

H

Roll No.

BCH-101

B. COM. (HONOURS)

(FIRST SEMESTER) END SEMESTER

EXAMINATION, Jan., 2023

PRINCIPLES OF MANAGEMENT

Time : Three Hours

Maximum Marks : 100

Note : (i) All questions are compulsory.

**(ii) Answer any *two* sub-questions among
(a), (b) and (c) in each main question.**

**(iii) Total marks in each main question are
twenty.**

(iv) Each sub-question carries 10 marks.

- 1. (a) Elaborate upon the systems approach of
management. (CO1)**

P. T. O.

(2)

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- (b) How will you explain the different functions of management ? (CO1)
- (c) Write a short notes on : (CO1)
 - (i) Formal and Informal organization.
 - (ii) Importance of management.
- 2. (a) Decision making is the basic function of management. Discuss and explain the process of decision making. (CO2)
- (b) What is planning ? Illustrate the various steps in planning process. (CO2)
- (c) Write a short note on : (CO2)
 - (i) Forecasting
 - (ii) Risk and Uncertainty in Decision making.
- 3. (a) Explain the concept of Authority, Responsibility and Accountability. (CO3)
- (b) Discuss the concept of organizing. Why is it called the foundation of management ? (CO3)
- (c) Write a short note on : (CO3)
 - (i) Span of management
 - (ii) Centralization and De-centralization.

(3)

- 4. (a) Critically explain the different styles of leadership. (CO4)
- (b) What is motivation ? Discuss Maslow' s theory of motivation. (CO4)
- (c) Define the term Staffing. What are its different functions and importance ?(CO4)
- 5. (a) What are the different methods of managing the changes in an organization ? (CO5)
- (b) Why does resistance to change occur in an organization ? Critically analyze. (CO5)
- (c) Why is controlling necessary for better management ? Explain it with the process of controlling. (CO5)

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