H Roll No.

BCH-401

B. COM. (H) (FOURTH SEMESTER) MID SEMESTER EXAMINATION, April/May, 2022

DIGITAL MARKETING

Time: 1½ Hours

Maximum Marks: 50

Note: (i) Answer all the questions by choosing any one of the sub-questions.

- (ii) Each question carries 10 marks.
- 1. (a) How is digital marketing different from traditional marketing? Explain citing suitable examples. 10 Marks (CO1)

OR

(b) Explain social media marketing in detail giving appropriate examples.

10 Marks (CO1)

2. (a) What are search engines and how are they useful? 10 Marks (CO2)

OR

- (b) Explain different search engines in detail.

 10 Marks (CO2)
- 3. (a) How can a brand be built effectively using Facebook? 10 Marks (CO1)

OF

- (b) Write some uses of Blogs.10 Marks (CO1)
- 4. (a) Explain SEO in detail. 10 Marks (CO2)
 OR
- (b) What is PPC marketing? Explain citing suitable examples. 10 Marks (CO2)
- 5. (a) What is digital marketing? What are the challenges and opportunities in digital marketing?

 10 Marks (CO1)

OR

(b) Explain Online PR and reputation management in detail. 10 Marks (CO1)