

H

Roll No.

MB-208

M. B. A. (SECOND SEMESTER)

END SEMESTER

EXAMINATION, 2021-22

CAREER SKILLS

Time : Three Hours

Maximum Marks : 100

- Note :** (i) This question paper has 100 questions.
(ii) Attempt all questions.
(iii) Each question carries 1 mark.
(iv) There is no negative marking for incorrect responses.

Direction for questions 1-10 : Fill in the blanks with the most appropriate option.

1. If someone sees a crime, _____ should report it to the police.
(a) he or she

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- (b) they
(c) it
(d) he
2. Neither of the boys has done _____ homework.
(a) their
(b) his
(c) his or her
(d) him
3. Each of the employees works hard in _____ job.
(a) his or her
(b) their
(c) themselves
(d) his
4. Several of the MPs have voted how _____ want.
(a) he or she
(b) themselves
(c) they
(d) he would

5. Anybody who wants to come is welcome, but _____ must sign in first.
(a) they
(b) he or she
(c) him or her
(d) their
6. Some of the children held _____ mother's hand.
(a) his or her
(b) its
(c) their
(d) her
7. Some of the roof has lost _____ tiles.
(a) his or her
(b) its
(c) it's
(d) their
8. Both of the women agreed _____ food was not good.
(a) their
(b) her
(c) it's
(d) there

9. None of the drivers has passed _____
driving test.
- (a) his
 - (b) his or her
 - (c) they
 - (d) their
10. One of my uncles has changed _____
address.
- (a) his
 - (b) their
 - (c) his or her
 - (d) there
11. His coworkers praised both his determination
and the way he paid attention to detail.
- (a) and the way he paid attention to detail
 - (b) and also praised his attention to detail
 - (c) and his attention to detail
 - (d) they praised the way he paid attention to
detail

12. The art studio is spacious, pleasantly cluttered,
and has good lighting.
- (a) and has good lighting
 - (b) and being well-lit
 - (c) and is lit well
 - (d) and well-lit
13. The school board requested that a waiver be
obtained and that the residency requirements
are reviewed.
- (a) that the residency requirements are
reviewed
 - (b) the residency requirements will be
reviewed
 - (c) the residency requirements reviewed
 - (d) to review the residency requirements
14. Some of the many renovations set for
Memorial Field in the coming years include
building additional seating, improving safety,
and the construction of a new varsity athletics
center.
- (a) and the construction of a new varsity
athletics center

- (b) and constructing a new varsity athletics center
 - (c) and also the construction of a new varsity athletics center
 - (d) and a new varsity athletics center
15. Richard is not only a terrific pianist, but also great at playing hock.
- (a) Richard is not only a terrific pianist, but also great at playing hockey.
 - (b) Richard not only is a terrific pianist, but is also great at playing hockey.
 - (c) Not only great at playing hockey, Richard also is a terrific pianist.
 - (d) Richard is not only a terrific pianist, but also a great hockey player.
16. The philosophical doctrine of Incompatibility posits an inherent irreconcilability among the doctrine of Determinism, which holds that each state of affairs is necessitated by the states of

affairs that preceded it, and the existence of free will.

- (a) among the doctrine of Determinism, which holds that each state of affairs is necessitated by the states of affairs that preceded it, and the existence of free will.
- (b) between the doctrine of Determinism, holding each state of affairs as necessitated by the states of affairs that preceded it, and free will existing.
- (c) in the doctrine of Determinism, which holds the idea that each state of affairs is necessitated by the states of affairs preceding, and the existence of free will.
- (d) between the doctrine of Determinism, which holds that each state of affairs is necessitated by the states of affairs preceding it, and the existence of free will.

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17. Choose the option which is grammatically most appropriate :

- (a) Succeeding in school is all about reading closely, thinking critically, and making it to class on time.
- (b) Succeeding in school is all about reading closely, to think critically, and making it to class on time.
- (c) Succeeding in school is all about reading closely, thinking critically, and made it to class on time.
- (d) Success in schooling is all about reading well, thinking critically, and be on time to class

18. Choose the option which is grammatically most appropriate :

- (a) Clarisse doesn't knit, nor is she sewing.
- (b) Clarisse doesn't knit, and sewing is not a thing she does, either.
- (c) Clarisse doesn't knit, nor does she sew.
- (d) Clarisse doesn't knit and sew.

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19. Choose the option which is grammatically most appropriate :

- (a) The moose ate all the cookies, all the cheese, and every last one of the burritos.
- (b) The moose ate all the cookies, all the cheese, and it ate all the burritos, too.
- (c) The moose ate all the cookies, all the cheese, and all the burritos.
- (d) The moose ate everything cheese and burritos too.

20. Choose the option which is grammatically most appropriate :

- (a) The shepherd chased the sheep through the valley, along the river, and followed them over the hill.
- (b) The shepherd chased the sheep through the valley, chased the sheep along the river, and over the hill.
- (c) The shepherd chased the sheep through the valley, along the river, and over the hill.
- (d) The shepherd chasing the sheep through the valley, river, and hill.

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Instruction for questions 21-30 : Choose your answer as the most logically correct sequence of sentences.

21. A. With that, I swallowed the shampoo, and obtained the most realistic results almost on the spot.
- B. The man shuffled away into the back regions to make up a prescription, and after a moment I got through on the shop-telephone to the Consulate, intimating my location.
- C. Then, while the pharmacist was wrapping up a six-ounce bottle of the mixture, I groaned and inquired whether he could give me something for acute gastric cramp.
- D. I intended to stage a sharp gastric attack, and entering an old-fashioned pharmacy, I asked for a popular shampoo mixture, consisting of olive oil and flaked soap.
- (a) DCBA
- (b) DACB
- (c) BDAC
- (d) BCDA

22. A. If caught in the act, they were punished, not for the crime, but for allowing themselves to be caught another lash of the whip.
- B. The bellicose Spartans sacrificed all the finer things in life for military expertise.
- C. Those fortunate enough to survive babyhood were taken away from their mothers at the age of seven to undergo rigorous military training.
- D. This consisted mainly of beatings and deprivations of all kinds like going around barefoot in winter, and worse, starvation so that they would be forced to steal food to survive.
- E. Male children were examined at birth by the city council and those deemed too weak to become soldiers were left to die of exposure.
- (a) BECDA
- (b) ECADB
- (c) BCDAE
- (d) ECDAB

23. A. Passivity is not, of course, universal.
B. In areas where there are no lords or laws, or in frontier zones where all men go armed, the attitude of the peasantry may well be different.
C. So indeed it may be on the fringe of the unsubmitive.
D. However, for most of the soil-bound peasants the problem is not whether to be normally passive or active, but when to pass from one state to another.
E. This depends on an assessment of the political situation.
- (a) BEDAC
(b) CDABE
(c) EDBAC
(d) EBDAC
24. A. As officials, their vision of a country shouldn't run too far beyond that of the local people with whom they have to deal.

- B. Ambassadors have to choose their words.
C. To say what they feel they have to say, they appear to be denying or ignoring part of what they know.
D. So, with ambassadors as with other expatriates in black Africa, there appears at a first meeting a kind of ambivalence.
E. They do a specialized job and it is necessary for them to live ceremonial lives.
- (a) BCEDA
(b) BEDAC
(c) BEADC
(d) BCDEA
25. A. To avoid this, the QWERTY layout put the keys most likely to be hit in rapid succession on opposite sides. This made the keyboard slow, the story goes, but that was the idea.
B. A different layout, which had been patented by August Dvorak in 1936, was shown to be much faster.

- C. The QWERTY design (patented by Christopher Sholes in 1868 and sold to Remington in 1873) aimed to solve a mechanical problem of early typewriters.
- D. Yet the Dvorak layout has never been widely adopted, even though (with electric typewriters and then PCs) the anti-jamming rationale for QWERTY has been defunct for years.
- E. When certain combinations of keys were struck quickly, the type bars often jammed.
- (a) BDACE
- (b) CEABD
- (c) BCDEA
- (d) CAEBD
26. S₁. In 1945, America faced two powerful enemies in the world war.
- P. America found conventional weapons insufficient to crush them.
- Q. These were Germany and Japan who posed strong opposition to America.

- R. The result of this was the production of the atom bomb.
- S. The government ordered the scientists to conduct research and produce a new deadly weapon.
- S₆. This was the weapon that ended the second world war.
- (a) QPSR
- (b) PQRS
- (c) QPRS
- (d) PQSR
27. S₁. Advertising is also advantageous to the consumers, if it increases the sale of goods, industry prospers and prices may be reduced.
- P. There is no obvious connection, for example, between a picture of a smiling girl and a certain brand sweets.
- Q. The advertiser's assumption is that by looking at such pictures, the consumer would be influenced to buy his products.

R. On the other hand, much of the canvassing, of which the consumer is the object, does not convey information but endeavours merely to draw the public attention to certain products.

S. But most people like looking at the pictures of pretty girls.

S₆. Advertising of this particular kind is planned to stimulate new wants or to induce the buyers to change their habits.

(a) RQSP

(b) SPRQ

(c) RPSQ

(d) SQRP

28. S₁. We are living in an age in which technology has suddenly 'annihilated distance.'

P. We have never been so conscious of our variety as we are now that we have come to such close quarters.

Q. Physically, we are now all neighbours are, but psychologically, we are still the strangers to each other.

R. Are we going to let this consciousness of our variety make us fear and hate each other?

S. How are we going to react?

S₆. In that event, we should be dooming ourselves to wipe each other out.

(a) QPSR

(b) QPRS

(c) PRQS

(d) SRPQ

29. S₁. Mom was pleased to receive your wishes on her birthday.

P. Girl ! wishes are more powerful than any other thing in the world.

Q. Both of us had forgotten the day.

R. Your letter holds a proof of it.

S. It was your letter and the card which reminded us of it.

S₆. Your Mom has forgotten all the bitterness and sends her blessings to you.

- (a) PSQR
- (b) QRSP
- (c) RQSP
- (d) QSPR

30. A. It also gives rise to a feeling of animosity among the different sections of the society.

B. In a democratic system, frequent use of power is never desirable, be it on the part of government or the people.

C. Therefore, citizens should never resort to violent ways and means in democracy, though they have the right to oppose the government.

D. It destroys the stability and security in public life.

- (a) DBAC
- (b) BDAC
- (c) BDCA
- (d) DACB

31. **Statement :** In order to reduce the gap between income and expenditure, the company has decided to increase the price of its product from next month.

Assumptions :

- I. The rate will remain more or less same after the increase.
- II. The expenditure will more or less remain the same in near future.
- III. The rival companies will also increase the price of the similar product.

Codes :

- (a) Only I and II are implicit
- (b) Only II and III are implicit
- (c) Only III is implicit
- (d) All are implicit

32. **Statement :** 'Several labour and industrial courts in this State have no proper premises. Vacancies of judges and stenos are kept pending.' - A statement of a retired judge of State X.

Assumptions :

- I. Adequate number of staff and judges helps in the smooth functioning of the industrial and labour courts.

- II. The State is not bothered about the condition of the labour and industrial courts.
- III. Physical facilities of an office help in increasing efficiency of its employees.

Codes :

- (a) Only I and III are implicit
- (b) Only II implicit
- (c) Only II and III are implicit
- (d) All I, II and III are implicit

33. **Statement :** "A rare opportunity to be a professional while you are at home." - An advertisement for computer literate housewives by a computer company.

Assumptions :

- I. Some housewives simultaneously desire to become professional.
- II. Computer industry is growing at a fast pace.
- III. It is possible to be a professional as well as a housewife.

Codes :

- (a) Only I and II are implicit
- (b) Only II and III are implicit
- (c) Only I and III are implicit
- (d) Only II is implicit

34. **Statement :** Pramod decided to get the railway reservation in May, for the journey he wants to make in July, to Madras.

Assumptions :

- I. The railways issues reservations two months in advance.
- II. There are more than one trains to Madras.
- III. There will be vacancy in the desired class.

Codes :

- (a) Only I is implicit
- (b) Only II and III are implicit
- (c) Only I and III are implicit
- (d) None is implicit

35. **Statement :** "To make the company commercially viable, there is an urgent need to prune the staff strength and borrow money from the financial institutions." - Opinion of a consultant.

Assumptions :

- I. The financial institutions lend money for such proposals.
- II. The product of the company has a potential market.

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III. The employees of the company are inefficient.

Codes :

- (a) None is implicit
- (b) All are implicit
- (c) Only I and II are implicit
- (d) Only II and III are implicit

36. **Statement :** "Wanted a two bedroom flat in the court area for immediate possession." - An advertisement.

Assumptions :

- I. Flats are available in court area.
- II. Some people will respond to the advertisement.
- III. It is a practice to give such an advertisement.

Codes :

- (a) All are implicit
- (b) Only II is implicit
- (c) None is implicit
- (d) Only I and II are implicit

37. **Statement :** This book is so prepared that even a layman can study science in the absence of a teacher.

Assumptions :

- I. A layman wishes to study science without a teacher.
- II. A teacher may not always be available to teach science.
- III. A layman generally finds it difficult to learn science on its own.

Codes :

- (a) Only I and II are implicit
- (b) Only II and III are implicit
- (c) Only I and III are implicit
- (d) All are implicit

38. **Statement :** "We do not want you to see our product on newspaper, visit our shop to get a full view." - An advertisement.

Assumptions :

- I. People generally decide to purchase any product after seeing the name in the advertisement.

II. Uncommon appeal may attract the customers.

III. People may come to see the product.

Codes :

- (a) None is implicit
- (b) Only I and II are implicit
- (c) Only II and III are implicit
- (d) All are implicit

39. **Statement :** There is big boom in drug business and a number of jhuggi-jhopari dwellers in Delhi can be seen pedalling with small pouches of smack and brown sugar.

Assumptions :

- I. Drug addiction is increasing in the country, specially in the capital.
- II. All the big dons involved in the smuggling of drugs live in jhuggi-jhopari areas.
- III. Most of the jhuggi-jhopari dwellers would do anything for money.

Codes :

- (a) Only I is implicit
- (b) Only II is implicit
- (c) Only III is implicit
- (d) Only I and III are implicit

40. **Statement :** "X-chocolate is ideal as a gift for someone you love." - An advertisement.

Assumptions :

- I. People generally give gifts to loved ones.
- II. Such advertisements generally influence people.
- III. Chocolate can be considered as a gift item.

Codes :

- (a) Only I and II are implicit
- (b) Only II and III are implicit
- (c) Only I and III are implicit
- (d) All are implicit

41. **Statement :** In a one day cricket match, the total runs made by a team were 200. Out of these 160 runs were made by spinners.

Conclusions :

- I. 80% of the team consists of spinners.
- II. The opening batsmen were spinners.

Codes :

- (a) Only conclusion I follows
- (b) Only conclusion II follows
- (c) Either I or II follows
- (d) Neither I nor II follows

42. **Statement :** The old order changed yielding place to new.

Conclusion:

- I. Change is the law of nature.
- II. Discard old ideas because they are old.

Codes :

- (a) Only conclusion I follows
- (b) Only conclusion II follows
- (c) Either I or II follows
- (d) Neither I nor II follows

43. **Statement :** Government has spoiled many top ranking financial institutions by appointing bureaucrats as Directors of these institutions.

Conclusions :

- I. Government should appoint Directors of the financial institutes taking into consideration the expertise of the person in the area of finance.
- II. The Director of the financial institute should have expertise commensurate with the financial work carried out by the institute.

Codes :

- (a) Only conclusion I follows

- (b) Only conclusion II follows
- (c) Both I and II follow
- (d) Neither I nor II follows

44. **Statement :** Population increase coupled with depleting resources is going to be the scenario of many developing countries in days to come.

Conclusions :

- I. The population of developing countries will not continue to increase in future.
- II. It will be very difficult for the governments of developing countries to provide its people decent quality of life.

Codes :

- (a) Only conclusion I follows
- (b) Only conclusion II follows
- (c) Either I or II follows
- (d) Neither I nor II follows

45. **Statement :** Prime age school-going children in urban India have now become avid as well as more regular viewers of television, even in households without a TV. As a result there has

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been an alarming decline in the extent of readership of newspapers.

Conclusions :

- I. Method of increasing the readership of newspapers should be devised.
- II. A team of experts should be sent to other countries to study the impact of TV. On the readership of newspapers.

Codes :

- (a) Only conclusion I follows
- (b) Only conclusion II follows
- (c) Either I or II follows
- (d) Neither I nor II follows

46. **Statement :** In Japan, the incidence of stomach cancer is very high, while that of bowel cancer is very low. But Japanese immigrate to Hawaii, this is reversed - the rate of bowel cancer increases but the rate of stomach cancer is reduced in the next generation. All this is related to nutrition - the diets of Japanese in Hawaii are different than those in Japan.

Conclusions :

- I. The same diet as in Hawaii should be propagated in Japan also.

II. Bowel cancer is less severe than stomach cancer.

Codes :

- (a) Only conclusion I follows
- (b) Only conclusion II follows
- (c) Either I or II follows
- (d) Neither I nor II follows

47. **Statement :** The Government run company had asked its employees to declare their income and assets but it has been strongly resisted by employees union and no employee is going to declare his income.

Conclusions :

- I. The employees of this company do not seem to have any additional undisclosed income besides their salary.
- II. The employees union wants all senior officers to declare their income first.

Codes :

- (a) Only conclusion I follows
- (b) Only conclusion II follows
- (c) Either I or II follows
- (d) Neither I nor II follows

48. **Statement :** Monitoring has become an integral part in the planning of social development programmes. It is recommended that Management Information System be developed for all programmes. This is likely to give a feedback on the performance of the functionaries and the efficacy with which services are being delivered.

Conclusions :

- I. All the social development programmes should be evaluated.
- II. There is a need to monitor the performance of workers.

Codes :

- (a) Only conclusion I follows
- (b) Only conclusion II follows
- (c) Both I and II follow
- (d) Neither I nor II follows

49. **Statement :** The T.V. programmes, telecast specially for women are packed with a variety of recipes and household hints. A major portion of magazines for women also contains the items mentioned above.

Conclusions :

- I. Women are not interested in other things.

II. An average woman's primary interest lies in home and specially in the kitchen.

Codes :

- (a) Only conclusion I follows
- (b) Only conclusion II follows
- (c) Either I or II follows
- (d) Neither I nor II follows

50. **Statement :** The distance of 900 km by road between Bombay and Jafra will be reduced to 280 km by sea. This will lead to a saving of ₹ 7.92 crores per annum on fuel.

Conclusions :

- I. Transportation by sea is cheaper than that by road.
- II. Fuel must be saved to the greatest extent

Codes :

- (a) Only conclusion I follows
- (b) Only conclusion II follows
- (c) Either I or II follows
- (d) Neither I nor II follows

51. **Statement :** Should India encourage exports, when most things are insufficient for internal use itself.

Arguments :

- I. Yes. We have to earn foreign exchange to pay for our imports.

- II. No. Even selective encouragement would lead to shortages.

Codes :

- (a) Only argument I is strong
- (b) Only argument II is strong
- (c) Either I or II is strong
- (d) Neither I nor II is strong

52. **Statement :** Should all the drugs patented and manufactured in Western countries be first tried out on sample basis before giving licence for sale to general public in India?

Arguments :

- I. Yes. Many such drugs require different doses and duration for Indian population and hence it is necessary.
- II. No. This is just not feasible and hence cannot be implemented.

Codes :

- (a) Only argument I is strong
- (b) Only argument II is strong
- (c) Either I or II is strong
- (d) Neither I nor II is strong

53. **Statement :** Should India make efforts to harness solar energy to fulfil its energy requirements ?

Arguments :

- I. Yes. Most of the energy sources used at present is exhaustible.
- II. No. Harnessing solar energy requires a lot of capital, which India lacks in.

Codes :

- (a) Only argument I is strong
- (b) Only argument II is strong
- (c) Either I or II is strong
- (d) Neither I nor II is strong

54. **Statement :** Should there be students union in college/university ?

Arguments :

- I. No. This will create a political atmosphere in the campus.
- II. Yes. It is very necessary Students are future political leaders.

Codes :

- (a) Only argument I is strong
- (b) Only argument II is strong
- (c) Either I or II is strong
- (d) Both I and II is strong

55. Statement : Should India give away Kashmir to Pakistan ?

Arguments :

- I. No. Kashmir is a beautiful state. It earns a lot of foreign exchange for India.
- II. Yes. This would help settle conflicts.

Codes :

- (a) Only argument I is strong
- (b) Only argument II is strong
- (c) Either I or II is strong
- (d) Neither I nor II is strong

56. Statement : Should cottage industries be encouraged in rural areas ?

Arguments :

- I. Yes. Rural people are creative.
- II. Yes. This would help to solve the problem of unemployment to some extent.

Codes :

- (a) Only argument I is strong
- (b) Only argument II is strong
- (c) Either I or II is strong
- (d) Neither I nor II is strong

57. Statement : Should young entrepreneurs be encouraged ?

Arguments :

- I. Yes. They will help in industrial development of the country.
- II. Yes. They will reduce the burden on employment market.

Codes :

- (a) Only argument I is strong
- (b) Only argument II is strong
- (c) Either I or II is strong
- (d) Both I and II is strong

58. Statement : Should all the annual examinations up to Std. V be abolished ?

Arguments :

- I. Yes. The young students should not be burdened with such examinations which hampers their natural growth.
- II. No. The students will not study seriously as they will get automatic promotion to the next class and this will affect them in future.

Codes :

- (a) Only argument I is strong
- (b) Only argument II is strong
- (c) Either I or II is strong
- (d) Both I and II are strong

59. **Statement :** Should Indian scientists working abroad be called back to India ?

Arguments :

- I. Yes. They must serve the motherland first and forget about discoveries, honours, facilities and all.
- II. No. We have enough talent; let them stay where they want.

Codes :

- (a) Only argument I is strong
- (b) Only argument II is strong
- (c) Either I or II is strong
- (d) Neither I nor II is strong

60. **Statement :** Should we scrap the system of formal education beyond graduation ?

Arguments :

- I. Yes. It will mean taking employment at an early date.
- II. No. It will mean lack of depth of knowledge.

Codes :

- (a) Only argument I is strong
- (b) Only argument II is strong
- (c) Either I or II is strong
- (d) Neither I nor II is strong

Direction for questions 61-70 : The questions are based on the passage given below.

I refuse to let them put me off my quest. I have come to Oaxaca, one of Mexico's culinary centres, in my search for some of the world's hottest chilli peppers. My guide, noted Mexican cooking expert and cookbook author Susana Trilling, leads me around a corner and we come upon stall after stall of chilli peppers in every conceivable shape, size and colour. They are piled high on wooden crates, spill out of plastic laundry baskets and overflow from brown burlap sacks. "We have a wider variety of chilli peppers here than almost any other place in the world," Susana declares. Indeed, chilli pepper fanatics from around the world, known as 'chilliheads', make pilgrimages to this market to worship at the altar of the humble, but addictive, fruit. Susana greets a chilli pepper vendor like an old friend and begins pointing out the different varieties : dark-brown chipotles, the spherical cascabel, the dried red guajillo, green and red serranos, 10-centimetre-long mirasol, bullet-shaped piquins, the jalapeno. At another stall she

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shows me some habaneros—lantern-shaped, brightorange chillis that look beguilingly beautiful. As I reach for one, Susana grabs my arm. "Don't touch that one unless you're wearing gloves," she tells me. "It's dangerously hot." If you touch a habanero with bare hands and absentmindedly rub your eyes, it will be very painful, she adds. I ask what would happen if I were to bite off a small sample. "It will rip off the top of your head!" she replies. Her tone and her suddenly stern, deep brown eyes convince me she's not kidding. Despite the warning, I won't be able to resist the lure for long.

It is estimated that one in four people eats chillies every day. They are an integral part of diets around the world, from Mexico and the Middle East to Thailand and Korea. Chillis were first domesticated in South America, in what is now Bolivia, some 6,000 years ago. Incas called the spicy fruit aji, and the Aztecs changed it to chilli. Thanks to Christopher Columbus, chiles spread to Europe in the late 1400s. Portuguese and Spanish traders introduced them to Africa and Asia, where

they were such a hit that locals soon viewed the import as their own.

Today, because of their popularity and ease of cross-pollination, there are thousands of varieties around the world. Thais eat more hot peppers—five grams per person per day—than anyone else in the world. India produces more chilli peppers—over two million acres' worth—than any other country. Hungary's famously pungent condiment, paprika (from the Latin for 'pepper'), is derived from hot sweet red peppers that are grown in Central Europe and Spain. Chilli peppers have long been apart of folklore around the world. They were used to deter vampires and werewolves in Eastern Europe and thought by South and Central Americans to ward off the 'evil eye'. Northern Mexico chillies are still used in potions meant to make an enemy ill, and as a cure for hangovers.

61. According to the information presented in the passage, which of the following is true?

- (a) Chillies and lemons are used to ward off 'evil eye'.
- (b) Thais eat the most hot peppers.

(c) Chillies are an important international trade item.

(d) All of the above

62. Which of the following varieties of chillies has not been mentioned in the passage ?

(a) Jalapeno

(b) Serranos

(c) Akra Harit

(d) Piquins

63. Which of the following best represents the meaning of "lure" as given in the passage ?

(a) Temptation

(b) Ingredient

(c) Rapacity

(d) Indulgence

64. Which of the following best represents the meaning of 'beguilingly' as given in the passage ?

(a) Beautifully

(b) Deceptively

(c) Irresistibly

(d) Unconsciously

65. Which of the following is not true about chillies according to the information given in the passage ?

(a) Chillies are eaten around the world.

(b) Chillies are vegetables.

(c) Chillies are fruits.

(d) Chillies come in many colours.

66. Which of the following best represents the tone of the passage given above ?

(a) Informal

(b) Scholarly

(c) Didactic

(d) Critical

67. Which of the following will be the most appropriate title for the passage given above ?

(a) Chillies and its uses.

(b) The exotic world of chillies.

(c) The origin of chillies.

(d) Chillies in food.

68. Which of the following best represents the meaning of the word 'quest' as given in the passage ?

- (a) search
- (b) research
- (c) expedition
- (d) chase

69. According to the information presented in the passage, chillies were first used in ?

- (a) India
- (b) Bolivia
- (c) Portugal
- (d) The Middle East

70. In the passage, which of the following chilly variety is mentioned as the hottest ?

- (a) Jalapeno
- (b) Guajillo
- (c) Mirasol
- (d) Habanero

Direction for questions 71—75 : In each at the following questions, a statement is given followed by two conclusions numbered I and II. The information given in the statement is assumed to be true. Consider the two conclusions and give answer as :-

- (A) If only conclusion I follows.
- (B) If only conclusion II follows.
- (C) If neither I nor II follows.
- (D) If both I and II follow.

71. **Statement :** More than 60% of business transactions in the country are cash based.

Conclusions :

- I. Cash based business transactions have some advantages.
- II. With cash transactions, one can avoid paying taxes to the government.

72. **Statement :** Financial inclusion of the poor, through making them part of the banking system, is the new thrust area of the government.

Conclusions :

- I. Financial inclusion will promote saving habits in the poor.
- II. Most government policies promote welfare of the poor.

P. T. O.

73. Statement : While private companies and organisations have a 5 day work week, the government offices have a 6 day work week.

Conclusions :

- I. Employees of private companies and organisations are more efficient.
- II. Employees of government offices work more than the employees of private offices.

74. Statement : Tulsi is an aromatic plant which is considered holy by Indians and its extract is used in Ayurvedic medicines and home remedies.

Conclusions :

- I. Aromatic plants are very useful in Ayurveda.
- II. Tulsi is revered by Indians.

75. Statement : Hundreds of poorly paid workers lose their life in the diamond mining regions of Africa which are controlled by war lords but it is still not difficult to find new willing workers.

Conclusions :

- I. Diamond mining is a risky business.
- II. The diamond mining regions of Africa are poor.

Direction for questions 76-80 : In the following questions, a statement is followed by two sentences (assumptions) marked I and II. Mark your answer as :

- (A) If only assumption I is implicit.
- (B) If only assumption II is implicit.
- (C) If neither I nor II is implicit.
- (D) If both I and II are implicit.

76. Statement : The critics said the new novel by Ian Bond is a gripping tale of crime and suspense and should be a best-seller.

Assumption I : Crime stories is a popular subject with novel readers.

Assumption II : Ian Bond's earlier novels were best-sellers.

77. Statement : In June this year, ISRO's PSLV C34 rocket launched a record breaking 20 satellites into space.

Assumption I : PSLV C34 is the biggest rocket successfully launched by ISRO so far.

Assumption II : With 20 satellites, this launch was the most economic launch.

78. **Statement :** "We are considering devaluing the rupee in order to push exports." Finance Minister.

Assumption I : The rupee is over-valued at present.

Assumption II : The exports are low at present.

79. **Statement :** "The veteran Bollywood stars decided to walk with the large Ganesha idol to the beach to immerse it." : A news item.

Assumption I : The film stars generally do not like to walk.

Assumption II : The way to the beach was too crowded.

80. **Statement :** Meranti, world's strongest typhoon this year has been the strongest to strike China since 1949.

Assumption I : Stronger typhoons have hit the world.

Assumption II : Stronger typhoons have hit China.

Direction for questions 81-83 : In each of the following questions, from the given choices choose the most appropriate sequence of sentences to form a coherent paragraph.

81. (A) Here, the cells in the embryo are split after reaching the eight-cell stage to create four identical two-cell embryos in a manner similar to naturally-occurring twins.

(B) In 1999, a rhesus macaque called Tetra became the first primate to be cloned, though this was achieved using a simpler method called embryo splitting.

(C) While Zhong and Hua are the first primates to be cloned using this technique, primates have been cloned in the past.

(D) The new technique will be useful in getting cloned primates for the development of drugs for use in humans.

(a) BCDA

(b) BCAD

(c) CBAD

(d) CBDA

82. (A) It must be cooked at 485 degrees in a stone oven fed by oak wood for up to 90 seconds.

(B) Pizza Margherita, part of UNESCO Intangible Heritage list, is governed by a strict set of rules.

(C) Once it rises, it must be formed only by hand and no rolling pin must be used.

(D) It must be made with wheat flour, Neapolitan yeast, water and salt, kneaded by hand or a low speed mixer.

(a) BCDA

(b) BDCA

(c) BACD

(d) BADC

83. (A) Looking at it from some years, there has been important progress in maternal mortality rate (MMR).

(B) With different government programmes, they have managed to diminish MMR.

(C) But, of course, much more is needed.

(D) Goals are ambitious for 2030 so they must find out where are the bottlenecks that increase MMR.

(a) ABCD

(b) ACDB

(c) BCAD

(d) BADC

Direction for questions 84-93 : The following questions have one sentence each which is divided in parts labelled (a) to (d). Choose answer (a), (b) or (c) if there is any error in that part, or else choose (d) if there is no error in the sentence.

84. Amol had packed a pair of mittens in his bag(a)/ for the snowboarding expedition(b)/ but a pair of mittens was not warm enough.(c)/ No error (d)

85. When the results were put on the board,(a)/ Amit was disappointed to see(b)/ his low grades because he has studied hard.(c)/ No error (d)

86. The coach explained that our team played (a)/ better than them but because of a hotter(b)/ second half, our fielders got exhausted early.(c)/ No error (d)

87. Sangeeta was so bored in the(a)/ summer afternoon she decided to(b)/ have a walk even it was hot outside.(c)/ No error (d)

88. During the centuries of its existence, parts of the Great Wall (a)/ have disappeared because even though the wall is made of bricks and stones, (b)/ they cannot weather the extreme climates.(c)/ No error. (d)

89. Experienced supermarket shoppers always(a)/ follow the two golden rules : shop the perimeter(b)/ for best bargains and never going to the grocery store hungry.(c)/ No error (d)

90. Although my mother Sita herself was an actress and had earned (a)/ ample fame during her long acting (b)/ career, she does not like me acting in films.(c)/ No error (d)

91. With 26 gold medals, (a)/ the medal tally at the (b)/ Commonwealth Games is the best ever.(c)/ No error (d)

92. As the financial year comes to a close, several (a)/ advertisements appear in the newspapers urging taxpayers not(b)/ to wait for the last date and to submit their dues within time.(c)/ No error (d)

93. The party had almost won all the seats(a)/ in the assembly polls when news (b)/ about defeat in three constituencies came in. (c)/ No error (d)

Direction for questions 94-100 : The questions are based on the information given in the following passage :

It's a basic tenet of entrepreneurship: Innovation is all about identifying and filling people's unmet needs. Customers want products and services that can solve their problems better, faster, or more cheaply than existing offerings can. But even innovators and organizations renowned for their scanning capabilities often have trouble perceiving and correctly interpreting those needs. Consider Amazon. In its determination to be "customer obsessed," it was blind to the needs of another constituency : its merchants. It squeezed them on fees, forced them to compete with other vendors and its own knockoffs restricted their ability to customize virtual storefronts, and limited their access to payment options.

Shopify stepped in with a suite of easy-to-use, reasonably priced tools that let merchants set up their own online stores, allowing them to retain control of the customer relationship. In 2021 it reached \$4.6 billion in net sales and a market cap of \$171 billion, all by addressing needs Amazon had neglected. That year Amazon implicitly acknowledged its mistake by acquiring Selz, an Australian start-up making tools that similarly help businesses launch online stores.

In our work as researchers, teachers, and consultants, we've studied dozens of innovators, entrepreneurs, and organizations to learn how they went about identifying (and sometimes misjudging) unmet needs. This has shown us that to increase your chances of accurately spotting customers' problems and aspirations, you must diversify how and where you look. In this article we outline a four-part framework that can help you do so. We describe how successful innovator shave used each of its elements and how digital technologies can augment more-traditional methods of looking. Searching for unmet needs

involves two main approaches: improving your vision of mainstream users and challenging your vision by looking at unconventional users. Within each you can adopt a narrow focus or take a wider view.

94. Which of the following will be the best title for the passage given above ?

- (a) Entrepreneurship and Success
- (b) Entrepreneurship and failure
- (c) Identifying Unmet Needs
- (d) Keeping Focus

95. Which of the following has been stated, in the passage, as one of the failures of Amazon ?

- (a) Losing focus on suppliers
- (b) Losing focus on customers
- (c) Ignoring profit margins
- (d) Ignoring new start-ups

96. Which of the following was the reason for success of Shopify ?

- (a) Giving affordable solutions
- (b) Ensuring customer satisfaction
- (c) Taking care of CRM
- (d) Meeting an unmet need

97. In order to advise readers about spotting customer problems, the authors use which of the following ?

- (a) Researching innovators and organisations to know how they spott the unmet needs
- (b) Getting insights from CEO's
- (c) Getting insights from customers
- (d) Analysing available data

98. Which of the following best describes the meaning of the word "augment" as used in the passage ?

- (a) Make more effective
- (b) Make more convenient
- (c) Make more economical
- (d) Make more profitable

99. The passage quotes the sales and market cap figures of Shopify in order to :

- (a) Highlight Shopify's success
- (b) Highlight benefits from entrepreneurship
- (c) Highlight magnitude of neglected unmet needs
- (d) Highlight business potential of online selling

100. Which of the following most closely describes the term "knockoffs" as mentioned in the passage ?

- (a) push over
- (b) competition
- (c) take lead
- (d) copy