufacturing adds substantial value to raw resources, allowing for product differentiation and creating competitive advantages. Furthermore, retaining control over the manufacturing process ensures continuous quality standards, satisfying client expectations, and establishing a reputation for dependability. In-house manufacturing can also save money by giving you control over production costs and allowing you to optimize your operations. Furthermore, it provides the ability to tailor products, adapt to market trends, and quickly respond to customer preferences.

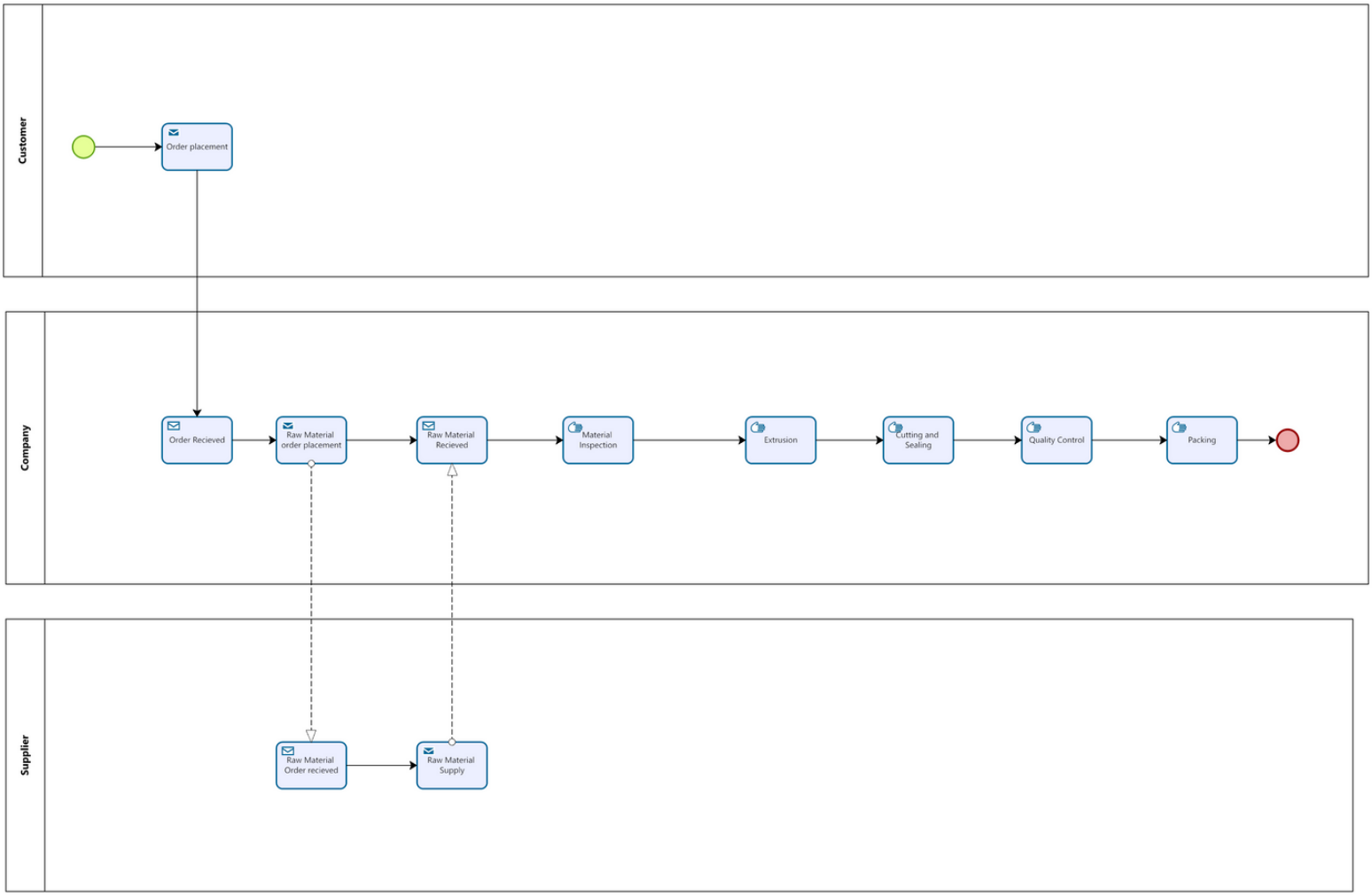




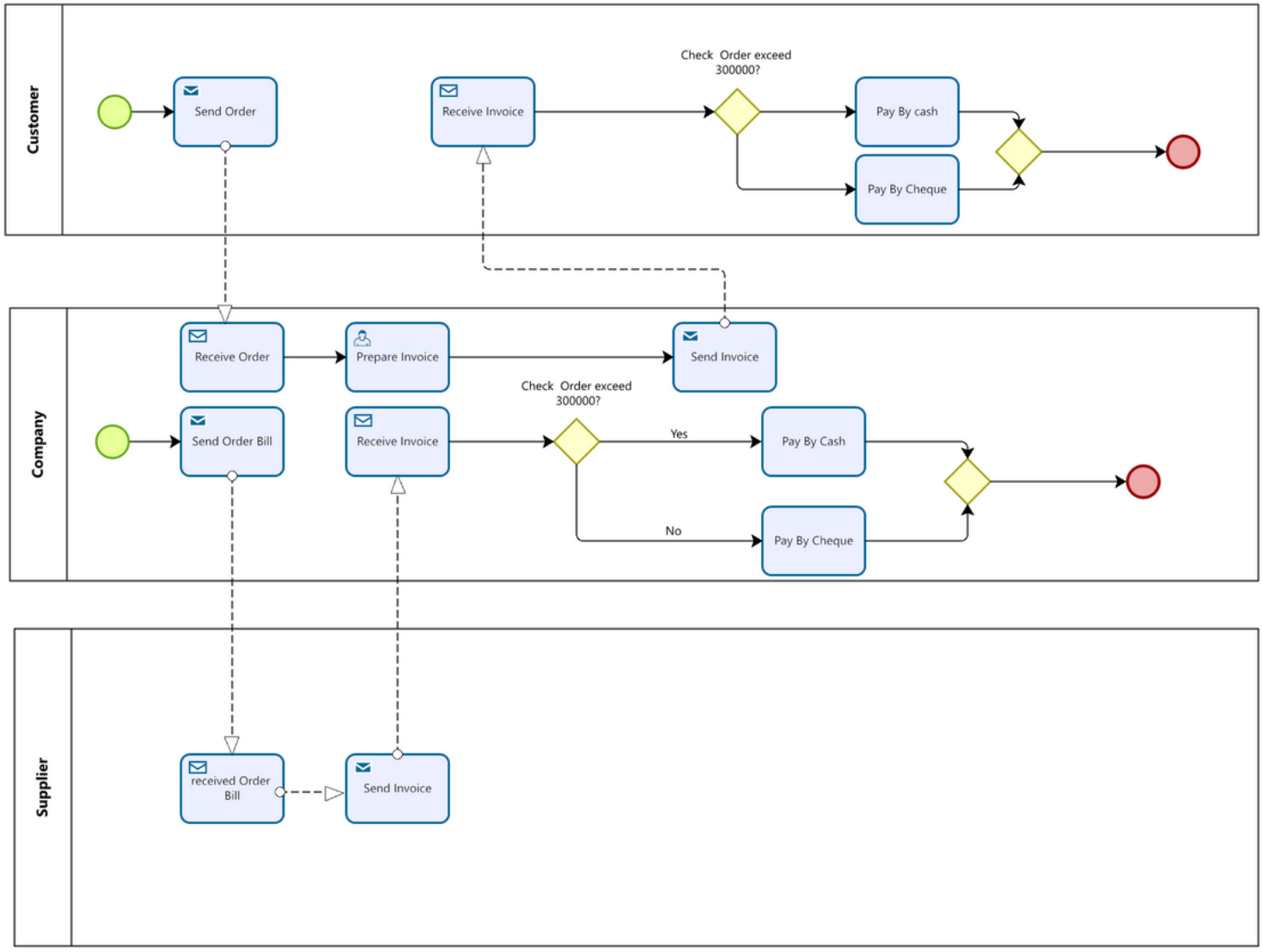
EVIDENCE OF PROCESS DISCOVERY

AS-IS DIAGRAMS

Manufacturing



Finance Handling



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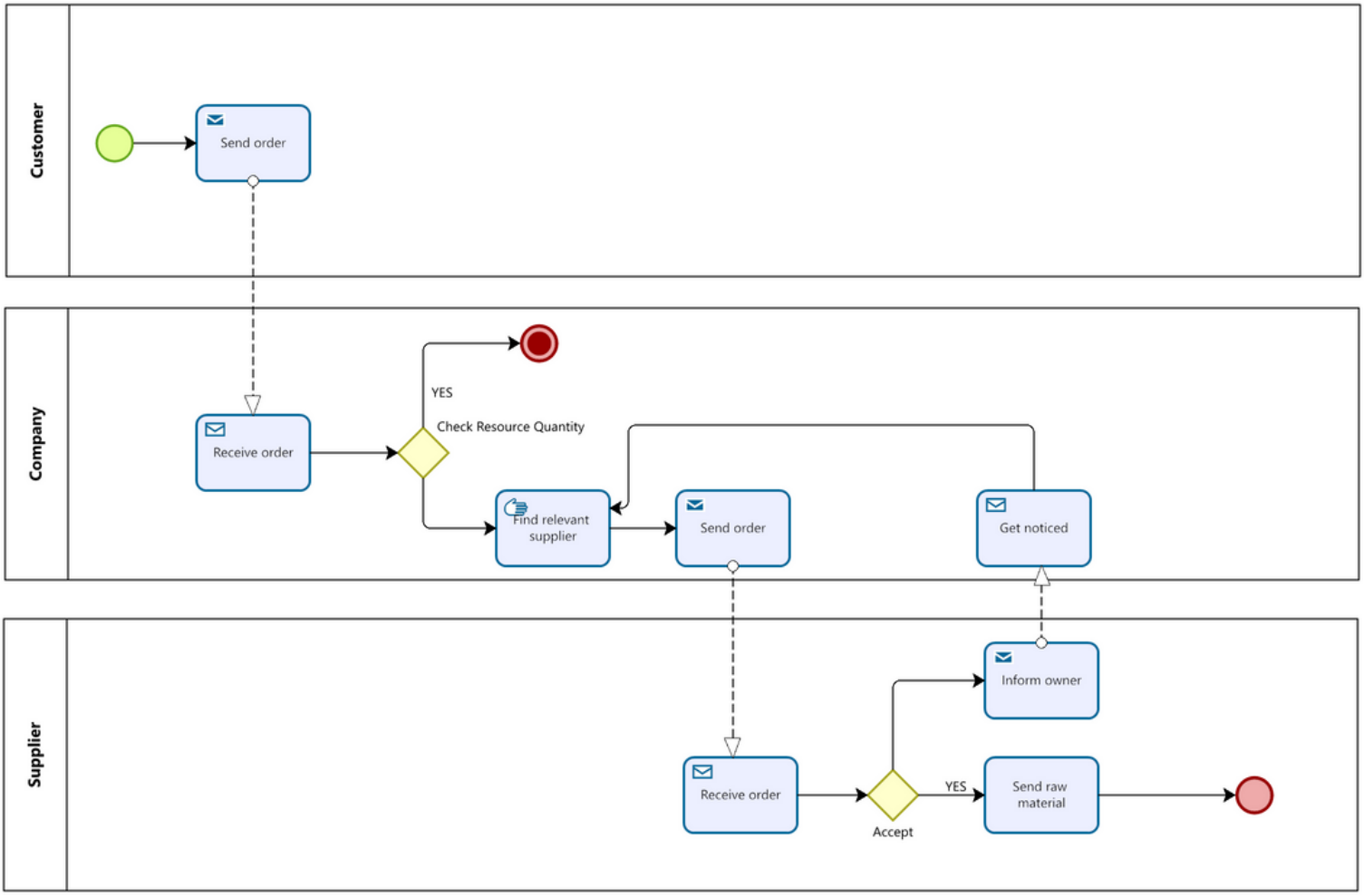
Purchasing



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https://mclloydbis.com/profile/229202/zafaris-pack-pvt-ltd.html