

# **Bring your clients 1,000-year proof of existence.**

The technology is ready. Over 200 use cases mapped.  
What's missing is the delivery network.

# The rise of AI and Big Tech demands consulting firms find questions that resist commoditization

## BACKGROUND

**01**

### **AI is transforming consulting**

Generative AI is rapidly commoditizing research, analysis, and strategy frameworks. Value models built on information asymmetry face structural disruption.

**02**

### **Differentiation is shrinking**

Industry analysis, benchmarks, digital transformation—every firm converges on similar proposals with similar tools. The differentiator is shifting from what to propose to what questions to ask.

**03**

### **The millennium question**

"What will you preserve for 1,000 years?"—a question AI cannot generate. It touches clients' fundamental needs and creates proposals structurally immune to commoditization.

# TokiStorage delivers technology, use cases, intellectual foundation, and distribution as a unified design philosophy

## OUR OFFERING

**Q**

### Quartz glass recording

QR codes inscribed via metal deposition. Zero servers, zero power. SLA 100%, guaranteed 1,000 years. Readable by any smartphone camera.

**U**

### 200+ use cases (organized by industry)

End-of-life, weddings, temples, schools, corporations, municipalities, NGOs, hotels, airlines. Ready for direct proposal integration.

**E**

### 70+ philosophical essays (9 domains)

Proof of existence explored across psychology, religion, economics, AI, and space. Standalone intellectual content for client proposals.

**A**

### Pearl Soap + Ambassador network

A gift-economy practice and decentralized workshop network ready to scale nationwide. Direct end-user touchpoint.

# TokiStorage is not a "competitor" to digital services — it is a complementary millennium layer

## POSITIONING

	Digital services (everyday records)	TokiStorage (millennium records)
<b>Medium</b>	Cloud / HDD	Quartz glass (physical)
<b>Best horizon</b>	Now to decades (optimized for daily use)	100–1,000 years (optimized for permanence)
<b>Infrastructure</b>	Servers & power (source of convenience)	None required (GitHub distributed)
<b>Reading</b>	App / login required	Any smartphone camera
<b>Cultural depth</b>	Functionality & convenience at the core	70+ essays + gift economy practice
<b>Social impact</b>	Platform-level contribution	SoulCarrier (unclaimed graves mission)

# Three partnership models tailored to your business model, with progressive escalation possible

## PARTNERSHIP MODELS

Referral

### A. Client Referral Partnership

Introduce clients when TokiStorage fits. You receive a referral fee; we handle delivery end-to-end.

E.g.: End-of-life consulting → offer proof of existence / Funeral DX → add memorial option

Joint

### B. Joint Solution Partnership

Embed TokiStorage into your consulting engagements. Position millennium records as the "outcome layer" of ESG, revitalization, or DX projects.

E.g.: Municipal DX → community archive / Hotel CX → guest record upgrade

Co-Create

### C. New Business Co-Creation

Launch a new venture together. We bring technology, philosophy, and use cases. You bring market access, credibility, and scale.

E.g.: Memorial-tech startup / Enterprise perpetual archive service

# Revenue design ensures all three parties — client, partner, and TokiStorage — win

## REVENUE FLOW



## Early Partner Advantage

We are approaching consulting firms sequentially. The first firm to partner receives preferential terms — including priority referral conditions and potential regional exclusivity. Early movers shape the partnership.

# Six client sectors show particularly high affinity: funeral, hospitality, religious, government, ESG, and finance

## CLIENT FIT

Does your client portfolio include any of these sectors?

M

### Funeral & Memorial

Gravestone alternatives, digital  
perpetual care, bereavement services

H

### Hospitality

Wedding records, hotel CX, anniversary  
services

R

### Religious Institutions

Perpetual congregation records, visitor  
DX, cultural preservation

G

### Government & Education

Community archives, disaster records,  
school history

E

### ESG & Sustainability

1,000-year corporate purpose records,  
SDG impact proof

F

### Finance & Insurance

End-of-life service integration, digital  
estate

# The founder is a Big Four alumnus who designed the partnership model with full awareness of firm compliance

## TEAM & INDEPENDENCE



### Takuya Sato — Founder, TokiStorage

Former Big Four consultant — understands firm culture, client engagement, and project design from the inside. 20+ years in semiconductor manufacturing engineering. Former president of Timeless Town Shin-Urayasu residents' association (250 households). Through SoulCarrier's work with unclaimed graves, witnessed firsthand how memories vanish — and conceived TokiStorage. Validated off-grid, institution-free 1,000-year design through testing in Maui and Lake Yamanakako.

Big Four Alumni

Semiconductor engineering 20+ yrs

Community president (250 households)

SoulCarrier founder

Off-grid validated

Relocating to Sado Island (Spring 2026)

#### A note on independence

This is a vendor partnership — structurally identical to recommending Salesforce or SAP. No audit engagement, no equity relationship, no independence concerns. Designed with full awareness of firm compliance requirements.

# Proposed Timeline

01

### **Initial Meeting (30 min)**

Share your client landscape and current challenges

02

### **Use Case Selection**

Identify high-affinity sectors from your portfolio

03

### **Partnership Design**

Select model, define scope and terms

04

### **Pilot Engagement**

Prove value with 1-2 client engagements

Takuya Sato — Founder, TokiStorage

## Confidential / Disclaimer

---

This document has been prepared by TokiStorage (Takuya Sato) solely for the purpose of evaluating a potential partnership.

The information contained herein reflects current views and plans and does not constitute a guarantee of accuracy, completeness, or future outcomes.

This document is provided for informational purposes only and does not constitute legal, investment, or other professional advice.

No part of this document may be disclosed, reproduced, or distributed to any third party without prior written consent.

© 2026 TokiStorage / Takuya Sato. All rights reserved.