



CliftonStrengths® Top 5 for Yukio Nozawa

This report presents your five most dominant CliftonStrengths revealed by your responses to the CliftonStrengths assessment. Use this report to learn more about these strengths, how they uniquely show up in your life and how you can use them to fulfill your potential.

1. Harmony®

You look for consensus. You don't enjoy conflict; rather, you seek areas of agreement.

2. Maximizer®

You focus on strengths as a way to stimulate personal and group excellence. You seek to transform something strong into something superb.

3. Communication®


You generally find it easy to put your thoughts into words. You are a good conversationalist and presenter.


4. Relator®

You enjoy close relationships with others. You find deep satisfaction in working hard with friends to achieve a goal.


5. Woo®

You love the challenge of meeting new people and winning them over. You derive satisfaction from breaking the ice and making a connection with someone.

 **EXECUTING** themes help you make things happen.

 **INFLUENCING** themes help you take charge, speak up and make sure others are heard.

 **RELATIONSHIP BUILDING** themes help you build strong relationships that hold a team together.

 **STRATEGIC THINKING** themes help you absorb and analyze information that informs better decisions.



- 1. Harmony
- 2. Maximizer
- 3. Communication
- 4. Relator
- 5. Woo

You Are Uniquely Powerful

Your unique sequence of CliftonStrengths and the personalized Strengths Insights in this report are the result of your answers to the CliftonStrengths assessment.

We designed this report to help you learn more about your most dominant CliftonStrengths: what they are, how they interact and how to use them to succeed.

What do the colors mean?

Each of the 34 CliftonStrengths fits into one of four domains. These domains describe how CliftonStrengths helps you execute, influence others, build relationships, and absorb and think about information.

EXECUTING

- | Achiever
- | Arranger
- | Belief
- | Consistency
- | Deliberative
- | Discipline
- | Focus
- | Responsibility
- | Restorative

INFLUENCING

- | Activator
- | Command
- | Communication
- | Competition
- | Maximizer
- | Self-Assurance
- | Significance
- | Woo

RELATIONSHIP BUILDING

- | Adaptability
- | Connectedness
- | Developer
- | Empathy
- | Harmony
- | Includer
- | Individualization
- | Positivity
- | Relator

STRATEGIC THINKING

- | Analytical
- | Context
- | Futuristic
- | Ideation
- | Input
- | Intellection
- | Learner
- | Strategic



RELATIONSHIP BUILDING

1. Harmony®

What Is Harmony?

People with strong Harmony talents want peace and try to bring others together. In their view, little is gained from conflict and friction, so they seek to hold these to a minimum. Those with strong Harmony talents see what people have in common, even during conflict. They try to steer others away from confrontation and toward reconciliation. In fact, Harmony is one of their guiding values. They seek to help individuals, families and organizations work together. When others argue, they steer clear of the debate, preferring to talk about practical, down-to-earth matters that everyone can agree on.

Why Your Harmony Is Unique

These Strengths Insights are personalized based on your CliftonStrengths results.

Harmony

Maximizer

Communication

Relator

Woo

Chances are good that you go out of your way to engage others in friendly conversation. This is usually the case when situations warrant a lively exchange of ideas, feelings, or stories. Whenever you have created a climate of open sharing, people just seem to get along with one another better. You help them discover mutual interests, backgrounds, experiences, or acquaintances.

Instinctively, you usually find a practical way to accomplish whatever you set out to do. You think of methods to make tasks easier for yourself or others. You probably balance the workload so everyone involved expends the same amount of time, effort, or energy. You exhibit a strong drive to see things through from start to finish. Undoubtedly, you appreciate people who do not quit in the middle of a project.

Driven by your talents, you feel content when you are surrounded by practical, credible, or experienced specialists. Often they help you find the right answers to your questions or the correct solutions for your problems. They repeatedly offer reassurances that you will not upset people.

It's very likely that you are thrilled when people acknowledge your practical, realistic, and straightforward thinking style. They rely on you to deal evenhandedly with everyone involved in a project. They know you can keep misunderstandings to a minimum. You feel very good about life when you help your teammates, coworkers, classmates, friends, or family members behave civilly and work cooperatively with one another.

Because of your strengths, you now and then create an environment where people can speak and be heard without interruption. Your ability to help certain individuals feel valued and respected may explain why some of them describe you as congenial, helpful, friendly, or nice.



- 1. **Harmony**
- 2. Maximizer
- 3. Communication
- 4. Relator
- 5. Woo

How Harmony Blends With Your Other Top Five Strengths

HARMONY + MAXIMIZER

Excellence can be jeopardized when people don't get along and work together. When discord threatens quality, you step in to help.

HARMONY + COMMUNICATION

If people get too emotional, your voice calms them down. If discussions get too theoretical, your words become more practical.

HARMONY + RELATOR

You value a peaceful and productive environment and foster it by building deep and authentic connections with people over time.

HARMONY + WOO

With your engaging social initiative, you can gather a broad, diverse crowd and help that crowd get along so they can work together.

Apply Your Harmony to Succeed

Help others manage conflict.

- ☐ Seek out and find areas of agreement in conflict. Help others see this practical side as the potential starting point for resolving the issue.
- ☐ Make collaboration easier by reminding others that a group's strength is the ability to respectfully bring up different ideas. At the same time, you help avoid contentious interactions by knowing what individuals are thinking before coming together in a group.

**INFLUENCING**

2. Maximizer®

What Is Maximizer?

Maximizers see talents and strengths in others, usually before anyone else does. Strengths — whether their own or someone else's — fascinate them. Maximizers love to help others get excited about their potential. They see what people do best and which jobs they will be good at. They can see how people's talents match the tasks they must complete. Excellence, not average, is their measure and pursuit. They have a quality orientation that leads them to focus on areas of strength for themselves and others and manage weaknesses.

Why Your Maximizer Is Unique

These Strengths Insights are personalized based on your CliftonStrengths results.

Harmony

Maximizer

Communication

Relator

Woo

By nature, you are keenly aware of your ability to do first-rate work when you are allowed to concentrate on a single activity. Having to handle numerous assignments simultaneously for weeks, months, or years can place you at a disadvantage. Furthermore, you know your talents well enough to understand that multi-tasking jeopardizes the quality of your decisions, outcomes, productivity, and overall sense of well-being.

Driven by your talents, you regularly initiate serious discussions or casual chitchat with people you have just met. You feel quite confident about your ability to talk with newcomers, outsiders, or strangers. You probably recall times when this gift contributed to your accomplishments or gave you access to influential people.

It's very likely that you have dedicated yourself to acquiring knowledge and skills that make you an expert in various fields. Intentionally, you expand on your natural abilities. You avoid struggling to overcome your weaknesses. You wisely credit many of your past successes to doing what you know you do very well.

Because of your strengths, you trust your ability to keep the overall plan and goal in sharp view. You allow both expected and unexpected events to unfold naturally, especially when you are dealing with individuals and managing situations.

Chances are good that you embrace your ability to examine the large and small elements that comprise events, problems, human interactions, or challenges. You dive into the facts and study the data. You discover the reasons why events are unfolding as they are. You typically break things into their most basic parts. This allows you to understand how each piece contributes or fails to contribute to the overall operation.



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How Maximizer Blends With Your Other Top Five Strengths

MAXIMIZER + **HARMONY**

Excellence can be jeopardized when people don't get along and work together. When discord threatens quality, you step in to help.

MAXIMIZER + **COMMUNICATION**

Your most productive conversations usually focus on the best potential of a person or on the best practice of a team.

MAXIMIZER + **RELATOR**

You are selective about work and friendships, so you focus more on the quality of your results and relationships than on their quantity.

MAXIMIZER + **WOO**

You want your social network to be broad and getting wider, and you want it to be populated with good people who are getting better.

Apply Your Maximizer to Succeed

Focus on long-term relationships for maximum success.

- ☐ Meet regularly with mentors and role models for insight, advice and inspiration. This mentorship will lead to a new standard of excellence and success.
- ☐ Support others in areas where they don't excel. Build their strengths and confidence by helping them do what they naturally do best and finding complementary partners.

**INFLUENCING**

3. Communication®

What Is Communication?

People with strong Communication talents like to explain, describe, host, present and write. Using their natural talents, they bring ideas and events to life. They turn thoughts and actions into stories, images, examples and metaphors. They want their information — whether an idea, an event, a discovery or a lesson — to captivate the audience. This drives them to hunt for the perfect phrase and draws them toward dramatic words and powerful statements, which is why people like listening to them. Their word pictures pique interest, provide clarity and inspire others to act.

Why Your Communication Is Unique

These Strengths Insights are personalized based on your CliftonStrengths results.

Harmony

Maximizer

Communication

Relator

Woo

Chances are good that you appreciate straightforward, plainspoken, and concise conversations. Often you have these exchanges with people who are as comfortable speaking about their ideas as you are.

Because of your strengths, you freely share your ideas or feelings with others. Being tongue-tied — that is, unable to speak freely — is rarely a problem for you. Words quickly come to mind when you are with people. Your ease with language enables you to meet, greet, and treat strangers as if they already were your friends.

By nature, you probably feel very good about yourself and life in general when you know the exact words to express an idea or a feeling. Language has fascinated you since childhood. Your ever-expanding vocabulary often earns you compliments.

Driven by your talents, you typically tell stories about the things people have done well. You likely hope they hear the good things you say about them. You probably want them to recognize and really claim their moments of excellence.

Instinctively, you may derive satisfaction from telling an amusing story or recreating an interesting event, even if it feels like hard work. When your listeners respond favorably, you might be eager to share another tale or two.



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How Communication Blends With Your Other Top Five Strengths

COMMUNICATION + HARMONY

If people get too emotional, your voice calms them down. If discussions get too theoretical, your words become more practical.

COMMUNICATION + MAXIMIZER

Your most productive conversations usually focus on the best potential of a person or on the best practice of a team.

COMMUNICATION + RELATOR

You enjoy talking with your friends because you can be yourself. You can tell them how you feel and say exactly what you think.

COMMUNICATION + WOO

Your interactions with others are effective because you speak with clarity and a pleasant charm.

Apply Your Communication to Succeed

Help people put their ideas into words.

- ☐ Capture other people's thoughts in words and relay them back to these individuals. This will help you connect with people by bringing attention to and refining their messages.
- ☐ If you are in a group, volunteer to summarize any necessary communication after a meeting or social gathering. With your ability to clarify what others say, you bring attention to what needs to be heard.

**RELATIONSHIP BUILDING**

4. Relator®

What Is Relator?

Relator talents describe a person's attitude toward their relationships. People with strong Relator talents are drawn to others they already know. They do not necessarily shy away from meeting new people — in fact, they may have other themes that cause them to enjoy the thrill of turning strangers into friends — but they do derive a great deal of pleasure and strength from being around their close friends. A person with strong Relator talents forms close relationships with people.

Why Your Relator Is Unique

These Strengths Insights are personalized based on your CliftonStrengths results.

Harmony

Maximizer

Communication

Relator

Woo

Because of your strengths, you might feel upbeat and cheerful when you keep busy. Perhaps you derive satisfaction from producing certain kinds of tangible outcomes.

By nature, you might be content with your results when you can honestly say you are producing as much as you can. Perhaps you maintain an optimistic outlook on life regardless of the value some people place on your results.

Instinctively, you prefer to spend time with friends who have been there with you through the ups and downs and who know you inside and out. There are a precious few who make that list.

Chances are good that you don't mind spending time with acquaintances, but your closest friends are your greatest treasures. Being with those who know you best energizes you.

It's very likely that you attempt to treat individuals impartially. You might let a number of people know the details and steps you take to perform specific chores, projects, hobbies, assignments, or errands.



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How Relator Blends With Your Other Top Five Strengths

RELATOR + HARMONY

You value a peaceful and productive environment and foster it by building deep and authentic connections with people over time.

RELATOR + MAXIMIZER

You are selective about work and friendships, so you focus more on the quality of your results and relationships than on their quantity.

RELATOR + COMMUNICATION

You enjoy talking with your friends because you can be yourself. You can tell them how you feel and say exactly what you think.

RELATOR + WOO

Socially versatile, you build broad social networks with multiple constituents as well as deep intimacy with your closest friends.

Apply Your Relator to Succeed

Make time for one-on-one interactions with your friends.

- ☐ Make sure you get enough one-on-one time with the important people in your life. Periodic opportunities to interact with them will energize you.
- ☐ Take time to tell others how your relationship with them creates happiness in your life. Ask them how it enhances their happiness. Doing this with each person will show you care about them.

**INFLUENCING**

5. Woo®

What Is Woo?

Woo stands for “winning others over.” People with strong Woo talents enjoy the challenge of encountering new people and gaining their esteem. They are drawn to meeting new people. They want to learn others’ names, ask them questions and find common interests on which to build rapport. People with Woo among their top themes can enter a crowd and easily know what to do and say. Some people shy away from starting up conversations because they worry about running out of things to say. People with a lot of Woo do not. They see no strangers — only friends they haven’t met yet.

Why Your Woo Is Unique

These Strengths Insights are personalized based on your CliftonStrengths results.

Harmony

Maximizer

Communication

Relator

Woo

Driven by your talents, you may bring an air of excitement to contests when the aim is to have fun. Perhaps you feel good about activities that do not involve keeping scores to decide who wins and who loses.

It’s very likely that you are honest with yourself about yourself. You can admit your shortcomings. You speak frankly about the areas where you need to do things better and more completely than you have done them in the past.

Instinctively, you sometimes find life exciting. Maybe you welcome opportunities to accept various types of people into your circle of acquaintances, teammates, family, or friends.

Chances are good that you are guileless — that is, candid and frank — about what you think and feel. With ease, you reveal many details regarding your past, your present circumstances, and your future prospects. Many individuals appreciate your plainspoken and open style. You spend little, if any, time pretending you can do or be something you know you cannot. You often win lots of new friends by being completely open about yourself.

Because of your strengths, you sometimes infuse a spirit of fun into parties, meetings, gatherings, celebrations, classes, or work-related projects. Socializing may be a form of entertainment for you. Possibly your keen enjoyment of life renews your mental or physical energy.



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How Woo Blends With Your Other Top Five Strengths

WOO + HARMONY

With your engaging social initiative, you can gather a broad, diverse crowd and help that crowd get along so they can work together.

WOO + MAXIMIZER

You want your social network to be broad and getting wider, and you want it to be populated with good people who are getting better.

WOO + COMMUNICATION

Your interactions with others are effective because you speak with clarity and a pleasant charm.

WOO + RELATOR

Socially versatile, you build broad social networks with multiple constituents as well as deep intimacy with your closest friends.

Apply Your Woo to Succeed

Discover something about every person.

- ☐ Learn more about people you know — and don't know — by keeping track of their names and some personal details. Use this information to better remember people and even help you introduce them to others they might easily connect with.
- ☐ Ask people open-ended questions to find common interests. You have an exceptional ability to build a rapport with others, making them feel comfortable and more talkative.

What's Next?

Take these steps to start unlocking your full potential using your CliftonStrengths.



Learn to Use Your Dominant Strengths

Read about each of your top five CliftonStrengths in this report and reflect:

- What did you read that **inspires** you?
- What did you read that **surprises** you?
- What did you read that **excites** you?
- What did you read that **challenges** you?

[Click here](#) or scan the QR code to complete the following exercise for each of your top five CliftonStrengths:

Name It

- Pick one of your top CliftonStrengths.
- List the words or phrases you read about this strength that resonate strongly with you.

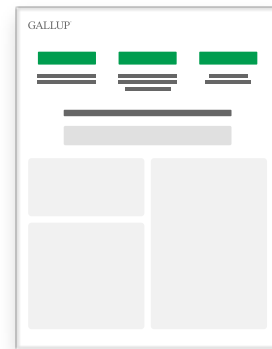
Claim It

- When has this strength helped you be successful in the past?
- How does this strength help you be successful in your role?

Aim It

- In what two ways could you start using this strength more intentionally right away?

Hint: Read the action items in this report and on your my.gallup.com dashboard for ideas.



[Click to View Activity](#)



Use Your Resources in Gallup® Access



Our dedicated platform is focused on helping you fulfill your potential using your CliftonStrengths.

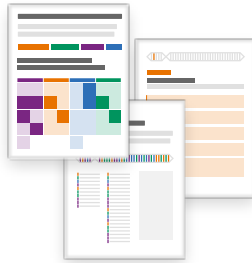
[Click here](#) or scan the QR code to sign in to your my.gallup.com account.

Inside, you'll find articles, videos, learning modules and other tools created specifically for your strengths-based development.



Explore All 34 of Your CliftonStrengths®

Already have your CliftonStrengths 34 report? Great! Take some time to explore your full results.



If you don't have it yet, [click here](#) or scan the QR code to learn how your CliftonStrengths 34 report can help you:

- reveal your complete talent profile of 34 CliftonStrengths
- learn how to use your top 10 CliftonStrengths to set and achieve goals
- navigate your 11-34 CliftonStrengths, including understanding and managing weaknesses

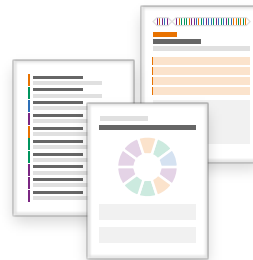


Apply Your CliftonStrengths® in Specific Roles

Take time to explore any role-based CliftonStrengths reports you already have.

If you don't have any, [click here](#) or scan the QR code to browse a range of reports tailored to specific roles and responsibilities.

We offer a suite of reports designed to help you use your CliftonStrengths to excel in various areas, whether it's in management, leadership or even as a student.



Engage in a Conversation About Your CliftonStrengths®



Share your CliftonStrengths results with the people closest to you, including your family, friends, coworkers and teammates.

Spend time talking about your CliftonStrengths with a coach, manager, mentor or adviser — someone invested in your personal and professional development.

[Click here](#) or scan the QR code for helpful ways to share and discuss your CliftonStrengths with others.

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