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Roll No.

BBA-201

B. B. A. (SECOND SEMESTER) END SEMESTER EXAMINATION, June, 2023

ORGANISATIONAL BEHAVIOUR

Time: Three Hours

Maximum Marks: 100

- Note: (i) All questions are compulsory.
 - (ii) Answer any two sub-questions among (a), (b) and (c) in each main question.
 - (iii) Total marks in each main question are twenty.
 - (iv) Each sub-question carries 10 marks.
- 1. (a) Define Organizational Behavior. Classify its evolution. (CO1)
 - (b) List the contributing disciplines to organizational behavior. (CO1)
 - (c) Outline the models of organizational behavior with suitable examples. (CO1)

- 2. (a) Indentify the various theories of personality. Which of them is convincing to you and why? (CO2)
 - (b) Sketch the difference between Maslow's need hierarchy theory and Herzberg's two-factor theory of motivation. (CO2)
 - (c) Construct any two theories of learning and their implications for organizations. (CO2)
- 3. (a) Classify the types of teams with diagrams.

 Also state the factors which make team effective. (CO3)
 - (b) Dissect the salient principles of conflict resolution. Discuss conflict resolution techniques in resolving workplace conflict.

(CO3)

(c) Inspect any *two* theories of leadership of your choice and state their importance.

(CO3)

4. (a) Determine the different types of organizational structures with its advantages and disadvantages. (CO4)

- (b) Justify a critical note on strategy and structure of organization with reference to organization design. (CO4)
- (c) Mark the importance of Span of Control.

 Assess the factors that influence the span of control in a particular organization.

(CO4)

5. (a) Discuss the term Organizational Culture and its elements. Plan how organizational culture can be created and sustained.

(CO5)

- (b) "Change is highly important to the success of an organization." Formulate the change process in an organization. (CO5)
- (c) Are all managers change agent? Elaborate with suitable examples. (CO5)